

Blind Spot: Illuminating The Hidden Value In Business

Prins shows how powerful Wall Street bankers partnered with presidents to become the unelected leaders of the 20th century.

Design makes a tremendous impact on the produced world in terms of usability, resources, understanding, and priorities. What we produce, how we serve customers and other stakeholders, and even how we understand how the world works is all affected by the design of mod unprecedented opportunity to use their skills to make meaningful, sustainable change in the world—if they know how to focus their skills, time, and agendas. In Design is the Problem: The Future of Design Must be Sustainable, Nathan Shedroff examines how the endemic culture solutions, and shows how designers can bake sustainability into their design processes in order to produce more sustainable solutions.

"The first definitive book on the science of self-awareness, Insight is a fascinating journey into everyone's favorite topic: themselves. Do you understand who you really are? Or how others really see you? We all know people with a stunning lack of self-awareness--but how often is that a problem? Research shows that self-awareness is the meta-skill of the 21st century--the foundation for high performance, smart choices, and lasting relationships. Unfortunately, we are remarkably poor judges of ourselves and how we come across, and it's rare to get car employees, and even friends and family. Integrating hundreds of studies with her own research and work in the Fortune 500 world, organizational psychologist Tasha Eurich shatters conventional assumptions about what it takes to truly know ourselves--like why introspection is the enemy of self-knowledge, and just how far others will go to avoid telling us the truth about ourselves. Through stories of people who've made dramatic gains in self-awareness, she offers surprising secrets, techniques and strategies to help readers do the same - and the satisfaction, leadership potential, relationships, and more" -- provided by publisher.

The Book of Equanimity contains the first-ever complete English language commentary on one of the most beloved classic collections of Zen teaching stories (koans), making them vividly relevant to spiritual seekers and Zen students in the twenty-first century. Continually emp and experience the deepest truths of our being, Wick brings the art of the koan to life for those who want to practice wisdom in their daily lives. The koan collection Wick explores here is highly esteemed as both literature and training material in the Zen tradition, in which koan might take. This collection is used for training in many Zen centers in the Americas and in Europe but has never before been available with commentary from a contemporary Zen master. Wick's Book of Equanimity includes new translations of the preface, main case and verse for on the koans by Wick himself.

Procedures for Testing Color Vision

The New New Deal

Untapped Talent

Hidden Power

The Undercover Edge

The Leader's Guide to Unconscious Bias

A Novel

Intuition

Argues that prejudice toward others is often an unconscious part of the human psyche and analyzes the science behind biased feelings while sharing guidelines for identifying and learning from hidden prejudices.

Blind SpotIlluminating the Hidden Value In BusinessRosenfeld Media

“Mine” is one of the first words babies learn, and by the time we grow up, the idea of ownership seems natural, whether we are buying a cup of coffee or a house. But who controls the space behind your airplane seat: you, reclining, or the squished laptop user behind you? Why is plagiarism wrong, but it's okay to knock off a recipe or a dress design? And after a snowstorm, why does a chair in the street hold your parking space in Chicago, while in New York you lose both the space and the chair? In Mine!, Michael Heller and James Salzman, two of the world's leading authorities on ownership, explain these puzzles and many more.

Remarkably, they reveal, there are just six simple rules that everyone uses to claim everything. Owners choose the rule that steers us to do what they want. But we can pick differently. This is true not just for airplane seats, but also for battles over digital privacy, climate change, and wealth inequality. Mine! draws on mind-bending, often infuriating, and always fascinating accounts from business, history, courtrooms, and everyday life to reveal how the rules of ownership control our lives and shape our world.

Just as pilots and doctors improve by studying crash reports and postmortems, experience designers can improve by learning how customer experience failures cause products to fail in the marketplace. Rather than proselytizing a particular approach to design, Why We Fail holistically explores what teams actually built, why the products failed, and how we can learn from the past to avoid failure ourselves.

Why We Fail

Mine!

Why We're Not as Self-aware as We Think, and how Seeing Ourselves Clearly Helps Us Succeed at Work and in Life

Blind Spot

History of Rock 'n' Roll in Ten Songs

Illuminating the Hidden Value In Business

Illuminating the Mysteries of the Twelfth House

Understanding and Facilitating Difficult Dialogues on Race

Distracted by traditional metrics and mounting access to data, leaders are blinded to what it actually takes to create greater value for their businesses: meaningful, long-term relationships with their customers. In Blind Spot, you'll learn how exceptional organizations—from Disney to Instagram—innovate and sustain valuable, productive customer relationships.

Blind Spot's lessons deliver a groundbreaking perspective shift and win-win approach for your customers, your business—and even your shareholders.

Many designers enjoy the interfaces seen in science fiction films and television shows. Freed from the rigorous constraints of designing for real users, sci-fi production designers develop blue-sky interfaces that are inspiring, humorous, and even instructive. By carefully studying these “outsider” user interfaces, designers can derive lessons that make their real-world designs more cutting edge and successful.

What should we make of the outsized role organized crime plays in conflict and crisis, from drug wars in Mexico to human smuggling in North Africa, from the struggle in Crimea to scandals in Kabul? How can we deal with the convergence of politics and crime in so-called 'mafia states' such as Guinea-Bissau, North Korea or, as some argue, Russia? Drawing on unpublished government documents and mafia memoirs, James Cockayne discovers the strategic logic of organized crime, hidden in a century of forgotten political--criminal collaboration in New York, Sicily and the Caribbean. He reveals states and mafias competing - and collaborating -- in a competition for governmental power. He discovers mafias influencing elections, changing constitutions, organizing domestic insurgencies and transnational terrorism, negotiating peace deals, and forming governmental joint ventures with ruling groups. And he sees mafias working with the US government to spy on American citizens, catch Nazis, try to assassinate Fidel Castro, invade and govern Sicily, and playing unappreciated roles in the Bay of Pigs fiasco and the Cuban Missile Crisis.

A timely, must-have guide to understanding and overcoming bias in the workplace, from the experts at FranklinCovey. Unconscious bias affects everyone. It can look like the disappointment of an HR professional when a candidate for a new position asks about maternity leave. It can look like preferring the application of an Ivy League graduate over one from a state school. It can look like assuming a man is more entitled to speak in a meeting than his female junior colleague. Ideal for every manager who wants to understand and move past their own preconceived ideas, The Leader's Guide to Unconscious Bias explains that bias is the result of mental shortcuts, our likes and dislikes, and is a natural part of the human condition. And what we assume about each other and how we interact with one another has vast effects on our organizational success--especially in the workplace. Teaching you how to overcome unconscious bias, this book provides more than thirty unique tools, such as a prep worksheet and a list of ways to reframe your unconscious thoughts. According to the experts at FranklinCovey, your workplace can achieve its highest performance rate once you start to overcome your biases and allow your employees to be whole people. By recognizing bias, emphasizing empathy and curiosity, and making true understanding a priority in the workplace, we can unlock the potential of every person we encounter.

Get the Real Story on Finding the Best Fit

Design Is The Problem

America Is Blameless

Hidden Strengths

Rediscovering a Hidden Archive from the Warsaw Ghetto

How the Hidden Rules of Ownership Control Our Lives

The Hidden Forces That Shape Our Decisions

Pinkerton's Secret

A provocative, personal approach to leadership based on in-depth research with hundreds of executives around the world Confronted by disruptive change and economic turbulence, many of today's leaders find themselves ill-equipped to manage the hazards they now face. They must contend with chronic uncertainty, cynical employees, and personal burnout. Most are poorly served by the prevailing paradigm that obsessively focuses on what we do to produce short-term results while sabotaging who we are as healthy human beings. Few have seen alternatives, until now. Grounded proposes a new approach that's designed for actual humans who must grapple with these forces. This new paradigm speaks to our better selves. Based on the author's Healthy Leader model, it focuses on the six personal dimensions that fuel—and refuel—the world's top leaders: physical, emotional, intellectual, social, vocational, and spiritual health. The book argues that leaders at every level can be more self-aware, develop their untapped potential, and drive significantly better results—for themselves, their teams, and their organizations. Shows readers how to build a personal leadership model that works with their values, goals and capabilities Features fresh stories from leaders in a variety of organizations including the New York Fire Department, PricewaterhouseCoopers, The Lego Group, and Medstar Health Gives leaders practical tools to face their toughest challenges with greater skill, confidence, and impact By developing themselves and mastering the six dimensions, readers can gain the stamina and strength to not only weather tough times but to achieve much, much more. The legendary critic and author of Mystery Train “ingeniously retells the tale of rock and roll” (Publishers Weekly, starred review). Unlike previous versions of rock ‘n’ roll history, this book omits almost every iconic performer and ignores the storied events and turning points everyone knows. Instead, in a daring stroke, Greil Marcus selects ten songs and dramatizes how each embodies rock ‘n’ roll as a thing in itself, in the story it tells, inhabits, and acts out—a new language, something new under the sun. “Transmission” by Joy Division. “All I Could Do Was Cry” by Etta James and then Beyoncé. “To Know Him Is to Love Him,” first by the Teddy Bears and almost half a century later by Amy Winehouse. In Marcus’s hands these and other songs tell the story of the music, which is, at bottom, the story of the desire for freedom in all its unruly and liberating glory. Slipping the constraints of chronology, Marcus braids together past and present, holding up to the light the ways that these striking songs fall through time and circumstance, gaining momentum and meaning, astonishing us by upending our presumptions and prejudices. This book, by a founder of contemporary rock criticism—and its most gifted and incisive practitioner—is destined to become an enduring classic. “One of the epic figures in rock writing.”—The New York Times Book Review “Marcus is our greatest cultural critic, not only because of what he says but also, as with rock-and-roll itself, how he says it.”—The Washington Post Winner of the Deems Taylor Virgil Thomson Award in Music Criticism, given by the American Society of Composers, Authors & Publishers

A practical guide packed with examples of organizations that have successfully tapped into the hidden talents of their workforce. Managers will learn to recognize and mine some key, fundamental leadership traits that are

essential for a competitive business.

Here it is, "God, Country and Telepathy" has the answers for what everyone has been asking about the United States and the strange new mystery government that has taken hold of the nation. You will find out who is in charge, why and what is the purpose of it all especially the destination for the population. You will be given explanations for the increasing toxicity of the food, soda and water, the medical preference for pharmaceutical drugs to "manage" diseases both mental and physical, the real purpose of the Patriot Act and Homeland Security, why events that are horrible are often described by onlookers as not real but "surreal" or abstract, why marijuana was made illegal, why despite numerous wars on Poverty, Drugs, Discrimination nothing ever gets better. You will find out why the government is so concerned about so called "man made global warming" but is indifferent to man made contamination of food and soil. It looks like "Terra-forming" the planet. Terrorism, political intrigue, world economic convulsions and mistrust of government form the backdrop for my life in New York. From out of nowhere intelligent beings from another dimension contacted me with important news about America. This is my story over several decades and collected from saved journals, notes and recollections. The message for America is contained in this book alongside the catalog of incredible psychic experiences that often saved my life or proved illuminating in some way. They concluded that I might be able to make a difference in a leadership role and insisted I write a book to share my discoveries. If there was ever an unbelievable story to tell, this is the one. I can't imagine what I would think if I read this book unprepared; that is, not having had any personal experience with these kinds of spiritual forces. But then again, some people sky dive or swim with sharks. But I was subconsciously expecting this from a young age. I don't see things the way most people do. I sense a hidden meaning wherein lays the truth. I look for the connections to everything else, the whole fabric of existence. My mind was processing so fast everything was a blur; no time for elementary school topics or lessons. As a teenager I eagerly devoured every book I could lay my hands on concerning the occult, superstitions, magic, herbal lore, religious practices, spiritualism, astrology, numerology, psychology, mind reading, extrasensory perception and secret societies. I could have called this book "Report on the New Age" but it might not have had the same broad appeal.

Learning from the Future as It Emerges

Secret City

The Hidden History of Gay Washington

Make It So

Find Your Hidden Strengths, Learn to Adapt, and Build the Confidence to Win Life's Game

Illuminating Classic Zen Koans

How to Stop Missing What's Right in Front of You

Making Meaning

Turn Uncomfortable Conversations into Meaningful Dialogue If you believe that talking about race is impolite, or that "colorblindness" is the preferred approach, you must read this book. Race Talk and the Conspiracy of Silence debunks the most pervasive myths using evidence, easy-to-understand examples, and practical tools. This significant work answers all your questions about discussing race by covering: Characteristics of typical, unproductive conversations on race Tacit and explicit social rules related to talking about racial issues Race-specific difficulties and misconceptions regarding race talk Concrete advice for educators and parents on approaching race in a new way "His insistence on the need to press through resistance to have difficult conversations about race is a helpful corrective for a society that prefers to remain silent about these issues."

—Christopher Wells, Vice President for Student Life at DePauw University "In a Canadian context, the work of Dr. Derald Wing Sue in Race Talk: and the Conspiracy of Silence is the type of material needed to engage a populace that is often described as 'Too Polite.' The accessible material lets individuals engage in difficult conversations about race and racism in ways that make the uncomfortable topics less threatening, resulting in a true 'dialogue' rather than a debate." —Darrell Bowden, M Ed. Education and Awareness Coordinator, Ryerson University "He offers those of us who work in the Diversity and Inclusion space practical tools for generating productive dialogues that transcend the limiting constraints of assumptions about race and identity." —Rania Sanford, Ed.D. Associate Chancellor for Strategic Affairs and Diversity, Stanford University "Sue's book is a must-read for any parent, teacher, professor, practitioner, trainer, and facilitator who seeks to learn, understand, and advance difficult dialogues about issues of race in classrooms, workplaces, and boardrooms. It is a book of empowerment for activists, allies, or advocates who want to be instruments of change and to help move America from silence and inaction to discussion, engagement, and action on issues of difference and diversity. Integrating real life examples of difficult dialogues that incorporate the range of human emotions, Sue provides a masterful illustration of the complexities of dialogues about race in America. More importantly, he provides a toolkit for those who seek to undertake the courageous journey of understanding and facilitating difficult conversations about race." —Menah Pratt-Clarke, JD, PhD, Associate Provost for Diversity, University of Illinois Urbana-Champaign

How reliable is our intuition? How much should we depend on gut-level instinct rather than rational analysis when we play the stock market, choose a mate, hire an employee, or assess our own abilities? In this engaging and accessible book, David G. Myers shows us that while intuition can provide us with useful—and often amazing—insights, it can also dangerously mislead us. Drawing on recent psychological research, Myers discusses the powers and perils of intuition when:

• judges and jurors determine who is telling the truth;

• mental health workers predict whether someone is at risk for suicide or crime;

• coaches, players, and fans decide who has the hot hand or the hot bat;

• personnel directors hire new employees;

• psychics claim to be clairvoyant or to have premonitions; and much more.

Reveals lesser-known aspects of the stimulus bill while explaining how the Obama administration's progressive steps have prevented an imminent depression while supporting clean energy, health care, education reform, and other positive agendas.

Teenage former piano prodigy Nastya Kashnikov and Josh Bennett, a lonely boy at her school, enter into an intense relationship, with neither unaware of the dark secrets the other's past holds. Original.

Insight

The Drunkard's Walk

Artificial General Intelligence

Its Powers and Perils

Your Secret Self

Learning from Experience Design Failures

Transforming Lives Through Transformational Coaching

A dedicated abolitionist, Allan Pinkerton, the Civil War era's legendary private detective, and his partner Kate Warne, the Pinkerton Agency's first female agent, save the life of Abraham Lincoln during his inaugural journey to Washington, uncover Confederate spies within the Union government, and

establish the first Secret Service, while pursuing their own secret romance. 25,000 first printing.

"Accessible and authoritative . . . While we may not have much power to eradicate our own prejudices, we can counteract them. The first step is to turn a hidden bias into a visible one. . . . What if we're not the magnanimous people we think we are?"—The Washington Post I know my own mind. I am able to assess others in a fair and accurate way. These self-perceptions are challenged by leading psychologists Mahzarin R. Banaji and Anthony G. Greenwald as they explore the hidden biases we all carry from a lifetime of exposure to cultural attitudes about age, gender, race, ethnicity, religion,

social class, sexuality, disability status, and nationality. "Blindspot" is the authors' metaphor for the portion of the mind that houses hidden biases. Writing with simplicity and verve, Banaji and Greenwald question the extent to which our perceptions of social groups—without our awareness or conscious control—shape our likes and dislikes and our judgments about people's character, abilities, and potential. In *Blindspot*, the authors reveal hidden biases based on their experience with the Implicit Association Test, a method that has revolutionized the way scientists learn about the human mind and that gives us a glimpse into what lies within the metaphoric blindspot. The title's "good people" are those of us who strive to align our behavior with our intentions. The aim of *Blindspot* is to explain the science in plain enough language to help well-intentioned people achieve that alignment. By gaining awareness, we can adapt beliefs and behavior and "outsmart the machine" in our heads so we can be fairer to those around us. Venturing into this book is an invitation to understand our own minds. Brilliant, authoritative, and utterly accessible, *Blindspot* is a book that will challenge and change readers for years to come. Praise for *Blindspot* "Conversational . . . easy to read, and best of all, it has the potential, at least, to change the way you think about yourself."—Leonard Mlodinow, *The New York Review of Books* "Banaji and Greenwald deserve a major award for writing such a lively and engaging book that conveys an important message: Mental processes that we are not aware of can affect what we think and what we do. *Blindspot* is one of the most illuminating books ever written on this topic."—Elizabeth F. Loftus, Ph.D., distinguished professor, University of California, Irvine; past president, Association for Psychological Science; author of *Eyewitness Testimony*

With the born storyteller's command of narrative and imaginative approach, Leonard Mlodinow vividly demonstrates how our lives are profoundly informed by chance and randomness and how everything from wine ratings and corporate success to school grades and political polls are less reliable than we believe. By showing us the true nature of chance and revealing the psychological illusions that cause us to misjudge the world around us, Mlodinow gives us the tools we need to make more informed decisions. From the classroom to the courtroom and from financial markets to supermarkets, Mlodinow's intriguing and illuminating look at how randomness, chance, and probability affect our daily lives will intrigue, awe, and inspire.

Do you ever feel like you're experiencing your life at only a fraction of its true clarity and depth? Are your days dominated by a single emotion such as fear, sadness, anger, or disappointment? At work or in your personal life, do you find yourself facing similar relationship patterns or conflicts again and again? From our earliest years, we all acquire blind spots in the way we perceive, feel, and think. Driven by our biology, life experiences, cultural messages, and physical environment, they profoundly affect us throughout our lives. This informative and practical guide invites us to understand: how we get them, how to bring them to light, and how to work with that newfound awareness to improve our lives. Here, author Kelly Boys presents emerging research from many fields of psychology and neuroscience, personal stories, and a wealth of hands-on exercises and practices to help us identify, welcome, and transform our own hidden domains. Join her to explore: What we miss and how we miss it Attentional blink—gaps in our sensory awareness and our astonishing potential to perceive more in each moment Decoding your unconscious stories—how they filter the truth and influence you Hacking your intuition—why our gut instincts are not always accurate, and ways to get it right more often The defended self—uncovering the core beliefs that shape your emotional landscape Using moments of crisis to reveal especially elusive blind spots Falling in love, "crushing," cheating, and wholehearted loving—shining a light into the wilderness of intimate relationships Three biases that sabotage our judgment and how to counter them Self-compassion, welcoming, and vulnerability—keys to clearer self-perception Flow states—becoming fully immersed in what you do without the filters that diminish your natural way of perceiving and being Seeing yourself as others see you—safely engaging with someone you trust to gain greater self-awareness Illuminating the biggest blind spot of all—the illusion of an isolated and separate self, and how to free ourselves from the traps it creates Chapter-by-chapter practices—somatic, contemplative, and mindfulness-based—for self-discovery and change Once we recognize our blind spots, we can't unsee them. We release ourselves from unnecessary suffering and begin to experience each moment more richly. With *The Blind Spot Effect*, you're invited to illuminate what is right in front of you and within you—for greater wonder, joy, and fulfillment.

The Sea of Tranquility
Unleashing the Crucial Leadership Skills You Already Have

The Book of Equanimity
How Successful Businesses Deliver Meaningful Customer Experiences
A Path Forward

How Leaders Stay Rooted in an Uncertain World
The Reality Bubble

How Science Reveals the Hidden Truths that Shape Our World

Why do half of all technology projects fail? A major reason is that organizations often pick the wrong tools, leaving them digitally hamstrung from the start. This book offers a modern alternative to traditional waterfall approaches to selecting technology. You'll learn a practical, adaptive process that relies on realistic storytelling and hands-on testing to get the best fit for your enterprise. " We're now hip-deep, if not drowning, in the 'experience economy.' Here's the smartest book I've read so far that can actually help get your brand to higher ground, fast. And it's written by people who not only drew the map, but blazed these trails in the first place." –Brian Collins, Executive Creative Director, Ogilvy & Mather Worldwide Brand Integration Group In a market economy characterized by commoditized products and global competition, how do companies gain deep and lasting loyalty from their customers? The key, this book argues, is in providing meaningful customer experiences. Writing in the tradition of Louis Cheskin, one of the founding fathers of market research, the authors of Making Meaning observe, define, and describe the meaningful customer experience. By consciously evoking certain deeply valued meanings through their products, services, and multidimensional customer experiences, they argue, companies can create more value and achieve lasting strategic advantages over their competitors. A few businesses are already discovering this approach, but until now no one has articulated it in such a persuasive and practical way. Making Meaning not only encourages businesses to adopt an innovation process that's centered on meaning, it also tells you how. The book outlines a plan of action and describes the attributes of a meaning-centric innovation team. With insightful real-world examples drawn from the Cheskin company's experience and from the authors' observations of the contemporary global market, this book outlines a plan of action and describes the attributes of a meaning-centric innovation team. Meaningful experiences—as distinct from trivial ones—reinforce or transform the customer's sense of purpose and significance. The authors' vision of a world of meaningful consumption is idealistic, but don't be fooled: this is a straightforward business book with an eye on the ROI. It shows how to bring R&D, design, and marketing together to create deeper and richer experiences for your customers. Making Meaning: How Successful Businesses Deliver Meaningful Customer Experiences is an engaging and practical book for business leaders, explaining how their companies can create more meaningful products and services to better achieve their goals.

Working Deeply is a guide for coaching and development professionals to help them foster their clients' efforts in deep transformational learning. It introduces key concepts, theory and practical techniques for undertaking transformational coaching, and provides cases and examples illustrating the use of these tools in practice. For professionals responsible for talent management and development, assessing competence and capability is crucial, especially in relation to recruiting the right leader. Yet talent professionals can also use leadership assessment as a positive and powerful talent development tool. Leadership Assessment for Talent Development goes beyond recruitment to position assessment as a central, strategic activity. It demonstrates how to apply a connected process that accelerates behavioural change areas and facilitates the engagement and enabling of in-house talent. This practical, forward-looking book uses authentic, engaging case studies to show how the principles of leadership assessment can work in practice. It is an essential companion for HR and talent professionals in any field who want to equip their company with the talent it needs to be fit for business success.

Who Will Write Our History?

Working Deeply

Report of Working Group 41

All the Presidents' Bankers

The Hidden Alliances that Drive American Power

Unleashing the Power of the Hidden Workforce

12th International Conference, AGI 2019, Shenzhen, China, August 6–9, 2019, Proceedings

Strengthening Forensic Science in the United States

The New York Times Bestseller "Not since Robert Caro's Years of Lyndon Johnson have I been so riveted by a work of history. Secret City is not gay history. It is American history." —George Stephanopoulos Washington, D.C., has always been a city of secrets. Few have been more dramatic than the ones revealed in James Kirchick's *Secret City*. For decades, the specter of homosexuality haunted Washington. The mere suggestion that a person might be gay destroyed reputations, ended careers, and ruined lives. At the height of the Cold War, fear of homosexuality became intertwined with the growing threat of international communism, leading to a purge of gay men and lesbians from the federal government. In the fevered atmosphere of political Washington, the secret "too loathsome to mention" held enormous, terrifying power. Utilizing thousands of pages of declassified documents, interviews with over one hundred people, and material unearthed from presidential libraries and archives around the country, *Secret City* is a chronicle of American politics like no other. Beginning with the tragic story of Sumner Welles, Franklin Delano Roosevelt's brilliant diplomatic advisor and the man at the center of "the greatest national scandal since the existence of the United States," James Kirchick illuminates how homosexuality shaped each successive presidential administration through the end of the twentieth century. Cultural and political anxiety over gay people sparked a decades-long witch hunt, impacting everything from the rivalry between the CIA and the FBI to the ascent of Joseph McCarthy, the struggle for Black civil rights, and the rise of the conservative movement. Among other revelations, Kirchick tells of the World War II – era gay spy master who pioneered seduction as a tool of American espionage, the devoted aide whom Lyndon Johnson treated as a son yet abandoned once his homosexuality was discovered, and how allegations of a "homosexual ring" controlling Ronald Reagan nearly derailed his 1980 election victory. Magisterial in scope and intimate in detail, *Secret City* will forever transform our understanding of American history.

WINNER OF THE 2020 LANE ANDERSON AWARD SHORTLISTED FOR THE 2020 RBC TAYLOR PRIZE From one of the world's most engaging science journalists, a groundbreaking and wonder-filled look at the hidden things that shape our lives in unexpected and sometimes dangerous ways. Our naked eyes see only a thin sliver of reality. We are blind in comparison to the X-rays that peer through skin, the mass spectrometers that detect the dead inside the living, or the high-tech surveillance systems that see with artificial intelligence. And we are blind compared to the animals that can see in infrared, or ultraviolet, or in 360-degree vision. These animals live in the same world we do, but they see something quite different when they look around. With all of the curiosity and flair that drives her broadcasting, Ziya Tong illuminates this hidden world, and takes us on a journey to examine ten of humanity's biggest blind spots. First, we are introduced to the blind spots we are all born with, to see how technology reveals an astonishing world that exists beyond our human senses. It is with these new ways of seeing that today's scientists can image everything from an atom to a black hole. In Section Two, our collective blind spots are exposed. It's not that we can't see, Tong reminds us. It's that we don't. In the 21st century, there are cameras everywhere, except where our food comes from, where our energy comes from, and where our waste goes. Being in the dark when it comes to how we survive makes it impossible to navigate our future. Lastly, the scope widens to our civilizational blind spots. Here, the blurred lens of history reveals how we inherit ways of thinking about the world that seem natural or inevitable but are in fact little more than traditions, ways of seeing the world that have come to harm it. This vitally important new book shows how science, and the curiosity that drives it, can help civilization flourish by opening our eyes to the landscape laid out before us. Fast-paced, utterly fascinating, and deeply humane, *The Reality Bubble* gives voice to the sense we've all had -- that there is more to the world than meets the eye.

In a televised social experiment before millions of viewers, police sergeant Derrick Levasseur demonstrated that techniques used by undercover detectives could help people achieve their goals in everyday social situations. The result: he walked away with more than half a million dollars. In *The Undercover Edge*, Derrick shares his personal mind-set surrounding human behavior and motivation. Even more than that, he provides easy yet groundbreaking tools acquired while overcoming personal adversity and working more than a decade in law enforcement, showing readers: • The power of observation and creating a profile • The effect of using silence to extract and evaluate information • The benefits of interpreting body language and developing your sixth sense • The importance of self-awareness and adapting to your environment • The value of developing a personal ops plan with a defined mission Derrick's approach allows readers to create a solid foundation in their lives, build confidence personally and professionally, and push themselves to become stronger, more capable leaders.

This book constitutes the refereed proceedings of the 12th International Conference on Artificial General Intelligence, AGI 2019, held in Shenzhen, China, in August 2019. The 16 full papers and 5 poster papers presented in this book were carefully reviewed and selected from 30 submissions. The papers are covering AGI architectures, discussing mathematical foundations, philosophical foundations, safety and ethics, and developing ideas from neuroscience and cognitive science.

Grounded
God, Country and Telepathy
Hidden Biases of Good People
How Randomness Rules Our Lives
The Right Way to Select Technology
The Strategic Logic of Organized Crime
The Future of Design Must Be Sustainable
Predictably Irrational

Scores of talented and dedicated people serve the forensic science community, performing vitally important work. However, they are often constrained by lack of adequate resources, sound policies, and national support. It is clear that change and advancements, both systematic and scientific, are needed in a number of forensic science disciplines to ensure the reliability of work, establish enforceable standards, and promote best practices with consistent application. *Strengthening Forensic Science in the United States: A Path Forward* provides a detailed plan for addressing these needs and suggests the creation of a new government entity, the National Institute of Forensic Science, to establish and enforce standards within the forensic science community. The benefits of improving and regulating the forensic science disciplines are clear: assisting law enforcement officials, enhancing homeland security, and reducing the risk of wrongful conviction and exonerated. *Strengthening Forensic Science in the United States* gives a full account of what is needed to advance the forensic science disciplines, including upgrading of systems and organizational structures, better training, widespread adoption of uniform and enforceable best practices, and mandatory certification and accreditation programs. While this book provides an essential call-to-action for congress and policy makers, it also serves as a vital tool for law enforcement agencies, criminal prosecutors and attorneys, and forensic science educators.

BONUS: This edition contains a *Blindspot* discussion guide. Stewart Jameson, a Scottish portrait painter fleeing his debtors in Edinburgh, has washed up on the British Empire's far shores—in the city of Boston, lately seized with the spirit of liberty. Eager to begin anew, he advertises for an apprentice, but the lad who comes knocking is no lad at all. Fanny Easton is a fallen woman from Boston's most prominent family who has disguised herself as a boy to become Jameson's defiant and seductive apprentice. Written with wit and exuberance by accomplished historians, *Blindspot* is an affectionate send-up of the best of eighteenth-century fiction. It celebrates the art of the Enlightenment and the passion of the American Revolution by telling stories of ordinary people caught up in an extraordinary time.

Shows how leaders can access the deepest source of inspiration and vision • Includes dozens of tested exercises, practices, and real-world examples We live in a time of massive institutional failure, one that requires a new consciousness and a new collective leadership capacity. In this groundbreaking book, Otto Scharmer invites us to see the world in new ways and in so doing discover a revolutionary approach to leadership. What we pay attention to and how we pay attention is key to what we create. What prevents us from attending to situations more effectively is that we aren't fully aware of and in touch with the inner place from which attention and intention originate. This is what Scharmer calls our blind spot. By moving through Scharmer's U process, we consciously access the blind spot and learn to connect to our authentic Self—the deepest source of knowledge and inspiration—in the realm of "presencing," a term coined by Scharmer that combines the concepts of presence and sensing. Based on ten years of research and action learning and interviews with over 150 practitioners and thought leaders, *Theory U* offers a rich diversity of compelling stories and examples and includes dozens of exercises and practices that allow leaders, and entire organizations, to shift awareness, connect with the best future possibility, and gain the ability to realize it.

The Sindells argue that focusing only on your best abilities neglects a vital development opportunity. They show how to identify hidden strengths that can be quickly elevated into full strengths with attention and focus. Using assessments, exercises, and case studies, the Sindells help you identify your most promising middle skills and create a plan to turn them into strengths.

Leadership Assessment for Talent Development

Race Talk and the Conspiracy of Silence

The Hidden Story of Change in the Obama Era

Blindspot

The Secret Life of the Corporate Jester

How To Reframe Bias, Cultivate Connection, and Create High-Performing Teams

Interaction Design Lessons from Science Fiction

Theory U

An upbeat cultural evaluation of the sources of illogical decisions explores the reasons why irrational thought often overcomes level-headed practices, offering insight into the structural patterns that cause people to make the same mistakes repeatedly. 150,000 first printing.

In 1940, in the Jewish ghetto of Nazi-occupied Warsaw, the Polish historian Emanuel Ringelblum established a clandestine scholarly organization called the Oyneg Shabes to record the experiences of the ghetto's inhabitants. For three years, members of the Oyneb Shabes worked in secret to chronicle the lives of hundreds of thousands as they suffered starvation, disease, and deportation by the Nazis. Shortly before the Warsaw ghetto was emptied and razed in 1943, the Oyneg Shabes buried thousands of documents from this massive archive in milk cans and tin boxes, ensuring that the voice and culture of a doomed people would outlast the efforts of their enemies to silence them. Impeccably researched and thoroughly compelling, Samuel D. Kassow's *Who Will Write Our History?* tells the tragic story of Ringelblum and his heroic determination to use historical scholarship to preserve the memory of a threatened people.

In the early 12th century, members of the Chinese royal court found themselves surrounded by advisors who mirrored only their own perspectives. Out of fear and complacency, few of these advisors challenged accepted wisdom, questioned the status quo, or voiced their concerns. Insightful leaders realized this denied them critical access to the reality about themselves and their organizations. Court jesters, however, free from conventional restraints and fears, began to supply truth in very clever ways, thereby opening up new perspectives, insights, ideas and options for those leaders they attended. Today, more than ever, individuals are searching for ways to positively contribute to organizational leadership, culture and behavior. To do that successfully, they need insight into organizational truth as well as strategies to reveal that truth to others in a way that does not cause defensiveness or resistance. Jesters are needed as much today just as they were in the courts of old. David Riveness, in his insightful and entertaining book *The Secret Life of the Corporate Jester*, reveals how to adopt and apply a jester's perspective. The perspective and behaviors of a jester can be understood and adopted by anyone regardless of his or her organization, role or position. Those who apply what they learn from this book can wield significant influence and bring about remarkable positive change. David Riveness is the founder and CEO of Corporate Jester, an organization created to assist individuals and organizations learn, develop and apply strategies for success. As part of this role, he delivers personalized keynote addresses, learning sessions and coaching for companies, organizations, and individuals. Prior to founding *Corporate Jester*, David served as the Director of Global Facilitations for Eagle's Flight, a worldwide innovator in the development and delivery of practical training programs for organizations. While at Eagle's Flight, he facilitated and implemented training programs with such industry leaders as Warner Bros., NIKE, ESPN, Pfizer, The American Heart Association and Citibank on a variety of topics relating to organizational and individual effectiveness. David has hosted dynamic training workshops and speaking engagements ranging from small groups to large workshops with 3,500 attendees. He has worked as a facilitator and speaker around the world, including such diverse locations as India, China and Brazil

The Twelfth House is where the angels of our creative inspiration and spirituality, and the demons of our shadow self reside. Tracy Marks, psychotherapist /astrologer, provides penetrating insights into the inner workings of both the hidden weaknesses and strengths of the Twelfth House, and provides practical and easy-to-use worksheets to support the process of recovering buried facets of ourselves. Part I: The multi-faceted meanings of the Twelfth HousePart II: The meaning of individual Twelfth house planets and signs, their rulers and placementPart III: Psychodynamics of the Twelfth House -the emotional conflicts associated with it, and the process of integrating and liberating Twelfth House energiesPart IV: Self Transformation through Dreamwork and the dream experience using case studies related to the Twelfth HousePart V: The Collective Shadow, focusing on the Twelfth House of the United States. This is an updated, expanded and revised addition of a book published in 1989, with over 30 pages of new material.

