

Coping With Cross Examination And Other Pathways To Effective Testimony

The Cross-Examination Handbook teaches students the skills and strategies behind planning and conducting a persuasive cross-examination. This book offers step-by-step instruction and outstanding examples from illustrative trials. Two criminal and two civil case files, along with role-play assignments, give students practice actually planning and executing a cross-examination. Now in a new edition, Ethics in Psychology and the Mental Health Professions, the most widely read and cited ethics textbook in psychology, considers many of the ethical questions and dilemmas that psychologists encounter in their everyday practice, research, and teaching. The book has been completely updated and now covers counseling, marriage and family therapy, psychiatry, and social work as well as psychology.

Investigative interviewing, and the information obtained from witnesses and victims, plays a vital role in criminal investigations. This comprehensive handbook explores current developments taking place in this rapidly developing field. An authoritative handbook created by prestigious editors and an international team of recognised authors International in its focus - the book assesses current developments taking place in several countries Takes a holistic approach to the process by including sections on eyewitness identification and evaluating truthfulness

Each year more than one million marriages end in divorce. Yet, despite the passage of the no-fault divorce laws over the past two decades, divorce has become more complex and expensive, and can be financially disastrous for wives of every age and economic condition. Today, divorce can mean a 73 percent drop in the woman's standard of living while the husband's rises 42 percent. In Getting Your Share, Lois Brenner, an expert matrimonial lawyer, shows women how to get financial security for themselves and their children under the current divorce laws. From choosing the right attorney to the final divorce decree and settlement, this book takes you step by step through the legal, tactical, emotional, and financial conflicts of divorce. You will learn about the opening legal moves, how to stop thinking of your husband as your partner, how to get an accurate picture of family assets, how to protect your children financially and psychologically, when to negotiate a settlement rather than go to trial, and much more. Whether you have been married two months or twenty years, have had a full-time career, have devoted yourself to raising children, or have done both, Getting Your Share provides information and understanding to guide you through this complicated crisis.

Cultural Competence in Forensic Mental Health
Handbook of Forensic Mental Health Services
Supreme Court Appellate Term-First Department
Principles and Practice of Forensic Psychiatry

How to Create a Forensic Specialty in Your Mental Health Practice Cognitive Coping Therapy

Fully revised and expanded, this third edition of the Psychologists' Desk Reference includes several new chapters on emerging topics in psychology and incorporates updates from top clinicians and program directors in the field. This classic companion for mental health practitioners presents an even larger variety of information required in daily practice in one easy-to-use resource. Covering the entire spectrum of practice issues—from diagnostic codes, practice guidelines, treatment principles, and report checklists, to insight and advice from today's most respected clinicians—this peerless reference gives fingertip access to the whole range of current knowledge. Intended for use by all mental health professionals, the Desk Reference covers assessment and diagnosis, testing and psychometrics, treatment and psychotherapy, biology and pharmacotherapy, self-help resources, ethical and legal issues, forensic practice, financial and insurance matters, and prevention and consultation. Chapters have been clearly written by master clinicians and include easy-to-read checklists and tables as well as helpful advice. Filled with information psychologists use everyday, the Psychologists' Desk Reference, Third Edition, will be the most important and widely used volume in the library of psychologists, social workers, and counselors everywhere.

Clinical neuropsychologists are increasingly involved in the evaluation of civil capacities. This volume reviews the empirical literature on several of these civil capacities and provides a variety of practical, evidenced-based applications to improve neuropsychological consulting and report writing.

This unique and timely book provides you with a blueprint for presenting yourself as a competent and credible professional in court cases. Written especially for clinical social workers, The Witness Stand will increase your knowledge of the legal system, help you with the preparation of testimony, and aid you in coping with the anxiety normally felt by even the most experienced witnesses. To view an excerpt online, find the book in our QuickSearch catalog at www.HaworthPress.com.

The Model Rules of Professional Conduct provides an up-to-date resource for information on legal ethics. Federal,

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state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the courts.

Psychological, Legal, and Public Policy Perspectives

Coping with Psychiatric and Psychological Testimony

Self-medication by Victims of Crime

Legal Issues in Child Abuse and Neglect Practice

The Physician's Roadmap for Success

A Woman's Guide to Successful Divorce Strategies

Health professionals, substance abuse counsellors, psychologists, handwriting analysts and experts on physical evidence should be interested in this book that teaches readers about the typical techniques attorneys use to challenge experts' credibility and the basis of their opinions. Pointers on preparation and effective narrative style are included, backed by findings from the emerging literature on the assessment of expert testimony.

This book explores the role of self-medication in reflexive response to victimhood and victim recovery. Based on interviews, counsellor focus groups and a self-medication survey, it situates self-medication among the coping strategies that may be set in formal and informal networks. Victims primarily seek validation, and this book reviews self-medication with particular focus on how victim-survivors develop a variety of reflexive responses in their attempt to carve out a dignified response to victimization. Validation may be achieved through the pursuit of justice, but many victims suffer from multiple or complex victimisation, with limited social chances necessary to achieve a just outcome. Routines, beliefs and an ordered pathway distinguish a dignified identity and more or less successful recovery adaptations. This book also addresses the practical implications of the findings for support organisations.

Major developments in the field since the publication of

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Learning Forensic Assessment are integrated in this revised edition, including revised editions of the DSM-5, HCR-20 scale, and child custody guidelines. This textbook is designed for graduate students learning forensic assessment and psychologists coming to forensic practice later in their careers. It is organized around five broad areas:

Professional and Practice Issues, Adult Forensic Assessment, Juvenile Forensic Assessment, Civil Forensic Assessment, and Communicating Your Findings. Each chapter begins with a strong teaching and learning foundation. The latter part of each chapter is assessment specific, covering available assessment measures and approaches to assessment. The authors go well beyond simple descriptions of assessment measures and provide a conceptual discussion of the evaluation process that helps the reader understand how assessment measures fit into the overall evaluation process. The evaluation component is geared toward assessing the important aspects of the construct as laid out in the early part of each chapter. Each chapter then concludes with a case example to illustrate the measures and techniques described.

As culturally relevant psychiatry becomes common practice, the need for competent and culturally relevant forensic psychiatry comes to the forefront. This volume, written by one expert in cultural psychiatry and another in forensic psychiatry addresses that need. By combining their expertise in these areas, they are able to develop and create a new body of knowledge and experiences addressing the issue of the cultural aspects of forensic psychiatry. Beginning with an introduction to cultural and ethnic aspects of forensic psychiatry, this volume will address basic issues of the practice, as well as more detailed areas ranging from the various psychiatric disorders to intensive analysis and discussion of how to perform forensic psychiatric practice in a culturally relevant and competent way. Also the book suggests methods for continued awareness and sensitivity to issues of cultural and ethnic diversity in the field.

Principles and Practice of Trial Consultation

Examination and Cross-examination of Experts in Forensic Psychophysiology Using the Polygraph

Practical Approaches to Forensic Mental Health Testimony

How to Survive a Medical Malpractice Lawsuit

Research and Practice

A pragmatic guide to a growing area of professional practice, this book describes the multiple roles of the trial consultant and provides tools for carrying them out competently and ethically. Leading authority Stanley Brodsky uses examples from actual trials and depositions to illustrate how knowledge and skills from psychology and related fields are applied in the legal context. He shows how to use scientific methods and findings to assist with jury selection, help attorneys focus their arguments, prepare witnesses for the rigors of cross-examination, and conduct change of venue evaluations. The examples are drawn from a wide range of civil and criminal cases. In addition to behavioral scientists, legal professionals also will find important insights and strategies in this book.

It will give experts the confidence they need to be comfortable in court, and give you the skills necessary to emphasize the credibility of your experts. You can avoid pitfalls such as unintentional signals, inappropriate demeanor and appearance, and awkward body language by using *Expert Testimony: A Guide for Expert Witnesses and the Lawyers Who Examine Them, Third Edition* as your guide. Elizabeth Boals and Steve Lubet coauthored the Third Edition of *Expert Testimony: A Guide for Expert Witnesses and the Lawyers Who Examine Them* expanding and amplifying the original book with: New guidance on the development and presentation of expert testimony in the digital age, including discussion of visual aids and electronic discovery, Updated analysis of the Federal Rules of Evidence and Federal Rules of Civil Procedure, Updated discussion of the ethical rules governing expert retention and testimony, Examples of expert witness examinations and detailed discussion of techniques for coping with lawyer questioning, Checklists for quick reference. The collaborative effort of Professors Lubet and Boals has resulted in a Third Edition that is worthwhile to both the expert witnesses and the lawyers who examine them.

Neuropsychologists are increasingly serving as expert witnesses and consultants in legal proceedings of all kinds. Yet the criminal forensic setting is new terrain for most practitioners, and navigating it requires specialized knowledge and skills. This volume brings together leading neuropsychologists to present the legal and clinical foundations of criminal forensic practice. Authoritative yet accessible, this book is a reference for neuropsychologists who already work in the criminal arena or who are seeking to expand their practice, as well as other mental health practitioners who evaluate criminal defendants. Neuropsychology graduate students, interns, and residents will find it a highly useful text.

This is the definitive reference and text for both mental health and legal professionals. The authors offer a uniquely comprehensive discussion of the legal and clinical contexts of forensic assessment, along with best-practice guidelines for participating effectively and ethically in a wide range of criminal and civil proceedings. Presented are findings, instruments, and procedures related to criminal and civil competencies,

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civil commitment, sentencing, personal injury claims, antidiscrimination laws, child custody, juvenile justice, and more.

Cross-Examination: Science and Techniques

Textbook of Clinical Neuropsychology

Ethics in Psychology and the Mental Health Professions

Practical guidelines, cross-examination and case illustration

A Social Worker's Guide to Presenting Evidence in Care Proceedings

Standards and Cases

The study of criminal victimisation has developed to the stage where by victimology is now regarded as a central component to the study of crime and criminology. This focus of concern has been matched by the growth and development of support services for the victim of crime alongside increasing political concern with similar issues. The central purpose of this book is to bring together leading scholars to produce an authoritative handbook on victims and victimology that gives due consideration to these developments. It will be concerned to reflect contemporary academic, policy, and political debates on the nature, extent and impact of criminal victimisation and policy responses to it. This book provides a overview of the importance of the role of the victim in the criminal justice system, with an analysis of the different theoretical perspectives within victimology. explores the relationship between victimisation and feminism with particular focus on domestic and sexual violence. analyses criminal justice policy and service delivery in relation to victims of crime, looking at developments within the UK and international perspectives. This handbook will be fundamental reading for students and academics studying victims and victimology and an essential reference tool for those working within the victim support environment.

Renowned medico-legal authority Marshall Houts and others analyze the cross examinations of leading practitioners that illustrate: • the impeachment of an expert witness • proving a case through cross examination of an adverse medical witness • refuting negative test results • and many other issues First published in 1982. 1 volume; updated with revisions.

Coping with Cross-examination and Other Pathways to Effective Testimony Amer Psychological Assn

Preventing the Sexual Victimization of Children is the first book to critically evaluate national and international efforts to reduce child sexual abuse and ameliorate its effects.

Psychological Evaluations for the Courts, Third Edition

A Guide for Psychiatrists, Psychologists, and Attorneys

Expert Testimony

Psychologists' Desk Reference

Ziskin's Coping with Psychiatric and Psychological Testimony

Getting Your Share

Today's increasingly sophisticated psychological and neuropsychological assessments allow for a greater understanding, and improved evaluations, in forensic psychology. By integrating discussions of modern psychological and neuropsychological tests, with extant civil and criminal cases, Forensic

***Psychology and Neuropsychology for Criminal and Civil Cases, Second Edition* serves as a fully-updated, professional resource outlining modern behavioral science's impact on the legal system. This second edition synthesizes the theoretical, empirical, and clinical literature, examining it through the lens of case application. The book is divided into three parts to look at foundational legal, ethical and applied issues; criminal forensic evaluations; and civil forensic evaluations. Chapters new to this edition address substance abuse and intoxication, interviewing and interrogation, criminal profiling, faked amnesia and recall skills, post-concussive syndrome (PCS), post-traumatic stress disorder (PTSD), and trends and research directions. Clinicians, researchers and psychologists practicing in any number of related fields will be able to address relevant questions from both criminal-forensic and civil-forensic perspectives. Key features: Presents the latest advances in methodology and technology to assist forensic professional in assessment and case formulation in the search for ground truth in applied settings Outlines base rates for forensic areas of concern, especially helpful in evaluation, report writing and courtroom testimony as an expert witness Addresses complex criminal issues such as competency to stand trial, criminal responsibility, mitigating defenses, and violence risk Forensic Psychology and Neuropsychology for Criminal and Civil Cases, Second Edition is an invaluable resource to clinicians, experts witnesses, and legal professionals—a helpful adjunct for mental health experts to formulate sound direct and cross-examination strategies, and eliciting suggestions for forensically-related treatment and intervention. Cognitive Coping Therapy partners coping skills therapy and cognitive behavior therapy. It offers cognitive coping therapy, which essentially develops coping skills therapy, into a comprehensive model of care. It presents a practiced theory and underlying philosophy for the approach, along with methodology and guidelines for implementing it. It refines and further extends cognitive behavioral practice theory and, in doing so, offers case studies to illustrate how to use the model with a variety of disorders. A new coping skills slant for treating a variety of disorders. 'This engaging and perceptive book fills a significant gap in the market. Whilst there are sound textbooks on the content and application of the law to social work practice, courtroom skills have received more complacent attention and Davis now challenges this robustly. In content the book deals comprehensively and informatively with the role of the social worker in the presentation of evidence and professional self in care proceedings. The strengths of the work are reinforced by the clarity of the author's style and structure, and the authenticity of the illustrative examples. These experiences of the author convey the reader direct to the courtroom and help make the book as readable as a good novel. Reflective questions are provided to help the reader to engage with the most important issues. Throughout her book Davis shows a clear concept of the professional role of the social worker and is empowering of good practice. Furthermore she never wavers from the centrality of the welfare of the child and her book**

shows sensitivity and commitment as well as informed practicality. This is an excellent and accessible book which gives an informed and practical introduction to courtroom skills to student social workers, but would also be valuable, and attractive in its vibrancy, to refresh the courtroom and evidence-gathering skills of more experienced social workers, including those in practice with clients other than children. I will be recommending this book to law students at level two but will also be recommending this work for the Social Care Library of the Local Authority for use by qualified staff and for training.' - Social Policy and Social Work Subject Centre (SWAP) **'Although written from the perspective of children and families social workers and covering mainly English legal proceedings, Davis's book should prove useful to all British social workers as a general guide to giving evidence in court... This book should be essential reading for social workers. It will undoubtedly help them to overcome their initial fears about going to court, providing practical tips to help improve giving evidence and coping with cross-examination.'** - Involve Magazine **Are you looking forward to giving evidence? What do you have concerns about? Do you know how to prepare written evidence that will be taken seriously in court? See You in Court is an accessible guide for social workers on being a witness in care proceedings. With little training and few resources available, social workers can find preparing for court a daunting part of their role. This book answers questions frequently asked by social workers in real cases, and gives information on court structures, basic rules of evidence, the roles of those involved in the proceedings, and court etiquette. It also discusses the process of giving evidence, including how to deal with cross-examination. The material is supported by case studies and checklists. This practical book is essential reading for social workers, particularly those working with children and families.**

This highly effective guide is designed to help attorneys differentiate expert testimony that is scientifically well-established from authoritative pronouncements that are mainly speculative. Building on the foundation of Jay Ziskin's classic work, this updated text blends the best of previous editions with discussion of positive scientific advances in the field to provide practical guidance for experts and lawyers alike. Major contributors in the field summarize the state of the literature in numerous key areas of the behavioral sciences and law. Working from these foundations, the text provides extensive guidance, tips, and strategies for improving the quality of legal evaluations and testimony, appraising the trustworthiness of experts' opinions, and as follows, bolstering or challenging conclusions in a compelling manner. Distinctive features of this text include detailed coverage of admissibility and Daubert challenges, with unique chapters written by an eminently qualified judge and attorney; hundreds of helpful suggestions covering such topics as forensic evaluations, discovery, and the conduct of depositions and cross-examinations; and two chapters on the use of visuals to enhance communication and persuasiveness, including a unique chapter with over 125 model visuals for cases in psychology and

law. More than ever, the sixth edition is an invaluable teaching tool and resource, making it a 'must have' for mental health professionals and attorneys.

Narrating Injustice Survival

Handbook of Psychology of Investigative Interviewing

Learning Forensic Assessment

Civil Capacities in Clinical Neuropsychology

A Guide for Expert Witnesses and the Lawyers Who Examine Them

Cross-Examination Handbook

The third edition of this award-winning textbook has been revised and thoroughly updated. Building on the success of the previous editions, it continues to address the history and practice of forensic psychiatry, legal regulation of the practice of psychiatry, forensic evaluation and treatment, psychiatry in relation to civil law, criminal law and family law, as well as correctional forensic psychiatry. New chapters address changes in the assessment and treatment of aggression and violence as well as psychological and neuroimaging assessments.

Considered a roadmap for getting polygraph evidence admitted in court cases. Provides attorneys with ideal formats to depose their experts when laying the foundation for the admissibility of polygraph examination results.

Prepared by two of the fields leading scholars and practitioners, this original work cuts through dense forensic mental health theory and addresses the concrete approaches to ethical and effective testimony that experts need in court. Rich in examples of courtroom dialogue, this text shows how to avoid the common pitfalls and various traps that experts so frequently encounter.

The first edition of the Textbook of Clinical Neuropsychology set a new standard in the field in its scope, breadth, and scholarship. The second edition comprises authoritative chapters that will both enlighten and challenge readers from across allied fields of neuroscience, whether novice, mid-level, or senior-level professionals. It will familiarize the young trainee through to the accomplished professional with fundamentals of the science of neuropsychology and its vast body of research, considering the field's historical underpinnings, its evolving practice and research methods, the application of science to informed practice, and recent developments and relevant cutting edge work. Its precise commentary

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recognizes obstacles that remain in our clinical and research endeavors and emphasizes the prolific innovations in interventional techniques that serve the field's ultimate aim: to better understand brain-behavior relationships and facilitate adaptive functional competence in patients. The second edition contains 50 new and completely revised chapters written by some of the profession's most recognized and prominent scholar-clinicians, broadening the scope of coverage of the ever expanding field of neuropsychology and its relationship to related neuroscience and psychological practice domains. It is a natural evolution of what has become a comprehensive reference textbook for neuropsychology practitioners.

Research Findings and Practical Applications

A Guide for Clinical Social Workers in the Courtroom

Model Rules of Professional Conduct

Persuasion, Strategies, and Technique

Getting Started in Forensic Psychology Practice

Art of Advocacy Series: Cross Examination of Medical Experts

Everyone seeks to avoid getting into a lawsuit, but what do you do if this does happen? Getting sued for medical malpractice is one of the most traumatic events of a physician's career. This text will guide doctors and physicians through the process from the moment they receive a summons until the after-trial appeal process. Containing valuable information that physicians need to know to prevent making critical mistakes that can hurt their case With strategies explained to maximize their chances of a defendant's verdict. Including vital information on how to change your attorney, act at the deposition and dress for court, Navigating through what is a mysterious and terrifying process in non-legalese language that is easy to understand including what makes patients angry, strategies for coping, sample questions and tips on answering them to what happens in court and how to continue if there is a bad outcome.

All the tips and tools you need to start, grow, and sustain a successful forensic psychology practice Getting Started in Forensic Psychology Practice is the first book of its kind aimed at those mental health professionals and recent graduates interested in entering the growing and lucrative field of forensic psychology. User-friendly and full of helpful tips, this handy guide provides you with tools and techniques for starting a thriving forensic psychology practice, or incorporating a forensic specialty into your current practice. This comprehensive resource includes information on: * The difference between clinical and forensic practice * Advantages and disadvantages of forensic

practice * Preparing for forensic psychological practice * Planning a forensic psychology business * How to market your practice * What lawyers look for in forensic psychologists as expert witnesses> * Ethics, professional competence, and risk management issues * Performing evaluations * Testifying in court and depositions In addition, **Getting Started in Forensic Psychology Practice** also features several helpful appendices that include sample evaluations and reports, as well as detailed discussions of child custody evaluation and assessment. Covering everything from advice on how to dress for court to major concerns such as the problems of insanity defenses, **Getting Started in Forensic Psychology Practice** puts the best solutions and information at your fingertips. Whether you're a recent graduate or a seasoned practitioner, this invaluable resource will help you minimize the uncertainty of establishing your forensic practice while maximizing the rewards.

This expanded and updated **Second Edition of Legal Issues in Child Abuse and Neglect Practice** offers a state-of-the-art exploration of what role the law can play in bettering the lives of victimized children. While all who work with abused children share the same goals, there often exists a gap in communication between legal and helping professionals that reduces efficacy of cooperative efforts. This new edition continues to provide vital information to non-lawyers on how the legal system in the United States works in child abuse cases.

Handbook of Forensic Mental Health Services focuses on assessment, treatment, and policy issues regarding juveniles and adults in the criminal and civil systems. Uniquely, this volume is designed for professionals who deliver mental health services, rather than researchers. Just like its parent series, its goal revolves around improving the quality of mental health care services in forensic settings. It achieves this by integrating the findings related to clinical practice, administration, and policy from trends and best practice internationally that mental health professionals can implement.

Supreme Court Appellate Division-Second Department

A Handbook for Mental Health Professionals and Lawyers

Current Developments and Future Directions

Preventing the Sexual Victimization of Children

Forensic Psychology and Neuropsychology for Criminal and Civil Cases

See You in Court

Cross-Examination: Science and Techniques, Third Edition is an extensive revision and reorganization of Pozner and Dodd's classic work, written to meet the needs of today's trial attorneys. Pozner and Dodd's signature techniques and methodologies, which have brought them acclaim as the nation's leading experts on cross-examination, are illustrated with numerous new examples added specifically for the

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Third Edition. The authors provide their best-ever coverage of the "chapter method" of cross-examination with additional excerpts to illustrate various trial scenarios. New content also includes Chapter 6 on Cross Preparation Systems: Sourcing the Facts, giving you the tools to immediately inform a witness, and the court, what electronic or paper document you are using and exactly where in the document is the material upon which you are questioning. As always, the authors, who have lectured on cross-examination to thousands of attorneys worldwide, guide you to successful trial outcomes with a conversational, engaging, and easy-to-read writing style. Inside you'll find valuable advice on how to: Use opponents' objections as the springboard for deeper and broader cross-examinations. Sequence cross-examination to teach the theory of the case in the best way, and to literally expand the rules of admissibility Use "loops" (the practice of incorporating and repeating key phrases and terms in successive questions to the witness) to rename witnesses and exhibits. Use "double loops" to discredit opposing expert witnesses. Use voir dire to create great jurors Use a fact-driven investigation to develop a winning theory Use a witness's own words to follow your theme and theory Control the runaway witness Communicate winning theories in opening, cross, and closing Use loops to box in the witness Use tactical sequencing to create the most powerful cross Convert a witness's silence into admission of fact Induce the witness to voice your pre-selected words Prepare for devastating impeachment Close off any escape routes for the witness Punish the evasive or "I don't know" witness Control the crying witness Use timing, posture, inflection, diction, wording, eye contact, and other effects to emphasize a witness's concession Effective cross-examination is a science with established guidelines, identifiable techniques, and definable methods. Attorneys can learn how to control the outcome with careful preparation, calculated strategy, effective skills, and a disciplined demeanor. Pozner and Dodd's treatise remains the definitive guide to preparing killer cross-examinations, only from LexisNexis.

Previous edition, 1st, published in 1970.

In Cross-Examination: Science and Techniques, Second Edition, Larry Pozner and Roger Dodd continue their outstanding tradition of helping attorneys conduct commanding cross-examinations. The second edition offers deeper analysis of cross-examination methods, with more integration and interrelationship of techniques and principles. In analyzing thousands of new trial experiences, they present efficient techniques to confront the challenges of evolving admissibility standards and electronic discovery, and ultimately, help attorneys develop cross-examination skills that are critical to trial success. Inside you'll find valuable advice on how to:

- Use opponents' objections as the springboard for deeper and broader cross-examinations.*
- Sequence cross-examination to teach the theory of the case in the best way, and to literally expand the rules of admissibility.*
- Use "loops" (the practice of incorporating and repeating key phrases and terms in successive questions to the witness) to rename witnesses and exhibits.*
- Use "double loops" to*

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discredit opposing expert witnesses. • Use voir dire to create great jurors • Use a fact-driven investigation to develop a winning theory • Use a witness's own words to follow your theme and theory • Control the runaway witness • Communicate winning theories in opening, cross, and closing • Use loops to box in the witness • Use tactical sequencing to create the most powerful cross • Convert a witness's silence into admission of fact • Induce the witness to voice your pre-selected words • Prepare for devastating impeachment • Close off any escape routes for the witness • Punish the evasive or "I don't know" witness • Control the crying witness • Use timing, posture, inflection, diction, wording, eye contact, and other effects to emphasize a witness's concession Effective cross-examination is a science with established guidelines, identifiable techniques, and definable methods. Attorneys can learn how to control the outcome with careful preparation, calculated strategy, effective skills, and a disciplined demeanor. Pozner and Dodd's treatise remains the definitive guide to preparing killer cross-examinations, only from LexisNexis.

The Witness Stand

Handbook of Victims and Victimology

Special Topics; Vol. 3: Practical Guidelines Cross-examination and Case Illustrations

Coping with Cross-examination and Other Pathways to Effective Testimony

Coping with Psychiatric and Psychological Testimony: Practical guidelines, cross-examination, and case illustrations

Clinical Neuropsychology in the Criminal Forensic Setting