

The Real Estate Game: The Intelligent Guide To Decisionmaking And Investment

The Classic Guide to Real Estate Investing—Updated for a Re-energized Industry! Real estate is once again a great investment, and this bestselling guide provides everything you need to know to get in now and make your fortune. What Every Real Estate Investor Needs to Know About Cash Flow removes the guesswork from investing in real estate by teaching you how to crunch numbers like a pro, so you can confidently judge a property’s value and ensure it provides long-term returns. Real estate expert, Frank Gallinelli has added new, detailed investment case studies, while maintaining the essentials that have made his book a staple among serious investors. Learn how to measure critical aspects of real estate investments, including: Discounted Cash Flow Net Present Value Capitalization Rate Cash-on-Cash Return Net Operating Income Internal Rate of Return Profitability Index Return on Equity Whether you’re just beginning in real estate investing or you’re a seasoned professional, What Every Real Estate Investor Needs to Know About Cash Flow has what you need to make sure you take the smartest approach for your next investment using proven calculations.

From the #1 bestselling author of “Rich Dad, Poor Dad” comes the ultimate guide to real estate—the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

In *Real Estate Titans*, Erez Cohen shares the advice and learnings of the world’s leading real estate experts to create a guide for becoming a savvy real estate player. Cohen draws on his experience as a research and teacher’s assistant at Wharton Business School with an investment expert—and his mentor—Dr. Peter Linneman. Throughout his career, Cohen has collected first-hand knowledge from meetings with such real estate titans as Ronald Terwilliger, Sam Zell, Joseph Sitt, and numerous others. Cohen wanted to understand how these real estate giants became so successful, so he refined his quest into three critical questions: What inspires these titans to work so hard and reach such extraordinary levels of success? What are the main elements and traits inside of them that propel them to be so grandiose? How have these individuals, who had less resources, succeeded on a much bigger scale than so many of their competitors? *Real Estate Titans* contains the 7 key lessons distilled from interviews with several of the world’s greatest real estate investors. These critical lessons offer insight into the mindset, tactics, and habits that each of the interviewed titans possess. Once you implement these key ideas—which you won’t find anywhere else—into your business, it will grow exponentially within a matter of months. *Real Estate Titans* offers an insider’s view into several of the most successful investors on the planet. The book’s compelling stories and lessons show why real estate is such a wonderful and important business, and it also offers a roadmap for becoming a world class real estate player.

Praise for MAVERICK REAL ESTATE FINANCING “Once you start reading, you won’t be able to put the book down.You will feel you are part of the deals that industry leaders haveput together. This is a real book about real people and how theyaddress risk and reward.” --Bruce S. Schonbraun, Managing Partner The Schonbraun McCann GroupLLP “Bergsman applies a journalist’s logic to the complex world ofcommercial real estate, making it easier for outsiders tounderstand. He writes with the authority of a true insider.” --Brannon Boswell, Managing Editor ShoppingCenters Today “Congratulations. Finally, someone has written a book that reflectsthe real estate finance in the twenty-first century. With the growingproliferation of real estate education in university businessschools today, this book should be required reading!” --James D. Kuhn, President Newmark Knight Frank In *Maverick Real Estate Financing*, Steve Bergsman—author of thewidely acclaimed *Maverick Real Estate Investing*—describes thevarious financing methods you can use to achieve real estateinvestment success. *Maverick Real Estate Financing* also introducesyou to an innovative group of real estate professionals who haveused these methods to buildsubstantial fortunes. By listening to some of the world’s most successful real estateMavericks—includingWilliam Sanders, W. P. Carey, and StephenRoss—you’ll discover what sets them apart from the rest of thepack and learn how to apply their proven principles to your ownreal estate deals. Each chapter examines a different real estate financing techniqueand the Maverick who best exemplifies it. Some of the strategiesand products discussed include:
* Equity financing
* Public and private REITs
* Agency loans
* UPREITs
* Commingled capital
* Retail site arbitrage
* Conduit loans
* Sale-leasebacks

* Distressed mortgages
* Low-income housing tax credits (LIHTCs)

* From Finding Properties and Securing Mortgage Terms to REITs and Flipping Houses, an Essential Primer on How to Make Money with Real Estate

7 Key Lessons from the World’s Top Real Estate Investors

How Technology Is Changing the Game of Real Estate and Empowering Homeowners

Zillow Talk

How to Get in on the Explosive Growth of the Real Estate Crowdfunding Industry

The Strait Path to Real Estate Wealth

From Mortgages and the MLS to Making the Offer and Moving In, Your Essential Guide to Buying Your First Home

Ever wonder what a realtor does to deserve a disproportionately expensive 4%-6% commission on the sale of your home? They claim to offer unlimited exposure and transaction expertise and to act as an irreplaceable mediator in the negotiation process. In reality, what they provide is little more than a concierge tour to show you your home, and is that really worth \$20,000 on the sale of a \$400,000 home? In *Death of the Real Estate Salesman*, Jarred Kessler describes how advances in technology have rendered the traditional role of the real estate agent meaningless. He describes how emerging Internet-based tools will enable homeowners and prospective buyers to find each other with zero commitment, zero uncertainty, and zero realtor involvement. Buyers will be able to find their dream home more readily with less distrust in the process, and sellers will receive the financial rewards of not losing tens of thousands of dollars to a realtor with a competing agenda. By learning his process, you will open your eyes to the new world of real estate, which is just around the corner in a desirable neighborhood near you.

A powerful and practical book that shows how to get started and achieve financial independence as a real estate investor.

Take your real estate career to the highest level! “Whether you are just getting started or a veteran in the business, The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and in your life.” --Mark Victor Hansen, cocreator, #1 New York Times bestselling series *Chicken Soup for the Soul* “This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere.” --Robert T. Kiyosaki, New York Times bestselling author of *Rich Dad, Poor Dad* The Millionaire Real Estate Agent

EXPLAINS: Three concepts that drive production ECONOMY, organizational, and lead generation models that are the foundations of any high-achiever’s business How to “Earn a Million,” “Net a Million,” and “Receive a Million” in annual income

THE HOUSE-FLIPPING HOW-TO THAT TURNS EVERYDAY PEOPLE INTOENTREPRENEURS Everyone likes the idea of turning the ugliest house on theblock to the best house on the block and making a profit. Until nowa system has not been shared on how to successfully complete thistask on time and budget without getting your hands dirty. This booknot only cracks the code but shares the proven path and system tohave a systems based rehab business that makes consistent profitsfor ordinary everyday people. The Real Estate Rehab Investing Bible reveals thelucrative seven-step system that allows author Paul Esajian, and his students all across North America, to manage multiple rehabprojects at once, while staying on time and under budget to buildand grow their wealth. No experience? No problem. You’ll learnstrategies to find the right properties, negotiate the right offer,identify the right licensed and insured contractor for the job, andget the property sold to a happy homeowner for a profit. No capital? No problem. You’ll learn how you can use otherpeople’s money to fund your deals and the IRS guidelines thathelp you keep more of the money you make. By learning andleveraging the principals of rehabbing and real estate, you’llstart thinking like a business owner rather than a consumer. Breaking into residential real estate provides an amazingopportunity for those with little, or no experience, and usingother people’s money. This book gives you the information,education, and systems every investor needs to start flipping andrehabbing houses without doing the work yourselfand withoutlosing your shirt to contractors and badinvesting decisions. Find Deals:where and how to find deals, analyzing deals,and estimating repairs in minutes to acquire a rehab Fund Deals:where and how to borrow money, creativefinancing, and the finance request template to present to assetbased lenders and private lenders to fund your deal Fix Deals:how to run a rehab with a proven system withoutlifting a hammer, identify A+ licensed and insured contractors atwholesale pricing, and what to focus on to maximize your profit Flip Deals:how to properly price, stage, and add theszelle features to get properties sold within weeks of listing theproperty by properly analyzing comparables and staging the rehabproperty The proven techniques Paul shares work in anylocation, in anymarket. If you’re ready to get in the game, The Real EstateRehab Investing Bible teaches you how to play.

Creating and Growing Real Estate Wealth

What it Takes to Win in High-Stakes Commercial Real Estate

Real Estate Finance and Investments: Risks and Opportunities

Understanding China’s Real Estate Markets

Death of a Real Estate Salesman

The Intelligent REIT Investor

Describes the opportunities and risks of commercial and residential real-estate investment, offering advice on finding the right property, financing, development, and sale

The Real Estate GameThe Intelligent Guide To Decisionmaking And InvestmentSimon and Schuster

*Biography found online at toynbrobins.com/masterthegame”--Page [643]

If there were one advantage that would make a significant impact on the growth of your real estate portfolio, what would that be? If you are just starting out as a real estate investor, what anxieties or worries might you have? What expertise in particular would help you understand market fundamentals and help you achieve your goal of becoming a successful investor and attaining financial freedom? If you’re an experienced investor, what systems do you have in place to support your growth without making costly mistakes? Have you built up a proper support team? If you are a successful real estate agent, with experience in residential property, what could you do to enhance that success in both personal and professional growth? Have you thought about how real estate investing can help you and your business? The answer to these questions lies in a very special kind of relationship—the relationship between the real estate investor and the real estate agent. Real Estate Riches is designed to provide investors with insights into the skills and services that a knowledgeable agent can provide—one who specializes in meeting the needs of the investor by understanding the investor’s mindset, vision, and goals to allow them to focus on the larger aspects of their business. Real Estate Riches is also intended to illustrate to the agent what an investor’s business looks like—from the different strategies and types of properties the investor focuses on, to the specifics of investment towns, neighbourhoods and streets, to timelines and cycles for growing the investor’s portfolio. How do you go about finding that agent with the requisite skills? The answer lies within the pages of Real Estate Riches. Filled with real-life case studies, tips, and the hard-won knowledge that comes from experience, the book is motivational, practical, and useful—and it will be among your wisest investments. This book really shows professional investors and professional agents how, if done right, both parties can come out with better financial results with less hassle by treating the real estate business like any other business—creating long-term relationships in which each party respects the other’s profession and treats each other’s time like the important commodity that it is. - Don R. Campbell, Author, market analyst, and investor Tahani is an inspiration. She shows firsthand how with the right mindset and the right team you can build a future in real estate while not compromising what’s truly important.” - Philip McKernan, Author of South of 49 and Fire Sale “Tahani’s story is powerful, and demonstrates what can happen when you focus on helping people and living your passion. She reveals the “human” side of real estate, and why it’s so important to build a powerful team around you that you can trust.” - Greg Habstritt, Founder of SimpleWealth.com and best-selling author of ‘The Real Estate Secret’ Tahani gives the novice investor a clear insight into the world of a savvy, investor-friendly real estate agent and the importance of having someone with her experience on your team. Whether you are a seasoned investor or just starting out, this book will be an invaluable tool in your investor toolbox.” - Peter Kinch, Owner, DUC Peter Kinch Mortgage Team Tahani Aburaneh is donating the royalties from the sale of this book to www.care.org.

The Real Book of Real Estate

What Every Real Estate Investor Needs to Know About Cash Flow... And 36 Other Key Financial Measures, Updated Edition

7 Simple Steps to Financial Freedom

The Art of Raising Capital and Owning Properties Like Ross, Sanders and Carey

Maverick Real Estate Financing

MONEY Master the Game

Timing the Real Estate Market

Over the many years that we’ve been serving real estate investors, one of the most asked questions on our site has been, “How Do I Get Started in Real Estate Investing?” New investors will love the fundamentals and even experienced investors will appreciate the high-level view of strategies they may have never even considered. Don’t let some guru tell you what the right path is for you. Read How to Invest in Real Estate and see all the paths in one place, so you can make the best choice for you, your family, and your financial future. This book will help new investors get a firm foundation for their investing business upon. With topics ranging from how to gain a solid real estate education, real estate niches, financing, marketing, and more, this book is truly the definitive guide for helping new investors learn the ropes.

How to buy low and sell high in real estate Yes, timing is everything. In the real estate market, that means buying in markets that are ready to take off and cashing out before prices crash. In *Timing the Real Estate Market*, millionaire real estate entrepreneur Craig Hall reveals to America’s 17 million real estate investors his secrets for maximizing profits, by knowing when to buy, when to sell, and what to do in between. Following Hall’s savvy advice, real estate investors will learn: The seven major trends affecting real estate prices How to predict when real estate prices are poised to increase How to capture maximum profits by knowing when to sell How to add value to a property while waiting for the real estate market to pick up How to survive during a downturn—until the next market upswing

Explains the advantages of real estate syndication, discusses the laws and regulations governing limited partnerships, and looks at a sample transaction

“This book is not just a bargain, it’s a steal. It’s filled with practical, workable advice for anyone wanting to build wealth.”—Mike Summey, co-author of the bestselling *The Weekend Millionaire’s* Secrets to Investing in Real Estate Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. The Millionaire Real Estate Investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book—in straightforward, no nonsense, easy-to-read style—reveals their proven strategies. The Millionaire Real Estate Investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all—real estate. You’ll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the “dream team” that will help you build your millionaire investment business Proven models and strategies millionaires investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them The Millionaire Real Estate Investor is about you and your money. It’s about your financial potential. It’s about discovering the millionaire investor in you.

Confessions of a Real Estate Entrepreneur: What It Takes to Win in High-Stakes Commercial Real Estate : What it Takes to Win in High-Stakes Commercial Real Estate

How to Build Wealth with Multi-family Real Estate.

The Real Estate Game

The Real Estate Rehab Investing Bible

Real Estate Titans

How to Invest in Real Estate

How to Become a Successful Real Estate Investor

Big money, Big games, Big rewards. Big trouble. A decade ago, The Bonfire of the Vanities defined an era—and established Tom Wolfe as our prime fictional chronicler of America at its most outrageous and alive. This time the setting is Atlanta, Georgia—a racially mixed late-century boomtown full of fresh wealth, avid speculators, and worldly-wise politicians. The protagonist is Charles Croker, once a college football star, now a late-middle-aged Atlanta real-estate entrepreneur turned conglomerate king, whose expansionist ambitions and outside ego have at last hit up against reality. Charlie has a 28,000-acre quasi-shooting plantation, a young and dazzling second wife—and a half-empty office tower with a staggering load of debt. When star running back Fareek Fanon—the pride of one of Atlanta’s grimmest slums—is accused of raping an Atlanta blueblood’s daughter, the city’s delicate racial balance is shattered overnight. Networks of illegal Asian immigrants crisscrossing the continent, daily life behind bars, shady real-estate syndicates, cast-off first wives of the corporate elite, the racially charged politics of college sports—Wolfe shows us the disparate worlds of contemporary America with all the verve, wit, and insight that have made him our most phenomenal, most admired contemporary novelist. A Man in Full is a 1998 National Book Award Finalist for Fiction.

How do you spot an area poised for gentrification? Is spring or winter the best time to put your house on the market? Will a house on Swamp Road sell for less than one on Gingerbread Lane? The fact is that the rules of real estate have changed drastically over the past five years. To understand real estate in our fast-paced, technology-driven world, we need to toss out all of the outdated truisms and embrace today’s brand new information. But how? Enter Zillow, the nation’s #1 real estate website and mobile app. Thanks to its treasure trove of proprietary data and army of statisticians and data scientists, led by chief economist Stan Humphries, Zillow has been able to spot the trends and truths of today’s housing market while acknowledging that a home is more than an economic asset. In *Zillow Talk*, Humphries and CEO Spencer Rascoff explain the science behind where and how we live now and reveal practical, data-driven insights about buying, selling, renting and financing real estate. Read this book to find out why: It’s better to remodel your bathroom than your kitchen Putting the word “cute” in your listing could cost you thousands of dollars You shouldn’t buy the worst house in the best neighborhood You should never list your house for \$444,000 You shouldn’t list your house for sale before March Madness or after the Masters Densely packed with entertaining anecdotes and invaluable how-to advice, *Zillow Talk* is poised to be the real estate almanac for the next generation.

A comprehensive, accessible, and easy-to-understand guide to everything you need to know about real estate investing. Real estate investing is a great way to build a business or make money on the side—and you don’t have to be a full-time landlord to do it. Real Estate Investing 101 walks you through everything you need to know, from raising capital to uncovering new opportunities. You’ll learn the difference between purchasing traditional property and investing in funds such as REITs and interval funds—plus new types of realty investment, like crowd-funded real estate, the senior housing boom, eco-housing, and the urban techology. With the expert advice in *Real Estate Investing 101* to guide you, you can invest with confidence and generate profits.

The creation, accumulation, and use of copious amounts of data are driving rapid change across a wide variety of industries and academic disciplines. This ‘Big Data’ phenomenon is the result of recent developments in computational technology and improved data gathering techniques that have led to substantial innovation in the collection, storage, management, and analysis of data. Real Estate Analysis in the Information Age: Techniques for Big Data and Statistical Modeling focuses on the real estate discipline, guiding researchers and practitioners alike on the use of data-centric methods and analysis from applied and theoretical perspectives. In it, the authors detail the integration of Big Data into conventional real estate research and analysis. The book is process-oriented, not only describing Big Data and associated methods, but also showing the reader how to use these methods through case studies supported by supplemental online material. The running theme is the construction of efficient, transparent, and reproducible research through the systematic organization and application of data, both traditional and ‘big’. The final chapters investigate legal issues, particularly related to those data that are publicly available, and conclude by speculating on the future of Big Data in real estate.

Strategies, Structures, Decisions

Real Estate Analysis in the Information Age

A Man in Full

Real Estate Investment and Finance

The Newbie’s Guide to Planning and Preparing for Success!

Summary: The Real Book of Real Estate

How to Buy, Rehab, and Manage Out-Of-state Rental Properties

*The conservative, thoughtful, thrifty investor’s guide to building a real-estate empire. Profitable real-estate investing opportunities exist everywhere as long as you know what to look for and understand how to make prudent deals that transform property into profits. David Crook, of The Wall Street Journal, shows how to make safe and sane investments that ensure a good night’s sleep as your real-estate portfolio grows, your properties appreciate and your income increases. The Wall Street Journal Complete Real-Estate Investing Guidebook offers the most authoritative information on:
• Why real-estate investing is a great wealth-building alternative to stocks and bonds and why it’s crucial that you avoid get-rich schemes
• How to get the financing and make the contacts to get started
• How to start small and local, be hands-on and go step-by-step with a vacation home to rent out, a pure rental property or a small apartment building
• How to find and value great properties, do the numbers and ensure you have that beautiful thing called cash flow
• How the government blesses real-estate investors with tax breaks and loopholes, and how you can be one of the anointed
• How to deal with the nuts-and-bolts of being a landlord and have a strife-free relationship with your tenants*

Foundations of Real Estate Financial Modelling is specifically designed to provide an overview of pro forma modelling for real estate projects. The book introduces students and professionals to the basics of real estate finance theory before providing a step-by-step guide for financial model construction using Excel. The idea that real estate is an asset with unique characteristics which can be transformed, both physically and financially, forms the basis of discussion. Individual chapters are separated by functional unit and build upon themselves to include information on: Amortization Single-Family Unit Multi-Family Unit Development/Construction Addition(s) Waterfall (Equity Bifurcation) Accounting Statements Additional Asset Classes Further chapters are dedicated to risk quantification and include scenario, stochastic and Monte Carlo simulations, waterfalls and securitized products. This book is the ideal companion to core real estate finance textbooks and will boost students Excel modelling skills before they enter the workplace. The book provides individuals with a step-by-step instruction on how to construct a real estate financial model that is both scalable and modular. A companion website provides the pro forma models to give readers a basic financial model for each asset class as well as methods to quantify performance and understand how and why each model is constructed and the best practices for repositioning these assets.

A front row seat into the world of high-stakes commercial real estate investing “A must-read book ... one of the best real estate investment books I have ever read. On my scale of 1 to 10, this unique book rates an off-the-charts 12.” --Robert Bruss Confessions of a Real Estate Entrepreneur is for the individual who is ready to get serious about investing. Not a rah-rah or get-rich-quick book, this book is for someone who is prepared to think about what he or she wants to accomplish. James Randel provides the how and why, James Randel has been a successful investor and educator for 25 years. He teaches investing through stories and anecdotes - bringing to the limelight not just his successes (and there are some amazing stories of these) but also his mistakes. His candor is instructive and entertaining. It is said that “those who can, do, and those who can’t, teach.” James Randel is a rare exception as he is both a highly successful investor as well as an excellent teacher. As said by Jeff Dunne, Vice Chairman of the largest real estate company in the world, CB Richard Ellis: “I’ve tracked Jimmy’s incredible run of successful real estate investments for 20 years and more recently invested very profitably with him. His new book is a must read for anyone interested in real estate investing.” If you are tired of the “same old, same old” and prepared to play in the big leagues, this book is calling your name.

I’ve watched the emergence and quick rise of real estate crowdfunding and I have to tell you, I’ve been dying to write this book. So many of my readers have reached out with questions about this growing new industry. Whether you are an investors, real estate developer, or entrepreneur, this new sector is a game changer. My name’s Salvador Briggman and I’ve been blogging about crowdfunding since 2012. On my main website, CrowdCrux.com, I bring awareness to crowdfunding success stories and demystify this alternative financial tool. I’m lucky enough to have impacted over 1 million website visitors in the past year and have been cited by the New York Times, Wallstreet Journal, and more. In this ebook, my co-author Krystine Theriault and I bring tremendous clarity to real estate crowdfunding. We break down everything you need to know to get started raising money for a new property or investing in real estate online. Along with answering many of your questions, our biggest hope is that this comprehensive guide will get you pointed you in the right direction. We want you to succeed in this changing industry. If you enjoy this ebook, please take a second to leave a review on Amazon. Now...it’s time to get ready to dive into the world of real estate crowdfunding!

Review and Analysis of Kiyosaki’s Book

Development, Finance, and Investment

How to Build Wealth with Real Estate Investment Trusts

How to Create Wealth Investing in Real Estate

The Intelligent Guide To Decisionmaking And Investment

Real Estate Riches

Long-Distance Real Estate Investing

China ’ s economy has been transforming rapidly over the last 25 years. As a result, Chinese conurbations have changed remarkably, with cities expanding both vertically and horizontally, and the physical environment acting as a medium for unprecedented urbanization. This has provided vast opportunities for investors, real estate developers, and service companies, but also presents huge challenges—as traditional city spaces have been reconfigured, environmental risks and the volatility of real estate markets increased. However, as engagement with China is becoming strategically important for many, forming a synthesized lens through which to read China across the vicissitudes of its real estate sector bears historic significance. By offering an insightful framework and structure for understanding China ’ s variegated real estate dynamics, players, and markets, Understanding China ’ s Real Estate Markets codifies the principles and practices of real estate development, finance, and investment in China and builds foundations for future academic research and practical knowledge in shaping and engaging the urban environment within China and beyond.

“ This well-organized book shows what a typical life in real estate is like so that newcomers can decide whether the field is right for them. It also offers advice on how to grow real estate investments for people who are already in the industry. Poorvu includes a variety of real world stories about people and their career experiences to make for an interesting read with a practical edge. ” -- Publishers Weekly “ This new book by Bill Poorvu trumps any real estate book you ’ ve ever read. ” -- James Grant, editor of Grant ’ s Interest Rate Observer There are plenty of “ get rich quick in real estate ” books. This is not one of them. Your guide, William Poorvu, is a lifelong real estate investor and consultant, and former head of the real estate program at Harvard Business School. Drawing on his personal experience – and hundreds of interviews with many of the most successful real estate investors and entrepreneurs – Poorvu illuminates every stage of your “ life ” in real estate: creating wealth, growing it, and managing it successfully. He reveals the milestones, pitfalls, and rewards associated with real estate investing, offering powerful insight into the challenges and opportunities you ’ ll face as you start out...scale up...read the industry ’ s cyclical waves and then leverage, share, or pass along the wealth you ’ ve created. The real book contains dozens of real life personal stories, hands-on checklists, and questions to guide your decisions...and it delivers unparalleled success into how the real estate industry really works. • Be strategic: choose your best route into the business Define your successful real estate career, and learn how to make it a reality. • Build your foundation: your first job, your first deal spot a great opportunity to add value, and jump on it • Scale up: build and sustain your success Hire a great team, manage them successfully, and find the capital you need to grow • Survive the downturns: be flexible and nimble Recognize new realities, adapt to them, and uncover the opportunities they create • Take stock: make the most of your success Balance your business, wealth, and family

Live where you want, and invest anywhere it makes sense. “It is a common misperception in real estate investing that you should buy new realty, David Greene has put that myth to rest... This is a must-read for investors who want to expand their real estate empire nationwide.” --David Osborn, bestselling author of *Wealth Can’t Wait* Are you interested in real estate investing, but you live in a hot market that is not suited for buy and hold investing? Do you want to take advantage of wealth-building opportunities, but that seems impossible until the next market crash? Real estate investing is one of the greatest vehicles to build wealth, but it doesn’t make sense in every market. Some locations provide incredible returns, while others make it almost impossible to find a single property that profits. Traditionally, investing out of state has been considered risky and unwise. But the rules, technology, and markets have changed: No longer are you forced to invest only in your backyard! In his book, real estate investor and police officer David Greene shows you exactly how he’s built a multi-million dollar portfolio through buying, managing, and flipping out-of-state properties, often without ever seeing the properties in person. David shares every tip, trick, and system he has put in place for over twenty rental properties, so you can avoid making mistakes and shorten your learning curve immensely! What’s inside: How to assemble an all-star team to handle each aspect of a deal from A-Z. How to find great deals in any state, regardless of where you live. How to rehab a project from thousands of miles away without worry or complication. How to speak the language of the agents, contractors, lenders, and property managers you will use. How to quickly and easily know which neighborhoods to buy, and which to pass in. How to choose the best materials for your rehab projects and pay the least amount of money....And more! Don’t let your location dictate your financial freedom. Get the inside scoop to invest—and succeed—anywhere!

THE ULTIMATE BEGINNER ’ S GUIDE TO REAL ESTATE INVESTING IN THE POST-PANDEMIC ECONOMY INCLUDES 8 HOURS OF FREE ONLINE REAL ESTATE COURSES FROM THE AUTHOR • MULTIPLE FREE REAL ESTATE INVESTING TOOLS Do you want to know to create passive income, build real long-term wealth, and achieve financial freedom all through real estate investing? Have you attended real estate “seminars” with so-called “gurus” only to leave with a hole in your pocket and still unsure of how to get started in real estate investing? If so, look no further than Real Estate Investing QuickStart Guide, the most comprehensive, practical, beginner-friendly Real Estate Investing book ever written. Real estate investing, often considered the number one creator of lasting wealth in today ’ s economy can be started with significantly less money, less time, and less expertise than most people imagine. In Real Estate Investing QuickStart Guide, author, best-selling course instructor, licensed real estate broker, and consultant Symon He lays out the simplest, most practical and most straightforward path for new investors eager to ink their first deals and start their journey to building a real estate empire. With over 300,000 students in nearly 180 countries, Symon knows exactly what new investors need to get right, what they should avoid, and how they can protect themselves from risk while breaking into the real estate market on their own terms. Symon ’ s clear and casual writing style make the sometimes complicated world of real estate investing infinitely more approachable and understandable. No matter how much money you think you need, how much time you think it takes, or if you think all the “good deals” have already been snapped up, Real Estate Investing QuickStart Guide will show you that anyone can get started once they are armed with the knowledge contained in this book. Real Estate Investing QuickStart Guide Is Perfect For: - Complete newcomers to the world of real estate investing or anyone looking to create real, lasting wealth through real estate - Anyone who is looking to expand their portfolios and learn new way to create wealth through real estate - Anyone who has struggled to find success in the past with complicated books or expensive real estate programs and seminars Real Estate Investing QuickStart Guide Covers: - How to generate sustainable passive income through rental property investing - How to produce lasting profits through commercial real estate investing - How to complete profile real estate wholesale deals with little to no money - How to successfully “flip” properties for quick & predictable profits - How to grow your income producing portfolio quickly with multifamily properties - How to create 100% hands-off income streams from indirect real estate investments like REITs Real Estate Investing QuickStart Guide Will Teach You: - The Secrets of Profitable Deal Making—Where to Find Deals, How to Structure Your Deals, and How to Avoid Losses - The Inner Workings of the Residential, Commercial, and Raw Land Real Estate Markets, Along with Which One Is Right for You - How to Use Leverage, Smart Financing Options, and Low Capital to Fund Your Growing Investments (No Math Skills Required) * LIFETIME ACCESS TO FREE REAL ESTATE INVESTING DIGITAL ASSETS* - Valuation, terminal value, and rental comparison worksheets - Advanced Rental Income Analyzer, Wholesaling Deal Analyzer, Symon ’ s Exclusive Fix & FlipProperty Analyzer, and more! *GIVING BACK* ClydeBank Media proudly supports the nonprofit AdoptAClassroom

The Inside Game to Real Estate Value Investing

Foundations of Real Estate Financial Modelling

Occupational Outlook Handbook

The Simplified Beginner ’ s Guide to Successfully Securing Financing, Closing Your First Deal, and Building Wealth Through Real Estate

Real Estate Crowdfunding Explained

Real Estate Investing 101

Real Experts, Real Stories, Real Life.

This book presents a new way of thinking about, teaching, learning, and practicing real estate development. Real Estate Development Matrix describes the process in a two-dimensional model and presents seven Development Stages which form the horizontal axis, and eight sets of Development Tasks which form the vertical axis to define a 56-cell matrix. In each cell, money is spent and risks are taken to achieve certain tasks and thereby create (or destroy) value. This holistic process considers the entire life cycle of real estate from its “green field” inception to its “brown field” state. The book is written by a real estate developer and academic, and the presented material is conceptual, practical, and non-technical. Jargon has been minimized as much as possible as the author introduces an entirely new model for real estate development that is both academically authoritative and developed in practice. It is aimed at a general professional audience participating in the development process, but equally the book is ideal for use as a textbook in undergraduate and graduate courses in real estate development, and an excellent supplemental text for business courses discussing real estate finance and investment. It may also be used as a textbook for professional courses, workshops, or seminars in real estate development. The book is supported by an interactive website at <http://realestatedevelopmentmatrix.com/>

The go-to guide for smart REIT investing The Intelligent REIT Investor is the definitive guide to real estate investment trusts, providing a clear, concise resource for individual investors, financial planners, and analysts—anyone who prioritizes dividend income and risk management as major components to wealth-building. The REIT industry experienced a watershed event when Standard & Poors created a new Global Industry Classification Standard (GICS) sector called Real Estate. Publicly

traded equity REITs have been removed from Financials, where they have been classified since their creation in 1960, and have begun trading as their own S&P Sector. This separation from banks and financial institutions has attracted new investors, but REITs require an industry-specific knowledge that is neither intuitive nor readily accessible to newcomers—until now. Using straightforward language and simple example to illustrate important concepts, this book will enable any reader to quickly learn and understand the lexicon and valuation techniques used in REIT investing, providing a wealth of practical resources that streamline the learning process. The discussion explains terminology, metrics, and other key points, while examples illustrate the calculations used to evaluate opportunities. A comprehensive list of publicly-traded REITs provides key reference, giving you access to an important resource most investors and stockbrokers lack. REITs are companies that own or finance commercial rental properties, such as malls and apartment buildings. Despite historically high total returns relative to other investments, such as the Nasdaq or S&P 500 index, most investors are unfamiliar with the REIT industry, and wary of investing without adequate background. This book gets you up to speed on the essentials of REIT investing so you can make more informed—and profitable—decisions. Understand REIT's processes, mechanisms, and industry Calculate key metrics to identify suitable companies Access historical performance tables and industry-specific terminology Identify publicly-traded REITs quickly and easily REITs have consistently outperformed many more widely known investments. Over the past 15-year period, for example, REITs returned an average of 11% per year, better than all other asset classes. Since 2009, REITs have enjoyed positive returns; large cap stocks and cash are the only other classes that paralleled that record. Even in 2015, a 'year of fear' related to rising rates, REITs returned 2.4%, beating most all other asset classes. REITs have a long history (over fifty years) of performance, and have entered the big leagues. If you feel like you've been missing out, don't keep missing out. Prepare yourself, and your portfolio, to benefit from the demand for REITs that have followed the creation of a Real Estate GICS sector. The Intelligent REIT Investor gives you the information you need to invest wisely and manage your real estate risk effectively. By maintaining a tactical exposure in the brick and mortar asset class, investors should benefit from the information contained in The Intelligent REIT Investor. Join the REIT world and look forward to owning stocks that will help you to sleep well at night.

American industrialist billionaire Andrew Carnegie once famously said that 90% of all millionaires get to that level of wealth through an investment in real estate. He also claimed that "more money has been made in real estate than in all industrial investments combined." That's a pretty powerful statement coming from a guy that had a net worth of \$342 billion dollars !!!!What Andrew Carnegie neglected to share with you is the HOW. How does an ordinary person actually go about building wealth through real estate? What steps does one need to take to become a successful real estate investor? "The Game: How To Become A Successful Real Estate Investor" provides proven strategies that will help you on your journey to building wealth in real estate. The book provides both newcomers and seasoned professionals tips, guidelines and resources that will help you on your journey to becoming a successful investor. The Game: How To Become A Successful Real Estate Investor will provide you a definition of what it means to be financially free as well as the strategies on how to get there. Most importantly the book will put you on your journey to creating generational wealth for your family. Are you ready to get into the Game?

The must-read summary of Robert Kiyosaki's book: "The Real Book of Real Estate: Real Experts, Real Stories, Real Life". This complete summary of the ideas from Robert Kiyosaki's book "The Real Book of Real Estate" shows that the best way of learning the ins and outs of real estate investment is to observe the experts. In his book, the author provides the real estate tips and techniques taken from the best in the business to help you see how great an investment in real estate can be. If you follow the advice, you will know how to make the right investment and how to incorporate real estate into your long-term financial strategy. Added-value of this summary: • Save time • Understand the key concepts • Expand your investment know-how To learn more, read "The Real Book of Real Estate" to find out why you should start investing in real estate today!

A Novel

The Game

The Wall Street Journal. Complete Real-Estate Investing Guidebook

Real Estate Investing QuickStart Guide

A Proven-Profit System for Finding, Funding, Fixing, and Flipping Houses...Without Lifting a Paintbrush

Rewriting the Rules of Real Estate

The 4 Stages to a Lifetime of Success

Learn all the ins and outs of buying a home and give yourself an advantage in the real estate game with this essential house-buying guidebook. Buying a first home can be both exciting and nerve-wracking. Will you qualify for a mortgage? Is your dream home achievable? How do you make sure your offer will beat others? Don't worry—now you can arm yourself with the information you need to know before you begin the hunt! In Home Buying 101, you will learn all the skills you need to find the right house at the right price, with financing that fits your budget. Full of nuts-and-bolts advice and organized in an easy-to-read format, this book will teach you all the basics of: -Deciding the right time to buy -Getting your finances in order -Choosing a realtor—or going solo -Assessing neighborhood/comps -Deciphering the MLS/reading the listings for clues -Buyers' vs. sellers' markets -Types of mortgage loans -Property insurance -Making a smart offer With the help of this guide, you'll learn how to find the house of your dreams at a price you can afford!

This book will help you learn new ideas to take advantage of today's value real estate investing opportunities so that you can achieve financial independence. Whether you are a new or experienced investor, this book uncovers the inside game of value real estate investing and the strategies you can use to create value and make more money with your real estate investments.

The fully revised and updated version of the leading textbook on real estate investment, emphasising real estate cycles and the availability and flow of global capital Real Estate Investment remains the most influential textbook on the subject, used in top-tier colleges and universities worldwide. Its unique, practical perspective on international real estate investment focusses on real-world techniques which measure, benchmark, forecast and manage property investments as an asset class. The text examines global property markets and real estate cycles, outlines market fundamentals and explains asset pricing and portfolio theory in the context of real estate. In the years since the text's first publication, conditions in global real estate markets have changed considerably following the financial crisis of 2008-2009. Real estate asset prices have increased past pre-crisis levels, signalling a general market recovery. Previously scarce debt and equity capital is now abundant, while many institutions once averse to acquiring property are re-entering the markets. The latest edition – extensively revised and updated to address current market trends and practices as well as reflect feedback from instructors and students – features new content on real estate development, improved practical examples, expanded case studies and more. This seminal textbook: Emphasises practical solutions to real investing problems rather than complex theory Offers substantial new and revised content throughout the text Covers topics such as valuation, leasing, mortgages, real estate funds, underwriting and private and public equity real estate Features up-to-date sections on performance measurement, real estate debt markets and building and managing real estate portfolios Includes access to a re-designed companion website containing numerous problems and solutions, presentation slides and additional instructor and student resources Written by internationally-recognised experts in capital management and institutional property investing strategies, Real Estate Investment, Second Edition: Strategies, Structures, Decisions is an indispensable textbook for instructors and students of real estate fund management, investment management and investment banking, as well as a valuable reference text for analysts, researchers, investment managers, investment bankers and asset managers.

Real Estate Development Matrix

The Millionaire Real Estate Agent

A Money-Making Game Plan for the Canadian Investor

Techniques for Big Data and Statistical Modeling

How to Play the New Real Estate Syndication Game

Real Estate Investing For Dummies

The Millionaire Real Estate Investor