

A Field Guide To Lies Critical Thinking In The Information Age

A comprehensive and accessible guide to understanding how radiation affects our everyday lives Nuclear energy, X-rays, radon, cell phones . . . radiation is part of the way we live on a daily basis, and yet the sources and repercussions of our exposure to it remain mysterious. Now Pulitzer Prize-winning journalist Wayne Biddle offers a first-of-its-kind guide to understanding this fundamental aspect of the universe. From fallout to radiation poisoning, alpha particles to cosmic rays, Biddle illuminates the history, meaning, and health implications of one hundred scientific terms in succinct, witty essays. A Field Guide to Radiation is an essential, engaging handbook that offers wisdom and common sense for today's increasingly nuclear world.

Art Savvy is a systematic approach to understanding art. It gives you methods to assess a design and really see what the artist was doing. Unlike chaotic art writings, terms are clearly defined, categorized, organized and illustrated. It is designed to answer questions like: What things will allow me to understand art? What are the basic elements? What is concept art? Can you "read" a work of abstract art? Visual literacy is the ability to interpret, negotiate, and make meaning from information presented in art work. Art Savvy gives you this. Defining Terms: Often art terms are not clearly defined, are used interchangeably or get mixed up with other types of analysis. For a thorough exploration of all aspects of art, photos of great works are referenced with color keyed notations to illustrate the 5 easy pieces: 1. Design Elements- Visual grammar, line, shape, form, mass etc. - definitions & how to see them. 2. Organization Principles- How elements are arranged and how this effects the concept. 3. Style- Relation to other groups of work and formulas for design. 4. Technique- How methods and materials are used to impact the concept. 5. Concept- What this piece about. What major themes and elements were used. Assessment techniques in each section of Art Savvy will train your eye to always see these 5 aspects of any artwork. It is not attempting judgments of relevance, philosophy, spiritual meanings and other ethereal aspects that a work may convey. This text poses the question: "What is the basic concept here?" but sticks to pure analysis and leaves all judgment to you and the experts. This field guide is a mini textbook on design principles that will let you understand art!

Winner of the National Business Book Award From the New York Times bestselling author of The Organized Mind and This Is Your Brain on Music, a primer to the critical thinking that is more necessary now than ever We are bombarded with more information each day than our brains can process—especially in election season. It's raining bad data, half-truths, and even outright lies. New York Times bestselling author Daniel J. Levitin shows how to recognize misleading announcements, statistics, graphs, and written reports, revealing the ways lying weasels can use them.

It's becoming harder to separate the wheat from the digital chaff. How do we distinguish misinformation, pseudo-facts, and distortions from reliable information? Levitin groups his field guide into two categories—statistical information and faulty arguments—ultimately showing how science is the bedrock of critical thinking. Infotocracy means understanding that there are hierarchies of source quality and bias that variously distort our information feeds via every media channel, including social media. We may expect newspapers, bloggers, the government, and Wikipedia to be factually and logically correct, but they so often aren't. We need to think critically about the words and numbers we encounter if we want to be successful at work, at play, and in making the most of our lives. This means checking the plausibility and reasoning—not passively accepting information, repeating it, and making decisions based on it. Readers learn to avoid the extremes of passive gullibility and cynical rejection. Levitin's charming, entertaining, accessible guide can help anyone wake up to a whole lot of things that aren't so. And catch some weasels in their tracks!

Lying is a normal part of human communication and is sometimes necessary to protect someone's feelings, but there are also malicious lies meant to deceive, cheat, and defraud. You can't always rely on what comes out of someone's mouth. It doesn't take mind reading superpowers to be able to tell when someone is lying—but it does take special skills and a little practice. In Lie Detecting 101, international expert in undercover operations Dr. David Craig provides readers with an easy-to-follow guide on applying lie-detection skills to your everyday life. From the simple skills of bargaining, making a purchase, or dealing with children, to the more serious business of negotiating a contract or identifying infidelity, Craig delivers simple but effective tips and techniques we can all use to see behind the facade and get to the truth. Lie Detecting 101 is the culmination of over twenty years of practical criminology and hundreds of hours of academic research. Split into three parts, the book looks at understanding lies and how to detect lies, and includes an easy reference section that summarizes all the main points. With full-color photographs and practical examples, Lie Detecting 101 provides anyone with the tools to be a human lie detector. The mystery of what a person is really thinking is finally unlocked in this fascinating and informative book.

Former CIA Officers Teach You How to Detect Deception

A Neuroscientist Explores the Power and Potential of Our Lives

True Manliness

A Field Guide for Introverts, the Overwhelmed, and the Underconnected

An Ex-FBI Agent's Guide to Speed-Reading People

A Field Guide to Identifying Dubious Data

Untangling Numbers from the Media, Politicians, and Activists

Worried about being lied to? Let certified military interrogator and Naval Human Intelligence Officer, Lena Sisco show you how to spot a lie! Lena wrote You're Lying! because no matter what your profession or life circumstances, you need the skills to take control of a situation, detect deception, and reveal the truth. While you probably won't ever have to interrogate a detainee who doesn't want to tell you about an upcoming terrorist attack—as Lena has—You're Lying! will help you deal with that salesperson trying to rip you off, the kid bullying your child who claims innocence, a cheating spouse, or dissembling boss. As the adage says, knowledge is power. Lena interrogated numerous members of Al Qaeda and the Taliban while stationed at Guantanamo Bay, Cuba, then taught those skills to Defense Department personnel for years afterward. Her ability to build rapport, accurately read body language, and employ effective questioning techniques led to numerous successes that saved American lives. You will also learn her easy-to-follow five-step program on how to accurately detect verbal (both spoken and written) and non-verbal deceptive tells, how to

run an effective line of questioning, and what to do after you identify the lie. We all face every day. Take the knowledge in You're Lying! and empower yourself. Don't get fooled again.

This deluxe eBook (originally published as A Field Guide to Lies Deluxe) features six videos from Daniel Levitin, with more examples, anecdotes, and added visual guides. We're surrounded by fringe theories, fake news, and pseudo-facts. These lies are getting repeated. New York Times bestselling author Daniel Levitin shows how to disarm these socially devastating inventions and get the American mind back on track. Here are the fundamental lessons in critical thinking that we need to know and share now. Investigating numerical misinformation, Daniel Levitin shows how mishandled statistics and graphs can give a grossly distorted perspective and lead us to terrible decisions. Wordy arguments on the other hand can easily be persuasive as they drift away from the facts in an appealing yet misguided way. The steps we can take to better evaluate news, advertisements, and reports are clearly detailed. Ultimately, Levitin turns to what underlies our ability to determine if something is true or false: the scientific method. He grapples with the limits of what we can and cannot know. Case studies are offered to demonstrate the applications of logical thinking to quite varied settings, spanning courtroom testimony, medical decision making, magic, modern physics, and conspiracy theories. This urgently needed book enables us to avoid the extremes of passive gullibility and cynical rejection. As Levitin attests: Truth matters. A post-truth era is an era of willful irrationality, reversing all the great advances humankind has made. Euphemisms like "fringe theories," "extreme views," and even "fake news" can literally be dangerous. Let's call lies what they are and catch those making them in the act.

Previously Published as A Field Guide to Lies We're surrounded by fringe theories, fake news, and pseudo-facts. These lies are getting repeated. New York Times bestselling author Daniel Levitin shows how to disarm these socially devastating inventions and get the American mind back on track. Here are the fundamental lessons in critical thinking that we need to know and share now. Investigating numerical misinformation, Daniel Levitin shows how mishandled statistics and graphs can give a grossly distorted perspective and lead us to terrible decisions. Wordy arguments on the other hand can easily be persuasive as they drift away from the facts in an appealing yet misguided way. The steps we can take to better evaluate news, advertisements, and reports are clearly detailed. Ultimately, Levitin turns to what underlies our ability to determine if something is true or false: the scientific method. He grapples with the limits of what we can and cannot know. Case studies are offered to demonstrate the applications of logical thinking to quite varied settings, spanning courtroom testimony, medical decision making, magic, modern physics, and conspiracy theories. This urgently needed book enables us to avoid the extremes of passive gullibility and cynical rejection. As Levitin attests: Truth matters. A post-truth era is an era of willful irrationality, reversing all the great advances humankind has made. Euphemisms like "fringe theories," "extreme views," "alt truth," and even "fake news" can literally be dangerous. Let's call lies what they are and catch those making them in the act.

A stimulating exploration of wandering, being lost, and the uses of the unknown from the author of Orwell's Roses Written as a series of autobiographical essays, A Field Guide to Getting Lost draws on emblematic moments and relationships in Rebecca Solnit's life to explore issues of uncertainty, trust, loss, memory, desire, and place. Solnit is interested in the stories we use to navigate our way through the world, and the places we traverse, from wilderness to cities, in finding ourselves, or losing ourselves. While deeply personal, her own stories link up to larger stories, from captivity narratives of early Americans to the use of the color blue in Renaissance painting, not to mention encounters with tortoises, monks, punk rockers, mountains, deserts, and the movie Vertigo. The result is a distinctive, stimulating voyage of discovery.

A Field Guide

A Field Guide to Lies

An Autistic/asperger View of Neurotypical Behavior ; Covers Nuances of Friendship, Dating, Small Talk, Interpersonal Conflicts, Image Learning Styles, Social Communication, Common Sense, White Lies, and Much More!

Networking for People Who Hate Networking

The Revolutionary Program to Supercharge Your Inner Lie Detector and Get to the Truth

Stat-Spotting

Counterknowledge

The 100 Greatest Lies in physics is a follow-up to Ray Fleming's The Zero-Point Universe as he continues to explore the importance of zero-point energy to modern physics. Since before the start of this century, evidence has mounted that space is not empty. Space is filled with quantum vacuum fluctuations called zero-point energy, and this energy is a modern form of aether. Most of the physics of the past century, which led to today's standard model, fails to account for this modern aether. In relativity theory there are two types of relativity, one that includes aether and one that rejects it. Physicists choose poorly and wrongly champion the theory that rejects the modern aether. Even though many theories like this are now known to be invalid, physicists still cling to the physics of the past. The mainstream physics of the last century is a complete disaster due to physicists' failure to incorporate zero-point energy into their explanations of forces and every day phenomena. The 100 Greatest Lies in Physics catalogs many of the most outrageous mistakes in physics in hopes that physicists will do their jobs and stop lying to everyone.

Author and neuroscientist Daniel Levitin tackles the problems of twenty-first century information overload in his New York Times bestselling book The Organized Mind. The Organized Mind is smart, important, and as always, exquisitely written" - Daniel Gilbert, Harvard University, author of Stumbling on Happiness Overwhelmed by demands on your time? Baffled by the sheer volume of data? You're not alone: modern society is in a state of information overload. The Organized Mind investigates this phenomenon and the effect it has on us, analysing how and why our brains are struggling to keep up with the demands of the digital age. The twenty-first century sees us drowning under emails, forever juggling six tasks at once and trying to make complex decisions ever more quickly. Using a combination of academic research and examples from daily life, neuroscientist and bestselling author Daniel Levitin explains how to take back control of your life. This book will take you through every aspect of modern life, from healthcare to online dating to raising kids, showing that the secret to success is always the same: Levitin's research is surprising, powerful and will change the way you see the world. It's time to learn why there's no such thing as multitasking, why email is so addictive and why all successful people need a junk drawer. In a world where information is power, The Organized Mind holds the key to harnessing that information and making it work for you. Dr. Daniel J. Levitin has a PhD in Psychology, training at Stanford University Medical School and UC Berkeley. He is the author of the No. 1 bestseller This Is Your Brain On Music (Dutton, 2006), published in nineteen languages, and The World in Six Songs (Dutton, 2008) which hit the bestseller lists in its first week of release. Currently he is a James McGill Professor of Psychology, Behavioral Neuroscience and Music at McGill University in Montreal, Canada.

The flora of Armenia is one of the most diverse and interesting in the world and includes many favourite garden plants and their relatives. Tamar Galstyan has travelled the length and breadth of her native country to bring us this essential companion for plant enthusiasts and botanists that describes more than 1000 plants including bulbs, herbaceous plants, woody plants, grasses and ferns. Spectacular photos bring the plants vividly to life and each entry includes a full plant description to aid identification and accompanying distribution map. This is a wonderful way of getting to know the plants of this fascinating country whether exploring at home or in the field.

Janine Driver was trained as a lie detection expert for the ATF, FBI, and the CIA and is a New York Times bestselling author (You Say More Than You Think). Now she makes a powerful and incontrovertible declaration: You Can't Lie to Me. Driver—who is known in professional circles as "the Lyin' Tamer"—and has demonstrated her world-renowned expertise on such programs as The Today Show, The Dr. Oz Show, and Nancy Grace—now offers readers essential tools that will enable them to detect deceptions, recognize a liar, and ultimately improve their lives. For readers of Never Be Lied to Again by David Lieberman and anyone worried about the possibility of cheating partners, devious co-workers, lying employees, or ubiquitous con men, You Can't Lie to Me will help you uncover the truth in any situation while giving you the skills you need to keep yourself happy, your family safe, and your business protected.

The Organized Mind

Bad Lies

Critical Thinking in the Information Age

The Princeton Field Guide to Dinosaurs

Concerning Chiefly the Hungates and Harrisons, with Accounts of Their Habits, Nesting, Dispersion, Etc., and Full Description of the Plumage of Both Adult and Young, Within a Taxonomic Survey of Several Aspects of Domestic Life

A Field Guide to Lies and Statistics

The Half-Life of Facts

Three former CIA officers share their techniques for lie detection, outlining methods for identifying deceptiveness as revealed by verbal and non-verbal behaviors from facial expressions and grooming gestures to invoking religion and using qualifying language.

Joe Navarro, a former FBI counterintelligence officer and a recognized expert on nonverbal behavior, explains how to "speed-read" people: decode sentiments and behaviors, avoid hidden pitfalls, and look for deceptive behaviors. You'll also learn how your body language can influence what your boss, family, friends, and strangers think of you. Read this book and send your nonverbal intelligence soaring. You will discover: The ancient survival instincts that drive body language Why the face is the least likely place to gauge a person's true feelings What thumbs, feet, and eyelids reveal about moods and motives The most powerful behaviors that reveal our confidence and true sentiments Simple nonverbal cues that instantly establish trust Simple nonverbals that instantly communicate authority Filled with examples from Navarro's professional experience, this definitive book offers a powerful new way to navigate your world.

Graces for Red Audrey and the Red Audrey by Jill Malone. "Luminous writing. Finely tuned, daring and perceptive. Malone's auspicious debut leaves us wanting more."—Whitney Scott, Booklist "A lyrical, passionate novel about desire, about danger, and about the need for self-forgiveness. A wonderfully impressive writing debut."—Sarah Waters, author of Tipping the Velvet and The Night Watch "First-rate writing and characterization."—Cecelia Martin, Diva "Malone's nonlinear novel jetterbushes through time and place—the splintered chronology is a rewarding challenge. . . . A dazzling and dramatic debut."—Richard Labonte, BookMarks/O Syndicate In Jill Malone's second novel, A Field Guide to Deception, nothing is as simple as it appears: community, notions of motherhood, the nature of goodness, nor even compelling love. Revelations are punctured and then revisited with deeper insight, alliances shift, and heroes turn anti-hero—and vice versa. With her aunt's death Claire Bernard loses her best companion, her livelihood, and her son's co-parent. Malone's smart, intriguing writing beguiles the reader into this taut, compelling story of a makeshift family and the reawakening of a past they'd hoped to outrun. Claire's journey is the unifying tension in this book of layered and shifting alliances. A Field Guide to Deception is a serious novel filled with snappy dialogue, quick-moving and funny incidents, compelling characterizations, mysterious plot twists, and an unexpected climax. It is a rich, complex tale for literary readers. Jill Malone's first novel, Red Audrey and the Roping, won the Bywater Prize for Fiction.

Here, by popular demand, is the updated edition to Joel Best's classic guide to understanding how numbers can confuse us. In his new afterword, Best uses examples from recent policy debates to reflect on the challenges to improving statistical literacy. Since its publication ten years ago, Damned Lies and Statistics has emerged as the go-to handbook for spotting bad statistics and learning to think critically about these influential numbers.

Biz Books to Go - A Field Guide to Modern Marketing

Secrets From an Expert Military Interrogator to Spot the Lies and Get to the Truth

Getting to Know the World's Most Misunderstood Bird

A Field Guide to Earthlings

A Field Guide to Deception

Lie Detecting 101

Thinking Straight in the Age of Information Overload

You don't need to travel to experience the joy of bird-watching: just take a look at the pigeons in your nearby park! With this fun, quirky, and scientifically correct field guide to the most common bird in most cities, you'll learn to see pigeons and doves (they're the same thing) with a bird-watcher's expertise, understanding their fascinating behavior and appreciating nature right outside your window.

In this groundbreaking union of art and science, rocker-turned-neuroscientist Daniel J. Levitin explores the connection between music—its performance, its composition, how we listen to it, why we enjoy it—and the human brain. Taking on prominent thinkers who argue that music is nothing more than an evolutionary accident, Levitin poses that music is fundamental to our species, perhaps even more so than language. Drawing on the latest research and on musical examples ranging from Mozart to Duke Ellington to Van Halen, he reveals: • How composers produce some of the most pleasurable effects of listening to music by exploiting the way our brains make sense of the world • Why we are so emotionally attached to the music we listened to as teenagers, whether it was Fleetwood Mac, U2, or Dr. Dre • That practice, rather than talent, is the driving force behind musical expertise • How those insidious little jingles (called earworms) get stuck in our head A Los Angeles Times Book Award finalist, This Is Your Brain on Music will attract readers of Oliver Sacks and David Byrne, as it is an unprecedented, eye-opening investigation into an obsession at the heart of human nature.

Aleister Crowley's The Book of Lies is an important and complex work of occultism. Deciphering its many layers of hidden meaning requires a little patience and more than a beginner's knowledge of Thelema. For those interested in passing beyond the initiate stage, the reward offered by a deeper understanding of this challenging text is well worth the effort. This new 2018 edition of The Book of Lies from Kismet Publishing restores all of Crowley's original text, including the important keys, sigils and diagrams often omitted from reprints.

SELLING THE INVISIBLE is a succinct and often entertaining look at the unique characteristics of services and their prospects, and how any service, from a home-based consultancy to a multinational brokerage, can turn more prospects into clients and keep them. SELLING THE INVISIBLE covers service marketing from start to finish. Filled with wonderful insights and written in a roll-up-your-sleeves, jargon-free, accessible style, such as: Greatness May Get You Nowhere Focus Groups Don'ts The More You Say, the Less People Hear & Seeing the Forest Around the Falling Trees.

A Field Guide to Lost Balls, Missing Links, and Other Golf Mishaps

Why Everything We Know Has an Expiration Date

A Field Guide to the North American Family

Weaponized Lies

Your Private Eye, Understanding Public Art in 5 Easy Pieces

How to Detect Lies, Fraud and Identity Theft

A guide to critical thinking in the 'post-truth' era, from the author of Sunday Times best-seller The Organized Mind We live in a world of information overload. Facts and figures on absolutely everything are at our fingertips, but are too often biased, distorted, or outright lies. From unemployment figures to voting polls, IQ tests to divorce rates, we're bombarded by seemingly plausible statistics on how people live and what they think. Daniel Levitin teaches us how to effectively ask ourselves: can we really know that? And how do they know that? In this eye-opening, accessible guide filled with fascinating examples and practical takeaways, acclaimed neuroscientist Daniel Levitin shows us how learning to understand statistics will enable you to make better, smarter judgements on the world around you.

A Field Guide to LieCritical Thinking with Statistics and the Scientific MethodPenguin

In Bad Lies, golf's wittiest observer, photographer Charles Lindsay, celebrates the hazards and pitfalls of the game. Lindsay stakes out the diabolic border territories that encroach on some of the world's rarest -- moon-crater bunkers, waist-high fescue grass, murky lake bottoms -- to capture the unbelievable my-ball-went-where? moments that make the game so infuriating and so addictive for so many. This hilarious follow-up to Lindsay's popular Lost Balls features inspired and gorgeous color photographs, plus larger-than-life pictures of some of the courses' rarest -- and oddest -- golf balls. Texts include a foreword by outspoken golf commentator Gary McCord, definitions of the game's offbeat terminology, and a meditation on the golf ball and the immortal soul.

New insights from the science of science Facts change all the time. Smoking has gone from doctor recommended to deadly. We used to think the Earth was the center of the universe and that the brontosaurus was a real dinosaur. In short, what we know about the world is constantly changing. Samuel Arbesman shows us how knowledge in most fields evolves systematically and predictably, and how this evolution unfolds in a fascinating way that can have a powerful impact on our lives. He takes us through a wide variety of fields, including those that change quickly, over the course of a few years, or over the span of centuries.

A Neuroscientist On How to Make Sense of a Complex World

How to Think Critically in the Post-Truth Era

A Comprehensive Course in Spotting Lies and Detecting Deceit

You Can't Lie to Me

The Book of Lies

Spy the Lie

Shows how the networking-averse can succeed by working with the very traits that make them hate traditional networkingWritten by a proud introvert who is also an enthusiastic networkerIncludes field-tested tips and techniques for virtually any situation Are you the kind of person who would rather get a root canal than face a group of strangers? Does the phrase "working a room make you want to retreat to yours? Does traditional networking advice seem like it's in a foreign language?Devara Zack, an avowed introvert and a successful consultant who speaks to thousands of people every year, feels your pain. She found that most networking advice books assume that to succeed you have to become an outgoing, extraverted person. Or at least learn how to fake it. Not at all. There is another way. This book shatters stereotypes about people who dislike networking. They're not shy or misanthropic. Rather, they tend to be reflective - they think before they talk. They focus intensely on a few things rather than broadly on a lot of things. And they need time alone to recharge. Because they've been told networking is all about small talk, big numbers and constant contact, they assume it's not for them.But it is! Zack politely examines and then smashes to tiny fragments the "dusty old rules of standard networking advice. She shows how the very traits that ordinarily make people networking-averse can be harnessed to forge an approach that is just as effective as more traditional approaches, if not better.

Autistic people often live in a state of anxiety and confusion about the social world, running into misunderstandings and other barriers. This book unlocks the inner workings of neurotypical behavior, which can be mysterious to autistics. Proceeding from root concepts of language and culture through 62 behavior patterns used by neurotypical people, the book reveals how they structure a mental map of the world in symbolic webs of beliefs, how those symbols are used to filter perception, how they build and display their identity, how they compete for power, and how they socialize and develop relationships--

This edition updates benchmarks, includes a new chapter on rhetoric, updated a few examples, and thoroughly updated the bibliography.

For years, the Hungates and the Harrisons have coexisted peacefully in the same Long Island neighborhood, enjoying the pleasures and weathering the pitfalls of their suburban habitat. But when the patriarch of one family dies unexpectedly, the survivors face a stark imperative: adapt or face extinction. In sixty-three interlinked vignettes and ... accompanying photographs, the author cuts multiple paths--which can be reconstructed in any order--through the lives of its ... characters"--Amazon.com

Critical Thinking with Statistics and the Scientific Method

A Field Guide to Radiation

Weaponized Lies Deluxe

A Legacy of Tanjiya and Fake News

What Every BODY is Saying

Successful Aging

Proven Techniques to Detect Deception

The biggest and best ever reproduction of the Space Age's most remarkable images The magnificent vault of stars emblazoning Earth's night skies are but an infinitesimal fraction of the hundreds of billions that inhabit our galaxy - and there are at least as many galaxies in the universe as there are stars in the Milky Way. Cosmos makes sense of this dizzying celestial panorama by exploring it on planets, moons, stars, nebulae, white dwarfs, black holes and other exotica that populate the heavens with some of science's most spectacular photographs. The book opens with an orbital survey of planet Earth, before venturing into the solar system heading for interstellar space and the heart of our galaxy. As the journey unfolds, the rhythms of stellar life emerge: we pass through dark clouds of smelted stars and we witness dying stars bloom and fade as planetary nebulae, or tear themselves apart as supernovae. Having crossed the Milky Way, we enter intergalactic space. Out here we watch the hidden lives of galaxies: we see them flock and cluster, forming massive conglomerations that span millions of light years, visibly warping space with their tremendous gravity. After covering a light years, we approach the edge of space and the dawn of time where our voyage must end, but not before we consider how the universe was born, and how it might die. A landmark in popular science publishing, Cosmos is a majestic, giant format, account of the ultimate journey - a 13.7-billion-light-year - (or 130-billion-trillion kilometre -) voyage from our home planet to the edge of the universe.

GET TO THE TRUTH People—friends, family members, work colleagues, salespeople—lie to us all the time. Daily, hourly, constantly. None of us is immune, and all of us are victims. According to studies by several different researchers, most of us encounter nearly 200 lies a day. Now there's something we can do about it. Pamela Meyer's Liespotting links three disciplines—facial recognition training, comprehensive survey of research in the field—into a specialized body of information developed specifically to help business leaders detect deception and get the information they need to successfully conduct their most important interactions and transactions. Some of the nation's leading business executives have learned to use these methods to root out lies in high stakes situations. Liespotting knowledge—previously found only in the intelligence community, police training academies, and universities—into the corporate boardroom, the manager's meeting, the job interview, the legal proceeding, and the legal proceeding. WHAT'S IN THE BOOK? Learn communication secrets previously known only to a handful of scientists, interrogators and intelligence specialists. Liespotting reveals what's business meeting, job interview and negotiation. - The single most dangerous facial expression to watch out for in business & personal relationships - 10 questions that get people to tell you anything - A simple 5-step method for spotting and stopping the lies told in nearly every high-stakes business negotiation and interview - Dozens of postures and facial expressions that should instantly put telltale phrases and verbal responses that separate truthful stories from deceitful ones - How to create a circle of advisers who will guarantee your success

Winner of the Mavis Gallant Prize for Non-Fiction Winner of the 2017 National Business Book Award Shortlisted for the 2016/2017 Donner Prize From the bestselling author of The Organized Mind, the must-have book about how to analyze who and what to trust in the age of information overload. It's becoming harder to separate the wheat from the digital chaff. How do we distinguish misinformation, pseudo-facts, distortions, and outright lies from reliable information? Levitin groups his field guide into two categories—statistical information and faulty arguments—ultimately showing how science is the bedrock of critical thinking. It is easy to lie with stats and graphs as misfiring individual differences, Levitin reveals resilience strategies and practical, cognitive enhancing tricks everyone should do as they age. Successful Aging inspires a powerful new approach to how readers think about our final decades, and it will revolutionize the way we plan for old age as individuals, family members, and citizens within a society where the average life expectancy continues to rise.

Damned Lies and Statistics
This Is Your Brain on Music
A Field Guide to the Plants of Armenia
Second Edition
The Science of a Human Obsession
A Little Book of Western Verse
Liespotting

An important and compelling book on the viral dissemination of misinformation in today's world. We are being swamped with dangerous nonsense. From 9/11 conspiracy theories to Holocaust denial to alternative medicine, we are all experiencing an epidemic of demonstrably untrue descriptions of the world. For Damian Thompson, the misinformation industry is wreaking havoc on the once-lauded virtues of science and reason. Unproven theories and spurious claims are forms of "counterknowledge," and, helped by the Internet, they are creating a global generation of misguided adherents who repeat these untruths and lend them credence. This book explores the reasons behind our susceptibility to accept falsehoods and the vital role of technology in spreading quick remedies, pseudo-history, and creationist fanaticism. Following in the footsteps of Richard Dawkins's The God Delusion, Sam Harris's The End of Faith, and Christopher Hitchens's God Is Not Great, Counterknowledge is a brilliant defense of scientific proof in an age of fabrication.

As Obama fades into the history books, and other political forces and agendas move forward in support or in opposition to Obama's far-left and pro-Islamic political agenda, the collective memory of the American public and his supporters around the world tend to remember the positive highlights of Obama's speeches and policies. Obama's Book of Lies is a counterbalance to the favorable image of Obama that will be portrayed by the media and his advocates. Since Obama's misrepresentations and misinformation permeated all aspects of his politics and his life, there are more examples of his disingenuousness than might be expected (15 chapters). This review will probably be regarded as the most comprehensive (almost 400 footnotes) and accurate analysis of Obama's presidency. This compendium will be enjoyed by all parties who are interested in politics and are seeking a thorough examination of Obama, his speeches and his policies, while reliving Obama's most memorable moments. James McCormack is a veteran political science writer, who has accurately predicted Russia's invasion of Ukraine, Obama's pro-Islamist leanings during his presidency, the surprise presidential electoral victory of Donald Trump (predicted in early 2016), the increasing tensions between Israel and Qatar, Iran's increasing influence and deployment along Israel's northern border, and the use of economic countermeasures directed at China which will be necessary to rein in North Korea's nuclear program. McCormack's political insights are unmatched, and his writings have guided presidential decision making on multiple occasions. The book ends with a new set of predictions, and includes a chapter that reveals the unsettling and shocking truth about what really happened during the Benghazi fiasco, and what Obama did that evening when he became unreachable during the eight hour al-Qaeda attack on the U.S. consulate. McCormack has solidified his reputation as one of America's leading political prophets and analysts with the publication of Obama's Books of Lies.

A fully updated and expanded new edition of the acclaimed, bestselling dinosaur field guide The bestselling Princeton Field Guide to Dinosaurs remains the must-have book for anyone who loves dinosaurs, from amateur enthusiasts to professional paleontologists. Now extensively revised and expanded, this dazzlingly illustrated large-format edition features some 100 new dinosaur species and 200 new and updated illustrations, bringing readers up to the minute on the latest discoveries and research that are radically transforming what we know about dinosaurs and their world. Written and illustrated by acclaimed dinosaur expert Gregory Paul, this stunningly beautiful book includes detailed species accounts of all the major dinosaur groups as well as nearly 700 color and black-and-white images—skeletal drawings, "life" studies, scenic views, and other illustrations that depict the full range of dinosaurs, from small feathered creatures to the largest land mammals. Paul's extensively revised introduction delves into dinosaur history and biology, the extinction of nonavian dinosaurs, the origin of birds, and the history of dinosaur paleontology, as well as giving a taste of what it might be like to travel back in time to the era when dinosaurs roamed the earth. Now extensively revised and expanded covers nearly 750 dinosaur species, including scores of newly discovered ones Provides startling new perspectives on the famed Brontosaurus and Tyrannosaurus Features nearly 700 color and black-and-white drawings and figures, including life studies, scenic views, and skull and muscle drawings Includes color paleo-distribution maps and a color time line Describes anatomy, physiology, locomotion, reproduction, and growth of dinosaurs, as well as the origin of birds and the extinction of nonavian dinosaurs

INSTANT 100 BESTSELLER "New York Times "USA Today "Washington Post "LA Times "Debunks the idea that aging inevitably brings infirmity and unhappiness and instead offers a trove of practical, evidence-based guidance for living longer and better."—Daniel H. Pink, author of When and Drive SUCCESSFUL AGING delivers powerful insights: • Debunking the myth that memory always declines with age • Confirming that "health span"—not "life span"—is what matters • Proving that sixty-plus years is a unique and newly recognized developmental stage • Recommending that people look forward to joy, as reminiscing doesn't promote health Levitin looks at the science behind what we all can learn from those who age joyfully, as well as how to adapt our culture to take full advantage of older people's wisdom and experience. Throughout his exploration of what aging really means, using research from developmental neuroscience and the psychology of individual differences, Levitin reveals resilience strategies and practical, cognitive enhancing tricks everyone should do as they age. Successful Aging inspires a powerful new approach to how readers think about our final decades, and it will revolutionize the way we plan for old age as individuals, family members, and citizens within a society where the average life expectancy continues to rise.

You're Lying

Cosmos

Field Guide

A Field Guide to Getting Lost

A Pocket Guide to Pigeon Watching

Selling the Invisible

Obama's Book of Lies

"When William III of England commissioned Capt. William Kidd to command the first expedition to Mars in the late 1600s, he proved that space travel was both possible and profitable. Now, one century later, a plantation in a flourishing British colony on Mars is home to Arabella Ashby, a young woman who is perfectly content growing up in the untamed frontier. But days spent working on complex automata with her father or stalking her brother Michael with her Martian nanny is not the proper behavior of an English lady. That is something her mother plans to remedy with a move to an exotic world Arabella has never seen: London, England"--Amazon.com.

Art Savvy

The 100 Greatest Lies in Physics