

### *Construction Contracting A Practical Guide To Company Management 7th Edition*

Ten Commandments of Better Contracting provides a fresh look at management of supply chains with a particular focus on contracting for construction and related goods and services. With the objective of getting more out of contracts, this book draws on recent research, extensive professional and practical experience, and even trial and error in testing contracting innovations. The book explores issues such as games played, proven solutions to common problems, the importance of business relationships, trust, and other issues not typically addressed in books on this topic. In readable style, every chapter focuses on real-world problems and offers suggestions that help improve the performance of next and future contracts. The book outlines ten basic rules ("commandments") for improving contract performance. The author illustrates these different techniques with cartoons, icons, and case studies. Each of the first 10 chapters addresses one of these commandments. The closing chapter presents a successful contracting strategy that applies these commandments in a cohesive approach. This proven strategy has yielded better results than industry norms when intelligently applied. Chapter 1 provides an overview of the contracting environment including basic legal principles; Chapters 2 and 3 address contract strategies; Chapters 4 through 7 focus on contract award; Chapters 8 and 9 address contract administration issues; and Chapter 10 focuses on dispute resolution.

Covers All Site Activities after Design Above Ground Storage Tanks: Practical Guide to Construction, Inspection, and Testing is an ideal guide for engineers involved in the mechanical construction of above ground storage tanks. This text details the construction of storage tanks in accordance with the American Petroleum Institute requirements for API 650, and is the first book to cover every stage subsequent to the design of storage tanks. The author focuses on the mechanical construction, inspection, and testing of storage tanks and all aspects on-site after design, and explains the relevance of code requirements. In addition, he incorporates real-world applications based on his own experience, and provides a host of practical tips, useful in avoiding repair and reworks during construction of storage tanks. Presents material compiled according to the requirements of API 650 for the construction of storage tanks Includes coverage of the practical aspects of tank farm layout, design, foundation, erection, welding, inspection and testing Explains the details of construction /welding sequences and NDT with simple sketches and tables Spells out applicable codes and specifications, and provides logical explanations of various code requirements A reference for beginners and practitioners in the construction industry, Above Ground Storage Tanks: Practical Guide to Construction, Inspection, and Testing contains valuable information on API 650 code requirements and specifications, and the construction of above ground storage tanks. This book provides a comprehensive overview of the key aspects and contracts involved in the process of developing oil and gas projects, with an emphasis on offshore developments. Project development in oil and gas carries with it numerous unique risks and challenges. By identifying and managing risk through the various contract stages, each stage of the project is seen in perspective and therefore gives readers a better understanding of how that stage was arrived at and what is expected to come later. To do this, the authors use illustrative international case studies from past and current projects, thereby deepening the reader's understanding and awareness of risk from practical experience, as well as suggesting answers for those who are involved in developing oil and gas projects. The Application of Contracts in Developing Offshore Oil and Gas Projects is intended for project owners, project managers, contractors, finance managers, commercial managers and lawyers who seek to understand the subject from a practical point of view.

This hard cover book offers a concise, practical guide to the law relating to construction contracts in Australia. Written for engineers negotiating and administering construction contracts, it aims to assist readers in understanding the risks associated with these contracts and how to minimise them. The book is written by two experienced and respected authors who have a unique combination of local and international practical experience and professional and academic background in law and engineering. Oxford University Press Australia & New Zealand is the non-exclusive distributor of this title.

Managing the Profitable Construction Business

Understanding and Negotiating Construction Contracts

Practical Guide to the NEC3 Engineering and Construction Contract

Value Management in Construction

A Practical Guide to Field Construction Management

The definitive contracting reference for the construction industry, updated and expanded Construction Contracting, the industry's leading professional reference for five decades, has been updated to reflect current practices, business methods, management techniques, codes, and regulations. A cornerstone of the construction library, this text presents the hard-to-find information essential to successfully managing a construction company, applicable to building, heavy civil, high-tech, and industrial construction endeavors alike. A wealth of coverage on the basics of owning a construction business provides readers with a useful "checkup" on the state of their company, and in-depth exploration of the logistics, scheduling, administration, and legal aspects relevant to construction provide valuable guidance on important facets of the business operations. This updated edition contains new coverage of modern delivery methods, technology, project management, plus sample contracts and documentation. The field of construction contracting comprises the entire set of skills, knowledge, and conceptual tools needed to successfully own or manage a construction company, as well as to undertake any actual project. This book gives readers complete, up-to-date information in all of these areas, with expert guidance toward best practices. Learn techniques for accurate cost estimating and effective bidding Understand construction contracts, surety bonds, and insurance Explore project time and cost management, with safety considerations Examine relevant labor law and labor

relations techniques Between codes, standards, laws, and regulations, the construction industry presents many different areas with which the manager needs to be up to date, on top of actually doing the day-to-day running of the business. This book provides it all under one cover - for the project side and the business side, Construction Contracting is a complete working resource in the field or office. Get the must-have reference on construction contract administration -- and the essential study aid for the Certified Construction Contract Administrator (CCCA) Exam. The CSI Construction Contract Administration Practice Guide: Takes an in-depth look at standard contract documents and their successful use in construction projects. Provides expert commentary on various standard forms and their use in documenting design decisions made during project construction and providing for clear project communications. Discusses the roles and responsibilities of all parties to construction agreements and their effective management. Packaged with the book is an access code which provides access to a password-protected Web site with bonus content, including a PDF of the printed book and copies of CSI format documents, such as UniFormat and SectionFormat/PageFormat. This easy-to-follow guide offers invaluable tips all construction professionals can immediately put to use for improving the overall skill and efficiency of document preparation that accurately conveys stated goals, ensuring that all interested individuals receive fair representation throughout the entire construction process. Part of the CSI Practice Guides, a library of comprehensive references specifically and carefully designed for the construction professional. Each book examines important concepts and best practices integral to a particular aspect of the building process.

This authoritative text provides a detailed insight into how construction companies manage their finances at both corporate and project level. It will guide students and practitioners through the complexities of the financial reporting of construction projects within the constraints of accepted accounting practice. The book is written for non-accountants and from a contractor's perspective and is equally relevant to subcontractors and main contractors. The authors examine the relationship between the external annual accounts and the internal cost-value reconciliation process. CVR is covered in depth and the authors consider issues such as interpayments, subcontract accounts, contractual claims, final accounts, cash flow management and the reporting of the physical and financial progress of contracts. A broad perspective of all the financial aspects of contracting is taken along with related legal issues and the authors explain how things operate in the 'real world'. They describe good practice in financial control while at the same time being honest about some of the more questionable practices that can - and do - happen. The approach taken is unique as the financial management of construction projects is considered from the perspective of the contractor's quantity surveyor. The book deals with the real issues that surveyors have to address when using their judgment to report turnover, profitability, cash flow, and work in progress on projects and the financial problems faced by subcontractors are frankly and pragmatically explored. The payment and notice requirements of the Construction Act are explained in detail and relevant provisions of JCT2011, NEC3, ICC, DOM/1 and other standard contracts and subcontracts are also covered. Financial Management in Construction Contracting addresses the wide variety of external factors that influence how construction companies operate, including government policy, banking covenants and the financial aspects of supply chain management. Cost reporting systems are described and real-life examples are used to illustrate cost reports, accrual systems and how computerised systems can be employed to provide the QS with information that can be audited. Examples drawn from practice demonstrate how work-in-progress (WIP) is reported in contracting. Cost value reconciliation reports are featured and the book demonstrates how adjustments are made for overmeasure, undermeasure, subcontract liabilities and WIP as well as explaining the processes that contractors use when analysing external valuations. This is the ideal core text for final year degree and post-graduate level modules on Quantity Surveying, Commercial Management, Construction Management and Project Management courses and will provide an invaluable source of reference for quantity surveyors and others who may be engaged in the financial management of construction projects. The book's companion website at <http://www.wiley.com/go/xxxx> [www.wiley.com/go/rossfinancialmanagement/a](http://www.wiley.com/go/rossfinancialmanagement/a) offers invaluable resources for students and lecturers as well as for practising construction managers: end-of-chapter exercises + outline answers PowerPoint slides for each chapter ideas for discussion topics links to useful websites

A MUST-HAVE, PRACTICAL GUIDE THAT CONNECTS SCHEDULING AND CONSTRUCTION PROJECT MANAGEMENT In A Contractor's Guide to Planning, Scheduling, and Control, an experienced construction professional delivers a unique and effective approach to the planning and scheduling responsibilities of a construction project manager, superintendent, or jobsite scheduler. The author describes the complete scheduling cycle, from preconstruction and scheduling through controls and closeout, from the perspective of real-world general contractors and scheduling professionals. Filled with tools and strategies that actually help contractors build projects, and light on academic jargon and terminology that's not used in the field, the book includes examples of real craft workers and subcontractors, like electricians, carpenters, and drywallers, to highlight the concepts discussed within. Finally, an extensive appendix rounds out the book with references to additional resources for the reader. This comprehensive guide includes: Thorough introductions to construction contracting, lean construction planning, subcontractor management, and more A comprehensive exploration of a commercial case study that's considered in each chapter, connecting critical topics with a consistent through line End-of-chapter review questions and applied exercises Access to a companion website that includes additional resources and, for instructors, solutions, additional case studies, sample estimates, and sample schedules Perfect for upper-level undergraduate students in construction management and construction engineering programs, A Contractor's Guide to Planning, Scheduling, and Control is also an irreplaceable reference for general contractors and construction project management professionals.

A Practical Guide for the Industry Professional

A Guide to Frequently Encountered Construction Issues

Enterprise Contract Management

Financial Management in Construction Contracting

A Practical Guide for the Construction Professional

Start Your Own Construction and Contracting Business

**Construction Contracting, the industry's leading professional reference for fifty years, has been thoroughly updated and reorganized to reflect the latest practices, business methods, management techniques, codes, and regulations. This text presents the information essential to successfully managing a construction company, applicable to building, heavy civil, high-tech, and industrial construction projects alike. A wealth of coverage of the basics of owning a construction company and in-depth exploration of the logistics, scheduling, administration, and legal aspects relevant to construction provide valuable guidance for early-career professionals and students studying construction management. This Ninth Edition includes three all-new chapters on project risk and safety management, intellectual property, and company culture. Photographs of cases presented in the text are included for the first time. The text's pedagogical elements are updated to include detailed**

learning outcomes, sidebar best practices and discussion questions, real-world cases, and much more. This Ninth Edition includes vital industry topics integrated throughout the text, including digital tools, project risk, safety, and sustainability. Instructors will have access to a book companion website that includes an Instructor's Manual.

**Never HIGHLIGHT a Book Again!** Virtually all of the testable terms, concepts, persons, places, and events from the textbook are included. **Cram101 Just the FACTS101 studyguides** give all of the outlines, highlights, notes, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanys: 9780471449881 .

Revised edition of **Start your own construction and contracting business, 2013.**

The revised and updated comprehensive resource for Quantity Surveyors working with a construction contractor The second edition of **Construction Quantity Surveying** offers a practical guide to quantity surveying from a main contractor's perspective. This indispensable resource covers measurement methodology (including samples using NRM2 as a guide), highlights the complex aspects of a contractor's business, reviews the commercial and contractual management of a construction project and provides detailed and practical information on running a project from commencement through to completion. Today's Quantity Surveyor (QS) plays an essential role in the management of construction projects, although the exact nature of the role depends on who employs the QS. The QS engaged by the client and the contractor's QS have different parts to play in any construction project, with the contractor's QS role extending beyond traditional measurement activities, to encompass day-to-day tasks of commercial building activities including estimating, contract administration, and construction planning, as well as cost and project management. This updated and practical guide: **Focuses on the application, knowledge and training required of a modern Quantity Surveyor Clearly shows how Quantity Surveying plays an essential central role within the overall management of construction projects Covers measurement methodology, the key elements of the contractor's business and the commercial and contractual management of a construction project The construction industry changes at fast pace meaning the quantity surveyor has a key role to play in the successful execution of construction projects by providing essential commercial input. Construction Quantity Surveying meets this demand as an up-to-date practical guide that includes the information needed for a Quantity Surveyor to perform at the highest level. It clearly demonstrates that quantity surveying is not limited to quantifying trade works and shows it as an important aspect of commercial and project management of construction projects.**

**International Construction Contract Law**

**A Practical Guide for the Contractor's QS**

**The Application of Contracts in Developing Offshore Oil and Gas Projects**

**A Practical Guide for Building and Electrical Contractors**

**Construction Project Management**

**Practical Approaches to Construction Contracting**

*Take control of your construction contracting business and manage it through the natural highs and lows of the construction market. Learn from a team of construction business veterans led by Thomas C. Schleifer, who is commonly referred to as a construction business "turnaround" expert due to the number of construction companies he has rescued from financial distress. His financial acumen, combined with his practical, hands-on experience, has made him a sought-after private consultant. His experience and no-nonsense philosophy have truly given him a unique perspective. Important topics covered include: Understanding the primary areas of construction business failure in the next decade Minimizing business risk with real-world examples Developing a positive and competent management attitude and strategy Discover how to maneuver through this complicated and risky industry by using the authors' research and proven success strategies to sustain and grow your business.*

*Construction Project Management offers some of the best project management studies commissioned by ELECTRI International: The Foundation for Electrical Construction that were selected, coordinated, and monitored by some of the most progressive contractors and performed by outstanding scholars from top U.S. universities. Topics include pre-construction planning, early warning signs of project distress, impact of change orders, project sequencing, ideal jobsite inventory levels, tool and material control systems, recommended safety practices, partnering, total quality management, quality assurance, performance evaluations, and contract risk management. All specialty and general contractors will find value in this practical book. The concepts presented will improve your understanding of the main issues affecting construction project management and will provide you with tools and strategies to enhance your company's productivity and profitability.*

*This book includes self-test section at the end of each chapter. Test yourself, then check answers in the back of the book to see how you score. CD-ROM included.*

*This book is a step-by-step practical guide on how to achieve successful projects in EPC/turnkey contracting and construction. Mapping out the shape of a project, the book spells out where things often go wrong, where and why disputes arise, and how to avoid conflicts. It is a key reference point for*

*all involved in the contract, making it attractive to legal practitioners, construction industry professionals, and government officials involved with these projects.*

*A Practical Guide to Successfully Implementing an ECM Solution*

*The Contractor's Guide to Success and Survival Strategies*

*The Practical Guide*

*Canadian and International Conventions*

*A Practical Guide to Engineering, Procurement and Construction Contracts*

*A Practical Guide to Adding Value to an Enterprise Through More Effective Smart Contracting*

This book provides an overall understanding of construction contracts, explaining a range of topics with in-depth examples, allowing engineers, site managers, architects, contractors, and other construction professionals in search of information on construction contracts to find it in one place. The volume further serves as a learning tool and a reference guide for students and instructors. Adopting a primarily Canadian perspective, the book provides references from two Standard Contract Documents CCDC (Canadian Construction Document Committee) and FIDIC (International Federation of Consulting Engineers) and briefly describes other major contract documents used within USA and UK construction industries.

The definitive contracting reference for the construction industry, updated and expanded Construction Contracting, the industry's leading professional reference for five decades, has been updated to reflect current practices, business methods, management techniques, codes, and regulations. A cornerstone of the construction library, this text presents the hard-to-find information essential to successfully managing a construction company, applicable to building, heavy civil, high-tech, and industrial construction endeavors alike. A wealth of coverage on the basics of owning a construction business provides readers with a useful "checkup" on the state of their company, and in-depth exploration of the logistics, scheduling, administration, and legal aspects relevant to construction provide valuable guidance on important facets of the business operations. This updated edition contains new coverage of modern delivery methods, technology, and project management, with sample contracts and documentation and a companion website for additional guidance. The field of construction contracting comprises the entire set of skills, knowledge, and conceptual tools needed to successfully own or manage a construction company, as well as to undertake any actual project. This book gives readers complete, up-to-date information in all of these areas, with expert guidance toward best practices. Learn techniques for accurate cost estimating and effective bidding Understand construction contracts, surety bonds, and insurance Explore project time and cost management, with safety considerations Examine relevant labor law and labor relations techniques Between codes, standards, laws, and regulations, the construction industry presents many different areas with which the manager needs to be up to date, on top of actually doing the day-to-day running of the business. This book provides it all under one cover - for the project side and the business side, Construction Contracting is a complete working resource in the field or office.

This working handbook provides invaluable assistance for estimating and planning today's more complex urban and suburban heavy construction rehabilitation projects. Means Heavy Construction Handbook is designed to simplify the task by providing relevant information and advice for the problem at hand... whether it's selecting the right number of haulers for a load and haul job, choosing the right method of compaction, or projecting equipment repair and maintenance costs. You'll find a tremendous range of expert advice on every aspect of heavy construction work... including guidance for using RSMeans cost data to prepare highly reliable estimates. FEATURES: Special benefits of this unique Handbook: Explains the business aspects of buying vs. leasing, maintaining, and accounting for equipment. Includes a major section on site evaluation and hazardous wastes. Provides a comprehensive understanding of heavy construction operations and equipment. Explains techniques for hazardous waste site assessment and remediation. Provides guidance for analyzing and estimating heavy construction on a unit price basis. Explains and illustrates the math of heavy construction with formulas and sample calculations - solutions to a variety of productivity and operational problems. Provides a substantial Appendix of productivity and other reference data for estimating and project planning. Explains successful management and supervision approaches - including guidance for those who oversee the work.

Proven business strategies for operating a profitable and efficient construction firm Written by a successful management researcher, advisor, and educator to construction contractors, The Construction MBA reveals effective operating practices for managing the multiple processes that must work simultaneously to make a construction firm consistently profitable. The methods in the book apply to both general and specialty contracting firms and describe how to grow both the top line and bottom line. This strategic resource explains how to integrate metrics into your business model that allow you to identify and react to critical trends. You'll learn ways to gain the competitive edge by adopting superior processes, speeding up your business cycle, and maximizing client satisfaction. Tips for positioning your firm on the "sweet spot" of the risk-reward curve are also included. Realworld case studies demonstrate the concepts presented in this practical guide. In addition,

eight legendary management books are reviewed and their lessons are applied to the construction contracting business. The Construction MBA covers: The new business model Corporate objectives and strategies Work acquisition Operations management Human resources Financial management Technology Good operating practices

A Contractor's Guide to Planning, Scheduling, and Control

Above Ground Storage Tanks

Builder's Guide to Accounting

A Practical Guide to Company Management

The Construction MBA: Practical Approaches to Construction Contracting

Smith, Currie & Hancock's Common Sense Construction Law

**Federal Construction Law for Construction Professionals** Any firm intent on benefitting from the boom in federal government construction contracts must navigate an increasingly complicated and demanding set of laws, regulations, and practices that govern these projects and the contractors performing them. To help guide you through this maze, here is the updated edition of the easy-to-understand guide to the practical reality of these special requirements, and how managers and owners of construction industry firms can use them to effectively avoid pitfalls on current projects and compete successfully for new projects. Smith, Currie & Hancock's **Federal Government Construction Contracts, Second Edition** walks the reader through actual federal contracts, highlights critical clauses, and simplifies governmental and legal jargon to provide ease of use by the nonlawyer. Updates to this Second Edition include: Coverage of the newly enacted American Recovery and Reinvestment Act of 2009 Specifics of federal government grants to state and local public construction contracts New insights on Design-Build, Early Contractor Involvement (ECI), BIM, Green Construction, and Web-based project management techniques used by the federal government A revised look at the increasingly detailed business ethics and compliance program requirements for contractors and subcontractors as mandated by the federal government for its contractors A unique Web site at [www.wiley.com/go/federalconstructionlaw](http://www.wiley.com/go/federalconstructionlaw) provides the user with a Table of Acronyms and Terms commonly found in federal government contracts, an extensive list of Web sites of interest to federal government construction contractors, checklists, sample forms, as well as specifications related to innovations in project delivery By making transparent the many rights, risks, and legal responsibilities involved in a federal government construction project, Smith, Currie & Hancock's **Federal Government Construction Contracts, Second Edition** provides construction industry professionals—from general contractors, subcontractors, and designers to surety bond agents—with the insight and understanding they need to avoid problems and run a successful project from start to finish.

**The #1 construction law guide for construction professionals** Updated and expanded to reflect the most recent changes in construction law, this practical guide teaches readersthe difficult theories, principles, and established rules that regulate the construction business. It addresses the practical steps required to avoid and mitigate risks—whether the project is performed domestically or internationally, or whether it uses a traditional design-bid-build delivery system or one of the many alternative project delivery systems. Smith, Currie & Hancock's **Common Sense Construction Law: A Practical Guide for the Construction Professional** provides a comprehensive introduction to the important legal topics and questions affecting the construction industry today. This latest edition features: all-new coverage of Electronically Stored Information (ESI) and Integrated Project Delivery (IPD); extended information on the civil False Claims Act; and fully updated references to current AIA, ConsensusDocs, DBIA, and EJDC contract documents. Chapters coverthe legal context of construction; interpreting a contract; public-private partnerships (P3); design-build and EPC; and international construction contracts. Other topics include: management techniques to limit risks and avoid disputes; proving costs and damages, including for changes and claims for delay and disruption; construction insurance, including general liability, builders risk, professional liability, OCIP, CCIP, and OPPI; bankruptcy; federal government construction contracting; and more. Fully updated with comprehensive coverage of the significant legal topics and questions that affect the construction industry Discusses new project delivery methods including Public-Private Partnerships (P3) and Integrated Project Delivery (IPD) Presents new coverage of digital tools and processes including Electronically Stored Information (ESI) Provides extended and updated coverage of the civil False Claims Act as it relates to government construction contracting Filled with checklists, sample forms, and summary “Points to Remember” for each chapter, Smith, Currie & Hancock's **Common Sense Construction Law: A Practical Guide for the Construction Professional, Sixth Edition** is the perfect resource for construction firm managers, contractors, subcontractors, architects and engineers. It will also greatly benefit students in construction management, civil engineering, and architecture.

Globalization, increased economic and geopolitical uncertainty, technological advancements, and a rise in the number of regulations and legislations have led to a significant rise in the importance, volume, and complexity of modern contractual agreements. Yet, in spite of these profound changes, many organizations still manage the contracting process in a fragmented, manual, and ad-hoc manner, resulting in poor contract visibility, ineffective monitoring and management of contract compliance, and inadequate analysis of contract performance. The net effect of this has been a heightened interest in re-engineering and automation of Enterprise Contract Management (ECM) processes across industry sectors and geographies. **Enterprise Contract Management: A Practical Guide to Successfully Implementing an ECM Solution** addresses all the questions surrounding ECM, ECM solutions, and the project management, change management, and risk management considerations to ensure its successful implementation. This concise text will help your organization manage the challenges of the contract life cycle and the key success factors and pitfalls in a typical ECM solution. It is a must read for corporate executives, buyers, procurement and strategic sourcing specialists, contract administrators and

procurement managers. There is currently no other book available on ECM solutions. All existing books on contract management focus on the legal aspects of contracts, but none describe the functions, features, capabilities of technology solutions that support ECM, nor do they explain the key considerations for ensuring a successful ECM solution implementation.

This book bridges the gap between the theoretical and practical and includes chapters on planning the project, starting it, scheduling, running the projects, completing it, people, materials, equipment, quality, safety, subcontractors, contractual and financial. These chapters are broken into multiple sections providing a step-by-step guide to successfully managing a construction project, and, including what-not-to-do to avoid costly mistakes.--COVER.

Construction Productivity

Your Step-by-Step Guide to Success

Construction Contracting

A Practical Guide to Estimating and Accounting Methods; Operations/Equipment Requirements; Hazardous Site Evaluat

A Contractor's and Subcontractor's Guide to Protecting Company Assets

Means Heavy Construction Handbook

Only 43 per cent of U.S. construction firms remain in business after four years. Why? Inadequate management, according to the U.S. Small Business Administration. This is surprising because most construction firms are formed by ambitious construction project managers, executives and tradesmen who have excelled at what they have been doing. But as experienced as these entrepreneurs may be, they are not likely prepared to take on the full range of responsibilities forced on them in managing the business of construction in its entirety. While this business failure rate and its causes are based on U.S. experience, available data from a number of other industrialized countries shows they are similar. This book describes in detail what the business side of the construction equation requires of the construction firm owner. The contractor who quickly learns these requirements can identify and avoid or manage around the pitfalls that cause the high failure rate in our industry and put his or her construction firm on a level playing field with the best-run companies in the business. The detailed duties of the owner, whether in the U.S., U.K., Australia or Canada, are a common theme throughout the book. The author, Nick Ganaway, speaks peer-to-peer, and the book is sprinkled with supporting examples from his own experience. He is immersed in the industry and this book is "based on the things I've learned, used, and refined as a light-commercial general contractor in the course of starting and operating my own construction firm for 25 years." The contractor doing \$5 million or \$50 million or more in annual sales or the equivalent amount in other countries, or the entrepreneur who is just starting up, can use the tried and proven material in this book to build a business that is profitable, enjoyable, and enduring. Additionally, the book devotes a chapter to specializing in chain-store construction.

Smith, Currie & Hancock's Federal Government Construction Contracts is the Federal law companion to the bestselling guide to construction law for non-lawyers. This book serves as an easy-to-understand guide to the practical reality of federal laws, regulations and practices, and how AEC firms can use them to their advantage by avoiding pitfalls and bidding successfully on projects. Includes sample provisions from modern Federal Government construction contracts. Clauses and regulations unique to various Federal agencies are highlighted throughout Helpful "points to remember" summarize important concepts at the end of each chapter, and useful checklists help in making use of the concepts in practice Same plain-English coverage of construction law that made Common Sense Construction Law a bestseller in three editions

The definitive contracting reference for the construction industry, updated and expanded Construction Contracting, the industry's leading professional reference for five decades, has been updated to reflect current practices, business methods, management techniques, codes, and regulations. A cornerstone of the construction library, this text presents the hard-to-find information essential to successfully managing a construction company, applicable to building, heavy civil, high-tech, and industrial construction endeavors alike. A wealth of coverage on the basics of owning a construction business provides readers with a useful "checkup" on the state of their company, and in-depth exploration of the logistics, scheduling, administration, and legal aspects relevant to construction provide valuable guidance on important facets of the business operations. This updated edition contains new coverage of modern delivery methods, technology, and project management. The field of construction contracting comprises the entire set of skills, knowledge, and conceptual tools needed to successfully own or manage a construction company, as well as to undertake any actual project. This book gives readers complete, up-to-date information in all of these areas, with expert guidance toward best practices. Learn techniques for accurate cost estimating and effective bidding Understand construction contracts, surety bonds, and insurance Explore project time and cost management, with safety considerations Examine relevant labor law and labor relations techniques Between codes, standards, laws, and regulations, the construction industry presents many different areas with which the manager needs to be up to date, on top of actually doing the day-to-day running of the business. This book provides it all under one cover – for the project side and the business side, Construction Contracting is a complete working resource in the field or

office.

How you can make your construction company more profitable. A 'must read' before you price your next project. Many construction companies fail despite the hard work and knowledge of their managers and owners. Some companies even start well, earning good profits, building successful projects, and the company grows - only for it all to come crashing down, often leaving a mountain of debts behind. So why do construction companies fail? Is it due to bad luck? This book explores important aspects of managing a construction company that impact its success and profitability. Obviously managers should have an understanding of running a business as well as the appropriate technical skills. But, it's usually more than this. The chapters in this book focus on the importance of selecting the right project, how to find projects, tendering correctly, winning the project, delivering the project, avoiding unnecessary costs, increasing revenue, financial and contractual controls, managing the company, the importance of good people, growing the company and ensuring the company has a good reputation. The chapters are set out in an easy to read format, filled with practical tips, which provide a step-by-step guide to growing profits, remaining profitable and running a successful construction company.

Understanding Construction Contracts

Construction Checklists

Smith, Currie & Hancock's Federal Government Construction Contracts

Construction Quantity Surveying

Practical Guide to Construction, Inspection, and Testing

A Practical Guide to Company Management, 8th Edition

*Construction Project Management, Third Edition provides readers with the "big picture" of the construction management process, giving a perspective as to how the construction industry functions in relation to the national economy and in the public's eye. This book focuses on the collaborative effort required to complete any public or private construction project, providing the construction professional with the skills needed to work with and alongside the owner representative, the designer, and within the public's eye. It explains in detail the project elements and environment, and the responsibilities of the varied project professionals, and follows in detail the chronology of a project.*

*Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets. This book will help you manage all these elements of the contract: Scope of work and schedule Terms of payment and cash flow Assurances of performance Insurance, bonding, indemnity, and warranties Changes to the contract Disputes and their resolution Damages Termination and suspension Force majeure International contracting*

*Both the theory of VM and detailed guidance on how to use the methodology in practice.*

*Launched in 1993, the NEC Engineering and Construction Contract has become one of the UK's leading standard forms of contract for major construction and civil engineering projects. The third edition, popularly known as NEC3, is a process based contract embodying project and commercial management best practice, so its basic philosophy differs from the more adversarial approach of other standard construction contracts. Since the first edition of this book, the third edition of the contract has seen the introduction of a new secondary option for use in the UK and amendments to a number of clauses. In addition, in September 2011, changes were introduced to cater for the amendments to the Housing Grants, Construction and Regeneration Act 1996 contained in the Local Democracy, Economic Development and Construction Act 2009, which became effective for all new contracts entered into from 1 October 2011. These amendments have been incorporated into the text. A Practical Guide to the NEC3 Engineering and Construction Contract will be useful to everyone in the construction industry working on a project under this contract. It will be of interest to the complete construction supply chain, including employers, construction professions, contractors and sub-contractors, as well as consultants and lawyers advising any of these parties, either in the preparation of contract documentation or the day to day management or the resolution of problem situations which may arise.*

*A Practical Guide*

*The CSI Construction Contract Administration Practice Guide*

*A Practical Guide to Disruption and Productivity Loss on Construction and Engineering Projects*

*A Practical Guide to Company Management by S. Keoki Sears, Glenn A. Sears, Richard H. Clough, ISBN*

*Construction Business Management*

*Outlines and Highlights for Construction Contracting*

Disruption of a construction project is of key concern to the contractor as any delay to the project will involve the contractor in financial loss, unless those losses can be recovered from the employer. It is, however, acknowledged that disruption claims in construction are difficult to prove, usually the result of poor or inaccurate project records, but the cost of lost productivity or reduced efficiency to the contractor under these circumstances is very real.

Practical Guide to Disruption and Productivity Loss on Construction & Engineering Projects is clearly written to explain the key causes of disruption and productivity loss. Disruption claims rest on proof of causation, so it discusses the project records that are necessary to demonstrate the causes of disruption, lost productivity and reduced efficiency in detail. Quantification of a disruption claim in terms of delay to activities and the associated costs are also fully discussed. With many worked examples throughout the text, this will be an essential book for anyone either preparing or assessing a disruption and loss of productivity claims, including architects, contract

administrators, project managers and quantity surveyors as well as contractors, contracts consultants and construction lawyers.

Construction Contracting A Practical Guide to Company Management John Wiley & Sons

Presents construction productivity concepts. This book includes topics such as measuring labor productivity, establishing a field benchmarking program, negotiating loss of labor efficiency, and recommended practices for productivity enhancement. It is suitable for electrical engineers and students.

Building a Successful Construction Company

Practical Guide to Engineering and Construction Contracts

Ten Commandments of Better Contracting

Successful Construction Project Management