

Dunning Kruger Effect Wikipedia

We all know blind spots are dangerous when we’re changing lanes at 70 mph on an interstate highway. But just as critical are the blind spots that block us from seeing the truth about ourselves and others. No one is immune to either kind. Blind spots are, by definition, invisible to us. No matter how often we’re reminded to “check our blind spots,” we can’t—at least on our own. Our only hope is for God and others to come alongside us and help point them out. Once identified we can start becoming our best and most authentic self. Coauthors Tim Riddle and Fil Anderson help us learn how to recognize and avoid blind spots to become more like Jesus, remembering the Holy Spirit is the revealer and healer. By drawing on stories in Scripture and personal experience, the coauthors invite us to engage in an approachable, logical conversation about what blind spots are, why they exist, how to identify and remove them, how to keep them from returning, and how to point them out in others. In this practical resource full of biblical wisdom, Riddle and Anderson aim to lovingly guide readers toward spiritual growth to live fully and freely as Gods dearly loved, completely forgiven, and forever free daughters and sons. Blind Spots helps us find concrete, biblical solutions to the problem of these shortcomings, cultivating a desire for godliness and a greater appreciation for the Spirit’s work in our own lives.

Categorization in Social Psychology offers a major introduction to the study of categorization, looking especially at links between categorization in cognitive and social psychology. In a highly readable and accessible style, the author covers all the main approaches to categorization in social psychology that a student might come across, including: biased stimulus processing, construct activation, self-categorization, explanation-based, social judgeability and assimilation/contrast approaches. It is a wide-ranging and up-to-date treatment of concepts from cognitive as well as social psychology.

Ten years ago Psychological Safety (PS) was nothing I had heard of. Since then Googles Aristotle project and professor Amy Edmondson have put PS on the map and today everyone talks about it - but few walk the talk. I am working as an Agile coach and as such I struggle a lot to make PS a natural part of the everyday work and not only a great word to use. I have implemented PS in several organizations and the success factor is to make HR take the ownership, and for them to make sure that leadership not only understands and desires it, but also implements it. This book's objective is to tell the true stories of PS in companies operating in Sweden, a country with the best culture to grow PS in - to inspire you to walk the talk.

Trainee teachers are expected to demonstrate reflective practice in many ways throughout their course. Unlike other texts, this book takes a focused look at what primary trainees need to know and offers specific and details guidance on how to be meaningfully reflective in learning and teaching. Examining reflection as a tool for both teachers and children, this text considers how teachers can encourage the children they teach to be reflective in their own learning and how this can improve learning and teaching. Chapters on lesson study and reflective journals offer practical guidance, and a chapter on using children’s voice as a tool for reflection explores this popular topical theme. Case studies and activities are included to help the reader relate theory to practice and all chapters are linked to the 2012 Teachers’ Standards. About the Transforming Primary QTS series This series reflects the new creative way schools are beginning to teach, taking a fresh approach to supporting trainees as they work towards primary QTS. Titles provide fully up to date resources focused on teaching a more integrated and inclusive curriculum, and texts draw out meaningful and explicit cross curricular links.

The Making and Unmaking of Ignorance

Creating Psychological Safety in the Workplace for Learning, Innovation, and Growth

Winning Practices to Transform Legacy IT Organizations

Advances in Experimental Social Psychology

Discussions in User Experience

The Everything Psychology Book

Roadblocks and Detours on the Path to Knowing Thyself

Reading invaluable advice from the world’s most famous computer security expert, this intensely readable collection features some of the most insightful and informative coverage of the strengths and weaknesses of computer security and the price people pay – figuratively and literally – when security fails. Discussing the issues surrounding things such as airplanes, passports, voting machines, ID cards, cameras, passwords, Internet banking, sporting events, computers, and castles, this book is a must-read for anyone who values security at any level – business, technical, or personal.

"A much-needed practical guide designed to support parents and education professionals in developing social and emotional skills in children, a form of learning that is often neglected in formal education"--

The research surrounding artificial intelligence (AI) is vast and quite diverse in both its applied and theoretical fields. AI tools and techniques, such as machine learning, data mining, neural networks, and advanced analytics, are evolving at a high speed, creating a consistent need for updated research. This is especially relevant with frequent developments for the application of AI technology in many science and industry sectors. This rapid expansion created a need for research that focuses on the questions surrounding the development of AI such as ethical issues, responsible AI methods and applications, and its widespread implementation. Within the answers to these questions is the prevailing notion that AI should be accountable, explainable, transparent, and fair for all organizations and individuals. Responsible AI and Ethical Issues for Businesses and Governments widens the understanding of AI outside of the “narrow” technical perspective to a broader viewpoint that embraces the links between AI theory, practice, and policy. The chapters in this book discuss the basic philosophical and conceptual foundations of AI and explores the responsible application of AI tools and methods, the moral aspects of AI, practical issues, and responsible AI implementation across a range of industries. While highlighting topics that include digital transformation, ethical competence, information literacy in AI, and the interaction between AI and humans, this book is ideally designed for IT specialists, technology developers, technologists, ethicists, practitioners, stakeholders, academicians, students, and researchers who are interested in learning more about the ethical and responsible use of AI.

People base thousands of choices across a lifetime on the views they hold of their skill and moral character, yet a growing body of research in psychology shows that such self-views are often misguided or misinformed. Anyone who has dealt with others in the classroom, in the workplace, in the medical office, or on the therapist’s couch has probably experienced people whose opinions of themselves depart from the objectively possible. This book outlines some of the common errors that people make when they evaluate themselves. It also describes the many psychological barriers - some that people build by their own hand - that prevent individuals from achieving self-insight about their ability and character. The first section of the book focuses on mistaken views of competence, and explores why people often remain blissfully unaware of their incompetence and personality flaws. The second section focuses on faulty views of character, and explores why people tend to perceive they are more unique and special than they really are, why people tend to possess inflated opinions of their moral fiber that are not matched by their deeds, and why people fail to anticipate the impact that emotions have on their choices and actions. The book will be of great interest to students and researchers in social, personality, and cognitive psychology, but, through the accessibility of its writing style, it will also appeal to those outside of academic psychology with an interest in the psychological processes that lead to our self-insight.

Let Them Hear Moses

Inadequate Equilibria (Draft Version)

9780857257697

The Wisdom of Crowds

Psychological Unsafety from the trenches

Where and How Civilizations Get Stuck

Cognitive Biases in Visualizations

The brain is a fantastically complex information-processing environment—one that often eludes our ability to understand it. At any given time, the brain is collecting, filtering, and analyzing information and, in response, performing countless intricate processes, some of which are automatic, some voluntary, some conscious, and some unconscious.Cognitive neuroscience is one of the ways we have to understand the workings of our minds. It’s the study of the brain biology behind our mental functions: a collection of methods–like brain scanning and computational modeling–combined with the way of looking at psychological phenomena and discovering where, why, and how the brain makes them happen.Want to know more? Mind Hacks is a collection of probes into the moment-by-moment works of the brain. Using cognitive neuroscience, these experiments, tricks, and tips related to vision, motor skills, attention, cognition, subliminal perception, and more throw light on how the human brain works. Each hack examines specific operations of the brain. By seeing how the brain responds, we pick up clues about the architecture and design of the brain, learning a little bit more about how the brain is put together. Mind Hacks begins your exploration of the mind with a look inside the brain itself, using hacks such as “Transcranial Magnetic Stimulation: Turn On and Off Bits of the Brain” and “Touch the Cortex and the Four Lobes.” Also among the 100 hacks in this book, you’ll find: Release Eye Fixations for Faster Reactions See Movement When All is Still Feel the Presence and Loss of Attention Detect Sounds on the Margins of Certainty Mold Your Body Schema Test Your Handedness See a Person in Moving Lights Make Events Understandable as Cause-and-Effect Boost Memory by Using Context Understand Detail and the Limits of Attention Steven Johnson, author of “Mind Wide Open” writes in his forward to the book, “These hacks amaze because they reveal the brain’s hidden logic; they shed light on the cheats and shortcuts and latent assumptions our brains make about the world.” If you want to know more about what’s going on in your head, then Mind Hacks is the key–let yourself play with the interface between you and the world.

Join best-selling author Ray Comfort on an exploration of the book of Exodus as we discover how the achievements and principles of Moses can be applied into our daily lives today. What does the life of Moses have to teach us today? How does this great deliverer, through whom God gave the Law, help us to be evangelistically effective and live faithfully in our day and age? Just as Moses was used by God to lead the Israelites out of slavery into the promised land, God calls us to do the same in our generation. The same powerful resources He gave to Moses are available for our use today.

The God Delusion caused a sensation when it was published in 2006. Within weeks it became the most hotly debated topic, with Dawkins himself branded as either saint or sinner for presenting his hard-hitting, impassioned rebuttal of religion of all types. His argument could hardly be more topical. While Europe is becoming increasingly secularized, the rise of religious fundamentalism, whether in the Middle East or Middle America, is dramatically and dangerously dividing opinion around the world. In America, and elsewhere, a vigorous dispute between ‘Intelligent design’ and Darwinism is seriously undermining and restricting the teaching of science. In many countries religious dogma from medieval times still serves to abuse basic human rights such as women’s and gay rights. And all from a belief in a God whose existence lacks evidence of any kind. Dawkins attacks God in all his forms. He eviscerates the major arguments for religion and demonstrates the supreme improbability of a supreme being. He shows how religion fuels war, foments bigotry and abuses children. The God Delusion is a brilliantly argued, fascinating polemic that will be required reading for anyone interested in this most emotional and important subject.

Many organizations are facing the uphill battle of modernizing their legacy IT infrastructure. Most have evolved over the years by taking lessons from traditional or legacy manufacturing: creating a production process that puts the emphasis on the process instead of the people performing the tasks, allowing the organization to treat people like resources to try to achieve high-quality outcomes. But those practices and ideas are failing modern IT, where collaboration and creativeness are required to achieve high-performing, high-quality success. Mirco Hering, a thought leader in managing IT within legacy organizations, lays out a roadmap to success for IT managers, showing them how to create the right ecosystem, how to empower people to bring their best to work every day, and how to put the right technology in the driver’s seat to propel their organization to success. But just having the right methods and tools will not magically transform an organization; the cultural change that is the hardest is also the most impactful. Using principles from Agile, Lean, and DevOps as well as first-hand examples from the enterprise world, Hering addresses the different challenges that legacy organizations face as they transform into modern IT departments.

The Death of Expertise

Twilight of the Elites

A Practical Guide to Evolving Business Agility

The Psychology of Stupidity

Between The Suns

Healthcare for User Frustration

The Psychological Causes of Political Madness

A detailed framework for leaders to move past outdated workplace blame and shame strategies to cultivate resilient teams capable of facing adversity and setbacks confidently. Workplace finger-pointing stifles creativity, reduces productivity, and limits psychological safety. Although no one sets out to be judgmental, learning new habits is hard. Two experienced leadership and agilists coaches share a road-tested leadership model that continuously embraces humility and failure as part of the growth process to deliver results. By facilitating blame-free retrospective meetings, leaders chart a productive path forward. They amplify three essential motivators of purpose, autonomy, and co-intelligence within their team. Layered on with four resilience factors: inclusive collaboration, transparent power dynamics, collaborative learning, and embracing conflict. After applying these strategies, learning leaders will help their teams and themselves become more resilient and better equipped to handle any unexpected and challenging tasks that comes their way.

You will find 169 cognitive biases in this book. Some of them are already well researched, and we have only vague ideas for some. Nevertheless, this book should give you a comprehensive overview and introduction to cognitive biases. I have provided the links to the respective biases in the references for those who need more detailed information. In addition, I have added a chapter on “Algorithmic Biases” because the more artificial intelligence systems are used in decision-making, the more significant the topic of algorithmic biases becomes. Let’s learn more about our human biases to make less biased conclusions in the future. A world with less bias is a better world.

Elder Law Practices in Tennessee covers all aspects of elder law as it currently exists in Tennessee. This one volume treatise addresses senior citizens and the law relevant to the legal practitioner and others providing allied services. Using this book as a guide, you can feel confident when: •planning for medical, financial, and quality of life decisions, •setting up a conservatorship, •making ethical considerations in elder law practice, •choosing housing options for an elderly client, and •planning for long-term care. The appendices include an Elder Law Planning Questionnaire for client use, a table of current public benefits figures, life estate and life expectancy tables, as well as a resource directory.

The volume begins with a historical overview of the self in social judgment and outlines the major issues. Subsequent chapters, all written by leading experts in their respective areas, identify and elaborate four major themes regarding the self in social judgment: - the role of the self as an information source for evaluating others, or what has been called ‘social projection’ - the assumption of personal superiority as reflected in the pervasive tendency for people to view their characteristics more favorably than those of others - the role of the self as a comparison standard from or toward which other people’s behaviors and attributes are assimilated or contrasted - the relative weight people place on the individual and collective selves in defining their attributes and comparing them to those of other people

COGNITIVE BIASES - A Brief Overview of Over 160 Cognitive Biases

Why You Have Too Many Friends on Facebook, why Your Memory is Mostly Fiction, and 46 Other Ways You’re Deluding Yourself

Schneier on Security

Lead Without Blame

Leading Beyond Change

Your Child’s Social and Emotional Well-Being

Blindfold Economies (Hardcover)

Justin White’s memoir takes us on a journey from the Virginia suburbs to the cloistered precincts of Israel’s Sephardic ultra-orthodox. Along the way, he experiences a cross-section of Israeli life, working in Israel’s high-tech sector and attending some of the country’s most prestigious universities as well as learning and living in the ghetto-like neighborhoods of the extremely religious. Many of the characters he meets, religious or secular, Sephardic or Ashkenazi, immigrant or native-born, have, in common with the State of Israel itself, the quality of being ?neither here nor there, ? caught between different worlds, living in that liminal space ?between the suns? where, according to mystical lore, nothing is quite real and anything is possible. And so this record of one man’s time in Israel provides us with a glimpse into the conflicted?between religious and secular, high-tech and Torah, European and Arab?that roil Israeli society and whose resolution will determine the fate of the Land and its people

This book brings together the latest research in this new and exciting area of visualization, looking at classifying and modelling cognitive biases, together with user studies which reveal their undesirable impact on human judgement, and demonstrating how visual analytic techniques can provide effective support for mitigating key biases. A comprehensive coverage of this very relevant topic is provided though this collection of extended papers from the successful DECISiVe workshop at IESE VIS, together with an introduction to cognitive biases and an invited chapter from a leading expert in intelligence analysis. Cognitive Biases in Visualizations will be of interest to a wide audience from those studying cognitive biases to visualization designers and practitioners. It offers a choice of research frameworks, help with the design of user studies, and proposals for the effective measurement of biases. The impact of human visualization literacy, competence and human cognition on cognitive biases are also examined, as well as the notion of system-induced biases. The well referenced chapters provide an excellent starting point for gaining an awareness of the detrimental effect that some cognitive biases can have on users’ decision-making. Human behavior is complex and we are only just starting to unravel the processes involved and investigate ways in which the computer can assist, however the final section supports the prospect that visual analytics, in particular, can counter some of the more common cognitive errors, which have been proven to be so costly.

Discusses the best methods of learning, describing how rereading and rote repetition are counterproductive and how such techniques as self-testing, spaced retrieval, and finding additional layers of information in new material can enhance learning.

Advances in Experimental Social Psychology, Volume 56, the latest release in this highly cited series, contains contributions of major empirical and theoretical interest that represent the best and brightest in new research, theory and practice in social psychology. New chapters in this updated release include The Functional Theory of Counterfactual Thinking: New Evidence, New Challenges, New Insights, Stereotype Threat and Learning, Changing Our Implicit Minds: How, When, and Why Implicit Evaluations Can Be Rapidly Revised, The Motivational Underpinnings of Belief in God, and Implicit Theories: Assumptions That Shape Social and Moral Cognition. This serial is part of the Social Sciences package on ScienceDirect, and is available online beginning with Volume 32. Provides one of the most sought after and cited series in the field of experimental social psychology Contains contributions of major empirical and theoretical interest Represents the best and brightest in new research, theory and practice in social psychology

How to Differentiate at Low Cost and Least Risk

The Little Book of Stupidity

America After Meritocracy

How We Lie to Ourselves and Don’t Believe Others

Deadly Choices

What You Don’t See Can Hurt You

Building Resilient Learning Teams

Analyses scandals in high-profile institutions, from Wall Street and the Catholic Church to corporate America and Major League Baseball, while evaluating how an elite American meritocracy rose throughout the past half-century before succumbing to unprecedented levels of corruption and failure. 75,000 first printing.

Why do modern liberals think and act as they do? The radical left’s politics and its destructive effects on our basic freedoms have provoked many to speculate on what makes these people tick. The Liberal Mind answers the question. This book is the first systematic analysis of the political madness that now threatens to destroy the West’s greatest achievement: the American dream of civilized liberty. - Back cover.

In a hierarchy, every employee rises to the level of their own incompetence.This simple maxim, defined by this classic book over 40 years ago, has become a beacon of truth in the world of work. From the mind service to multinational companies to hospital management, it explains why things constantly go wrong: promotion up a hierarchy inevitably leads to over-promotion and incompetence. Through barbed anecdotes and wry humour the authors define the problem and show how anyone, whether at the top or bottom of the career ladder, can avoid its pitfalls. Or, indeed, avoid promotion entirely!

A renowned researcher vigorously challenges the anti-vaccine movement in this powerful defense of science in the face of fear.

How greedy shareholders and incompetent managers can ruin a company

Why Things Always Go Wrong

Lean CX

Or how to get fired but sleep well

You are Not So Smart

Responsible AI and Ethical Issues for Businesses and Governments

In this fascinating book, New Yorker business columnist James Surowiecki explores a deceptively simple idea: Large groups of people are smarter than an elite few, no matter how brilliant—better at solving problems, fostering innovation, coming to wise decisions, even predicting the future. With boundless erudition and in delightfully clear prose, Surowiecki ranges across fields as diverse as popular culture, psychology, ant biology, behavioral economics, artificial intelligence, military history, and politics to show how this simple idea offers important lessons for how we live our lives, select our leaders, run our companies, and think about our world.

Despite its popularity, traditional networking isn’t working. This groundbreaking book flips the traditional idea of networking on its head and puts helpfulness at the center of this little-understood practice. Helpful revolutionizes what networking is, how it happens, and how we should do it. Whether you’re a natural at networking or dread it like tax day, Helpful will forever change the way you practice networking and build relationships, professional and otherwise.

Conquer the most essential adaptation to the knowledge economy The Fearless Organization: Creating Psychological Safety in the Workplace for Learning, Innovation, and Growth offers practical guidance for teams and organizations who are serious about success in the modern economy. With so much riding on innovation, creativity, and spark, it is essential to attract and retain quality talent—but what good does this talent do if no one is able to speak their mind? The traditional culture of “fitting in” and “going along” spells doom in the knowledge economy. Success requires a continuous influx of new ideas, new challenges, and critical thought, and the only way to ensure that happens is to create a culture in which team members feel safe to speak up and offer their ideas, questions, and concerns. The Fearless Organization shows how to do this by providing a framework for building a culture of psychological safety, and provides a blueprint for bringing it to life. The road is sometimes bumpy, but succinct and informative scenario-based explanations provide a clear path forward to constant learning and healthy innovation. Explore the link between psychological safety and high performance Create a culture where it’s “safe” to express ideas, ask questions, and admit mistakes Nurture the level of engagement and candor required in today’s knowledge economy Follow a step-by-step framework for establishing psychological safety in your team or organization Shed the “yes-men” approach and step into real performance. Fertilize creativity, clarify goals, achieve accountability, redefine leadership, and much more. The Fearless Organization helps you bring about this most critical transformation.

This guide shows readers how to transform a traditional organization into an evolutionary one with a framework and mindset that offer a new way of leading and approaching change. Now more than ever, society is demanding change, and organizations are being asked to shift into more conscious and agile business practices. Yet, most of what people believe about leadership, effective workplaces, and how to create lasting change is either incomplete or outright incorrect. And even if the desire to change is there, understanding of how to achieve it is elusive. This book holds the key. It introduces the Shift Evolutionary Leadership Framework (SELF), which helps leaders create the understanding and application needed to evolve high performance. At the core of the book are dozens of business patterns that cut across seven dimensions of organizational functioning. The traps of traditional organizations are contrasted with the high-performance practices of evolutionary organizations. Authors Michael Sahota and Audree Tata Sahota explain the steps of leading beyond change—evolving beyond servant leadership to make the inner shift needed to unlock the practical skills and techniques. Whether readers call this shift business agility, Teal Agility, evolutionary, or the future of work, it is possible to create high-performing organizations filled with energized people who are able to surf the waves of change.

The Power of Knowing What You Don’t Know

Explore the human psyche and understand why we do the things we do

A Guide to Life, Careers, and the Art of Networking

DevOps for the Modern Enterprise

Tips & Tricks for Using Your Brain

The Campaign against Established Knowledge and Why it Matters

The God Delusion, 10th Anniversary Edition

As Human Beings we are great story tellers. We tell stories about who we are, what we’re doing and why we are doing it. The problem is sometimes those stories are fictions; created by our own blindness to reality. We are such good story tellers that we often don’t know we are deceiving ourselves. The brain has evolved to make information processing simplified and with this has created a need to simplify the world. The problem is sometimes rational thinking becomes sacrificed for this simplicity In The Little Book of Stupidity, Sia Mohajer draws on extensive research and makes surprising connections among ten of life’s most pervasive cognitive biases. It is a story about how stupid we can all be and also how we can become more compassionate as a result.

In recent years, many companies have realised customer experience (CX) is the new marketing battle ground. Substantial investments have been made to map customer journeys, identify pain points and improve CX to try and create cut-through. Using real world applications to introduce next generation design tools based on proven concepts from strategy, marketing, psychology and creative problem solving, Lean CX: How to Differentiate at Low Cost and Least Risk discusses how to use Lean Management approaches to innovate your customer experience. This practical book describes how the tools from Lean Management can be applied to the CX innovation problem. The authors draw on hundreds of CX design and strategic innovation projects across a range of industries, both B2B and B2C, from primary research through client work and secondary case studies available in the public domain. The examples include many different vertical industry sectors, including those involving hybrid business models. The cases included share what worked really well and where CX failed. The content goes beyond what actually happened to present an idea of what might be possible with the right design approach and committed resources.

"This volume emerged from workshops held at Pennsylvania State University in 2003 and Stanford University in 2005"--P. vii.

"We need books like this one." --Steven Pinker At last, stupidity explained! And by some of the world's smartest people, among them Daniel Kahneman, Dan Arieli, Alison Gopnik, Howard Gardner, Antonio Damasio, Aaron James, and Ryan Holiday. And so I proclaim, o idiots of every stripe and morals of all kinds, this is your moment of glory: this book speaks only to you. But you will not recognize yourselves... Stupidity is all around us, from the coworker who won't stop hitting "reply all" to the former high school classmate posting conspiracy theories on Facebook. But in order to vanquish it, we must first understand it. In The Psychology of Stupidity, some of the world's leading psychologists and thinkers--including a Nobel Prize winner and bestselling authors--will show you... why smart people sometimes believe in utter nonsense; how our lazy brains cause us to make the wrong decisions; why trying to debate fools is a trap; how media manipulation and Internet overstimulation make us dumber; why the stupidest people don't think they're stupid. The wisdom and wit of these experts are a balm for our aggrieved souls and a beacon of hope in a world of morons.

Make It Stick

Kaikaku - at its worst

A Complete Guide for Parents and Those Who Help Them

Mind Hacks

The Peter Principle

The Liberal Mind

The Fearless Organization

The Peter PrincipleWhy Things Always Go Wrong

This book reveals in no uncertain terms how a sea of radical changes (kaikaku) initiated by a reckless CEO, untrammelled by a gross negligent advisory board and executed by an utterly incompetent management team can make a company hit the skids with lightning speed. More than 30 real-life examples spell out the sheer magnitude of harm bad managers can cause and how disaster can be prevented with a bit of humility and a dash of common sense. - The book is little hope the people in charge of Chōps Ltd. overcome the Mandela effect when reading this book. But if they do it will be a communique they utterly deserve.

#1 New York Times Bestseller "THIS is the right book for right now. Yes, learning requires focus. But, unlearning and relearning requires much more—it requires choosing courage over comfort. In Think Again, Adam Grant weaves together research and storytelling to help us build the intellectual and emotional muscle we need to stay curious enough about the world to actually change it. I’ve never felt so hopeful about what I don’t know.” --Brené Brown, Ph.D., #1 New York Times bestselling author of Dare to Lead The bestselling author of Give and Take and Originals examines the critical art of rethinking: learning to question your opinions and open other people’s minds, which can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, there’s another set of cognitive skills that might matter more: the ability to rethink and unlearn. In our daily lives, too many of us favor the comfort of conviction over the discomfort of doubt. We listen to opinions that make us feel good, instead of ideas that make us think hard. We see disagreement as a threat to our egos, rather than an opportunity to learn. We surround ourselves with people who agree with our conclusions, when we should be gravitating toward those who challenge our thought process. The result is that our beliefs get brittle long before our bones. We think too much like preachers defending our sacred beliefs, prosecutors proving the other side wrong, and politicians campaigning for approval--and too little like scientists searching for truth. Intelligence is no cure, and it can even be a curse: being good at thinking can make us worse at rethinking. The brighter we are, the blinder to our own limitations we can become. Organizational psychologist Adam Grant is an expert on opening other people’s minds--and our own. As Wharton’s top-rated professor and the bestselling author of Originals and Give and Take, he makes it one of his guiding principles to argue like he’s right but listen like he’s wrong. With

bold ideas and rigorous evidence, he investigates how we can embrace the joy of being wrong, bring nuance to charged conversations, and build schools, workplaces, and communities of lifelong learners. You'll learn how an international debate champion wins arguments, a Black musician persuades white supremacists to abandon hate, a vaccine whisperer convinces concerned parents to immunize their children, and Adam has coaxed Yankees fans to root for the Red Sox. Think Again reveals that we don't have to believe everything we think or internalize everything we feel. It's an invitation to let go of views that are no longer serving us well and prize mental flexibility over foolish consistency. If knowledge is power, knowing what we don't know is wisdom.

Explains how self-delusion is part of a person's psychological defense system, identifying common misconceptions people have on topics such as caffeine withdrawal, hindsight, and brand loyalty.

Agnotology

Helpful

The Self in Social Judgment

+ Bonus Chapter: Algorithmic Bias

How the Anti-Vaccine Movement Threatens Us All

Reflective Learning and Teaching in Primary Schools

Categorization in Social Psychology

What do dreams mean? How important is childhood, really? Why do we forget this--and remember that? There's nothing more fascinating--or frightening--than the ins and outs of the human mind. But understanding the complex links between our brains, our emotions, and our behavior can be challenging. This book unravels even the most arcane mysteries of psychology, including: The human drive for food, sex, and other desires What happens when thinking and emotions go awry Why we fall in love with one person and not another How we can develop a strong sense of self When traumatic events can change who we are Scientific information is coupled with real-life examples to help you grasp the basic principles and theories of psychology. You'll be able to achieve a better understanding of yourself--and everyone else around you, too!

Technology and increasing levels of education have exposed people to more information than ever before. These societal gains, however, have also helped fuel a surge in narcissistic and misguided intellectual egalitarianism that has crippled informed debates on any number of issues. Today, everyone knows everything: with only a quick trip through WebMD or Wikipedia, average citizens believe themselves to be on an equal intellectual footing with doctors and diplomats. All voices, even the most ridiculous, demand to be taken with equal seriousness, and any claim to the contrary is dismissed as undemocratic elitism. Tom Nichols' The Death of Expertise shows how this rejection of experts has occurred: the openness of the internet, the emergence of a customer satisfaction model in higher education, and the transformation of the news industry into a 24-hour entertainment machine, among other reasons. Paradoxically, the increasingly democratic dissemination of information, rather than producing an educated public, has instead created an army of ill-informed and angry citizens who denounce intellectual achievement. When ordinary citizens believe that no one knows more than anyone else, democratic institutions themselves are in danger of falling either to populism or to technocracy or, in the worst case, a combination of both. An update to the 2017 breakout hit, the paperback edition of The Death of Expertise provides a new foreword to cover the alarming exacerbation of these trends in the aftermath of Donald Trump's election. Judging from events on the ground since it first published, The Death of Expertise issues a warning about the stability and survival of modern democracy in the Information Age that is even more important today.

Understand the work of a modern UX professional and why UX is necessary for your business. Collated through years of online talks and work experience, this short collection of paraphrased discussions reveals the underlying psychology and philosophy of user experience decision making. Go beyond the rules to understand why the rules are there. Designed for anyone in business whose work is touching on UX -- from developers to hiring managers - the topics in this book supersede the current thinking established in the IT world and touches on topics not often considered in UX education or in the workplace. Each discussion provides a launchpad for your own thinking and understanding. Written by an author with over 20 years' experience in the field of UX, this book will show you how UX is not just about users, it's about user welfare. What You'll Learn: Understand the psychology and philosophy of UX and why it is important Examine the underlying reasons behind many concepts, methods and tools Ensure the entire business offers a better experience to their users. Who this Book Is For Anyone who wants to make a career of UX design and/or architecture, including management.

Blind Spots

Self-Insight

Elder Law Practice in Tennessee

Think Again