

## FranklinCovey S All Access Pass Provides The Ultimate

Provides advice for system administrators on time management, covering such topics as keeping an effective calendar, eliminating time wasters, setting priorities, automating processes, and managing interruptions.

30 challenges faciles à mettre en place pour développer vos compétences managériales et devenir un leader performant Vos compétences managériales sont sur le point d'évoluer. Être un manager performant n'est pas toujours évident et Scott Jeffrey Miller en a fait les frais. Du chaos au succès, il nous partage ses clés pour devenir un leader inspirant et efficace. Vous pouvez devenir un grand Team leader. Ce guide changera définitivement votre façon de manager et vous permettra d'instaurer un management opérationnel et stratégique. Devenez le manager que vous auriez aimé avoir, inspirez vos collaborateurs, instaurez le bien-être au travail et développez une vraie culture d'entreprise grâce à ce guide au ton décontracté et à ses 30 challenges applicables au quotidien! Ces 30 défis vous permettront : • De devenir un vra leader inspirant • D'améliorer la performance au travail • De créer une vision d'équipe • De développer la culture d'entreprise • Et d'obtenir des résultats concrets Si vous êtes à la recherche d'un livre sur le management ou le leadership tels que Dream Team ou Manager+ et si vous avez été séduit par l'ouvrage incontournable de Stephen Covey, Les 7 Habitudes, alors laissez-vous inspirer par Management Mess!

Un guide condensé pour augmenter votre productivité, développer vos compétences clés et gérer votre stress Le monde change radicalement et il est facile de perdre de vue ce qui compte le plus. Ne tombez pas dans ce piège ! Développez vos compétences en leadership et augmentez votre productivité en appliquant les principes du best seller international les 7 habitudes des gens efficaces. Découvrez les habitudes qui changeront votre vie professionnelle et personnelle. Cette adaptation du best seller de Stephen R. Covey nous livre de précieux conseils pour devenir plus productif et efficace et enfin atteindre nos objectifs tant sur le plan professionnel que personnel. Devenez la meilleure version de vous-même. Ce livre est un véritable coach en développement personnel et professionnel. Retrouvez tous les conseils de Stephen R. Covey dans ce guide et soyez prêt à relever les défis du quotidien. En suivant les principes des 7 Habitudes Express, apprenez à : • Développer vos soft skills, l'estime de soi, la pensée positive • Rester proactif et améliorer votre productivité • Faire face aux challenges et au changement afin de mener à bien votre réussite professionnelle Si vous êtes à la recherche d'un livre sur le management des compétences ou sur le développement personnel tels que Le pouvoir des Habitudes et la 25e heure, ou si vous avez apprécié Les 7 habitudes de ceux qui réalisent tout ce qu'ils entreprennent, alors Les 7 habitudes express sera votre prochaine lecture.

Customer Success Leads to Your Success If you liked Crucial Conversations, The Challenger Sale or books by Grant Cardone, you'll love Closing the Sale. Guide the conversation. Closing is a process, not an event. In the closing process, there are inevitably many conversations with a variety of potential clients. Closing the Sale will teach you how to influence good decisions to achieve mutually beneficial outcomes from these conversations. Turn talking into decision making. For clients, decision making can seem daunting. They may often favor the noncommittal "maybe" over the decisive "yes" or "no." Closing the Sale will teach you how to help your clients make the best possible decisions for both their business goals and your own. Customer success is your success. Closing the Sale will show you how to attain the only real success: the win-win situation. Because the more you focus on creating success for your clients, the more successful you will be. Closing the Sale will teach you the five essential skills to the sale closing process: • Identify the End in Mind Decision • Address Client Key Beliefs • Resolve Objections • Prepare the Conditions for Good Decision Making • Open Purposefully, Close Powerfully

Living the 7 Habits

30th Anniversary Card Deck eBook Companion

Project Management for the Unofficial Project Manager

How To Reframe Bias, Cultivate Connection, and Create High-Performing Teams

The 7 Habits of Highly Effective People

The SPEED of Trust

A FranklinCovey Title

**Aprenda com Os 7 hábitos das pessoas altamente eficazes: Diário a escrever com honestidade suas próprias afirmações, a refletir e, finalmente, pôr em prática os ensinamentos presentes em Os 7 hábitos das pessoas altamente eficazes. Seja proativo; Comece com o objetivo em mente; Primeiro o mais importante; Pense ganha/ganha; Procure primeiro compreender, depois ser compreendido; Crie sinergia; e Afine o instrumento. Estes são os consagrados 7 Hábitos que já transformaram a vida de diversas pessoas ao redor do mundo: de presidentes e empresários a professores, pais e estudantes. O renomado autor Stephen R. Covey desenvolveu a estrutura dos 7 Hábitos há mais de trinta anos e até hoje sua obra permanece atual e relevante, ajudando as pessoas a enfrentar as tribulações do dia a dia em diferentes áreas da vida. Contudo, para realmente observar esses ensinamentos é preciso colocá-los em prática. Em Os 7 hábitos das pessoas altamente eficazes: Diário, Sean Covey propõe uma nova maneira de explorar as ideias de seu pai, Stephen R. Covey. Nesse diário você vai encontrar comandos, fichas, instruções passo a passo e exercícios práticos. O diário é dividido em nove seções, nas quais cada hábito é separado em um formato semanal, sem datas, para você começar a utilizá-lo quando quiser. Se você tem dificuldade em administrar o seu tempo e em se manter organizado, este é o diário mais do que necessário para sua rotina. Os 7 hábitos das pessoas altamente eficazes: Diário é um guia para todos os leitores de Stephen R. Covey, dos iniciantes aos mais experientes. Inspire-se e coloque em prática os ensinamentos de em Os 7 hábitos das pessoas altamente eficazes. Nesta obra, Sean Covey oferece ao leitor quotes inspiracionais, insights, questionamentos instigantes e atividades para ajudá-lo a atingir o mais alto nível de realização pessoal e sucesso. "Se você seguir este simples processo, prometo que verá mudanças positivas em seus relacionamentos e encontrará um nível mais elevado de satisfação pessoal na vida." — Sean Covey, autor de Os 7 hábitos dos adolescentes altamente eficazes**

**Outlines a breakthrough approach to conflict resolution and creative problem solving that draws on the techniques of thinkers from a broad range of disciplines to explain how to incorporate diverse viewpoints for win-win solutions. A timely, must-have guide to understanding and overcoming bias in the workplace, from the experts at FranklinCovey. Unconscious bias affects everyone. It can look like the disappointment of an HR professional when a candidate for a new position asks about maternity leave. It can look like preferring the application of a red brick university graduate over one from a state school. It can look like assuming a man is more entitled to speak in a meeting than his female junior colleague. Ideal for every manager who wants to understand and move past their own preconceived ideas. Unconscious Bias explains that bias is the result of mental shortcuts, our likes and dislikes, and is a natural part of the human condition. And what we assume about each other and how we interact with one another has vast effects on our organisational success - especially in the workplace. Teaching you how to overcome unconscious bias, this book provides more than thirty unique tools, such as a prep worksheet and a list of ways to reframe your unconscious thoughts. According to the experts at FranklinCovey, your workplace can achieve its highest performance rate once you start to overcome your biases and allow your employees to be whole people. By recognising bias, emphasising empathy and curiosity, and making true understanding a priority in the workplace, we can unlock the potential of every person we encounter.**

**The 5 ChoicesThe Path to Extraordinary ProductivitySimon and Schuster**

**Strikingly Different**

**15 Proven Practices to Build Effective Relationships at Work**

**Strikingly Different Selling**

**Journal de bord (French Edition)**

**The Leader in Me**

**Os 7 hábitos das pessoas altamente eficazes: Diário**

**ogesse Intemporelle pour un monde qui change vite (French Edition)**

Charan has seen the business world from both ends of the spectrum. While growing up in India, working in his family shoe business, he came to understand how a business works and the critical elements of success. A powerful lesson in what is really important in business, this remarkable book takes the lessons of the peddler and reveals how they can be used by the rest of us.

Wall Street Journal Bestseller A thought-provoking, accessible, and essential exploration of why some leaders ("Diminishers") drain capability and intelligence from their teams, while others ("Multipliers") amplify it to produce better results. Including a foreword by Stephen R. Covey, as well the five key disciplines that turn smart leaders into genius makers, Multipliers is a must-read for everyone from first-time managers to world leaders.

"Time management for the 21st century".—Cover

In the 7 Habits series, international bestselling author Stephen R. Covey showed us how to become as effective as it is possible to be. In his long-awaited new book, THE 8th HABIT, he opens up an entirely new dimension of human potential, and shows us how to achieve greatness in any position and any venue. All of us, Covey says, have within us the means for greatness. To tap into it is a matter of finding the right balance of four human attributes: talent, need, conscience and passion. At the nexus of these four is personal significance we each possess. Covey exhorts us all to move beyond effectiveness into the realm of greatness - and he shows us how to do so, by engaging our strengths and locating our powerful, individual voices. Why do we need this new habit? Because we have entered a new era in human history. The world is a profoundly different place than when THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE was originally published in 1989. The challenges and complexity we face today are of a different order of magnitude than those of our lives, and along with this freedom comes the expectation that we will manage ourselves, instead of being managed by others. At the same time, we struggle to feel engaged, fulfilled and passionate. Tapping into the higher reaches of human genius and motivation to find our voice requires a new mindset, a new skill-set, a new tool-set - in short, a whole new habit.

The Challenge of Execution, An Interview The 5 Choices

How Truly Great Leaders Unleash Greatness in Others

Infographics eBook Companion

The One Thing That Changes Everything

The 6 Critical Practices For Leading a Team

The 8th Habit!

**For fans of Good to Great and The First 90 Days, The Four Disciplines of Execution is the book “every leader should read” (Clayton Christensen, Professor, Harvard Business School, and author of The Innovator’s Dilemma) for creating lasting organizational change. A #1 Wall Street Journal bestseller with more than 500,000 copies sold, The Four Disciplines of Execution will radically change your business. ADX® is not theory. It is a proven set of practices that represents a new way of thinking essential to thriving in today’s competitive climate, making this 2nd Edition a book that no business leader can afford to miss. The 2nd Edition provides more than 30 percent new content, including insight on topics such as: -How ADX impacts leaders of leaders. -The one metric that sustains execution for the long term. -Three leadership mindsets required for strategic commitment. -Utilizing technology for compelling executive scoreboards. The 4 Disciplines of Execution are used by more than 100,000 teams around the world in business, government, and education, and are changing how teams and organizations achieve their most important goals. The 4 Disciplines of Execution (ADX) is a simple, repeatable, and proven formula for executing your most important strategic priorities in the midst of the whirlwind. By following the 4 Disciplines—Focus on the Wildly Important; Act on Lead Measures; Keep a Compelling Scoreboard; Create a Cadence of Accountability—leaders can produce breakthrough results, even when executing the strategy requires a significant change in behavior from their teams.**

**A timely, must-have guide to understanding and overcoming bias in the workplace, from the experts at FranklinCovey. Unconscious bias affects everyone. It can look like the disappointment of an HR professional when a candidate for a new position asks about maternity leave. It can look like preferring the application of an Ivy League graduate over one from a state school. It can look like assuming a man is more entitled to speak in a meeting than his female junior colleague. Ideal for every manager who wants to understand and move past their own preconceived ideas, The Leader’s Guide to Unconscious Bias explains that bias is the result of mental shortcuts, our likes and dislikes, and is a natural part of the human condition. And what we assume about each other and how we interact with one another has vast effects on our organizational success—especially in the workplace. Teaching you how to overcome unconscious bias, this book provides more than thirty unique tools, such as a prep worksheet and a list of ways to reframe your unconscious thoughts. According to the experts at FranklinCovey, your workplace can achieve its highest performance rate once you start to overcome your biases and allow your employees to be whole people. By recognizing bias, emphasizing empathy and curiosity, and making true understanding a priority in the workplace, we can unlock the potential of every person we encounter.**

**Children in today’s world are inundated with information about who to be, what to do and how to live. But what if there was a way to teach children how to manage priorities, focus on goals and be a positive influence on the world around them? The Leader in Me is that programme. It’s based on a hugely successful initiative carried out at the A.B. Combs Elementary School in North Carolina. To hear the parents of A. B. Combs talk about the school is to be amazed. In 1999, the school debuted a programme that taught The 7 Habits of Highly Effective People to a pilot group of students. The parents reported an incredible change in their children, who blossomed under the programme. By the end of the following year, the average end-of-grade scores had leapt from 84 to 94. This book will launch the message onto a much larger platform. Stephen R. Covey takes the 7 Habits, that have already changed the lives of millions of people, and shows how children can use them as they develop. Those habits – be proactive, begin with the end in mind, put first things first, think win-win, seek to understand and then to be understood, synergize, and sharpen the saw -- are critical skills to learn at a young age and bring incredible results, proving that it’s never too early to teach someone how to live well.**

**Offers an approach to time management based on life values, and provides methods for achieving maximum effectiveness, balance, and personal peace**

**The Path to Extraordinary Productivity**

**Tapping the Genius Inside Our Schools**

**Get Better**

**5 Sales Skills for Achieving Win-Win Outcomes and Customer Success**

**Master Mentors**

**Let’s Get Real or Let’s Not Play**

**Achieving Your Wildly Important Goals**

**“A WALL STREET BESTSELLER”** From the organizational experts at FranklinCovey, an essential guide to becoming the great manager every team deserves. A practical must-read, FranklinCovey’s Everyone Deserves a Great Manager is the essential guide for the millions of people all over the world making the challenging and rewarding leap to manager. Based on nearly a decade of research on what makes managers successful—and includes new ways of thinking, tips and techniques—this volume has been field-tested with hundreds of thousands of managers all over the world. Organized under four main roles every manager is expected to fill, Everyone Deserves a Great Manager focuses on how to lead yourself, people, teams, and change. Readers can start anywhere and go everywhere with this guide—depending on their current problem or time constraint. They can pick up a helpful tip in ten minutes or glean an entire skillset with deeper reading. The goal is for the busy manager to know what to do and how to do it without interrupting their regular workflow. Each role highlights the current, authentic problems managers face and briefly explores the limiting mindsets or common mistakes that led to those problems. With skill-based chapters that cover managerial skills like one-on-ones, giving feedback, delegating, hiring, building team culture, and leading remote teams, the book also includes more than thirty unique tools, such as a prep worksheets and a list of behavioral questions for your next interview. An approachable, engaging style using real-world stories, Everyone Deserve a Great Manager provides the blueprint for becoming the great manager every team deserves.

From the bestselling author of The Speed of Trust, a revolutionary new way to lead, deemed “the defining leadership book in the 21st century” (Admiral William McRaven, author of Make Your Bed) that “every parent, teacher, and leader needs” (Esther Wojcicki, author of How to Raise Successful People). We have a leadership crisis today, where even though our world has changed drastically, our leadership style has not. Most organizations, teams, schools, and families today still operate from a model of “command and control,” focusing on hierarchies and compliance from people. But because of the changing nature of the world, the workforce, work itself, and the choices we have for where and how to work and live, this way of leading is drastically outdated. Stephen M.R. Covey has made it his life’s work to understand trust in leadership and organizations. In his newest and most transformative book, Trust and Inspire, he offers a simple yet bold solution: to shift from this “command and control” model to a leadership style of “trust and inspire.” People don’t want to be managed; they want to be led. Trust and Inspire is a new way of leading that starts with the belief that people are creative, collaborative, and full of potential. People with this kind of leader are inspired to become the best version of themselves and to produce their best work. In this “beautifully written page-turner” (Amy Edmondson, Harvard Business School professor), Covey offers the solution to the future of work: where a dispersed workforce will be the norm, necessitating trust and collaboration across time zones, cultures, personalities, generations, and technology. Trust and Inspire calls for a radical shift in the way we lead in the 21st century, and Covey shows us how.

**Superior Sales Success #1 New Release** In Global and Direct Marketing You are competing with the top salespeople in your industry for the same customers. For each sales opportunity there is only one winner. What separates a “winner” from the rest of the very best and makes them “strikingly different”? Six years of intensely focused research involving more than 2,800 sales professionals from 135 countries reveals the 6 vital skills that separate top sales performers from the herd. Learn what it takes to be that one winner! What really works to stand out and sell more? In their book Strikingly Different Selling, Dale Merrill, Scott Savage, Jennifer Colosimo, and Randy Illig (the sales performance experts at FranklinCovey) reveal the secrets to consistent, predictable sales success. The 6 Vital Skills. The author team found that most consultants and sales professionals believed they were doing a great job in their client interactions. Yet 70 percent of the time client executives felt their meetings with sales professionals were a waste of time. To the authors, this was a major surprise. But, for the “Strikingly Different” sales professionals, there were six things they did to consistently outperform their competitors and radically change their client interactions and results. Go from being just one of the sales crowd to the superior choice. Read Strikingly Different Selling: 6 Vital Skills to Stand Out and Sell More and learn the details behind the 6 skills. The 6 vital skills to stand out and sell more: • Capture Attention with Verbal Billboards • Create Excitement with Movie Trailers • Build Confidence with Flashbacks and Flashforwards • Become Essential with “Why Us?” Differentiators • Get Curious and Find the Gaps • Navigate Traffic Lights and Close the Gaps If you have found books such as SPIN Selling, The Challenger Sale, To Sell is Human, The Secrets of Closing the Sale, or Start with Why to be useful; then your next read should be Strikingly Different Selling.

**Attain your goals and set your intentions** Les 7 Habitudes des gens efficaces grâce à son journal de bord et gagnez en productivité. Votre gestion du temps n'est pas satisfaisante et cela impacte votre productivité et votre réussite ? Que vous ayez du mal à atteindre vos objectifs ou que vous soyez à la recherche de nouvelles habitudes performantes, Les 7 habitudes des gens efficaces vous fournira toutes les méthodes à mettre en application et vous guidera vers la réussite. Atteignez facilement tous vos objectifs. Les 7 Habitudes des gens efficaces est l'un des livres les plus inspirants jamais écrits et a changé la vie de nombreux lecteurs. Découvrez dès à présent sa version journal qui vous donnera la possibilité de transformer vos visions en actions concrètes. Son format concis est accessible et facile à suivre. Chaque habitude est transformée en objectifs hebdomadaires, vous permettant ainsi de gagner en motivation, prendre confiance en vous et stimuler votre réussite personnelle. Cultivez le succès et l'épanouissement personnel. Ce journal vous livrera les clés du succès grâce à ses cas pratiques, ses exercices et ses citations inspirantes. Apprenez à développer votre réflexion, gérer le temps et être efficace pour atteindre tous vos objectifs. Dans ce journal, vous trouverez : • Des citations inspirantes de développement personnel vous permettant de renforcer la confiance et l'estime de soi. • Des méthodes et cas pratiques pour une gestion du temps optimale. • Des conseils, des exercices et des défis motivants pour gagner en productivité, être organisé, gérer son stress et atteindre ses objectifs. Si vous avez aimé les livres tels que Les 7 Habitudes des gens qui réalisent tout ce qu'ils entreprennent, Atomic Habits, ou le Pouvoir des Habitudes, alors Les 7 Habitudes des Gens Efficaces sera votre prochaine lecture.

The 7 Habits on the Go

What the CEO Wants You to Know

Change

Time Management for System Administrators

The 7 Habits of Highly Effective People: Guided Journal

30 Transformative Insights from Our Greatest Minds

30 défis pour tout changer (French Edition)

*In the ten years since its publication, The 7 Habits of Highly Effective People has become a worldwide phenomenon, with more than twelve million readers in thirty-two languages. Living the 7 Habits: Stories of Courage and Inspiration captures the essence of people’s real-life experiences, applying proven principles to help them solve their problems and overcome challenges. In this uplifting and riveting collection of stories, readers will find wonderful examples of hope and encouragement as they are touched by the words of real people and their experiences of change-change that got them through difficult times; change that solved family crises; change that mended broken relationships; change that turned their businesses around; change that influenced entire communities.*

*Take The 7 Habits of Highly Effective People to an Entirely New Level Your Leadership Skills Are About to Change. Millions have read the all-time global best seller The 7 Habits of Highly Effective People by Stephen R. Covey. Both leaders and individuals have been inspired and transformed by its universal principles of effectiveness, including Scott Jeffrey Miller, Miller, a student and personal friend of Stephen R. Covey, is now the new millennial voice of FranklinCovey leadership. Scott Jeffrey Miller knows what it’s like to fail. He was demoted from his first leadership position after only three weeks—and that’s just one of several messy management experiences on his two-decade journey to leadership success. Scott’s not alone. Everyone fails. But something sets Scott apart: his transparency and willingness to openly share his story in a way that is forthright, relatable and applicable. Thirty leadership challenges you can apply now. In Miller’s Management Mess to Leadership Success you’ll find 30 leadership challenges that can, when applied, change the way you manage yourself, lead others, and produce results. The wisdom in Scott’s book was learned through hard knocks and was honed by Stephen R. Covey and the FranklinCovey team through years of research and corporate training experience. Illustrated with Scott’s real-life experiences, these challenges will teach you how to: • Lead difficult conversations and celebrate success • Inspire trust, actively listen, and challenge paradigms • Put the right people in the right roles • Create a clear and actionable vision for your team • Accomplish your organization’s Wildly Important Goals® • Get the right results?in the right way • Become the leader you would follow Fans of The 7 Habits of Highly Effective People who have read and liked Radical Candor, Dare to Lead, and Mastering Leadership will love Scott Miller’s Management Mess to Leadership Success: 30 Leadership Challenges to Be The Leader You Would Follow.*

*Outlining seven key organizational rules for improving effectiveness and increasing productivity at work and at home, a companion volume to The 7 Habits of Highly Effective People presents a step-by-step guide that includes in-depth exercises and solutions that teach the fundamentals of fairness, integrity, honesty, and dignity and help readers set goals, enhance relationships, and promote success. Original, 75,000 first printing.*

*"A toolbox full of wisdom, an urgent starting point in finding possibility, potential, and power in the people around you."—Seth Godin, author of Linchpin Fans of Crucial Conversations, The Speed of Trust, Radical Candor, and The Five Dysfunctions of a Team will love Get Better, a guide to cultivating relationships and building them into your organization’s greatest assets. From the business experts that brought you The 7 Habits of Highly Effective People. Strengthen relationships and improve communications skills: In Get Better: 15 Proven Practices to Build Effective Relationships at Work, Chief People Officer Todd Davis moves beyond the adage that an organization’s greatest assets are its people. Instead, he argues that relationships drive professional and personal effectiveness—and, in the end, create a culture that can become an organization’s competitive advantage. Improve your emotional intelligence and become the ideal team player: In an approachable, engaging style, using real-world stories, Davis uncovers the most common relationship pitfalls that hurt careers and negatively affect organizational results. From his experience observing, leading, and coaching others for more than thirty years, Davis identifies fifteen proven practices that anyone at any level of an organization can apply to be successful at work, improve business results, and truly master effective relationships. Readers will learn how to: • Behave their way to credibility •Think “we,” not “me” •Take stock of their emotional bank accounts •Examine their real motives •Do less talking and more active listening •Make it safe to tell the truth and have difficult conversations •Start with humility, and much more! Master communication, understand your emotions, and build effective relationships with Get Better.*

From Effectiveness to Greatness

On Leadership

30 Challenges to Become the Leader You Would Follow

The 3rd Alternative

Management: du chaos au succès

Les 7 habitudes de ceux qui réalisent tout ce qu'ils entreprennent

How the Best Leaders Make Everyone Smarter

The new way to transform a sales culture with clarity, authenticity, and emotional intelligence. Too often, the sales process is all about fear. Customers are afraid that they will be talked into making a mistake; salespeople dread being unable to close the deal and make their quotas. No one is happy. Mahan Khalsa and Randy Illig offer a better way. Salespeople, they argue, do best when they focus 100 percent on helping clients succeed. When customers are successful, both buyer and seller win. When they aren't, both lose. It's no longer sufficient to get clients to buy; a salesperson must also help the client reduce costs, increase revenues, and improve productivity, quality, and customer satisfaction. This book shares the unique FranklinCovey Sales Performance Group methodology that will help readers: • Start new business from scratch in a way both salespeople and clients can feel good about • Ask hard questions in a soft way • Close the deal by opening mindsClose the deal by opening minds

“The 4 Disciplines of Execution is a book every leader should read.” —Clayton Christensen, Professor, Harvard Business School, and author of The Innovator’s Dilemma For fans of Good to Great and The First 90 Days, The Four Disciplines of Execution is the foundational text for creating lasting organizational change. A #1 Wall Street Journal bestseller with more than 500,000 copies sold, The Four Disciplines of Execution will radically change your business. Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities? By the time it finally disappeared, it’s likely no one even noticed. What happened? Often, the answer is that the “whirlwind” of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow. The 4 Disciplines of Execution can change that forever. The 4 Disciplines of Execution (4DX) is a simple, repeatable, and proven formula for executing your most important strategic priorities in the midst of the whirlwind. By following the 4 Disciplines—Focus on the Wildly Important; Act on Lead Measures; Keep a Compelling Scoreboard; Create a Cadence of Accountability—leaders can produce breakthrough results, even when executing the strategy requires a significant change in behavior from their teams. 4DX is not theory. It is a proven set of practices that have been tested and refined by hundreds of organizations and thousands of teams over many years. When a company or an individual adheres to these disciplines, they achieve superb results, regardless of the goal. 4DX represents a new way to think and work that is essential to thriving in today’s competitive climate. The 4 Disciplines of Execution is one book that no business leader can afford to miss.

Become a Successful, Competent, Capable and Self-Sufficient Person in Your Teens and Beyond! #1 New Release in Being a Teen and Teen & Young Adult Psychology A condensed guide of timeless wisdom for a new generation. Use the tools in this guide to build the confidence you need to take on new challenges, accomplish difficult tasks, and create lasting positive change throughout your teens and beyond. Finally get results. Many teens know that establishing proactive habits is the first step toward personal success, but often don't know how to implement these habits. Between the pressures of school, social life, and overburdened schedules, it's no wonder that the average teenager is stressed. In this condensed guide, bestselling FranklinCovey author Sean Covey breaks down the timeless wisdom of the 7 Habits into a weekly, realistic format for busy teens. Rely on trusted guidance. The 7 Habits of Highly Effective Teens on the Go helps teens navigate the processes of building self-esteem, managing social pressure, promoting activism, and more. With these tools, you can learn to become both capable and self-reliant in your daily life. This guide contains weekly challenges, calls-to-action, and inspiration to ensure lasting personal change year-round. Learn to: • Determine which principles are important to you • Create and map out short-term and long-term goals for a meaningful, competent and self-sufficient life • Foster healthy, meaningful relationships throughout your teens and into adulthood If you enjoyed Dad’s Great Advice for Teens, The 6 Most Important Decisions You’ll Ever Make, or You Don’t Have to Learn Everything the Hard Way, you’ll love The 7 Habits of Highly Effective Teens on the Go. Also, be sure to check out Sean Covey’s The 7 Habits of Highly Effective Teens, a #1 Best Seller in Teen & Young Adult Psychology.

Change offers readers a guide to implementing “The Change Paradox” mentality into everyday life. Fear of change is counterintuitive, and FranklinCovey team members Curtis Bateman, Curtis Garbett, Marché Barney, and Andy Cindrich have compiled advice and anecdotes that encourage readers to not only accept, but own change, inside and outside of the work office.

How Your Company Really Works

Solving Life’s Most Difficult Problems

Wisdom for Teens to Build Confidence, Stay Positive, and Live an Effective Life

The Leader’s Guide to Unconscious Bias

Trust and Inspire

Transforming the Buyer/Seller Relationship

The 7 Habits of Highly Effective People Personal Workbook

No project management training? No problem! In today’s workplace, employees are routinely expected to coordinate and manage projects. Yet, chances are, you aren’t formally trained in managing projects—you’re an unofficial project manager. FranklinCovey experts Kory Kogon, Suzette Blakemore, and James Wood understand the importance of leadership in project completion and explain that people are crucial in the formula for success. Project Management for the Unofficial Project Manager offers practical, real-world insights for effective project management and guides you through the essentials of the people and project management process: Initiate Plan Execute Monitor/Control Close Unofficial project managers in any arena will benefit from the accessible, engaging real-life anecdotes, memorable “ Project Management Proverbs,” and quick reviews at the end of each chapter. If you’re struggling to keep your projects organized, this book is for you. If you manage projects without the benefit of a team, this book is also for you. Change the way you think about project management—“project manager” may not be your official title or necessarily your dream job, but with the right strategies, you can excel.

**On Leadership—A New FranklinCovey eBook Mini-series** Learn the secrets of successful leadership from the experts. On Leadership: The Challenge of Execution, An Interview is the second in a new eBook mini-series based on the Scott Miller podcast series On Leadership With Scott Miller. FranklinCovey’s s executive vice president of thought leadership, Scott Miller, has interviewed many of the top leaders and industry icons in the world, and now you can learn their secrets for successful leadership. On Leadership With Scott Miller is one of the industry’s fastest growing podcasts, dedicated to improving leadership capabilities. Now these timeless conversations are available in eBook format for readers everywhere. Each book follows Scott’s unique conversation with one of the world’s leading innovators, taking readers through all of the challenges, insights, and needed disciplines for character-based leadership. No leadership topic is out-of-bounds—all is discussed and revealed, from the secrets of trademarked leadership programs, to timeless books like The Speed of Trust, The 4 Disciplines of Execution, and more. In this second of the On Leadership eBook mini-series, Scott sits down with Chris McChesney, Global Practice Leader of Execution for FranklinCovey. Chris is the primary developer of The 4 Disciplines of Execution. For more than a decade he has led the consulting organization that has implemented the 4 disciplines for the State of Georgia and companies including Marriott International, Shaw Industries, Ritz Carlton, Kroger, Coca Cola, Comcast, FritoLay, Lockheed Martin, and many more. In On Leadership: The Challenge of Execution, An Interview learn how to: • Take your knowledge of FranklinCovey’s 7 Habits of Highly Effective People to the next level • Execute on your organization’s strategies with excellence and precision • Lead with “ Wildly Important Goals® ” • Act on lead measures • Create and keep a compelling scoreboard • Create a cadence of accountability

**A Personal Growth Journal to Build Effective Habits “** If you follow this simple process, I promise that you will see positive changes in your relationships and find a higher level of personal satisfaction in your life. ” Sean Covey, author of The 7 Habits of Highly Effective Teens #1 New Release in Strategic Business Planning How do you manage your time and stay organized? Whether you’re struggling to stay motivated or are looking for new high-performance habits, The 7

Habits of Highly Effective People Guided Journal offers journal prompts, worksheets, and exercises to help you accomplish all your short and long term goals. Goal setting just got easier. When The 7 Habits of Highly Effective People was released as a card deck, audiences approached Stephen R. Covey ' s time-tested principles in a whole new way. Now, this companion journal gives readers a chance to craft inspiration into action. Its concise format is accessible and easy to stick with. Each habit is broken down into a weekly format inspiring both beginners and seasoned 7 Habits readers to get motivated, build confidence, and boost inspiration and personal growth. Cultivate success, skill, and self-growth. Featuring thought-provoking prompts, worksheets, and self-development quotes that teach you how to achieve your goals, this is the ultimate guided self-growth journal. Inside, find: • Journaling prompts for self-discovery and to build confidence and self esteem • Worksheets for strategic time management and deeper learning of the 7 Habits • Self-motivation tips, exercises, and challenges for optimal goal achievement If you enjoyed books like The 7 Habits of Highly Effective People, The 52 Lists Project, or The High Performance Planner, you ' ll love The 7 Habits of Highly Effective People Guided Journal.

When you become a Multiplier, your whole team succeeds! Why do some leaders double their team ' s effectiveness, while others seem to drain the energy right out of the room? Using insights gained from more than 100 interviews with school leaders, this book pinpoints the five disciplines that define how Multipliers bring out the best across their schools. By practicing these disciplines, you ' ll learn how to: Attract top teachers to your school Create an intense environment that demands people ' s best thinking Drive sound decisions by constructing debate and decision-making forums Give your team a sense of ownership for responsibilities and results

Management Mess to Leadership Success

The 4 Disciplines of Execution: Revised and Updated

The Multiplier Effect

Stories of Courage and Inspiration

Les 7 Habitudes express

How Schools and Parents Around the World are Inspiring Greatness, One Child at a Time

Multipliers

Six years of research involving nearly 3,000 sales professionals from around the world reveals the 3 distinguishing habits that differentiate top sales performers from the herd and make them "strikingly different" in today's global marketplace.

Principle-Centered Guidance for Times That Seem Out of Control The world is changing dramatically and it ' s easy to be alarmed and lose focus of what really matters most. Don ' t fall into that trap! Carry your own weather, be proactive, and learn and apply the time-tested principles of The 7 Habits of Highly Effective People. A lot can happen when you have a burst of inspiration. This compact adaptation of The 7 Habits of Highly Effective People can prove to be inspirational, even in chaotic times. Want to discover lifechanging habits that will propel you toward a more productive and effective life? This book, inspired by Stephen R. Covey ' s all-time international bestseller, The 7 Habits of Highly Effective People, offers an efficient yet in-depth guide: Find new or renewed wisdom and direction. Readers who have never learned The 7 Habits before as well as longtime fans who want a refresher will find wisdom, direction, self-reflection, and life-affirming challenges that easily can be applied right now. Our rapidly changing world can be stressful, but with this condensed guide, you can develop the principles needed to stay proactive and positive. If you ' ll devote just minutes each day, you can learn the timeless principles of 7 Habits, find motivation, and take simple steps toward the successful, fulfilling life you deserve. Create a truly inspired life. The positive paradigm shifts that The 7 Habits can produce help you break free of old beliefs and motivate you toward meaningful change. Develop positive behaviors to bring clear communication and harmony to your relationships not just with others, but also the one you have with yourself. Discover these breakthroughs and more with The 7 Habits on the Go.

\*Scott Jeffrey Miller knows what it's like to fail. He was demoted fro his first leadership position after only three weeks -- and that's just one of several messy management experiences on his two-decade journey to leadership success. Scott's not alone. Everyone fails. But something sets Scott apart: his transparency and willingness to openly share his story in a way that is immediately relatable. In Management Mess to Leadership Success, you'll find 30 leadership challenges, honed by FranklinCovey through years of research that illustrate how to rise when you fall and how to survive and even thrive as an unfiltered leader. Illustrated with Scott Miller's real-life experiences, these challenges will teach you how to: lead difficult conversations and celebrate success; inspire trust, actively listen, and challenge paradigms; put the right people in the right roles; create a clear and actionable vision for your team; accomplish your organization's Wildly Important Goals®; get the right results - in the right way; become the leader you would follow. Apply these 30 leadership challenges and change the way you lead yourself, lead others, and get results"-Dust jacket.

The chief people officer at FranklinCovey outlines anecdotal and practical recommendations for how organizations of any size or type can create a competitive advantage by building effective relationships.

Everyone Deserves a Great Manager

Closing the Sale

Unconscious Bias

First Things First

The 4 Disciplines of Execution

The 7 Habits of Highly Effective Teens on the Go

How to Turn Uncertainty Into Opportunity

**BUSINESS STRATEGY. "The 4 Disciplines of Execution "offers the what but also how effective execution is achieved. They share numerous examples of companies that have done just that, not once, but over and over again. This is a book that every leader should read! (Clayton Christensen, Professor, Harvard Business School, and author of "The Innovator s Dilemma)." Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities? By the time it finally disappeared, it s likely no one even noticed. What happened? The whirlwind of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow. "The 4 Disciplines of Execution" can change all that forever.**

**Explains how trust is a key catalyst for personal and organizational success in the twenty-first century, in a guide for businesspeople that demonstrates how to inspire trust while overcoming bureaucratic obstacles.**

**The eBook Companion to the 30th Anniversary Card Deck #1 New Release in Trading Card Games 52 Cards to Challenge and Inspire Every Week of the Year in an eBook Companion Format—With New Content Enjoy this popular card deck in an easy to take with you Companion eBook format. The 7 Habits of Highly Effective People: 30th Anniversary Card Deck has been a hit with 7 Habits fans since it was offered as the only officially licensed, commemorative product by FranklinCovey honoring the 30th anniversary of Stephen Covey's bestselling The 7 Habits of Highly Effective People. Enjoy this bestselling card deck in a Companion eBook. Commemorate the timeless wisdom and power of Stephen Covey's cherished classic, The 7 Habits of Highly Effective People, and do it with this eBook Companion to The 7 Habits of Highly Effective People: 30th Anniversary Card Deck. This new format helps make The 7 Habits more accessible than ever before for easy daily motivation. Each habit is broken down in an easy-to-implement weekly format that is inspirational for both beginners and those familiar with the power ofThe 7 Habits to enhance relationships, confidence and happiness. Designed for successful people on the go, find: • Beautifully illustrated cards • Inspirational wisdom • Visual reminders to help you practice The 7 Habits • And much more If you enjoyed products like The 7 Habits on the Go or The 7 Habits of Highly Effective Teens: 52 Cards for Motivation and Growth Every Week of the Year, then you'll love The 7 Habits of Highly Effective People: 30th Anniversary Card Deck eBook Companion.**

**For busy professionals and lifelong learners seeking practical strategies for reaching new heights, Master Mentors distills 30 essential learnings from Seth Godin, Susan Cain, Trent Shelton, General Stanley McChrystal, and other top business minds and thought leaders of our time. Mining the best and brightest revelations from FranklinCovey's global podcast, On Leadership with Scott Miller, Scott personally introduces you to 30 Master Mentors, featuring the single most transformative insight from each of them. Depending on where you are in your journey, Master Mentors will: Challenge your current mindset and beliefs, leading to what could be the most important career and thought- process shifts of your life! Restore you to the mindset and beliefs you find effective but aren't currently living in alignment with. Validate that you are on the right path with your current mindset and beliefs and empower you on your way forward. Whether you are challenged, affirmed, informed, or inspired—Master Mentors guarantees you will experience a transformative shift in your personal mindset, life skillset, and career toolset.**

**The 3 Exceptional Practices of the World's Top Sales Performers**

**6 Vital Skills to Stand Out and Sell More**