

Read Free High Paying Clients For Life A Simple Step By Step System Proven To Sell High Ticket Products And Services Selling Services How To Sell Anything To And How To Get Clients For Life

High Paying Clients For Life A Simple Step By Step System Proven To Sell High Ticket Products And Services Selling Services How To Sell Anything To And How To Get Clients For Life Book 1

What would your life look like if you could consistently bring in \$15, 20k, 50k or even \$100k or more a MONTH? What would your life look like if you were consistently bringing in high-paying, high-value clients you love working with and who appreciate you? I am going to give you what I found to be the winning formula I use myself and teach others to do. The BEAUTIFUL thing is, once you get things working right, you will have a rinse-and-repeat system you can count on to build a dream business. From there, you can scale and leverage your business to achieve an even higher level of success. Many coaches and consultants are out there flailing in the wind to try to have success. One month they have many clients with a high income but then they lose a couple of clients and they are back down again. Being on the income roller-coaster is no way to run or enjoy your business. My first business started in 1991 after leaving a thirteen-year corporate business management position to stay home and raise my babies. Making a move from the west coast to the Midwest to be closer to family, we clearly didn't think through all the

obstacles we would face. Because of the financial struggles we experienced, I started my entrepreneurial journey that would span over twenty-nine years (as I am writing this book.) Over the twenty-nine years, I have built six businesses from the ground up and have sold five of them for significant profits. My coaching and consulting business is my sixth successful business. Over the years I have finally "dialed in" what it takes to have a multiple-six-figure or beyond coaching and consulting business you can love, helping clients get great results, making a great income, while still having freedom in your life. These things are why I am writing this book for you. This book is for the success-minded coaches and consultants or professional service providers who want to reach a higher level in their business. In this book, I am going to provide you with a step-by-step strategic game plan to reach your next level. My hope is when you implement what you learn from this book it will help you change your business and your life. I'm going to teach you how to plan the business and income you want, how to get clients, how to deliver your services, and scale a coaching and consulting business. This book, "EXPERT IN YOU" - Build a Lucrative and Impactful Coaching and Consulting Business From Your Xpertise, is a strategic game-plan for you. There are plenty of coaches just getting started in their business and they may be earning a few thousand dollars a month on a consistent basis, but they are barely getting by. Making low monthly revenue makes it difficult financially to invest in themselves or their business for growth. A lack of financial resources will limit their influence, impact,

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and freedom. They ultimately can't scale their business because they don't have consistent leads, appointments, clients, or money. Many more coaches and consultants become trapped in the way they build their business and as a result, they struggle to have the freedom they desire or the money they deserve. This results in coaches having to work with difficult clients; taking anyone who can pay them (even if it is a little.) Because they struggle financially, they often aren't able to develop a working process or systems to reach higher levels of revenue or income. I am here to tell you that the strategies and plans I have put into this book are not the only way to build a lucrative business, but they are the effective strategies I use and teach that has allowed me to build a business beyond my wildest dreams, without sacrificing the quality of my life. You can have this too!

Latrese is a single, beautiful and educated woman who's past will not leave her alone. She's a lawyer but has a dark secret that she is trying to get away from. She found someone who she wants to have a relationship with but is torn between telling him the truth for fear of losing him. She decides to handle the situation to cut all ties but things turn deadly.

A consultant to some of America's leading corporations shares key insights and ideas on how to supercharge one's business and career, explaining how to create and develop new opportunities for wealth in any business, enterprise, or venture.

Reprint. 50,000 first printing.

This Book Will Get You High Paying Clients for Life! If you've ever wanted to have clients who were totally awesome, who paid you a bunch of money (and were grateful to do so) then you've come to the right place.

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This book will reveal, THE SINGLE MOST POWERFUL PROCESS I have ever used for myself, and my clients.

It will help you sell your high-end premium products and services to people who want to buy them. Even better, it's delivered in a simple step-by-step format for you to use immediately. This is book one in the series > Selling Services: How to sell anything to anybody, How to Negotiate and How to Get Clients for Life You'll notice this first book is short and sweet. I could have made it 10,000 pages, and given you 8,000 strategies and techniques and selling skills for you to master. Blah, blah, blah. NOT HERE. Instead, we're going to get down and dirty. I've cut out all the fluff and hype and typical BS, so that you can get results - fast. For over a decade, I've been training and consulting entrepreneurs around the world to RE-STRUCTURE their businesses so they can have the time and money freedom they deserve. The secret: HIGH PAYING CLIENTS. In this book you'll learn: 1. Where to REALLY find high-paying clients (there's a surprise here that will transform your business) 2. How to design your OFFERS so that they are attractive to high-end clients 3. A proven STEP-BY-STEP process to CLOSE these premium clients 4. How to OBLITERATE any limiting beliefs you have that are currently holding you back -- and so much more! Here's my promise to you: The clients you wish you had are actually out there right now... just wishing and hoping and praying that someone JUST LIKE YOU would please - for the love of all that is holy - help them. So let's get started!

Special Issue of the International MultiConference of Engineers and Computer Scientists 2013 and World Congress on Engineering 2013

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How to Make Maximum Money with Minimum Customers: 21 Proven Direct-Marketing Strategies Anyone Can Use!

The chronicles of Sinka

Affiliate Marketing - High Paying Jobs You Can Do From Home - Things You Need To Know By Age 30

LIVING A DOUBLE LIFE

What?s the Gift?

Results Coach Mastery

The bestselling book for coaches looking to build a practice with a small number of high-performing, high-paying clients. With over 50,000 copies sold, The Prosperous Coach has helped thousands of coaches and consultants build their businesses by invitation and referral only. Show your clients what they cannot see. Say to your clients what no one else would dare to say. And you will have all the clients you ever desire. Whether you are a new coach or you already have a six-figure coaching practice, The Prosperous Coach will show you how to: Access a set of tools you can use to begin creating your own clients immediately Sign clients you love while maintaining your integrity Match your unique skills and talents with the clients you serve Develop a system that works for you for referrals and new clients, time after time Make bold, life-changing proposals Move beyond the deep-seated beliefs that hold most coaches back from success for themselves and their clients Overcome - forever - the two levels of fear that coaches face Move from people-pleasing to powerful service Be a world-class coach with highly committed clients And so much more...

This internationally appealing edition has been largely rewritten and contains new, updated information on leadership, the role of a manager, basic financial management, marketing, communication within the practice, and how to achieve good client compliance, as well as much sound practical advice from the author. Aimed at practice owners and managers, and those with a vested interest in understanding business management in veterinary practice, the

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book explains the core principles involved in running a business.

'Big Business' concepts are explained in practical and applied terms to fulfil small business needs using examples from a wide variety of sources, including internationally recognized business management experts such as Peter Drucker, David Maister, Stephen Covey and Michael Gerber. Fully updated with a new chapter on financial management written by new co-author and economist Erik Bäck Focuses on key management issues including the importance of clear leadership and communication and compliance Creates an understanding of the philosophy and background to effective business management Demonstrates practical applications of the essential management principles needed to run a veterinary practice Introduction of illustrations and photographs highlight and clarify important elements in the text Extended appendices which include guidance on conducting market surveys Highlighted boxes used to emphasize points, show examples and give advice Thoroughly updated to include the latest information and ideas for effective management. Includes new chapters and new appendices for more comprehensive coverage of how to become a successful manager. Written from a business-principles approach that relates the ideas, thoughts, and practices of management experts in practical terms. Explains essential management principles in clear language with practical examples that make content easy to understand. Coverage of practice finances helps the reader to keep track of their business's finances. New second author brings over 20 years' experience as a management consultant and leader in financial and economic analysis to the book.

Tired of "working for the man" and never seemingly getting that "big pay day" you were promised? Maybe you're looking to achieve financial freedom and work for yourself. Or maybe you just want to make some money on the side with a cool little side hustle. That's where freelancing comes in. Freelancing is the best (and easiest) way to work for yourself, make money, and achieve freedom in your life. The 6-Figure Freelancer provides you with the step-by-step

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blueprint to start your freelance business from zero to having clients bang on your door for work. It doesn't matter if you want to do freelance copywriting, content marketing, email marketing, freelance writing, photography, web design, advertising, or social media management. The principles of finding and closing high ticket clients is the exactly same. And all those secrets are revealed in this book. Here's a sneak peak at what you'll learn:

1. Where and how to find high paying clients Learn how to find high paying clients through social media, job boards, search engines, and your own personal networks. Plus, I'll teach you how to engage in cold emailing to get clients begging to take you on. You'll even get email templates I've used to close 4 and 5-figure deals.
2. How to negotiate pricing Most freelancers get taken to the cleaners when it comes to price. In fact, they would be better off working a minimum wage job. But not you. I'll teach you how to negotiate pricing so you get paid exactly what you're worth. And I'll even discuss how to land clients on a monthly retainer or earning a percentage of their sales.
3. Sending proposals and contracts I'll teach you the art of crafting proposals and contracts so you don't end up getting hosed by terrible clients.
4. How to retain clients Keeping clients happy isn't always so easy. I'll teach you how to retain your key clients so they keep handing you their hard earned money.

So if you're ready to get started on your journey to freedom, get **The 6-Figure Freelancer**.

Did you know that asking a new kind of question can immediately change your life? One morning in 1997, college student Noah St. John was in the shower when he asked himself a question that changed his life: Why are we trying to change our lives saying statements we don ' t believe . . . when the human mind responds automatically to something even more powerful? That ' s when he invented the stunningly simple yet amazingly effective method he named Affirmations—a method that ' s since helped tens of thousands of people around the world to attract more money, lose hundreds of pounds, find their soul mates, grow their businesses,

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and dramatically improve their lives, with just four simple steps.

The Book of Affirmations isn't just another book on abundance.

It's a proven, step-by-step guidebook to living the life of your dreams. Inside this book, you'll discover:

- What the Belief Gap is and why it's keeping you stuck
- How a struggling insurance salesman increased his income by 560 percent in less than a year—and found the love of his life—using this method
- How a 13-year-old girl cured her chronic insomnia using this simple technique—in just one night
- What they told you about the Law of Attraction that's just flat-out wrong
- How to quit smoking and overcome depression without drugs or therapy
- The 2 most effective questions of all time, and the 1 question you should never ask
- How to create instant superstar performance in yourself and everyone in your organization
- And that's just the beginning . . .

Are you ready to join the Affirmations Revolution?

At What Cost

How To Get A Surge Of New, High Paying Coaching Clients:
Proven Life Coach Marketing Ideas That Attract Clients
Build a Results-Driven and Profitable Coaching Practice!

The Remarkable True Story of How One Lost Puppy Taught a Family--and a Whole Town--about Hope and Happy Endings
Sales: High Ticket Sales Domination

Christian Social Activism and Rule of Law in Chinese Societies

A book written for small business owners who are ready to charge High-Ticket (3k+) for their programs and services, and dominate their competition. The market is flooding with competitors, the CPA "Cost Per Acquisition" is going up and more and more small business owners struggle and go out of business within their FIRST year! This book is created to help you position yourself as the "exclusive authority" in

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your field and crush your competition. This is not a book promising you "the good life", a "7 figure coaching business", the 4 hour work week, make six figures within 5 months or any variety of such. However, if you TAKE ACTION... You'll find yourself closing 3K clients, 10K clients and filling your 3K+ VIP Days/retreats with ease... You're about to learn my clear, PROVEN, STEP-BY-STEP Blueprint, which teaches you EXACTLY how to build a successful high-ticket business around YOUR values and life... NOT the other way around, while you create your High-Ticket programs and move away from low-ticket products and 'money-for-hours' work... FAST. And not only do I want to show you how to design your High-Ticket Sales Domination Funnel for attracting targeted leads on autopilot and filling your free sessions with Pre-Sold prospects who are ready to invest, but also how to actually increase your client enrollment ratio by 25-50% and maximizing your profits in the aftersale. Whether you're a newbie or an experienced coach, consultant, trainer, entrepreneur or small business owner you'll discover tips and strategies on Dynamic Response Marketing to generate a consistent flow of leads, utilize a Multi-Touch point short term lead nurturing process that prequalifies and preframes your leads to apply for your strategy sessions and dominate your weak competitors who just do THE SAME THING and copy each

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other. Here Is A Preview: SMASH your limiting beliefs that are holding you back and SHIFT into the High-Ticket Mindset How to move away from low-ticket and focus on providing MASSIVE VALUE and getting paid for MASSIVE RESULTS! Where to find your High-Paying clients (Trust me they are there!) Grow your email list and generate 30 - 100s of targeted Leads per day How to Design your Irrisistable (RESULTS-BASED) High-Ticket Programs (and Get in Demand!) A proven Step-by-step blueprint to build your own High-Ticket Sales Domination funnel The EXACT system to close 80% or more of those PRE-SOLD prospects into your PREMIUM programs And most importantly... to have the freedom of choice to only work with clients... you love to work with. and more! Download your copy today! Shht Secret: The Optimum Clients you want are out there, they need your help and will pay premium for it! Download your copy today! My promise to you: if you're willing to put in the work and implement the blueprint and strategies provided in this book, you will be able to grow and scale your coaching, training or consulting business to and beyond 6 and 7 figures. However, results are based on the amount of hustle and grind you're willing to put in so let's roll! Tags: High-Ticket Sales, Coaching & Consulting, Booked, High Paying Clients, Marketing, Small Business Broken by love, Lincoln Fraser is back in the city

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of his birth. He's been abandoned, betrayed, and doesn't see how he can ever trust again. Kali Johnson is stuck in a world that feels too much for her. Her husband's gone, her son won't talk, and her apartment is full of rats. Fearful she's failing at life, all she wants is a second chance to make things right. When a freak accident places Kali and her son in Lincoln's path, he feels compelled to help this single mother and her child. Unprepared for the challenge of letting anyone back into his life, Lincoln is faced with a question—continue to shut himself out from the world or let someone in? Raw, heartbreaking, but full of hope, Behind Our Lives, Book One in the Behind Our Lives Trilogy, is a story that will leave you wanting more.

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Life Through a Mirror By: Caesar Rondina Life Through a Mirror is a romantic murder mystery. It revolves around suspense, murder, romance, and intrigue. All of which will keep you in suspense, and not wanting to put it down. Allie and David are stuck in a web of suspense and murder. Two different people who are worlds apart. Follow Allie and David as they try to piece their shattered lives back together. Will they meet? Can they do it while fighting all the obstacles they face? A story of murder, romance,

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suspense, and family. As Caesar Rondina demonstrates within *Life Through a Mirror*, he has the ability and unique writing style to write in many genres.

The No B.S. Guide To Land Your First High Paying Client

Model Rules of Professional Conduct

Life Through a Mirror

Clients for Life

Land High Paying Jobs with Quality Clients on oDesk, Elance and Freelancer!

How Great Professionals Develop Breakthrough Relationships

The Prosperous Coach

Attention Life & Business Coaches! This is NOT just another "how to" book on becoming a Life or Business Coach, yet it will change your perception about coaching! It is NOT about getting more coaching clients, yet this book will help you to get exponentially MORE clients than you've ever attracted before! It is NOT about making more money as a coach, yet this book will help you generate more revenue from your coaching practice than you ever thought possible! This book is a REALITY CHECK for life & business coaches. Many coaches are struggling financially and are desperately trying to fill their practices with reliable and high-paying clients. Yet not having enough clients is only a symptom of an unsuccessful coaching business, but not its root cause. If you're

not running a successful and profitable coaching practice, there is only one reasons: You're not delivering RESULTS! This book will transition you from a "traditional coach" to a Results Coach. Inside you will find "7 Strategies for Charging High-End Coaching Fees." These 7 strategies are the secret to delivering the RESULTS your clients will pay you for! And as a SPECIAL BONUS, I've included my complete 12 Week Persona Coach Signature Coaching Program "Change Your Perception. Change Yourself!" . Now you can duplicate my proprietary coaching system that creates Value & delivers Results! Here's an outline of the Signature Coaching Program that is included in the book (A \$997 Value!). By adding the Signature Program to the book, this Special Edition grew by 137 pages!

Week I - You will introduce your clients to the concept of a perceived identity and the impact this perceived identity has on the RESULTS your clients want to achieve. If your clients want to change any outcome, they must first change their perception of that outcome. And it all starts here, with their perceived identity!

Week II - You will show your clients to the (r)evolving nature of their identity and the impact their perceived identity has on the RESULTS they want to achieve. If your clients want to change any outcome, they must first change the perception of "who they are"! And it all starts here, with the cycle of identity!

Week III - If your clients

don't control the way in which they are perceived, their identity will be at the mercy of those who judge, label, define and characterize them. In order to achieve the RESULTS your clients are looking for, they must first create a "Social MASK" for the person who would be successful. The person they must become! They must create a new Persona for success! Week IV - Your clients bring together the seven elements that are needed for the development of their new Persona. These are the elements that make up the profile of the "person who would be successful." Week V - You lead your clients to a Restore Point from where they can follow a different path to their Desired Outcome. A Restore Point from where they will start to create their new Persona! Week VI - Your clients will align their new Persona with that of the "person who would be successful" by modeling their profile. Week VII - Your clients will align their new Persona with the RESULTS they want to achieve. This is how they measure their success! Week VIII - Every type of human interaction can be reduced to a single common denominator: COMMUNICATION! Week IX - As your clients continue to build the foundation for their new Persona, it's time to create a Code of Conduct for the "person who would be successful"! Week X - Your clients' new Persona is now a partially developed picture that needs to be completed by connecting the dots that link the various relationships

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your clients have with their INFLUENCERS. Coaching is always about VALUE and never about FEES! And the only VALUE your clients are interested in is measured by the RESULTS you deliver!"

The historical analysis, theological reflections, and sociological observations found in the chapters of Christian Social Activism and Rule of Law in Chinese Societies reveal the vibrant influence of Christian individuals and groups on social, political, and legal activism in mainland China, Taiwan, Hong Kong, and diasporic communities.

Traces the inspirational story of a breast-cancer survivor whose new puppy ran away from its caregiver while the family was on vacation, a loss for which the author's family was assisted by numerous helpers from the police chief to local school children. Reprint. A best-selling book.

3 Book Set! Learn the skills of Affiliate Marketing or other high paying jobs you can do from home and also great life advice for those of you under 30. Affiliate Marketing Affiliate marketing is a style of business that allows you to leverage your online presence by earning a passive income stream simply by reviewing products and referring people to purchase them. If you have ever told someone about how great something was, and then they went out and purchased their own, you successfully practiced affiliate marketing. Nowadays, you can actually get

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rich off of doing just that! Affiliate Marketing Mastery will show you how! In this book set you will learn What affiliate marketing is and how it earns you money The proper mindset required to master affiliate marketing How to make an affiliate marketing business strategy that works Marketing strategies that will maximize your income How to troubleshoot if you feel like you are not making enough progress And much more! High Paying Jobs You Can Do From Home Find out which jobs are paying over \$100,000 a year that you can do from home! Let's face it, the job market is constantly changing. The influx of disruptive technologies like Artificial Intelligence, the Cloud, and Big data is shrinking opportunities for conventional office jobs. Hold on, all hope is not lost. The rise in technological innovations have given rise to freelancing - the freedom to choose your own working hours and to work from your own home - your comfort zone. Mobile technology has empowered so many people to accomplish tasks from home with limited supervision. In this book set you will learn about working from home as a: Public Relations Specialist Graphic Designer Tax Preparers Writer Author And Many More! Top 10 Thing You Need To Know By Age 30 By all means, the '20s' is the time of glory. You are unstoppable - aiming for the moon and shooting at the stars. You are young, energetic, motivated and enthusiastic enough to conquer the

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world. The only thing that holds you back is the lack of experience. Though it is really intimidating to try out new stuff, with the 20s being a perfect age for experimentations, it is also essential to make a few wise decisions to better prepare for the upcoming period of practicality i.e., the 30s. In this book set you will learn about Investing early Traveling while your young How to handle credit and loans And Much Much More! Buy this 3 book set NOW to set to learn great life skills that will make you money for years to come and live a more comfortable life as you get older! Get your copies today by clicking the BUY NOW button at the top of this page!

Into the Sun

Getting Everything You Can Out of All You've Got
21 Ways You Can Out-Think, Out-Perform, and Out-Earn the Competition

One Question Can Change Your Life and Your and Your Business

Expert in You

I Will Teach You to Be Rich

Huck

This book is about magnetically attracting respectful, high paying customers into your world. Customers For Life is about putting your interests first. You spend a lot of money finding potential customers on Google, Facebook and other platforms. The question is, how should you nurture

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them without disappearing down a social media rabbit hole? This book is about taking your customers off the market, so they see you as the undisputed expert and ONLY ever want to buy from you. You'll learn how to select the right marketing automation software for your business, and how to protect your time by building a team around you. You'll learn how to play to your strengths and protect your time. You ideal clients NEED your expertise... it's time to give it to them.

About the Trilogy Missing Picture - Book One - There's never a dull moment on 9th avenue located in the inner city of Birmingham, AL. Block parties, music and barbecue smoke fills the air. Get to know Terrance, Pookie, Troy, Latonja and Charlene. Pookie has a secret that will destroy the friendships. How does Terrance and the other friends cope with their changing friendship as they grow into young adulthood. What will they do with the secret they have discovered? One Who is Loved - He's young successful and met the girl of his dreams. Terrance's life is going as planned. The moment he laid eyes on Priyanka; she captured his heart. Calculating and chased by her past, little does Terrance know that Priyanka's desires are twisted. Terrance is blinded by his

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love while his friends are left with questions. Will Terrance ever find out who she really is? "Why does this keep happening to me? What did I do to deserve such unrest in my life!" Relationships begin, blossom, and occasionally burst in this tale of a woman's life gone completely off the rails. From her teenage years through young adulthood, we follow the starts and stops of a protagonist who plays with others' lives like the strings on a violin. The music being heard, however, is a cacophony of trickery, treachery, and even homicide. In a contemporary narrative chronicled out of sequence, two people meet and fall in love. One is a pillar of honesty, graciousness, and compassion. The other is the epitome of falseness, amorality, and indifference. Their initial electric attraction to one another is powerful, but it begins to slowly disintegrate as events begin to snowball, events that shine a revealing light on secrets one tries desperately to keep hidden. Eventually, murder and more become part of what one will do to hold onto the other. How far can the bands of love stretch before they break violently? Author Taylor spins her yarn with a firm hand on the loom. She creates vivid characters that become

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instantly identifiable when she wants them to be, like the noble Terrance and the uncontrollable Natalie. She's also capable of making characters mysterious, such as the enigmatic Priyanka. Taylor keeps readers on their toes with shifting time frames and multiple points of view. Her pace is swift, with her prose filling in any comprehension crevasses, while her dialogue adds spice to the flesh and blood of the people populating her pages. book review by Joe Kilgore At What Cost- The pages are turning for Priyanka. Her beauty continues to hide her deceit but her past continues to chase her. Will she forget about Terrance in her new life and live her life as she always has by destroying those who love her and if so, at what cost to others; at what cost to herself? How long and how far can she run or hide from murder, treachery, and lies.

A portrait of Muslim migrants adapting to a new world and a new understanding of their own religious and cultural identity in a European city. When Guinean Muslims leave their homeland, they encounter radically new versions of Islam and new approaches to religion more generally. In Remaking Islam in African Portugal, Michelle C. Johnson explores the religious lives of these migrants in the context of

diaspora. Since Islam arrived in West Africa centuries ago, Muslims in this region have long conflated ethnicity and Islam, such that to be Mandinga or Fula is also to be Muslim. But as they increasingly encounter Muslims not from Africa, as well as other ways of being Muslim, they must question and revise their understanding of “proper” Muslim belief and practice. Many men, in particular, begin to separate African custom from global Islam. Johnson maintains that this cultural intersection is highly gendered as she shows how Guinean Muslim men in Lisbon—especially those who can read Arabic, have made the pilgrimage to Mecca, and attend Friday prayer at Lisbon’s central mosque—aspire to be cosmopolitan Muslims. By contrast, Guinean women—many of whom never studied the Qur’an, do not read Arabic, and feel excluded from the mosque—remain more comfortably rooted in African custom. In response, these women have created a “culture club” as an alternative Muslim space where they can celebrate life course rituals and Muslim holidays on their own terms. Remaking Islam in African Portugal highlights what being Muslim means in urban Europe, and how Guinean migrants’ relationships to their ritual practices

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must change as they remake themselves and their religion.

If you think financial health is beyond your reach, think again. I Will Teach You To Be Rich is the modern money classic that has revolutionised the lives of countless people all over the world, teaching them how to effectively manage their finances, demolish their debt, save better and get the most out of their bank accounts, credit cards and investments. Now, Ramit Sethi, who has been described by Forbes as a 'wealth wizard' and by Fortune as 'the new finance guru', is back with a completely revised second edition of I Will Teach You To Be Rich, updating it with new tools and insights on money and psychology, along with fantastic stories of how previous readers have used the book to enrich their lives. From crushing your debt and student loans to talking your way out of late fees, to dead simple investment strategies and negotiating that big raise at work, this is the no-guilt, no-excuses, no-BS 6-week programme that will help you get your finances where you want them to be.

Pimp Your Profile

Managing a Veterinary Practice

A Tale of Life and Love in Three Parts

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Book 1

Entrepreneur Revolution
Digital Millionaire Secrets
The Six-Figure Freelancer

So you've set up your outsourcing profiles ...

Congratulations! But, are you finding the right clients and landing the right jobs? Or are you struggling to find clients that pay well and work that challenges you? This book came about as a direct result of my success with outsourcing sites - I successfully used oDesk to quit my job in June 2012, a short 10 months after I started freelancing on the side. There's no doubt about it, it's overwhelming when you arrive on these sites for the first time - there is so much to do to create a good profile, understand what skills tests are and what to include in your portfolio; that you can find yourself giving up pretty quick. In this book you will learn: - How to set up your profile so that clients FIND YOU - Skills tests and how you can use these to INCREASE your rating - How to SET your rates to attract clients in the beginning - How to find the RIGHT clients and ongoing work ...plus so much more!

Choosing The Wrong System For Your Online-Business Could Leave You Frustrated! My Book Will Actually Bring You More Clients, More Success To Your Business And Dramatically Improve The Impact You Are Making! Escape The Rat Race & Learn How To Get Paid High-Ticket Commissions (\$1000, \$5000 & \$10,000) Over & Over For Every Sale That Is Made For You Using Our Hands-Off 3 Step Marketing Formula!

What's in this eBook? This kindle book will teach you everything you need to know about choosing the right system to make money on the internet. Quick Introduction To Making Money Online. How To

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Develop a Strong and Powerful Mindset. How to create lasting changes in your life by writing down a Vision of what your Ideal Life is like. The First Step For Network Marketing Success. Simple & Proven Money Formula. Why You're Not Earning Enough. How To Offer your Deepest Transformation. Why Charging More Will Actually Bring You More Clients, More Success To Your Business And Dramatically Improve The Impact You Are Making! How To Get Paid High-Ticket Commissions Over & Over From The Same Clients! Where To Really Find High-Paying Clients (willing to pay what you really want to charge). Get Started Fast To Transform Your Financial Life Through Creating Your Online Business. \$10,000 Cash Value Exclusive Reader's Bonus Get High-Ticket Sales Made For You Using This Proven-To-Work 3 Step Hands-Off Marketing Formula. All this and much MUCH more! This Guide is for you If...Any of these apply to you. You're complete newbie to all this making money online. You have tried making money online before but failed miserably. You want to quit your job and be financial free and live the life you've already dreamed of. You live month to month on what you earn, with nothing left over. You're earning a lot less than your potential. You are frequently stressed from not having enough money. Your clients don't pay you anywhere near what your work is worth. You give your services away for free too often. You don't feel confident about charging more than you do now. In fact, you feel a little selfish or guilty about the idea of charging a lot of. You've racked up some debt and you don't know how or when you'll pay it off. You're working too much and you're feeling overwhelmed. You feel too embarrassed to say that you want more money. You

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keep wishing you were financially secure, but you don't know how to get there. Get your copy today, because it can literally change how you make money online, forever! Remember To Take Action. -Pasha Rana- President: The Pasha Group "You have to think anyway so why not think big. You think big, you get big."

Great leaders are driven to win. Yet career wins can come at great cost to your health, relationships, and personal well-being. Why does it seem impossible to both win at work and succeed at life? Michael Hyatt and Megan Hyatt Miller know we can do better because he's seen it in his more than four decades as a successful executive and a loving and present husband and father. Today Michael and his daughter, Megan Hyatt Miller, coach leaders to live the double win. Backed by scholarly research from organizational science and psychology, and illustrated with eye-opening case studies from across the business spectrum and their own coaching clients, *Win at Work and Succeed at Life* is their manifesto on how you can achieve work-life balance and restore your sanity. With clarity, humor, and plenty of motivation, *Win at Work and Succeed at Life* gives you - an understanding of the historical and cultural forces that have led to overworking - 5 principles to rethink work and productivity from the ground up - simple but proven practices that enable you to slow down and reclaim your life - and more Refuse the false choice of career versus family. You can achieve the double win in life.

A successful financial planner is someone who does more than just crunch numbers and present an annual investment plan to clients. There is a

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psychological component to effective client care as well as to issues involving clients' overall financial well-being. People skills, as well as financial planning skills, are necessary to build a successful financial planning business. This comprehensive guide teaches both new and veteran financial professionals how to relate to their clients in meaningful ways, thus growing their business by increasing the long-term retention of those clients. Offered here are insights into such issues as how to determine which clients to accept, how to propose a plan clients can use, how to tread carefully in family situations, how to develop sensitivity and communications skills, and how to work with the media and recognize the importance of building your business one lasting relationship at a time. Karen Caplan Altfest, PhD, CFP (New York, NY), is Vice President of L. J. Altfest & Co., a financial planning and investment management firm. She is also the Director of the Financial Planning and Investments Program at the New School.

A Simple Step by Step System Proven to Sell High Ticket Products and Services

Make Money in the New Economy!

5 Principles to Free Yourself from the Cult of Overwork

High Paying Clients for Life

A Memoir

Keeping Clients for Life

No Guilt, No Excuses - Just a 6-Week Programme That Works

How would you like to start DOUBLING, TRIPLING, QUADRUPLING...Or Even 10X Your Income

Starting This Month? First of all, why we go for high paying clients? Who are these people? They

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are not just your average customers. Instead, they are those who are willing to pay you double, triple or even 50 times more than what you would earn from your average customers at the same amount of time invested. Why is that? It is because they are the high-end clients who understand more on the value you offer. Besides, these people are who we see as “ideal clients” and “long-term clients”, who you can make a difference with and you love to work with. Let us see to these options here. Coaching 100 or even 1000 separate low ticket clients and coaching one high paying client to earn the same amount of money. So, which is more efficient to you? Everyone only has 24 hours a day, no more and no less. Thus, our goal is to make the most profit possible with the least amount of time. Be productive by using fewer sources to produce more output. As you are working with the ideal clients, they are cooperating with you to make notable changes in their businesses and lives. In order to produce a very good result, you can say that they are actually “growth-oriented” and will go for it with the help of your expertise and support. Thus, by working long-term with these people, you will get to know and understand their needs better. Also, you can earn more and at the same time able to have the time freedom to travel around the world, spend time with your loved ones and enjoy the life that you want. When you charge more, you will feel that you are being

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valued for what you are worth. You could provide them with a better service and make a better impact without worrying that you are being taken advantage of. Not to mention, you will gain more satisfaction as the work you are doing is actually makes a difference! Learn more information inside.

This volume draws together scholars rethinking social scientific and theoretical approaches to a wide range of forms of social difference and inequality. These include race, nationalism, sexuality, professional classes, domestic employment, digital communication, and uneven economic development

Attention Life & Business Coaches! This is NOT just another "how to" course on becoming a coach yet it will change your perception about coaching! It is NOT about getting more coaching clients yet this course will help you to get exponentially MORE clients than you've ever attracted before! It is NOT about making more money as a coach, yet this course will help you generate more revenue from your coaching practice than you ever thought possible! Many coaches are struggling financially and are desperately trying to fill their practices with reliable and high-paying clients. Yet not having enough clients is only a symptom of an unsuccessful coaching practice, but not its root cause. If you're not running a successful and profitable coaching practice, there is only one

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reason: You're not delivering the RESULTS your clients hired you for! So here is your REALITY CHECK! If you want to want to make a greater impact as a coach and charge high-end coaching fees, you need to "step up your game"! You need to become a Results Coach who can deliver the results clients are looking for! Results Coach Mastery will guide you step-by-step through the process of transitioning from a traditional coach to a Results Coach! This book provides you with a complete start-to-finish blueprint for your new coaching practice! But with one major difference! It is 100% goal-oriented and results-driven! Over the next 50 days, you will:

- Learn how to deliver the RESULTS your clients are looking for!
- Create your Unique Coaching Proposition (UCP).
- Determine the VALUE of your Coaching Programs in real terms.
- Develop a formula to calculate your coaching fees in a professional way.
- Learn how to identify the Desired Outcome your client wants to achieve.
- Draft a Coaching Proposal that outlines your coaching program, the results that your clients can expect to achieve and the coaching fees that you will charge. (template included).
- Create a comprehensive Coaching Agreement based on mutual accountability for you and your client (template included).
- Develop a Signature Coaching Program that is niche specific.
- Teach the three modalities of Results Coaching: One-on-One, Group and Hybrid coaching.
- Structure your coaching practice for

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maximum results and coaching fees. - Market and monetize your coaching practice for maximum profitability. - Produce valuable free content to create the perception that you are an authority in your niche. - Develop your unique and powerful Coaching Brand. - Launch your new Coaching Practice in 28 days! Whether you're a brand new coach just starting out, or a seasoned veteran with years of experience, if you want to produce the RESULTS that your clients are eager to pay high-end coaching fees for, this book is for you! And that is a REALITY CHECK that you can take to the bank! Results Coach Mastery is a complete coaching training program "in-a-book"! Once you've implemented all the strategies and techniques that are found in the 30 modules and completed all the assignments, you will be ready, confident and competent to create a rewarding and lucrative coaching practice as a Results Coach in 50 days!

A no-nonsense, implementable handbook for taking part in the Entrepreneur Revolution We are living in revolutionary times; times with an impact as significant and far-reaching as the previous Industrial Revolution was to the Agricultural Age. Technological shifts have allowed micro-businesses to compete with large corporations. Small business can now have a global footprint, can be structured in low tax environments, move products anywhere in the world, and access unprecedented levels of support. Entrepreneur

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Revolution means taking the initiative to do something that you love, something that you're good at, and something that will make you money. This masterclass in gaining an entrepreneurial mindset will show how to change the way you think, the way you network, and the way you make a living. Includes new statistics, activities, case studies, and research Takes a look at how the brain can affect the entrepreneurial mindset Offers new ideas for entrepreneurs starting a new business Helps you shake off old ideas and make a great, independent leap forward This inspiring and practical book shows you how to break free from The Industrial Revolution mindset, quit working so hard, follow your dream—and make a fortune along the way. High Paying Clients Secrets

The Step-By-Step Blueprint to Enrolling High Paying Clients and Dominating Your Competition IAENG Transactions on Engineering Sciences Go Big Or Go Home

The Book of Affirmations®

A Reality Check for Life and Business Coaches 202 High Paying Jobs You Can Land Without a College Degree

The chronicles of Sinka expose the reader to the realities that an African female child is exposed to. Especially in the not so modernized regions of the continent, ranging from female genital mutilation, sexual abuse, lack of education, and

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martial law. The chronicles achieve by taking the reader on a journey through life from the view of Sinka Kanu. It takes the reader on an adventurous tale with many twists of fate. And the often unfortunate luck of the protagonist. It also shows a strong resolve that was able to surpass and survive all that life threw at it and shows what true love looks like. The chronicle ends with a transformation in Sinka that makes her a solution to the problems of many concerning sexual abuse and a source of hope to many.

Two large international conferences on Advances in Engineering Sciences were held in Hong Kong, March 13-15, 2013, under the International MultiConference of Engineers and Computer Scientists (IMECS 2013), and in London, U.K., 3-5 July, 2013, under the World Congress on Engineering 2013 (WCE 2013) respectively. IMECS 2013 and WCE 2013 were organize

THE FIRST STEP TO A DYNAMIC CAREER You have something in common with Bill Gates, Michael Dell and Ted Turner: None of them graduated from college. If they can make it, you can, too! Don't settle for a minimum-wage job just because you're not a college graduate. Try one of these 202 high-paying options. They're more than jobs—they're careers. This book helps you:

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- Define your interests and skills, and figure out what job is perfect for you • Impress recruiters by perfecting resumes, cover letters, applications and interview skills • Choose from 202 opportunities that lead to high income and long-term financial stability • Get the inside scoop on salary ranges, career paths, working conditions and job responsibilities for each opportunity Avoid dead-end jobs. Find the career that's right for you, and start your new life today!

Into the Sun puts a human face on the business of American politics. It also makes you rethink what you believe about Washington. When Neil Volz moved from small-town Ohio to Capitol Hill he was a young idealistic college student. Twelve years later, he was a high-profile symbol of Washington corruption. A former lobbyist and public official, Volz paints a vivid and disturbing picture of his rise and fall. He ushers the reader in to the clandestine world of congressional deal making and special interest lobbying, all the while telling of his journey down the slippery slope of personal corruption. The book describes first-hand what it was like to be a target of a Justice Department investigation, as well as a government witness during the worst political

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corruption scandal since Watergate. The author outlines important life lessons he learned from the experience. And raises fundamental questions about the role of money of politics. How do people become corrupt? Is it an individual failure? Or the result of a failed political system? While Into the Sun is a personal story about hope, failure and faith, it also a larger story about how Washington works - and how it doesnt.

How to Develop your Entrepreneurial Mindset and Start a Business that Works Rethinking Class and Social Difference Your Roadmap to Success in the Gig Economy Increase Income and Impact for You and Your Clients

Win at Work and Succeed at Life

Customers for Life

Build a Lucrative and Impactful Coaching & Consulting Business from Your Xpertise

Are you an entrepreneur or salesperson who needs more qualified leads? How about converting your existing leads into paying customers and clients, "much" faster? Are you a doctor, financial services, or other trade professional, who's always dreamed of having effortless, 'almost magic-like' marketing that'll have your daily planner "filled" with appointments? Do you own a jewelry store, dry cleaners, or other retail establishment you'd love to see "packed" with paying customers? Have you had it 'up to here' with clients who demand first-class service, even though they're on a Wal-Mart budget? Do you want to avoid tire-kickers who shop around

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for the lowest prices in town or online, and instead, only deal with ultra-rich clients who are thrilled to be working with someone of your caliber? If you answered 'Yes ' to any of these questions, or if you just want to make a LOT of money, "very" quickly, then this is the most exciting and important book you will ever read. Often compared to Eugene Schwartz 'Breakthrough Advertising, ' inside you'll discover: How Garber made \$578,463 in one year with a small list of customers, without spending a dime on advertising and almost all at 90% profit. Garber shows you how to at "least" double your sales, whether you work online, offline, or both. Not by begging JV's or affiliates to promote you, but by using fresh new ideas that work in ANY business. On page 42, you'll uncover the single greatest secret weapon for making money in any business. How powerful is this secret? Quite simply, it is the best source of ongoing and predictable income, referrals and repeat business, in the world. And, it has almost "zero" downside risk. What about advertising? Are you sick and tired of running online and offline ads that never get the kind of responses you want? Is your website more like a ghost town than a bustling freeway, filled with traffic? Don't worry, Chapter 23, "How To Write A Sales Letter That Sells, " gives you the blueprint to designing compelling ads that'll have your buyers lined up and practically "begging" you to take their money. Garber walks you through the 12 proven items you MUST include in every ad or sales letter, to make them perform as reliably as a Swiss watch. As you know, there are only three ways to make more money: Raise your prices, get more customers, or increase the value of your average transaction size. In Chapter 12, you'll discover a simple strategy (which takes less than 5 minutes to implement) that gets up to 98.4% of your customers to spend more money with you, every time they buy. How to sell products and services for much higher prices and profit margins than your competition The secret to

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charging top-dollar is knowing how to 'position' yourself in the marketplace. And this is much easier to do than you think, as you'll see in Chapter 10, "How To Become Number One In Your Industry." Why conventional business and marketing advice is useless, because it revolves around exchanging time for money. Look, whenever you're trading time for money, your income is limited by the amount of time you're either "willing," or are physically able, to work. Garber reveals 2 simple strategies (pages 135 and 321) that leverage your time and multiply your effort, so your cash-flow is no longer tied to how long or how hard you can work. Result: a lot less work... and a lot more money. Listen, 'hoping' things get better, won't work. "Hope" is not a good business strategy. In times like this, you need to "think" smarter, not "work" harder, and this book shows you "exactly" how to do this.

Why I wrote this book: I was sick and tired of my life, my business, my girlfriend, and I was in a business where a business partner told me lies all day, so I did the same to him. I needed to get my life together. I needed something to motivate me. More specifically, I needed something to move me from this 'stuck' place I was in. One question changed my life. WHAT IF PROBLEMS WERE ALWAYS GIFTS? What if... What if every single problem really was a gift in your life? What if every problem you've ever had was life happening for you, not to you? What if everything in our lives is guided? What if everything in our lives was Devine timing? Everything? Even the pain. When you are in the darkest place. When you feel like all is lost. When you think there is no way to turn it around. Victory is near. This book and your 30- Day Challenge will help reprogram the fundamental way you approach life, and the MEANING that you attribute to events. Let it change and improve you. There's nothing keeping you from enjoying a full, active and happy life! Yesterday is history. Tomorrow is a mystery. Today is a gift. I have been fortunate to see Trevor

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inspire audiences with winning strategies for growing their lives, businesses and careers. Trevor cares deeply about teaching his clients how to create results and revenue quickly. He is completely dedicated to his clients, and helping them achieve and exceed their goals with proven systems that create results on demand. Frank Clark, Partner at Game On 365 One of the first things that you may notice when you meet Trevor is his passion for life and his full throttle enthusiasm for helping people. Trevor is masterful at helping people monetize their ideas. He has a unique understanding of how to attract, serve and maintain high paying clients. His work with coaches, authors, speakers and consultants helps them dramatically increase their revenue. He transforms them not only into entrepreneurs but into highly paid trusted advisors. Willard Barth Business Leader, Executive Business Coaching Expert and Speaker Get The 30-Day Challenge Audio & Videos: www.whatsthegift.com

Finally, the book that all professionals frustrated with fleeting client loyalty and relentless price pressure have waited for -- the first in-depth, client-tested guide to developing lasting business relationships. What separates extraordinary professionals from ordinary ones? Why are some professionals always drawn into their clients' inner circle of advisers, while others are employed on a one-shot basis and treated like vendors? Based on groundbreaking research, Clients for Life sets forth a comprehensive framework for how professionals in all fields can develop breakthrough relationships with their clients and enjoy enduring client loyalty. Drawing on insights from extensive interviews with both leading CEOs and today's most prominent client advisers, Jagdish Sheth and Andrew Sobel debunk the conventional wisdom about professional success -- "find a specialty, do good work" -- as hopelessly inadequate in a world where clients have unlimited access to information and

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expertise. The authors replace these tired conventions with an innovative blueprint, supported by over one hundred case studies and examples drawn from consulting, financial services, law, technology, and other fields, for how you can evolve from an expert for hire -- a commodity -- to an extraordinary adviser. Riveting portraits of both exceptional contemporary professionals and legendary advisers such as Aristotle, Thomas More, Niccolò Machiavelli, and J. P. Morgan reveal how great client relationships are achieved in practice. Readers will learn, for example, to develop selfless independence, which tempers complete emotional, intellectual, and financial independence with a powerful commitment to client needs; to become deep generalists and overcome the narrow perspective caused by specialization; to systematically build lifelong trust; and to cultivate the power of synthesis -- big-picture thinking -- that is so highly valued by clients. Acclaimed by leading management thinkers, *Clients for Life* clearly illustrates the most important attributes and strategies of extraordinary client advisers and shows how you can use them to enrich your own relationships. It provides sophisticated professionals with the tools and insights they need to reap the rewards of lifetime client loyalty.

The *Model Rules of Professional Conduct* provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the

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The 6-Figure Freelancer

Remaking Islam in African Portugal

Lisbon, Mecca, Bissau

Clients Don't Pay for Coaching. They Pay for RESULTS! - Special Edition

How to Find and Keep High Value Clients

The Miracle of Positive Self-Talk

Get Coaching Business Clients Today

Start and Scale Your Freelance Business

The freelance portion of the workforce and the economy is growing at a rapid pace, but the lack of proper training or knowledge about how to run a freelance venture sets most freelancers up for failure. With this new workforce picking up speed, the need is real and the time is now for freelancers to learn how to take their businesses and their paychecks to the next level. The Six-Figure Freelancer is a proven path, a battle-tested guide that works for freelancers of all types and includes the author's five years of trial-by-fire lessons used to find, land, and amaze your clients. The book follows an outline of proven tactics to grow a business to the six-figure level and keep it there: Knowing the current phase of your freelance business Getting into the right mindset to shift your money power Knowing how to spot high-value, high-dollar clients Determining the structure

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of your six-figure business (solo or agency model?) Speeding your process up and structuring your ideal freelance workday Putting together a client benefit-focused marketing tools plan Raising your rates and transmitting value to prospective clients Avoiding those six-figure earner pitfalls Throughout this book, readers will have guided action plans and checklists to customize their own specific freelance business.

AFFORMATIONS® isn't just another book on getting what you want. It's a proven step-by-step guidebook to living the life of your dreams. INSIDE THIS BOOK, YOU'LL DISCOVER . . .

- 4 simple steps to reach your goals faster than you ever thought possible (page 35)
- How an unhappy employee went from chronic debt to a six-figure income using this method (page 94)
- The 5-word phrase that will attract your desires on complete autopilot (page 53)
- The 10 words that will help you lose 10 pounds—and keep it off! (page 88)
- How to think like a millionaire in less than 5 minutes a day (page 197)

AND THAT'S JUST THE BEGINNING . . .

Building a thriving coaching business is a challenge. An estimated 30,000 coaches have entered the coaching profession during the past five years. Unfortunately,

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the majority report they are unable to earn a living wage from their coaching services. Competition is high, and the knowledge of how to succeed in the business is often lacking. To survive today, coaches must match their enthusiasm with strong business and marketing expertise. In this book, you will discover:

- Introduction and Welcome
- Part I - Radiate Your True Self - Step 1
- Connect to Your Essence Energy - Step 2
- Know Your Personal Guidelines for Being Fully Present - Step 3
- Understand the Value of Values - Part II - Envision Your Ideal Life and Business - Step 4: Design Aspects of Your Ideal Life - Step 5
- Craft Your Ideal Practice - Part III - Conunit to Your Community - Step 6
- Receive Your Niche - Step 7
- Identify Your Ideal Client - Step 8
- Become THE Solution to Your Client's Biggest - And so much more!

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Behind Our Lives