

Mastering Real Estate Mathematics

Features of North Carolina Real Estate License Exam Prep, 3rd Edition (NC-RELEP): National Principles & Law Key Point Review (60 pages) Real Estate Math Key Formula Review & Practice (20 pages) North Carolina-Specific Laws and Regulations Key Point Review (42 pages) National Practice Tests (500 questions) North Carolina Practice Tests (130 questions) North Carolina Sample Exam (105 questions) We know the real estate licensing exam can be tough, and very nerve-wracking to prepare for. That's why we created the North Carolina Real Estate License Exam Prep (NC-RELEP) the way we did. Since we have been managing real estate schools and developing curriculum for forty years, we know how all this works – or fails to work. NC-RELEP is comprehensive in that it contains both key content review and testing practice. And the text review is North Carolina-specific – not just simplistic national content, but terse, relevant and accurate North Carolina laws and regulations presented as a well-organized set of state 'key point reviews' ideal for pre-test memorization. But let's not dismiss the importance of the national content either. NC-RELEP's national key point reviews are a succinct compression of tested national principles and practices that comprise the national portion of state license exams from coast to coast. Our content is drawn from our own national textbook, Principles of Real Estate Practice – one of the most widely used principles textbooks in the country. Finally, our national content, as well as our question selection, is further tailored to the state testing outline promulgated by PSI for North Carolina. Thus the breadth and depth of the law reviews and test questions reflect the topic emphasis of your state's testing service and your North Carolina license exam. A word about the test questions... NC-RELEP's testing practice section consists of ten national practice tests, three state practice tests, and one state exam sample test. The practice tests are roughly 50 questions in length and the sample test is 105 questions. The test questions are designed to cover the content covered by the law reviews – which reinforces your learning of the total body of information tested by your state exam. The questions are direct, to the point, and designed to test your understanding. When you have completed a given test, you can check your answers against the answer key in the appendix. You may also note that each question's answer is accompanied by a brief explanation, or "rationale" to further reinforce your understanding. In the end, as you know, it's all up to you. Unlike other publications, we are not going to tell you that using this book will guarantee that you pass your state exam. It still takes hard work and study to pass. But we have done our best here to get you ready. Following that, the most we can do is wish you the best of success in taking and passing your North Carolina real estate exam. So good luck!!

For more than forty years, Modern Real Estate Practice has set the industry standard for real estate education, with over 50,000 copies sold every year and over 3 million real estate professionals trained. Now, in this exciting new edition, Modern Real Estate Practice continues that tradition of excellence. Includes a test-building CD-ROM and URLs for key government and professional association websites.

From abandonment to zoning and over 2,800 terms in between, The Language of Real Estate has every term that real estate professionals need to know. This industry bestseller is a must-have for all students, practitioners, and educators, and is also available in both an English and Spanish abridged pocket guide format for those real estate students on the go.

From the #1 bestselling author of "Rich Dad, Poor Dad" comes the ultimate guide to real estate--the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

How to Learn Anything . . . Fast!

The First 20 Hours

Real Estate Confronts the Future

Questions and Answers to Help You Pass the Real Estate Exam

Study Guide for Modern Real Estate Practice

Are you aware of the 20 critical trends that will dramatically affect changes in the real estate industry during the next 10 years? REAL ESTAT CONFRONTS THE FUTURE is sure to generate a buzz in the real estate industry with individual chapters from 20 well-known and highly-qualified experts in the real estate field. Among the many timely topics covered are commissions and the commission structure, VOWs (Virtual Office Websites), tax laws, technology integration, telecommunications, online education, investment opportunities of tomorrow, and much more. B Real Estate Confronts the Future is a "must have" crystal ball every real estate professional in this rapidly changing industry needs to know what the future holds for real estate.

Textbook presented in workbook style, for Real Estate pre-licensing students. Begins with BASICS and progresses through Area, Finance, Commissions, Appraisal, Taxation, and HUD-1 Settlement Statements. Over 400 practice problems, with Reviews at the end of all eight sections.

Provides a comprehensive coverage of both the deterministic and stochastic models of life contingencies, risk theory, credibility theory, multi-state models, and an introduction to modern mathematical finance. New edition restructures the material to fit into modern computational methods and provides several spreadsheet examples throughout. Covers the syllabus for the Institute of Actuaries subject CT5. Contingencies Includes new chapters covering stochastic investments returns, universal life insurance. Elements of option pricing and the Black-Scholes formula will be introduced.

The Classic Guide to Real Estate Investing—Updated for a Re-energized Industry! Real estate is once again a great investment, and this bestselling guide provides everything you need to know to get in now and make your fortune. What Every Real Estate Investor Needs to Know About Cash Flow removes the guesswork from investing in real estate by teaching you how to crunch numbers like a pro, so you can confidently judge a property 's value and ensure it provides long-term returns. Real estate expert, Frank Gallinelli has added new, detailed investment case studies, while maintaining the essentials that have made his book a staple among serious investors. Learn how to measure critical aspects of real estate investments, including: Discounted Cash Flow Net Present Value Capitalization Rate Cash-on-Cash Return Net Operating Income Internal Rate of Return Profitability Index Return on Equity Whether you ' re just beginning in real estate investing or you ' re a seasoned professional, What Every Real Estate Investor Needs to Know About Cash Flow has what you need to make sure you take the smartest approach for your next investment using proven calculations.

Math For Real Life For Dummies

Mastering the Art of Commercial Real Estate Investing

How to Successfully Build Wealth & Grow Passive Income from Your Rental Properties

21 Things I Wish My Broker Had Told Me

The easy way to brush up on the math skills you need in reallife Not everyone retains the math they learned in school. Like anyskill, your ability to speak "math" can deteriorate if left unused.From adding and subtracting money in a bank account to figuring outthe number of shingles to put on a roof, math in all of its formsfactors into daily life. Math For Real Life For Dummiesprovides you with the simple formulas and theorems that you'relikely to encounter in the workplace, the kitchen, and even whenplaying games. You can turn to Math For Real Life For Dummies to brushup on your math skills or to handle everyday encounters, likecalculating restaurant tips, understanding interest rates, andfiguring out percentages and odds. Packed with real-world examplesthat make sense, Math For Real Life For Dummies takes thestress out of your daily calculation encounters. Provides tips for understanding and using basic mathematicalconcepts Shows you how math helps the mind to reason and organizecomplicated situations or problems into clear, simple, and logicalsteps Covers all of the math skills you're likely to need in everydaysituations If you're looking for a practical, plain-English guide to mastering everyday math skills, Math For Real Life ForDummies has you covered.

“This book is not just a bargain, it's a steal. It's filled with practical, workable advice for anyone wanting to build wealth.”--Mike Summey, co-author of the bestselling The Weekend Millionaire's Secrets to Investing in Real Estate Anyone who seeks financial wealth must first learn the fundamental truths and models that drive it. The Millionaire Real Estate Investor represents the collected wisdom and experience of over 100 millionaire investors from all walks of life who pursued financial wealth and achieved the life-changing freedom it delivers. This book--in straightforward, no nonsense, easy-to-read style--reveals their proven strategies. The Millionaire Real Estate Investor is your handbook to the tried and true financial wealth building vehicle that rewards patience and perseverance and is available to all--real estate. You'll learn: Myths about money and investing that hold people back and how to develop the mindset of a millionaire investor How to develop sound criteria for identifying great real estate investment opportunities How to zero in on the key terms of any transaction and achieve the best possible deals How to develop the "dream team" that will help you build your millionaire investment business Proven models and strategies millionaire investors use to track their net worth, understand their finances, build their network, lead generate for properties and acquire them The Millionaire Real Estate Investor is about you and your money. It's about your financial potential. It's about discovering the millionaire investor in you.

Looking for a concise, easy-to-read text on real estate principles? You've found it! Mastering Real Estate Principles, now in its Third Edition, offers you a unique, interactive way to learn and really master real estate concepts.

This practical and useful arithmetic text helps students--particularly those having trouble with math--learn the fundamentals of real estate math. The book's relaxed, easy-to-understand style helps anxiety-ridden students calm down and focus on the subject. Beginning with a review of basic mathematics, the text guides students through real estate calculations, applications, and prations.

A Self-instructional Text

Fundamentals of Real Estate Appraisal

North Carolina Real Estate License Exam Prep

Language of Real Estate

Mastering Real Estate Principles

"Bibliography found online at tonyrobbins.com/masterthegame"--Page [643].

"Frank Cook shows new agents, those who might want to be agents, and those who want to be better agents, the road to success."--Jacket.

By the author of the bestselling guide, What Every Real Estate Investor Needs to Know about Cash Flow... (McGraw-Hill, 2004) Develop a command of the essential formulas and concepts that underlie income-property investing: * Capitalization Rate * Net Operating Income * Present Value * Debt Coverage Ratio * Internal Rate of Return and much more Here Gallinelli revisits the 37 key metrics from his Cash Flow book and guides you through examples that will lead you to mastery of those concepts. He then takes you beyond those formulas to the next level, with detailed case studies of four different properties: * Single-Family Rental * Renovation Project * Apartment Building * Strip Shopping Center You'll analyze these properties with him and learn to look behind the numbers, to think like a successful investor and to recognize both the opportunities and the perils you might encounter when you invest in real estate. Frank Gallinelli is the founder and President of RealData, Inc., one of the real estate industry's leading software firms since 1982. He has written several books and numerous articles on real estate investing, and teaches income-property analysis in Columbia University's Master of Science in Real Estate Development program.

This new edition provides the latest and most comprehensive information available to help students prepare for the PSI Real Estate Exam. Based on the PSI Examination Content Outline, this text offers more questions and answers than any other PSI book. Highlights: * Over 800 exam-style questions with rationales pinpoint subjects that require additional review. * Six practice exams--3 salesperson, 2 broker, and 1 math--help students prepare for the actual exam. * Content aligned with PSI exam outline. * Matching review quizzes help students focus on key terms.

The Survival of a Mathematician

MONEY Master the Game

Mastering Real Estate Investment

The Millionaire Real Estate Investor

The Real Estate Math Book

Real estate math ESSENTIALS that really ADD up! Interested in becoming a real estate agent but you're not a math whiz? Are you a real estate investor looking for investment analysis techniques? No problem! Understand and handle real es with confidence using this well-organized guide. Real Estate Math Demystified will provide you with the knowledge to analyze real estate from a variety of perspectives, including that of the buyer, seller, lender, and appraiser. You'll start w principles to refresh your memory and improve your overall math proficiency. More challenging material will help you obtain your broker's license and prepare for actual real estate practice and investment. Other topics covered include com appreciation and depreciation, property taxes, appraisal methods, and much more. This fast and easy guide offers: An explanation of the importance and use of Time Value of Money Exercises for calculating mortgage payments Various met Breakdowns of closing statements from purchase/sale transactions Discussions of various lease scenarios and rent types Real estate investment and cash flow analysis Drawings and tables to enhance understanding of required real estat

beginner, but challenging enough for a more advanced student, this book is your shortcut to success in the lucrative field of real estate. With real estate investing on the rebound, more and more people are jumping into the market. But not everyone is finding equal amounts of success. Why do some investments turn into gold mines and some into money pits? Oftentimes, t the physical property and more on the math. If they had taken the right measures beforehand, they would've realized that the numbers just didn't add up. Before your next real estate investment, you need to ask things like: Have you meas as cash flow, income taxes, financing, and investment yield? Do you know which calculations to use on specific properties? Have you weighed all the risks? The Real Estate Investor's Pocket Calculator helps you analyze the financial picture. Simple explanations, worksheets, and more than 100 Excel formulas will have you crunching numbers like a pro. Just like the professionals, you will learn how to:• Gauge supply and demand• Project return on investment and equity• Analyze Calculate cash flow• Make accurate tax projections• And more--before you commit capital!Fewer mistakes and less guess work. Larger returns and even more opportunities for additional investments . . . It's all possible now with the help o An extraordinarily new business slant on how companies can generate greater profits in 23 compact lessons with ongoing tutorials between two fictitious individuals. In the past, companies taught their employees about quality. In today's stress the importance of profitability. Now with scores of examples from the global marketplace, the bestselling coauthor of The Profit Zone and Profit Patterns takes you to a higher level in the art of business. Each of the twenty-three o presents a different, powerful business model...and a provocative dialogue between an extraordinary teacher called David Zhao and his young protégé. Revealed are the invisible but significant governing principles that allow businesses to s climate. By participating in each session with the exuberant, challenging master, you too will learn how your company and your competitors generate profit...what approach best applies to your profit-making strategy...what specific actions

next ninety days to improve its bottom line...and more.

Miller's name appears first on the ealier editions.

Simple Ways to Compute Cash Flow, Value, Return, and Other Key Financial Measurements

7 Simple Steps to Financial Freedom

All-in-One Review and Testing to Pass North Carolina's PSI Real Estate Exam

Practical Real Estate Math

Real Estate Investing For Dummies

"There is no question about it... QUESTIONS & ANSWERS is one of the most trusted and recommended exam prep tools available. Why? Because it's designed to help you pass any national licensing exam, including ASI, AMP, PSI, Experior, and state-designed exams, on the first try. Here are some other reasons why QUESTIONS & ANSWERS is so effective: Over 1,800 practice questions with answers fully explained. Expanded chapter overviews discuss the key concepts of each chapter. Key words defined at the beginning of each chapter help you master each exam subject area. Speed questions highlighted throughout the text cover the essential points in a chapter for those who want a quick review. Broker-level questions identified throughout the text distinguish higher-level questions from basic-level and intermediate-level questions. False friends feature identifies seemingly similar terms that are often confused with each other. Special sections containing real estate math questions, sample salesperson and broker final exams, and review exams."--BOOK COVER.

If you're like most people, you want to be sure that, once you've passed on, no more of your property and money will be lost to the government than is absolutely necessary. You want to know that you'll be leaving your heirs your assets and not your debts. You want to be absolutely certain that your will is ship-shape, your insurance policies are structured properly, and that every conceivable hole in your estate plan has been filled. And most of all, you'd like to do all of this without driving yourself crazy trying to make sense of the complicated jargon, jumble of paperwork, and welter of state and federal laws involved in the estate planning process. Written by two estate planning pros, this simple, easy-to-use guide takes the pain out of planning for your ultimate financial future. In plain English, the authors walk you step-by-step through everything you need to know to: Put your estate into order Minimize estate taxes Write a proper will Deal with probate Set up trusts Make sure your insurance policies are structured properly Plan for special situations, like becoming incompetent and pet care Craft a solid estate plan and keep it up-to-date Don't leave the final disposition of your estate up to chance and the whims of bureaucrats. Estate Planning For Dummies gives you the complete lowdown on: Figuring out what you're really worth Mastering the basics of wills and probate Using will substitutes and dodging probate taxes Setting up protective trusts, charitable trusts, living trusts and more Making sense of state and federal inheritance taxes Avoiding the generation skipping transfer tax Minimizing all your estate-related taxes Estate planning for family businesses Creating a comprehensive estate plan Straightforward, reader-friendly, easy-to-use, Estate Planning For Dummies is the ultimate guide to planning your family's future.

Mastering Real Estate MathematicsDearborn Real Estate

This practical learning guide is the perfect remedy for real estate math anxiety. It is ideal for every student preparing for a career in real estate or real estate professionals updating their math skills. Subject areas include step by step instructions of basic skills, calculations of commissions, sale prices, area and volume, depreciation and lease percentages.

Real Estate Math Demystified

The Real Book of Real Estate

Real Estate License Exams For Dummies with Online Practice Tests

What Every Real Estate Investor Needs to Know About Cash Flow... And 36 Other Key Financial Measures, Updated Edition

From Tenure-track to Emeritus

Contents: Percentages, Fractions and Decimals; Commissions; Sale Price, List Price and Net Income; Area and Volume; Appraisal; Finance; Taxes; Legal Descriptions; Proration; Closing; Time Value of Money; Includes Answer Key. Examples and exercises take readers step-by-step from simple to complex calculations.

Feel right at home with the real estate license exam To get your foot in the door of the competitive real-estate trade, your first port of call is passing your state exam. Real Estate License Exams For Dummies gives you the building blocks to help you succeed in order to get moving in this lucrative career. It ' ll guide you through the latest information on contracts, deeds, appraisals, leasing, and mortgage taxes—plus four complete practice tests to make sure you know your way around the real thing. Written in a friendly, step-by-step style by expert instructor John A. Yoegel, it offers proven test-taking strategies and study techniques that will help you negotiate the big day and have you signing on the dotted line to make that first big sale in no time! Take 4 complete practice tests with answers Access real estate laws for all 50 states Get grounded in real estate terminology Study on-the-go with flashcards If you want to move quickly into your dream career, there ' s really no better key than this trusted, bestselling guide!

Help your students overcome math anxiety with this comprehensive workbook that improves math skill and prepares students for actual real estate practice. This must have text features step by step instructions for the mathemtical calculations required of real estate professionals. Highlights are: * Over 60 problems give students plenty of practice in each area. * Step by step instructions simplify even the most complex calculations. * Workbook format is ideal for both classroom and home study. * Free Instructor Resource Guide includes learning objectives, instructional strategies, exam book, answer keys, and a PowerPoint presentation.

This complete reference guide is as indispensable to the investor as a calculator--contains every important formula and ratio used in investing and money management, including stocks, bonds, futures, and options. Covers the time value of money, rates of return, compound interest, amortization, fundamental and technical analysis, futures and options pricing, plus math for the bond market, real estate market, mutual funds, and pooled investments. Includes eighty charts, tables, and illustrations, plus appendixes explaining key ratios and formulas.

Business Mathematics

Mastering Real Estate Mathematics

The Mathematics of Investing

Examples, Metrics and Case Studies

Practical Advice for New Real Estate Professionals

"One of the themes of the book is how to have a fulfilling professional life. In order to achieve this goal, Krantz discusses keeping a vigorous scholarly program going and finding new challenges, as well as dealing with the everyday tasks of research, teaching, and administration." "In short, this is a

survival manual for the professional mathematician - both in academics and in industry and government agencies. It is a sequel to the author's A Mathematician's Survival Guide."--BOOK JACKET.

Forget the 10,000 hour rule— what if it's possible to learn the basics of any new skill in 20 hours or less? Take a moment to consider how many things you want to learn to do. What's on your list? What's holding you back from getting started? Are you worried about the time and effort it takes to acquire new skills—time you don't have and effort you can't spare? Research suggests it takes 10,000 hours to develop a new skill. In this nonstop world when will you ever find that much time and energy? To make matters worse, the early hours of practicing something new are always the most frustrating. That's why it's difficult to learn how to speak a new language, play an instrument, hit a golf ball, or shoot great photos. It's so much easier to watch TV or surf the web . . . In *The First 20 Hours*, Josh Kaufman offers a systematic approach to rapid skill acquisition— how to learn any new skill as quickly as possible. His method shows you how to deconstruct complex skills, maximize productive practice, and remove common learning barriers. By completing just 20 hours of focused, deliberate practice you'll go from knowing absolutely nothing to performing noticeably well. Kaufman personally field-tested the methods in this book. You'll have a front row seat as he develops a personal yoga practice, writes his own web-based computer programs, teaches himself to touch type on a nonstandard keyboard, explores the oldest and most complex board game in history, picks up the ukulele, and learns how to windsurf. Here are a few of the simple techniques he teaches: Define your target performance level: Figure out what your desired level of skill looks like, what you're trying to achieve, and what you'll be able to do when you're done. The more specific, the better. Deconstruct the skill: Most of the things we think of as skills are actually bundles of smaller subskills. If you break down the subcomponents, it's easier to figure out which ones are most important and practice those first. Eliminate barriers to practice: Removing common distractions and unnecessary effort makes it much easier to sit down and focus on deliberate practice. Create fast feedback loops: Getting accurate, real-time information about how well you're performing during practice makes it much easier to improve. Whether you want to paint a portrait, launch a start-up, fly an airplane, or juggle flaming chainsaws, *The First 20 Hours* will help you pick up the basics of any skill in record time . . . and have more fun along the way.

Mastering the Art of Commercial Real Estate Investing is a comprehensive guide about the time-proven principles and common-sense practices for successfully investing in real estate. Do you want to supplement your current income by investing in commercial real estate? Better yet, would you like to someday quit your day job and devote your energies exclusively to your rental properties? With over 35 years of commercial real estate experience, including a decade of personally investing in rental properties, real estate finance and investment expert Doug Marshall has explored every aspect of the commercial real estate process. Now, he's sharing his knowledge to show readers how to add to or even replace their current income with commercial real estate investments. *Mastering the Art of Commercial Real Estates* is for both those who are new to investing and those who may need a little help learning investing's time-proven principles, showing readers how to: Tap into the six immutable laws of commercial real estate investing to build wealth and grow income fast Find the best possible loan for their property to optimize the property's cash flow Best manage their property to reduce risks and remove pitfalls to keep their investing profitable When to buy, and when NOT to buy their next rental property, and much, much more! If you like easy-to-follow, step-by-step instructions coupled with solid advice and insight, then you'll love Doug Marshall's life-changing, wealth-growing guide to make real estate work for you.

Mastering Real Estate Math in One Day
Fundamentals of Actuarial Mathematics
The Art of Profitability
Real Experts. Real Stories. Real Life.
Mastering Real Estate Math