

Get Free Millionaire Moves  
Seven Proven Principles Of  
Entrepreneurship

# **Millionaire Moves Seven Proven Principles Of Entrepreneurship**

In the tradition of Octavia Butler, here is  
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radical self-help, society-help, and planet-help to shape the futures we want. Change is constant. The world, our bodies, and our minds are in a constant state of flux. They are a stream of ever-mutating, emergent patterns. Rather than steel ourselves against such change, Emergent

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Strategy teaches us to map and assess the swirling structures and to read them as they happen, all the better to shape that which ultimately shapes us, personally and politically. A resolutely materialist spirituality based equally on science and science fiction: a wild feminist and afro-futurist ride! adrienne

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maree brown, co-editor of Octavia's Brood: Science Fiction from Social Justice Movements, is a social justice facilitator, healer, and doula living in Detroit.

You can go after the job you want—and get it! You can take the job you have—and improve it! You can take

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any situation—and make it work for you! Dale Carnegie's rock-solid, time-tested advice has carried countless people up the ladder of success in their business and personal lives. One of the most groundbreaking and timeless bestsellers of all time, *How to Win Friends & Influence People* will teach

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you: -Six ways to make people like you  
-Twelve ways to win people to your way  
of thinking -Nine ways to change  
people without arousing resentment  
And much more! Achieve your  
maximum potential—a must-read for  
the twenty-first century with more than  
15 million copies sold!

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100 Essential Beliefs, Characteristics and Habits of Elite Entrepreneurs What Every Successful Entrepreneur Knows But Won't Tell You Achieve unimaginable business success and financial wealth. Reach the upper echelons of entrepreneurs, where you'll find Mark Zuckerberg of Facebook,

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Sara Blakely of Spanx, Mark Pincus of Zynga and many others. Develop the Entrepreneur Mind – a way of thinking that comes from learning the vital lessons of the best entrepreneurs. Through compelling stories of modern-day business tycoons, Kevin Johnson, president of the multi-million dollar



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company Johnson Media Inc., shares the essential beliefs, characteristics and habits of elite entrepreneurs. In this riveting book, written for new and veteran entrepreneurs, Johnson identifies 100 lessons in seven key areas: Strategy, Education, People, Finance, Marketing and Sales,

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Leadership, and Motivation. Lessons include how to think big, who makes the best business partners, what captivates investors, when to abandon a business idea, where to avoid opening a business bank account, and why too much formal education can hinder your entrepreneurial growth. Smart and

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insightful, The Entrepreneur Mind is the ultimate primer on how to think like an entrepreneur. KEVIN D. JOHNSON, president of Johnson Media Inc. and a serial entrepreneur, has several years of experience leading his multimillion-dollar marketing and communications company that now serves many of the

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most notable Fortune 100 businesses. By bestselling author Brian Tracy, a revised and updated edition of this indispensable field guide to using military strategies to win in business and life. The modern world can be a battleground, but key strategies that have helped history's great leaders

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triumph in military campaigns can also be used to achieve business and personal success. Brian Tracy is a leading authority on success and achievement, authoring bestsellers including *Eat That Frog!*, and raising millions toward advancement with his guidance. In this fully revised and

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updated edition of a classic, Tracy presents 12 core principles of successful military commanders and how to apply them in almost any situation and emerge victorious, including proven methods to:

- Concentrate your strengths in the most effective way to reach your goals ·

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Gather game-changing intelligence to determine the best approach · Decide when to go on the offensive vs. cover your bases · Exploit the element of surprise for maximum benefit Packed with Tracy's transformative advice, Victory! arms readers with powerful skills and a practical road map to

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unlock their potential for greatness in business and in life.

Proven Principles for Greater Wealth, Health, and Happiness

Seven Proven Principles to Grow Your Business and Get Your Life Back

MONEY Master the Game

A Proven Plan for Financial Fitness



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Mastering the Inner Game of Wealth

One Million in the Bank

The Happiness Hypothesis

**Simple Wealth is an easy-to-follow roadmap-a new financial worldview that promises freedom from the**

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**bondage of debt and a well-ordered, prosperous financial future. In Simple Wealth, first-generation wealth creator, successful entrepreneur, and investor David Ash**

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**shares the timeless truths  
and contemporary wisdom  
that he built his family's  
future on. Join him as he  
candidly shares his ups  
and downs-from bankruptcy  
at age twenty-eight-to**

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**financial freedom today.  
You will discover: The Six  
Proven Principles that  
govern the creation of  
wealth, and how to apply  
them. That true financial  
intelligence is more about**

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**persistence,  
determination, self-  
awareness, and self-  
control than it is about  
academic achievement or a  
high IQ. How to identify  
and fix your limiting**

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**thought patterns and  
beliefs about money.**

**Powerful, proven  
investment strategies for  
know-nothing investors.**

**How to embrace the  
entrepreneurial dream-**

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**without risking it all.  
Easy to read and to the  
point, Simple Wealth is  
based on real stories and  
action points that will  
impact your life quickly  
and significantly-forever.**

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**No matter who you are,  
where you are from, or how  
challenging your current  
circumstances may be, you  
can live a life filled  
with options and  
opportunities-instead of**



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regrets and debts.

**10TH ANNIVERSARY EDITION**

Is the financial plan of  
mediocrity -- a dream-  
stealing, soul-sucking  
dogma known as "The  
Slowlane" your plan for

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**creating wealth? You know how it goes; it sounds a lil something like this: "Go to school, get a good job, save 10% of your paycheck, buy a used car, cancel the movie channels,**

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**quit drinking expensive Starbucks mocha lattes, save and penny-pinch your life away, trust your life-savings to the stock market, and one day, when you are oh, say, 65 years**

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**old, you can retire rich."  
The mainstream financial  
gurus have sold you  
blindly down the river to  
a great financial gamble:  
You've been hoodwinked to  
believe that wealth can be**

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**created by recklessly  
trusting in the  
uncontrollable and  
unpredictable markets: the  
housing market, the stock  
market, and the job  
market. This impotent**

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**financial gamble dubiously  
promises wealth in a  
wheelchair -- sacrifice  
your adult life for a  
financial plan that reaps  
dividends in the twilight  
of life. Accept the**

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**Slowlane as your blueprint  
for wealth and your  
financial future will blow  
carelessly asunder on a  
sailboat of HOPE: HOPE you  
can find a job and keep  
it, HOPE the stock market**

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**doesn't tank, HOPE the  
economy rebounds, HOPE,  
HOPE, and HOPE. Do you  
really want HOPE to be the  
centerpiece for your  
family's financial plan?  
Drive the Slowlane road**



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**and you will find your  
life deteriorate into a  
miserable exhibition about  
what you cannot do, versus  
what you can. For those  
who don't want a lifetime  
subscription to "settle-**

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**for-less" and a slight  
chance of elderly riches,  
there is an alternative;  
an expressway to  
extraordinary wealth that  
can burn a trail to  
financial independence**

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**faster than any road out there. Why jobs, 401(k)s, mutual funds, and 40-years of mindless frugality will never make you rich young. Why most entrepreneurs fail and how to**

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**immediately put the odds  
in your favor. The real  
law of wealth: Leverage  
this and wealth has no  
choice but to be  
magnetized to you. The  
leading cause of poorness:**

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**Change this and you change everything. How the rich really get rich - and no, it has nothing to do with a paycheck or a 401K match. Why the guru's grand deity - compound**

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**interest - is an impotent  
wealth accelerator. Why  
the guru myth of "do what  
you love" will most likely  
keep you poor, not rich.  
And 250+ more poverty  
busting distinctions...**

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**Demand the Fastlane, an alternative road-to-wealth; one that actually ignites dreams and creates millionaires young, not old. Change lanes and find your explosive wealth**

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**accelerator. Hit the  
Fastlane, crack the code  
to wealth, and find out  
how to live rich for a  
lifetime.**

**It's no secret that these  
hard times have been even**



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**harder for the Black community. Approximately 35 percent of African Americans had no measurable assets in 2009, and 24 percent of these same households had only a**

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**motor vehicle. Dennis Kimbro, observing how the weight of the continuing housing and credit crises disproportionately impacts the African-American community, takes a sharp**

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**look at a carefully cultivated group of individuals who've scaled the heights of success and how others can emulate them. Based on a seven year study of 1,000 of the**

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**wealthiest African  
Americans, The Wealth  
Choice offers a trove of  
sound and surprising  
advice about climbing the  
economic ladder, even when  
the odds seem stacked**

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**against you. Readers will learn about how business leaders, entrepreneurs, and celebrities like Bob Johnson, Spike Lee, L. A. Reid, Herman Cain, T. D. Jakes and Tyrese Gibson**

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**found their paths to  
wealth; what they did or  
didn't learn about money  
early on; what they had to  
sacrifice to get to the  
top; and the role of  
discipline in managing**

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**their success. Through these stories, which include men and women at every stage of life and in every industry, Dennis Kimbro shows readers how to:**

- **Develop a wealth-**

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**generating mindset and  
habits · Commit to  
lifelong learning · Craft  
goals that match your  
passion · Make short-term  
sacrifices for long-term  
gain · Take calculated**



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**risks when opportunity  
presents itself  
THESE HABITS WILL MAKE YOU  
EXTRAORDINARY. Twenty  
years ago, author Brendon  
Burchard became obsessed  
with answering three**

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**questions: 1. Why do some individuals and teams succeed more quickly than others and sustain that success over the long term? 2. Of those who pull it off, why are some**

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**miserable and others  
consistently happy on  
their journey? 3. What  
motivates people to reach  
for higher levels of  
success in the first  
place, and what practices**

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**help them improve the most  
After extensive original  
research and a decade as  
the world's leading high  
performance coach,  
Burchard found the  
answers. It turns out that**

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**just six deliberate habits  
give you the edge. Anyone  
can practice these habits  
and, when they do,  
extraordinary things  
happen in their lives,  
relationships, and**

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**careers. Which habits can help you achieve long-term success and vibrant well-being no matter your age, career, strengths, or personality? To become a high performer, you must**

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**seek clarity, generate energy, raise necessity, increase productivity, develop influence, and demonstrate courage. The art and science of how to do all this is what this**

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**book is about. Whether you want to get more done, lead others better, develop skill faster, or dramatically increase your sense of joy and confidence, the habits in**



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**this book will help you  
achieve it faster. Each of  
the six habits is  
illustrated by powerful  
vignettes, cutting-edge  
science, thought-provoking  
exercises, and real-world**

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**daily practices you can implement right now. If you've ever wanted a science-backed, heart-centered plan to living a better quality of life, it's in your hands. Best**

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**of all, you can measure  
your progress. A link to a  
free professional  
assessment is included in  
the book.**

**The Wealth Choice  
Baby Steps Millionaires**

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**A Setback Is a Setup for a  
Comeback**

**The Millionaire Mind**

**Success Habits**

**Unstoppable**

**Secrets of the Millionaire  
Mind**

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*"A truly enlightening work filled with fundamental strategies that have worked for others. Martin Fridson documents the essential principles inherent in every billionaire's success." -Gordon Bethune  
Chairman of the Board and CEO  
Continental Airlines Self-made  
billionaires all have one thing in common:*

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*they excel at making money. But hard work, thrift, and focus are only part of the story-you hold the rest of it in your hands. How to Be a Billionaire is the first comprehensive picture of the real strategies and tactics that built the great business fortunes of modern times. Packed with engaging accounts of titans like Ross*

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*Perot, Richard Branson, Phil Anschutz,  
John D. Rockefeller, Wayne Huizenga, Bill  
Gates, J. Paul Getty, and Kirk Kerkorian,  
How to Be a Billionaire will show you  
principles that can increase your wealth  
and business acumen to the mogul level.  
How to Be a Billionaire looks at the  
careers, the methods, and the minds of self-*

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*made billionaires to distill the common keys to titanic accumulations of wealth. Each chapter explores a specific strategy and brings it to life through extended profiles of past and present masters of the art of making money. Do you think innovation is the best way to prosper in business? Sam Walton, founder of the Wal-*



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*Mart retail chain, would tell you otherwise. The key to Walton's success was supreme devotion to copying the methods of other successful discounters. What could be less complicated than buying low and selling high? But the ascent of Warren Buffett, John Kluge, and Laurence Tisch to billionaire status*

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*depended on much more than an eye for good bargains. And if you're looking to thrive by outmanaging the competition, look no further than Richard Branson. When the founder of Virgin Atlantic needed to reduce his staff by 400 people, 600 volunteered to take off a few months on sabbatical. How to Be a Billionaire*

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*identifies the methods, beliefs, and behaviors every businessperson must understand and emulate to reach the pinnacle of riches. A manual for success that can benefit every aspiring tycoon, it is a fascinating read for anyone intrigued by wealth and how it's gotten. Praise for*  
**HOW TO BE A BILLIONAIRE "How to Be**

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*a Billionaire offers fascinating insight into the subject of building wealth. As a result of his exhaustive research, Martin Fridson is able to explain the wealth-creation process from a unique perspective. As the reader will discover, there is no single formula for success, but there are certain categories into which these concepts can*

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*be placed. My personal advice is to remember the words of Winston Churchill who said, 'Success is the ability to go from one failure to another with no loss of enthusiasm.'" -Ross Perot "Martin Fridson has created the ultimate roadmap to the American Dream. He comes as close to extracting a formula for the acquisition of*

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*wealth as any book I have ever read." -Jeff  
Sagansky CEO, Paxson Communications*

*"Martin Fridson's book has a number of  
very insightful and thoughtful analyses,  
something you don't pick up in many  
business schools." -Philip F. Anschutz*

*Chairman and CEO, The Anschutz  
Corporation "How to Be a Billionaire is a*

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*powerful arsenal of dead-on strategies for increasing your personal wealth and business acumen. Marty Fridson details the tactics of self-made billionaires with great intelligence and insight. I wish this book had been available when I was starting my career." -Spencer Hays  
Founder, Tom James Company Executive*

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*Chairman, Southwestern/Great American,  
Inc. Chairman, Athlon Publications*

*For women entrepreneurs (and anyone  
sick of the status quo), this smart,  
unapologetic collection delivers fifty  
proven hacks to leapfrog over obstacles  
and succeed in business. "A must-read for  
any woman who has a great idea and the*



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*nagging thought that doors are closed to her; Molina Niño helps to blow them open."--Publishers Weekly Think the most critical factor for becoming a great entrepreneur is grit, risk-taking, or technical skills? Think again. Despite what every other business book might say, historical data show the real secret*

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*ingredients to getting ahead in business are being rich, white, and male. Until now. Leapfrog is the decades-overdue startup bible for the rest of us. It's filled with uncompromising guidance for winning at business, your way. Leapfrog is for entrepreneurs of all stripes who are fed up with status quo advice--the kind*

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*that assumes you have rich friends and family and a public relations team.*

*Refreshingly frank and witty, author Nathalie Molina Niño is a serial tech entrepreneur, the founder and CEO of BRAVA Investments, and a proud daughter of Latinx immigrants. While teaching budding entrepreneurs at*

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*Barnard College at Columbia University and searching the globe for investment-worthy startups, she has met or advised thousands of entrepreneurs who've gone from zero to scalable business. Here she shares their best secrets in the form of fifty "leapfrogs"--clever loopholes and shortcuts to outsmart, jump over, or*

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*straight up annihilate the seemingly intractable hurdles facing entrepreneurs who don't have family money, cultural capital, or connections.*

*Secrets of the Millionaire Mind reveals the missing link between wanting success and achieving it! Have you ever wondered why some people seem to get rich easily, while*

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*others are destined for a life of financial struggle? Is the difference found in their education, intelligence, skills, timing, work habits, contacts, luck, or their choice of jobs, businesses, or investments? The shocking answer is: None of the above! In his groundbreaking Secrets of the Millionaire Mind, T. Harv Eker states:*

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*"Give me five minutes, and I can predict your financial future for the rest of your life!" Eker does this by identifying your "money and success blueprint." We all have a personal money blueprint ingrained in our subconscious minds, and it is this blueprint, more than anything, that will determine our financial lives. You*

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*can know everything about marketing, sales, negotiations, stocks, real estate, and the world of finance, but if your money blueprint is not set for a high level of success, you will never have a lot of money—and if somehow you do, you will most likely lose it! The good news is that now you can actually reset your money*



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*blueprint to create natural and automatic success. Secrets of the Millionaire Mind is two books in one. Part I explains how your money blueprint works. Through Eker's rare combination of street smarts, humor, and heart, you will learn how your childhood influences have shaped your financial destiny. You will also learn how*

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*to identify your own money blueprint and "revise" it to not only create success but, more important, to keep and continually grow it. In Part II you will be introduced to seventeen "Wealth Files," which describe exactly how rich people think and act differently than most poor and middle-class people. Each Wealth File includes*

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*action steps for you to practice in the real world in order to dramatically increase your income and accumulate wealth. If you are not doing as well financially as you would like, you will have to change your money blueprint. Unfortunately your current money blueprint will tend to stay with you for the rest of your life, unless*

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*you identify and revise it, and that's exactly what you will do with the help of this extraordinary book. According to T. Harv Eker, it's simple. If you think like rich people think and do what rich people do, chances are you'll get rich too!*

***NEW YORK TIMES BESTSELLER •***

*Learn how to apply the principles of*

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*Charles Koch's revolutionary Market-Based Management® system to generate good profit in your organization, company, and life “This book helps show you the way to good profit—whether you work for an international supermarket chain, a medium-sized regional business, or your own start-up.”—John Mackey, co-*

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*founder and co-CEO, Whole Foods Market* The technological innovations, extreme politics, civil unrest, cyber attacks, demographic shifts, and global pandemic that have affected all businesses since this book was published have only confirmed Charles Koch's belief that "the only reason a business should exist (and

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*the only way it can legitimately survive long term) is to create value in a responsible way.” Hence, the principles in Good Profit are more important today than ever before. What exactly does Koch Industries, Inc., do and why is it so remarkably profitable? Koch’s name may not be on your home’s plywood, vehicle’s*

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*grille, smartphone's connectors, or baby's ultra-absorbent diapers but it makes them all. And Koch's Market-Based Management® (MBM) system is what drives these innovations and many more. The core objective of MBM is to generate good profit. Good profit results from products and services that customers*



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*vote for freely with their dollars. It results from a bottom-up culture where employees are empowered to act entrepreneurially to discover customers' preferences and the best ways to improve their lives. Drawing on six decades of interdisciplinary studies, experimental discovery, and practical implementation across Koch businesses*

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*worldwide, Charles Koch walks the reader through the five dimensions of MBM to show how to apply its framework in any business, industry, or organization of any size. Readers will learn how to:*

- Craft a vision for how to thrive in spite of increasingly rapid disruption and ever-changing consumer values*
- Select and*

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*retain a workforce possessing both virtue and talent • Create an environment of knowledge sharing that prizes respectful challenges from everyone at every level • Award employees with ownership and decision rights based on their comparative advantages and proven contributions, not job title • Motivate all employees to*

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*maximize their contributions by structuring incentives so compensation is limited only by the value they create A must-read for any leader, entrepreneur, or student, as well as anyone who wants a more civil, fair, and prosperous society, Good Profit is one of the greatest management books of all time.*

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*Victory!*

*Homeless to Billionaire*

*Simple Wealth: Six Proven Principles for  
Financial Freedom*

v

*Millionaire Teacher*

*Millionaire Moves*

*How Extraordinary People Become That*

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Change Your Habits, Change Your Life is the follow-up to Tom Corleys bestselling book "Rich Habits." Thanks to his extensive research of the habits of self-made

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millionaires, Corley has identified the habits that helped transform ordinary individuals into self-made millionaires. Success no longer has to be a secret passed down among only the

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elite and the wealthy. No matter where you are in life, "Change Your Habits, Change Your Life" will meet you there, and guide you to success. In this book, you will learn



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about:

"Bibliography found online  
at [tonyrobbins.com/mastert  
hegame](http://tonyrobbins.com/mastert<br/>hegame)" -- Page [643].

UNSTOPPABLE takes the most  
valuable lessons and top  
commonalities on how to

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succeed and lays out the 9 principles for unlimited success... in both business, and in life. Proven by author Kelly Roach's award-winning career in corporate and as

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an entrepreneur,  
UNSTOPPABLE is set to  
inspire everyone from the  
new entrepreneur to the  
seasoned CEO. In this much  
anticipated book, Kelly  
Roach breaks down the top

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lessons she's learned throughout her award-winning career, blended together with lessons from some of the top industry leaders in the world today in a way that's easy-to

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understand and motivating.  
From NFL Cheerleader to  
million dollar business  
mogul, internationally  
acclaimed entrepreneur,  
business coach, and rapid  
results expert, Kelly

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knows first-hand what it  
takes to become

"unstoppable."

"UNSTOPPABLE delivers an  
exact play-by-play for  
taking the goals and  
dreams you have had for

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years and finally making them a reality. That's what I want for you. I want you to see that there's more out there: more freedom, more fulfillment, more joy, and

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yes, more money. It's all there waiting for you, if you're willing to go after it." Inside UNSTOPPABLE, you'll discover how Kelly went from immense financial struggle to



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building millions for herself and others, year after year. The book is divided into three parts, strategically guiding readers from where they are to where they want to

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Mindset & Setting Yourself  
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Freedom - Escaping the  
Madness & Creating Your  
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Part 3: Unstoppable  
Success - Turning The New  
You Into Momentum & Epic  
Impact Kelly's dream is to  
help others fulfill their  
own. In UNSTOPPABLE, she  
is helping thousands of

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people do just that.  
You'll discover the key  
actions, strategies, and  
mindset to unlock your  
true potential for wealth,  
happiness, and success in  
every area of life, no

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matter where you are today. It all starts with simple keys that will leverage your time and revenue and allow you to work in your genius zone. These are the same

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thoughts and beliefs embodied by 6- and 7-figure entrepreneurs that will virtually guarantee your freedom, fulfillment, and financial success. This book is

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praised by top  
entrepreneurs, CEO's, and  
brands throughout the  
world, and brings a  
combination of motivation  
with simple, but practical  
steps that are sure to

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make an impact on reader's lives for years to come. The bestselling author of *The Righteous Mind* and *The Coddling of the American Mind* draws on philosophical wisdom and



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scientific research to show how the meaningful life is closer than you think The Happiness Hypothesis is a book about ten Great Ideas. Each chapter is an attempt to

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savor one idea that has been discovered by several of the world's civilizations -- to question it in light of what we now know from scientific research, and

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to extract from it the lessons that still apply to our modern lives and illuminate the causes of human flourishing. Award-winning psychologist Jonathan Haidt, the author

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of The Righteous Mind and  
The Coddling of the  
American Mind, shows how a  
deeper understanding of  
the world's philosophical  
wisdom and its enduring  
maxims -- like "do unto

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others as you would have others do unto you," or "what doesn't kill you makes you stronger" -- can enrich and even transform our lives.

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Easier Than You Ever  
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Double and Triple Your  
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Shaping Change, Changing  
Worlds

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Success Secrets of Black  
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In this inspiring book,  
millionaires Mark Fisher and  
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success is available to all who want it and who put their desires into action. Rather than waiting for a stroke of fate to change your situation, you can immediately begin to work with your most

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powerful ally — your own subconscious mind. When you do this by applying the specific and easy-to-learn principles presented here, success soon follows. By imprinting a personal success

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formula on your subconscious, you can program yourself to succeed, instead of failing by default or, even worse, never trying in the first place. In these pages, you ' ll learn how to

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weed out limiting beliefs and  
to plant positive new ones.  
You ' ll also discover other  
components of the millionaire  
mind-set, including why it ' s  
better to make quick  
decisions based on intuition

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and to stick to them rather than to vacillate, the importance of balancing persistence with flexibility, and how to effectively implement step-by-step strategies to move toward a

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chosen goal. Clear, simple, and wise, How to Think Like a Millionaire offers the tools you need to live the life of your dreams.

Your concrete road map to rapidly grow your business

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and get your life back! Have you ever wanted to grow your business but held back because of fear that it would take over your life? As an owner, it ' s all too common to feel you have to choose

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between your personal life and the success of your business. But the surprising truth is that the only way to truly scale and grow your company is to reduce its reliance on you. This means



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that, done right, scaling ensures that you can grow your business without sacrificing your life. Jeff Hoffman, a serial entrepreneur and former CEO in the Priceline (Priceline

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Yardsale) family of companies, and David Finkel, CEO of Maui Mastermind, a business coaching company with thousands of clients worldwide, offer a concrete road map for rapidly growing

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your business while also gaining more personal freedom. You ' ll not only learn the best strategies to generate growth, but you ' ll also get proven insider tips to sustain that growth through

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sound systems, empowered teams, and intelligent internal controls. Hoffman and Finkel will also show you how to overcome predictable obstacles in any pillar of your business—including sales,

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operations, and finance—with insight for building better lead-generation systems, managing cash flow, and retaining talent. You ' ll learn how to:

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Systematize your business to reduce costs and increase capacity. • Ensure your company survives the “ Hit by a Bus ” test. • Uncover your company ’ s top leverage

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points (and execution strategies to implement what you discover). • Fund your growth with the seven cash flow commandments. • And much more. Scale offers a game plan to work less and

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get your business to produce more. Written by two worldclass entrepreneurs who have started, scaled, and successfully exited from multiple businesses, which collectively have generated



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tens of billions of dollars in sales, it gives you their bottom-line best ideas to effectively grow your company. If you have ever felt stuck in your business, not knowing the best way

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strategy that turned a school  
teacher into a millionaire  
Millionaire Teacher shows  
you how to achieve financial

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independence through smart investing — without being a financial wizard. Author Andrew Hallam was a high school English teacher. He became a debt-free millionaire by following a few

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simple rules. In this book, he teaches you the financial fundamentals you need to follow in his tracks. You can spend just an hour per year on your investments, never think about the stock

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market's direction — and still beat most professional investors. It's not about get-rich-quick schemes or trendy investment products peddled by an ever-widening, self-serving industry; it's about

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scratching the surface of its growth and profit potential. How do you find the hidden “cash in the walls” and make the leap from ordinary business outcomes to retire-tomorrow, profit-rich results?

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multimillionaires by radically changing the way they approach business growth. This methodology is repeatable, predictable, and scalable—and has been rigorously tested in startups

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process—Revenue Ready, Market Ready, Go to Market, and Own the Market—that has delivered explosive growth for his clients for nearly three decades. The best part? You don't have to spend another

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every company asset you already have—from your contracts, clients, products, services, and even your store locations. With Entrepreneur to Millionaire, you and your team have what you need to

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turn a good business into a fast-growth, highly profitable company, deliver greater value to your customers, and become embarrassingly rich in the process.

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The Gateway to Wealth &  
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Self-made Millionaires

The Freedom Formula

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A.G. Gaston and the Making  
of a Black American  
Millionaire

Rich Dad, Poor Dad

Anyone can make enough to save  
\$1,000,000 in 3-7 years. Most self-  
made millionaires are made through

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business ownership. Many people think about it but never take action, they do not have an idea, they do not have the money, and flat just do not know how. This is a practical book to teach you how to find, start, finance, and get free advice to own and grow your own business. For example, a

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yardman with no money was worth over \$9,000,000 in 7 years after buying a nursery and growing his business. There are many more stories and lessons, to include how the author went from bankrupt to having his first million dollars in 3 1/2 years. This book will change your perspective

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and put you on the path to financial independence.

Distinguishing the qualities that separate the prosperous from everyone else, the author mixes statistical data and lively anecdotes to plumb the secrets behind generating wealth. Reprint.

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Never-before-published wisdom from famed self-help author Napoleon Hill  
Napoleon Hill, the legendary author of the classic best seller Think and Grow Rich, has been immortalized for his contributions to the self-help genre. In this never-before-published work Hill shares his principles of success, key



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habits that provide the basis for life-changing success. Success Habits explains the fundamental rules that lead to a prosperous life. From the importance of having Definiteness of Purpose to the inexorable influence of the Cosmic Habit Force, Hill's principles offer a new way of thinking

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about intention, self-discipline, and the way we lead our lives. Originally a series of radio talks delivered in Paris, Missouri, Success Habits is filled with personal anecdotes and stories and is written in an approachable, conversational style. Hill's insights apply to every facet of life, inspiring

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readers to leverage his principles to achieve their own aspirations and create the successful lives they have always dreamed of.

Although we have been successful in our careers, they have not turned out quite as we expected. We both have changed positions several times-for all

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the right reasons-but there are no pension plans vesting on our behalf. Our retirement funds are growing only through our individual contributions. Michael and I have a wonderful marriage with three great children. As I write this, two are in college and one is just beginning high school. We have

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spent a fortune making sure our children have received the best education available. One day in 1996, one of my children came home disillusioned with school. He was bored and tired of studying. “Why should I put time into studying subjects I will never use in real life?” he

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protested. Without thinking, I responded, “Because if you don't get good grades, you won't get into college.” “Regardless of whether I go to college,” he replied, “I'm going to be rich.”

The 18 Principles of Wealth Attraction  
and Creating Unlimited Opportunity

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How to Succeed in Business Without  
Sacrificing Your Family, Health, or Life  
Millionaire Mentor

How to be a Billionaire

Crack the Code to Wealth and Live  
Rich for a Lifetime

Scale

The Nine Rules of Wealth You Should

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Have Learned in School

#1 New York Times Bestseller

“ Significant...The book is both  
instructive and surprisingly moving. ”

–The New York Times Ray Dalio, one  
of the world ’ s most successful  
investors and entrepreneurs, shares  
the unconventional principles that he ’ s



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developed, refined, and used over the past forty years to create unique results in both life and business—and which any person or organization can adopt to help achieve their goals. In 1975, Ray Dalio founded an investment firm, Bridgewater Associates, out of his two-bedroom

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apartment in New York City. Forty years later, Bridgewater has made more money for its clients than any other hedge fund in history and grown into the fifth most important private company in the United States, according to Fortune magazine. Dalio himself has been named to Time

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magazine's list of the 100 most influential people in the world. Along the way, Dalio discovered a set of unique principles that have led to Bridgewater's exceptionally effective culture, which he describes as "an idea meritocracy that strives to achieve meaningful work and

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meaningful relationships through radical transparency.” It is these principles, and not anything special about Dalio—who grew up an ordinary kid in a middle-class Long Island neighborhood—that he believes are the reason behind his success. In Principles, Dalio shares what he ’ s

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learned over the course of his remarkable career. He argues that life, management, economics, and investing can all be systemized into rules and understood like machines. The book 's hundreds of practical lessons, which are built around his cornerstones of “radical truth” and

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“radical transparency,” include Dalio laying out the most effective ways for individuals and organizations to make decisions, approach challenges, and build strong teams. He also describes the innovative tools the firm uses to bring an idea meritocracy to life, such as creating “baseball cards” for all

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employees that distill their strengths and weaknesses, and employing computerized decision-making systems to make believability-weighted decisions. While the book brims with novel ideas for organizations and institutions, Principles also offers a clear,

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straightforward approach to decision-making that Dalio believes anyone can apply, no matter what they 're seeking to achieve. Here, from a man who has been called both “the Steve Jobs of investing” and “the philosopher king of the financial universe” (CIO magazine), is a rare opportunity to



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gain proven advice unlike anything you ' ll find in the conventional business press.

NEW EDITION--REVISED AND UPDATED with all-new chapters on productivity! Legendary business coach and entrepreneur Dean Graziosi takes you from where you are in life to

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where you want to be, using simple tools to reshape daily routines and open new doors to prosperity--whether you're a fellow entrepreneur, an employee or executive, or a new grad in your first job. Millionaire Success Habits is a book designed with one purpose in mind: to take you from

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where you are in life to where you want to be in life by incorporating easy-to-implement "Success Habits" into your daily routine. Legendary business coach Dean Graziosi has broken down the walls of complexity around success and created simple success recipes that you can quickly put to use

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in your life to reach the level of wealth and abundance you desire. This book is not about adding more time to your day. It is about replacing those things that are not serving your future with success habits designed specifically to assist you on your journey to a better you. In these pages, you'll:

- Drill down

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deep to identify your "why"--the true purpose that drives you and the real reason you want to prosper • Expose and overcome the "villain within" that's holding you back • Unlock the single biggest secret to being productive (it's probably not what you think) • Believe in your own massive potential--so you

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can make it a reality • Use Dean's 30-day Better Life Challenge to catapult you into your new life Now updated with brand-new chapters on productivity and mastering the art of achievement, Millionaire Success Habits gives you the tools you need to radically reshape your daily routine

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and open new doors to prosperity. The Master Key System is a personal development book by Charles F. Haanel. Originally a 24 week correspondence course released in 1912, it was published in this book form in 1917. Along with "The Science of Getting Rich", by Wallace D.

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Wattles, the Master Key System was a primary inspiration for Rhonda Byrne's book and film "The Secret". Charles F. Haanel was an American author, millionaire, entrepreneur, and businessman who belonged to the American Scientific League and several Masonic societies.



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The grandson of slaves, born into poverty in 1892 in the Deep South, A. G. Gaston died more than a century later with a fortune worth well over \$130 million and a business empire spanning communications, real estate, and insurance. Gaston was, by any measure, a heroic figure whose wealth

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and influence bore comparison to J. P. Morgan and Andrew Carnegie. Here, for the first time, is the story of the life of this extraordinary pioneer, told by his niece and grandniece, the award-winning television journalist Carol Jenkins and her daughter Elizabeth Gardner Hines. Born at a time when

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the bitter legacy of slavery and Reconstruction still poisoned the lives of black Americans, Gaston was determined to make a difference for himself and his people. His first job, after serving in the celebrated all-black regiment during World War I, bound him to the near-slavery of an Alabama

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coal mine—but even here Gaston saw not only hope but opportunity. He launched a business selling lunches to fellow miners, soon established a rudimentary bank—and from then on there was no stopping him. A kind of black Horatio Alger, Gaston let a single, powerful question be his guide:

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What do our people need now? His success flowed from an uncanny genius for knowing the answer. Combining rich family lore with a deep knowledge of American social and economic history, Carol Jenkins and Elizabeth Hines unfold Gaston 's success story against the backdrop of

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a century of crushing racial hatred and bigotry. Gaston not only survived the hardships of being black during the Depression, he flourished, and by the 1950s he was ruling a Birmingham-based business empire. When the movement for civil rights swept through the South in the late 1950s

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and early 1960s, Gaston provided critical financial support to many activists. At the time of his death in 1996, A. G. Gaston was one of the wealthiest black men in America, if not the wealthiest. But his legacy extended far beyond the monetary. He was a man who had proved it was

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possible to overcome staggering odds and make a place for himself as a leader, a captain of industry, and a far-sighted philanthropist. Writing with grace and power, Jenkins and Hines bring their distinguished ancestor fully to life in the pages of this book. Black Titan is the story of a man who created



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his own future—and in the process,  
blazed a future for all black  
businesspeople in America.

How to Think Like a Millionaire

Turn Your Moments of Doubt and Fear  
Into Times of Triumph

9 Principles for Unlimited Success in  
Business and Life

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The Millionaire Fastlane

The Total Money Makeover

Change Your Habits, Change Your  
Life

Applying the Proven Principles of  
Military Strategy to Achieve Greater  
Success in Your Business and  
Personal Life

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**You Can Baby Step Your Way to  
Becoming a Millionaire Most people  
know Dave Ramsey as the guy who  
did stupid with a lot of zeros on the  
end. He made his first million in his  
twenties—the wrong way—and then  
went bankrupt. That's when he set  
out to learn God's ways of**

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**managing money and developed the Ramsey Baby Steps. Following these steps, Dave became a millionaire again—this time the right way. After three decades of guiding millions of others through the plan, the evidence is undeniable: if you follow the Baby Steps, you will**

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**become a millionaire and get to live and give like no one else. In Baby Steps Millionaires, you will . . .**

**\*Take a deeper look at Baby Step 4 to learn how Dave invests and builds wealth \*Learn how to bust through the barriers preventing them from becoming a millionaire**

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**\*Hear true stories from ordinary people who dug themselves out of debt and built wealth \*Discover how anyone can become a millionaire, especially you Baby Steps Millionaires isn't a book that tells the secrets of the rich. It doesn't teach complicated financial**

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**concepts reserved only for the elite. As a matter of fact, this information is straightforward, practical, and maybe even a little boring. But the life you'll lead if you follow the Baby Steps is anything but boring! You don't need a large inheritance or the winning lottery number to**

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**become a millionaire. Anyone can do it—even today. For those who are ready, it's game on!**

**Building a successful company and career doesn't mean sacrificing your family, health, or life. You check email the moment you lift your head off the pillow in the**



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**morning. You bring work with you on vacation, sneak glances at your smart phone during family dinners, and take business calls and texts at your kid's sports games. It's as if you've been forced to make a choice between your company or your life, sacrificing time for**

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**yourself and family for the sake of career success. But it doesn't have to be that way. The most successful business leaders have learned to bust through the direct one-to-one relationship between hours worked and value created by refocusing their company, department, or**

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**team's best talent and attention on their highest value activities—generating hundreds, even thousands, of hours of value in the process. In The Freedom Formula, Wall Street Journal bestselling author and successful entrepreneur David Finkel will help**

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**you operationalize working smarter. No fluff, no theory, Finkel shares the detailed blueprint to create maximum value for your company without working nights, weekends, or while on "vacation." You'll learn:**

- Why working longer and harder doesn't pay off (and what actually**

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**does) • Why the 80-20 principle doesn't go far enough (and how to take it to its most productive extreme) • How to escape the Time and Effort Economy • How to structure your day and week so that you reclaim five or more hours each week in usable blocks of your best**

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**time • How to leverage the five  
Freedom Accelerators to get your  
life back faster And much more!  
Whether you're a business owner,  
top executive, key manager—or  
aspire to be one—The Freedom  
Formula offers a radical new  
approach to structuring your time**

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**and priorities (and your team's) in order to reclaim hours of your day—and the freedom to live your life, not just your job.**

**If you're a business owner who wants to accelerate your company's growth, but do it in a way that enables you to get your life back,**

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**this bestseller is for you. Inside you'll find a concrete, step-by-step map to empower you to build an owner-independent company and get your life back. You'll Learn:- The only sustainable way to escape the Self-Employment Trap(tm)- The 4 most costly excuses that hold**



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Embarrassingly Rich Doing It  
Proven Strategies from the Titans of  
Wealth**

**Seven Proven Principles of**

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**Entrepreneurship**

**How To Win Friends and Influence  
People**

Everyone wants to be  
rich, but do you know  
that there is a SCIENCE  
OF GETTING RICH. This

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book explains in simple steps how you can first ready yourself to earn more, without hassles or worries. From the simplest question of who all can actually get

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rich, to the small steps taken - like developing a will power, showing gratitude, getting into the right business - have been explained in detail, in everyday

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terms. Read on, and find out the secret behind changing your life and the way you earn. 95% of what people think, feel and do, is determined by habits.

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Habits are ingrained but not unchangeable—new, positive habits can be learned to replace worn-out, ineffective practices with optimal behaviors that can cause



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dramatic, immediate  
benefits to the bottom  
line. In Million Dollar  
Habits, Tracy teaches  
readers how to develop  
the habits of successful  
men and women so they

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too can think more effectively, make better decisions, and ultimately double or triple their income. Readers will learn how to organize their

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finances, increase  
health and vitality,  
sustain loving  
relationships, build  
financial independence,  
and take a leadership  
role to turn visions

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into reality.

"Each one, reach one,  
teach one." These words  
get me fired up! They  
also explain the purpose  
of this book. This is my  
way of giving back, and

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it's my way of saying  
that whatever I've done,  
you can do it, too. It  
doesn't matter who you  
-- are a blue collar  
worker, an MBA grad, a  
new business owner, or a

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Pickard details the highs and lows of his entrepreneurial evolution in an authentic, instructive, and sometimes humorous manner. Young



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entrepreneurs will be inspired by lessons learned from his bookie uncle, loyal colleagues and determined competitors. They'll also take a little trip

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through time as he shares the stories of other hard-working men and women who made it - despite the odds. The valuable tips and proven tools provided by

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**Millionaire Moves are essential for anyone striving to achieve the next level of success. Create Business Legacy Adventure In Homeless to Billionaire, Andres Pira**

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presents eighteen  
principles for  
attracting wealth,  
creating opportunity,  
and celebrating self-  
discovery. Inspired by  
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changes, Pira's details his business journey from telemarketer to one of Thailand's best-known billionaires. Using his mentors like Bryan Tracy, Jack Canfield and

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Bob Proctor, Pira puts  
proven knowledge into  
action, innovating along  
the way, using his own  
employees and clients;  
through failure and  
success, the 18

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Principles are forged.  
Uncanny wisdom, from  
this millennial  
adventurer turned  
businessman, is blended  
with proven research and  
case studies into

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powerful lessons. "Do whatever it is you want to do in life. Be whomever you want to be. Go wherever you want to go. Have whatever it is you want to have right



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now," urges Pira. It's part autobiography, part success workbook, and 100% life lessons. From making employees jump out of airplanes, to summiting mountain tops,

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Pira details how to move from fear to inspiration, competitiveness to domination, and student to mentor in business. His call to action is

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for readers to live  
their legacy every day.  
"I really enjoyed  
Homeless To Billionaire.  
It's a valuable work on  
wealth-creation that  
also reads like a

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thrilling adventure  
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visit the world of  
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richly rewarded for it."

Gay Hendricks, Ph.D.

Author of *The Big Leap*

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Habits

The Master Key System

How Ordinary People

Built Extraordinary



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Too

Emergent Strategy

Principles

How to Attract

Prosperity and Create

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keeping spending within  
income limits.

Good Profit

Build a Business, Not a  
Job

The Entrepreneur Mind

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7 Simple Steps to  
Financial Freedom  
How Creating Value for  
Others Built One of the  
World's Most Successful  
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Get Your Life Back

Finding Modern Truth in  
Ancient Wisdom