

## Sap Sd Step By Guide

The first and only book to offer detailed explanations of SAP ERP sales and distribution As the only book to provide in-depth configuration of the Sales and Distribution (SD) module in the latest version of SAP ERP, this valuable resource presents you with step-by-step instruction, conceptual explanations, and plenty of examples. If you're an SD consultant or are in charge of managing an SAP implementation in your enterprise, you'll want this valuable resource at your side SAP is one of the leading Enterprise Resource Planning (ERP) software products on the market, with over 40,000 implementations Covers the latest version of SAP ERP-ECC 6.0 Covers common through advanced configurations, so it's helpful no matter what your level of experience with SAP Explains the conceptual framework behind the configuration process If your company uses the SD module, keep this indispensable guide on hand. Introduces sales and distribution, the newest module in the SAP R/3 system, explaining how to use the module to manage the sales process with its online competitor data, sales activities tracking, order entry, automatic billing, and other key features. Original. (Intermediate) Take an in-depth look at how basic financial accounting processes work in SAP S/4HANA in this practical guide. Learn about the SAP Fiori launchpad and how to find your way around the many apps available for finance with the help of screenshots and examples. Understand the finance organizational structure and master data and discover some of the SAP Best Practices for finance such as accounts payable and receivable, credit management, asset accounting, cash and bank management, and closings. Explore different ways to enter and upload G/L journal entries and what is meant by the Universal Journal. Run through the bank postings and different options for the bank statements. Go deeper into the structure of asset accounting, including the chart of depreciation, depreciation areas, asset classes, and depreciation methods. Learn about multidimensional reporting, KPIs, and the various analytical apps supplied with SAP S/4HANA.

- Financial accounting processes in SAP S/4HANA - Finance organizational structure, key financial master data - Daily transactions using SAP Fiori apps - SAP Fiori apps for displaying and reporting financial data

Learn SAP SD in 24 Hours

Settlement Management in SAP S/4HANA—Condition Contract Settlement

A Step-by-step Guide

Configuring SAP ERP Sales and Distribution

Pricing and the Condition Technique in SAP ERP

*SAP(r) Pricing is one of the most flexible functionalities in the SAP system, but it's also one of the most complex. Project team members and consultants alike avoid having to deal with Pricing. Why is that? Although the standard SAP documentation explains SAP's individual Pricing capabilities, it does not clearly illustrate how the individual pieces connect as a whole. Pricing expert Matthias Liebich provides this missing link with The Ultimate SAP Pricing Guide. Through easy-to-read, step-by-step instructions, Matthias guides you through real-life business examples in how to use the SAP Pricing functionality. If you would like to get a better understanding of SAP Pricing and become a respected Pricing resource in your company or a sought-after Pricing consultant, The Ultimate SAP Pricing Guide is the right start for you*

*Implement critical business processes with mySAP Business Suite to integrate key functions that add value to every facet of your organization Key Features: Learn master data concepts and UI technologies in SAP systems Explore key functions of different sales processes, order fulfillment options, transportation planning, logistics execution processes, and customer invoicing*

*Configure the Order to Cash process in SAP systems and apply it to your business needs Book Description: Using different SAP systems in an integrated way to gain maximum benefits while running your business is made possible by this book, which covers how to effectively implement SAP Order to Cash Process with SAP Customer Relationship Management (CRM), SAP Advanced Planning and Optimization (APO), SAP Transportation Management System (TMS), SAP Logistics Execution System (LES), and SAP Enterprise Central Component (ECC). You'll understand the integration of different systems and how to optimize the complete Order to Cash Process with mySAP Business Suite. With the help of this book, you'll learn to implement mySAP Business Suite and understand the shortcomings in your existing SAP ECC environment. As you advance through the chapters, you'll get to grips with master data attributes in different SAP environments and then shift focus to the Order to Cash cycle, including order management in SAP CRM, order fulfillment in SAP APO, transportation planning in SAP TMS, logistics execution in SAP LES, and billing in SAP ECC. By the end of this SAP book, you'll have gained a thorough understanding of how different SAP systems work together with the Order to Cash process. What You Will Learn: Discover master data in different SAP environments Find out how different sales processes, such as quotations, contracts, and order management, work in SAP CRM Become well-versed with the steps involved in order fulfillment, such as basic and advanced ATP checks in SAP APO Get up and running with transportation requirement and planning and freight settlement with SAP TMS Explore warehouse management with SAP LES to ensure high transparency and predictability of processes Understand how to process customer invoicing with SAP ECC Who this book is for: This book is for SAP consultants, SME managers, solution architects, and key users of SAP with knowledge of end-to-end business processes. Customers operating SAP CRM, SAP TMS, and SAP APO as part of daily operations will also benefit from this book by understanding the key capabilities and integration touchpoints. Working knowledge of SAP ECC, SAP CRM, SAP APO, SAP TMS, and SAP LES is necessary to get started with this book.*

Configuring SAP ERP Sales and DistributionJohn Wiley and Sons

Learn SAP SD in 1 Day

Practical Guide to SAP Material Ledger

First Steps in SAP Commerce Cloud

Sales and Distribution in SAP ERP—Practical Guide

The SAP Materials Management Handbook

**Who will provide the final approval of SAP SD deliverable? What are your most important goals for the strategic SAP SD objectives? What would happen if SAP SD weren't done? What potential environmental factors impact the SAP SD effort? Think about the people you identified for your SAP SD project and the project responsibilities you would assign to them. what kind of training do you think they would need to perform these responsibilities effectively? Defining, designing, creating, and implementing a process to solve a business challenge or meet a business objective is the most valuable role... In EVERY company, organization and department. Unless you are talking a one-time, single-use project within a business, there should be a process. Whether that process is managed and implemented by humans, AI, or a combination of the two, it needs to be designed by someone with a complex enough perspective to ask the right questions. Someone capable of asking the right questions and step back and say, 'What are we really trying to accomplish here? And is there a different way to look at it?' For more than twenty years, The Art of Service's Self-Assessments empower people who can do just that - whether their title is marketer, entrepreneur, manager, salesperson, consultant, business process manager, executive assistant, IT Manager, CxO etc... - they are the people who rule the future. They are people who watch the process as it happens, and ask the right questions to make the process work better. This book is for managers, advisors, consultants, specialists, professionals and anyone interested in SAP SD assessment. Featuring 600 new and updated case-based questions, organized into seven core areas of process design, this Self-Assessment will help you identify areas in which SAP SD improvements can be made. In using the questions you will be better able to: - diagnose SAP SD projects, initiatives, organizations, businesses and processes using accepted diagnostic standards and practices - implement evidence-based best practice strategies aligned with overall goals - integrate recent advances in SAP SD and process design strategies into practice according to best practice guidelines Using a Self-Assessment tool known as the SAP SD Scorecard, you will develop a clear picture of which SAP SD areas need attention. Included with your purchase of the book is the SAP SD Self-Assessment downloadable resource, containing all 600 questions and Self-Assessment areas of this book. This enables ease of (re-)use and enables you to import the questions in your preferred Management or Survey Tool. Access instructions can be found in the book. You are free to use the Self-Assessment contents in your presentations and materials for customers without asking us - we are here to help. This Self-Assessment has been approved by The Art of Service as part of a lifelong learning and Self-Assessment program and as a component of maintenance of certification. Optional other Self-Assessments are available. For more information, visit <http://theartofservice.com>**

**This book is for all users who now, or in the future, want to map rebate processes in SAP S/4HANA and get a practical understanding of contract settlement. Decision-makers and IT managers will also be able to quickly see the possible uses of SAP S/4HANA for Condition Contract Settlement (CCS/CCM) as a sub-function of settlement management. Since SAP ERP 6.0 EHP6, the components Agency Business (LO-AB) and Compensation Management (LO-GT-CHB) have been combined in this holistic application. Subsequent Settlement and SD Bonus have also been replaced by the new tool in SAP S/4HANA. Using typical application scenarios, this book explains not only traditional supplier and customer rebate agreements but also a variety of other settlement scenarios, including fee settlement and commission settlement, chargeback and bonus buys. Readers will also learn about other interesting functionalities such as cross-partner contracts, calculation variants in pricing, and reversing incorrect settlements. This practical guide is supplemented by information on data control reports and helpful tips on integration into accounting. - Customer rebates, supplier rebates, commission settlement - All settlement scenarios in one module - Example process—Sales Commissions for External Agents - 2nd edition with new functionalities in Release 1909**

**Wrap your head around pricing and the condition technique with this nuts-and-bolts guide! First become versed in the fundamentals: condition types, master data settings, and condition lists. Then employ standard configurations, from condition records to pricing in sales documents. Use function modules, deploy user exits, and create custom workarounds to pick the right price for your products!**

**A Practical Guide to SAP S/4HANA Financial Accounting**

**Configuring Sales in SAP S/4HANA**

**Functionality and Configuration**

**Project Management for SAP S/4HANA**

**Migrating to SAP S/4HANA**

*Accounting standards are changing! Get up to speed and dive into the fundamentals of SAP Revenue Accounting. Review the basic legal principles that determine the reporting of revenues and common technical challenges, as well as the legal basis for ASC 606. Walk step-by-step through the revenue recognition process according to ASC 606. Get best practices on how to prepare your system for an implementation and get a list of activities required to implement the Revenue Accounting and Reporting (FI-RA) business add-on in SAP ERP. Identify the three steps required to transition from the old to the new revenue recognition standard. Review the impact of the Business Rule Framework Plus (BRFplus). Get tips and best practices for data consistency and reporting. By using detailed examples, tips, and screenshots, this book covers critical accounting standard topics including: - ASC 606 statutory requirements - Integration between SAP SD, PS, FI-RA, and FI-GL - Troubleshooting data migration challenges - BRFplus in revenue accounting*

*This book offers a comprehensive introduction to SAP S/4HANA Sales and Distribution (SD). You will learn the basic fundamentals of SAP SD, with examples based on a case-study approach. Using a fictional company scenario, you will learn the fundamentals of the order-to-cash process and key flow, from sales order delivery to billing document. Explore the foundational document—the sales order. Obtain detailed information on master data and how it is used in SD. Dive into master data objects, business partners, and material masters. Review how master data is connected to sales orders and pricing. Understand sales order processing, including item categories, availability checking, dates, shipping, texts, and more. Walk through delivery processing and billing. Familiarize yourself with two of the major SD pre-sales documents – contracts and quotations. Delve into the post-sales processes, including returns, service, and debit and credit memos. Look at transactional list reports and analytical reports. For readers who are new to SAP SD in S/4HANA, the detailed case study, practical examples, tips and screenshots quickly bring readers up to speed on the fundamentals. - Foundations of SAP SD in S/4HANA - Sales orders and document types - Master data objects, business partners and material masters - Examples and screenshots based on a case-study approach SAP Sales and Distribution (SD) is one of the most widely implemented modules of SAP. It covers business activities like Pre-sales, Inquiry, Quotation, Sales Order Processing, Shipping, Delivery, and Billing. SAP SD is used across industries. This book is designed for beginners with little or no prior SAP SD experience. Here is what you will learn: Table Of Content Chapter 1: Create Customer Master Data: SAP XD01 Chapter 2: Create Number Range & Assign to Account Group XDNI Chapter 3: How to Create Partner Function & Partner Determination: SAP VOPAN Chapter 4: How to Create Material Stock Chapter 5: How to Create Customer Material Info Record Chapter 6: How to get Overview of Material Stock Chapter 7: Create Material Master for Sales View Chapter 8: Overview of Sales Activities Chapter 9: How to Create Inquiry Chapter 10: How to Create Quotation Chapter 11: How To Create Sales Order Chapter 12: How To Create Debit Memo Chapter 13: How To Create Credit Memo Chapter 14: How To Create Sales Document Type Chapter 15: All about Sales Document (header / item / schedule ) Chapter 16: Text determination for sales document header / item Chapter 17: What is Schedule Line Category and how to define it Chapter 18: How to create Item Proposal Chapter 19: All About Material Exclusion & Inclusion (Listing) Chapter 20: How to Determine Shipping Point Chapter 21: How to create Picking ,Packing and PGI Chapter 22: Returns, Free of Charge Delivery, Sub-sequent Delivery Chapter 23: All About Consignment Process Chapter 24: Output proposal using the condition technique Chapter 25: Substituting Reason Chapter 26: How to Create Bill of Materials Chapter 27: How to Correct Invoice Chapter 28: How to Define Item Category Chapter 29: Steps To Create Blocking Reason Chapter 30: Determine Pricing by item category Chapter 31: All About Tax Determination Procedure Chapter 32: All about Text Type Chapter 33: SAP Item Category Determination: VOV7, VOV4 Chapter 34: All About Condition Exclusion Group Chapter 35: Accounting Key Chapter 36: Guide to Credit Management in SAP*

*Sap Sd, Black Book: Covers Sap Ecc 6.0*

*SAP Enterprise Structure (MM and related modules such as FI, Logistics, and SD) Concept and Configuration Guide - a Case Study*

*Implementing Order to Cash Process in SAP*

*SAP SD Shipping and Transportation*

*SAP SD Billing*

CD-ROM contains: Examples presented in text.

Explore the fundamentals for SAP Commerce Cloud. This expertly written guide walks readers through SAP Commerce Cloud and its integration with other SAP products. Learn how to implement and/or extend your own accelerator. Obtain best practices for installing the latest SAP Commerce framework and create a development environment locally. Learn how to add, extend, and integrate with third party solutions. Get expert advice on how to prepare essential data in SAP Commerce including languages, countries, and currencies. Readers will learn how to create categories, define products, and extend product items. Explore pricing and stock levels, cart and checkout functionality, and order management options. - Introduction to SAP Commerce Cloud - SAP Hybris fundamentals - Framework installation best practices - Creating and extending products and categories

Your Hands-On Guide to SAP ERP Sales & Distribution Written by senior SAP consultant Glynv Williams, Implementing SAP ERP Sales & Distribution is packed with tested, time-saving tips and advice. Learn how to use SAP ERP Central Component 5.0 and 6.0 to create sales documents and contracts, control material and customer master data, schedule deliveries, and automate billing. You'll also find out how to deliver robust financial and transactional reports, track customer and credit information, and interoperate with other SAP modules. Configure and manage the SAP ERP SD module Track sales, shipping, and payment status using master records Create multi-level sales documents and item proposals Develop contracts and rebate agreements Deliver materials and services requirements to the supply chain Plan deliveries, routes, and packaging using Logistics Execution Perform resource-related, collective, and self billing Generate pricing reports, incompletiion logs, and hierarchies Handle credit limits, payment guarantees, and customer blocks Integrate user exits, third-party add-ons, and data sharing Configure pricing procedures and complex pricing condition types

SAP® SD Questions and Answers

Technical Reference and Learning Guide

First Steps in SAP® S/4HANA Sales and Distribution (SD)

An End-To-end Guide to Understanding the OTC Process and Its Integration with SAP CRM, SAP APO, SAP TMS, and SAP Les

Although tens of thousands of global users have implemented Systems, Applications, and Products (SAP) for enterprise data processing for decades, there has been a need for a dependable reference on the subject, particularly for SAP materials management (SAP MM). Filling this need, The SAP Materials Management Handbook provides a complete understanding of how to best configure and implement the SAP MM module across various types of projects. It uses system screenshots of real-time SAP environments to illustrate the complete flow of business transactions involved with SAP MM. Supplying detailed explanations of the steps involved, it presents case studies from actual projects that demonstrate how to convert theory into powerful SAP MM solutions. Includes tips on the customization required for procurement of materials and inventory management Covers the range of business scenarios related to SAP MM, including the subcontracting cycle and consignment cycle Provides step-by-step guidance to help you implement your own SAP MM module Illustrates the procure to pay lifecycle Depicts critical business flows with screenshots of real-time SAP environments This much-needed reference explains how to use the SAP MM module to take care of the range of business functions related to purchasing, including purchase orders, purchase requisitions, outline contracts, and request for quotation. It also examines all SAP MM inventory management functions such as physical inventory, stock overview, stock valuation, movement types, and reservations—explaining how SAP MM can be used to define and maintain materials in your systems.

Master the ins and outs of running sales and distribution in your SAP S/4HANA system. Follow step-by-step instructions, workflow diagrams, and system screenshots to complete your critical tasks and keep the sales pipeline moving. Learn how to create a quotation, change a sales document, cancel a delivery, and more. Your SAP S/4HANA sales manual is here! a. End-to-End Sales Master the sales cycle in SAP S/4HANA! Begin by processing pre-sales inquiry and quotation. Then dive into sales order processing, delivery, and billing to complete the sale. b. Sales Documents Move beyond standard orders to rush orders, consignments, returns, and more. Get step-by-step instructions to create, change, and review sales documents for each order you process. c. Sales Data Learn to navigate each sales record, from the material number, quantity, and price to the incompletiion log and printed output. Get troubleshooting tips for when something is amiss. Highlights Include: 1) Sales record navigation 2) Inquiries 3) Quotations 4) Sales order management 5) Delivery 6) Billing 7) Reversals 8) Rebates and settlement 9) Sales documents 10) SAP GUI transactions 11) SAP Fiori applications

Details and Overviews This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. Learning Guide This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. Technical Reference If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and section number is provided against each item. A New Approach to SAP Implementation You can use this book to implement SAP in a structured way. This approach is explained in the book. Configuration manual The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. User manual The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

Sales and distribution in SAP ERP - practical guide : [provides a comprehensive guide to key sales and distribution functions ; teaches how to use sales and distribution in SAP ERP in your daily processes ; includes troubleshooting tips for common problems and pitfalls]

How to Use SAP's Condition Technique in Pricing, Free Goods, Rebates and Much More

Practical Guide to SAP FI-RA — Revenue Accounting and Reporting

SAP Billing and Revenue Innovation Management

Sales and Distribution in SAP ERP

**Integrated with other modules such as MM, PP, and QM, Sales and Distribution is used to handle the sales inventory control, warehousing, and back-office functions. This comprehensive reference includes all major concepts related to SAP SD functionality, technical configuration, and implementation. A complete glossary of terms has been included to help the reader understand the myriad terms associated with this SAP module. The book serves as an excellent reference for both earlier and newer versions of SAP or as a comprehensive review for certification. Topics covered include Invoicing; Distribution points; Backorder processing; Account determination; Material master; Transaction codes; Partner procedures; Rebates and refunds; Interfaces; Condition types; Inventory issues; Administration tables and more.**

This book offers a practical guide to SAP Material Ledger functionality and provides a solid foundation for understanding product costing as it relates to SAP Material Ledger (ML) and actual costing. Solidify your understanding of how SAP ML integrates with SAP FI, MM, PP, and SD. Walk step by step through a practical example of a complete manufacturing process and troubleshoot actual costing closing at month end. Explore SAP Material Ledger and actual costing configuration and dive into the prerequisites for multilevel actual costing runs by exploring the different types of cost variances. With this practical guide you will also obtain a list of SAP Material Ledger tables to support your product cost with material ledger reporting. By using practical examples, tips, and screenshots, the author brings readers up to speed on the fundamentals. - SAP Material Ledger functionality and key integration points - The most important SAP Material Ledger reports, including CKM3N - Tips for configuring, implementing, and using SAP ML effectively - Detailed steps for executing a multilevel actual costing run

In the meantime, over 20 years have passed since I first came into contact with SAP. After graduating, I started my first job at an international consulting company. During the introductory meeting with my boss, he asked me: "Do you want to do SAP?" - I can well remember that I just thought, "Hmm ... SAP ... What's that?" So I left his office without giving him an answer. I promptly went to speak to an experienced colleague: "Hey Jochen, tell me, should I do SAP?" His answer was firm and precise: "By all means do it, it's a life insurance." In these 20 years, I have been lucky enough to be involved in several international SAP projects, to help shape the processes of corporations and to meet many interesting people. In this book, I have summarized my SAP knowledge in a pointed and systematic way. My claim was to convey SAP knowhow that is helpful but not generally known. This reference book will not disappoint you if you are looking for something new on the following topics: - SAP GUI tips and tricks - SAP IDoc analysis and setup - Insider knowledge about SAP customizing - Hidden features for ABAP debugging - Important knowhow about message determination - Background knowledge on SD processes - Batch job setup and analysis

The Ultimate SAP Pricing Guide

Sap Sd Complete Self-assessment Guide

SAP Activate

SAP BW

First Steps in SAP S/4HANA

Details and Overviews This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. Learning Guide This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. Technical Reference If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and hyperlinks are provided against each item. Just click the hyperlink and you are taken to the respective section. A New Approach to SAP Implementation You can use this book to implement SAP in a structured way. This approach is explained in the book. Configuration manual The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. User manual The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

Are you working with SAP software for the first time, or are you switching from SAP ERP and are confronted with SAP S/4HANA for the first time? Then this quick start guide with its concise overview of the functional scope and a clear introduction to the new SAP Fiori user interface is right for you. Clarify the terms ERP, HANA and S/4HANA, as well as the two licensing options for S/4HANA, on-premise and cloud. You will learn about the essential integrated business processes and how they are mapped in SAP S/4HANA using the Fiori apps. To do this, the authors take you through the modules related to logistics, such as materials management, sales and distribution, and production planning and control, and then demonstrate the integration with financial accounting and controlling. You will learn about the most important functions as well as organizational and master data objects, and by the end of the book you will also know which components are assigned to each module. Finally, using case studies, you will walk step by step through the three most important end-to-end processes in SAP S/4HANA: Order to Cash, Purchase to Pay and Forecast to Fulfill. - Cross-module presentation of business processes - SAP basic terms explained in a simple and understandable way - Introduction to the new user interface SAP Fiori - Includes 4 hours of video material

Designed for SAP users as a quick reference or for computer science and business students, SAP SD Questions and Answers includes all the major concepts related to SAP SD functionality, technical configuration, and implementation in an easy-to-understand question and answer format. This organized and accessible format allows the reader to quickly find the questions on specific subjects and provides all of the details to pass certification exams in a step-by-step, easy-to-read method of instruction. Topics Covered include Invoicing, Distribution Points, Backorder Processing, Account Determination, Material Master, Transaction Codes, Partner Procedures, Rebates and Refunds, Interfaces, Condition Types, Inventory issues, Administration Tables and more!

Implementing SAP R/3 Sales and Distribution

SAP SD Sales Support

Business User Guide

Sales and Distribution with SAP S/4HANA: Business User Guide

Implementing SAP ERP Sales & Distribution

*Revised edition of Optimizing sales and distribution in SAP ERP, 2010.*

*SAP S/4HANA is here, and the stakes are high. Get your project right with this guide to SAP Activate! Understand the road ahead: What are the phases of SAP Activate? Which activities happen when? Start by setting up a working system, then walk through guided configuration, and learn how to deploy SAP S/4HANA in your landscape: on-premise, cloud, or hybrid. Take advantage of SAP Activate's agile methodology, and get the guidance you need for a smooth and successful go-live! In this book, you'll learn about: a. Foundations Get up to speed with SAP Activate. Learn about key concepts like fit-to-standard and fit/gap analysis, understand the methodology, and walk through the key phases of project management. b. Tools and Technologies Open up your SAP Activate toolkit. See how to access SAP Activate content with SAP Best Practices Explorer, SAP Solution Manager, and more. Then, use SAP Best Practices and SAP Model Company to set up a working system for your workshops. c. Deployment Deploy SAP S/4HANA, step by step. Follow detailed instructions to plan, prepare for, and execute your on-premise or cloud deployment activities according to SAP Activate. Walk through key scenarios for a hybrid implementation of SAP S/4HANA in your landscape. Highlights Include: 1) Deployment 2) Guided configuration 3) Agile project delivery 4) SAP Best Practices 5) SAP Model Company 6) Organizational change management 7) SAP S/4HANA 8) SAP S/4HANA Cloud 9) Hybrid landscapes 10) C\_ACTIVATION05 certification*

*This book focuses on the practical, day-to-day requirements of working with Sales and Distribution (SD) in SAP ERP. You'll learn how to perform transactions with fewer steps and less effort, and discover how to troubleshoot minor problems and system issues. In addition to the core areas of sales and distribution, such as sales, pricing, delivery, transportation, and billing, you'll also find coverage of more advanced topics, like special sales processes (cross-company and third party) and reporting. Each chapter provides you with the menu paths and transaction codes that are used to execute each of the many detailed examples. Comprehensive Coverage of SD Learn how to make the best use of Sales and Distribution in SAP ERP in your daily work. Tips and Tricks for Your Daily Work Maximize your time with the various tips and tricks designed to help you get everything you need out of the most common processes, tasks, and features. Step-by-Step Walkthroughs Master even the most complex functions in Sales and Distribution using step-by-step walkthroughs, enhanced with screenshots and useful tips. Reports and Tools for Data Analysis Uncover the reports and tools in SD to enable you to make decisions and evaluate data more efficiently. Real-World Examples and Insight Use the expert advice and insight provided throughout to help you with your own SD processes. Highlights \* Pre-sales \* Sales Order Processing \* Availability Check \* Pricing \* Delivery \* Picking \* Shipping & Transportation \* Billing \* Reports and Analytics*

SAP® SD Handbook

Configuring Sales and Distribution in SAP ERP

Definitive Guide to Learn SAP Sales and Distribution for Beginners

SAP SD Sales

SAP Heroes - amazing SAP tips in a nutshell

Whether you're upgrading an existing billing system or moving to a subscription- or consumption-based model, SAP BRIM is ready--and here's is your guide! From subscription order management and charging to invoicing and contract accounting, get step-by-step instructions for each piece of the billing puzzle. For setup, execution, or analytics, follow a continuous case study through each billing process. With this book, join the future of billing! a. End-to-End Billing Learn the what and the why of SAP BRIM, and then master the how! Charging, invoicing, contract accounts receivable and payable, and subscription order management--see how to streamline billing with the SAP BRIM solutions. b. Configuration and Functionality Set up and use SAP BRIM tools: Subscription Order Management, SAP Convergent Charging, SAP Convergent Invoicing, FI-CA, and more. Implement them individually or as part of an integrated landscape. c. SAP BRIM in Action Meet Martex Corp., a fictional telecommunications case study and your guide through the SAP BRIM suite. Follow its path to subscription-based billing and learn from billing industry best practices! 1) SAP Billing and Revenue Innovation Management 2) Subscription order management 3) SAP Convergent Charging 4) SAP Convergent Invoicing 5) Contracts accounting (FI-CA) 6) SAP Convergent Mediation 7) Reporting and analytics 8) Implementation 9) Project management

Looking to get SAP S/4HANA Sales up and running? This book has all the expert guidance you need! Start with the organizational structure and master data, including customer-vendor integration. Then follow click-by-click instructions to configure your key SD processes. Including SAP Fiori reports and KPIs, this is your all-in-one sales resource!

Configuring Controlling in SAP ERP