Start Your Own Law Practice A Guide To All The Things They Dont Teach In Law School About Starting Your Own Firm Open For Business

A classic ABA bestseller, you'll find over 100 chapters packed with techniques for getting started.
An Associate's First Year: A Guide to Thriving at a Law Firm provides guidance on the expectations of a first year attorney, establishing yourself as a leader within the firm, receiving and responding to performance feedback, and much more.
The Early-Career Guide for Attorneys: Starting and Building a Successful Career in Law is an objective guide for the third-year law student and the new associate to be successful.
What separates this manual and textbook from others in the field of law practice management is the experiential component. The textbook incorporates breakout boxes with experiences from the authors' own law practices to illustrate points in the text. The teacher's manual features simulations, class discussions, and written reflections to give students the experience of handling the kinds of dilemmas, struggles, and emotionally charged situations that are common when starting and running solo and small-firm practices.
Happy Lawyer Happy Life
How to Build and Manage a Personal Injury Practice
Run Your Firm Like the World's Most Efficient and Productive Businesses
Designing a Succession Plan for Your Law Practice
A Step-by-Step Guide to Building a Successful Law Practice From the Ground Up
Fireproof
Build a Lucrative Law Practice That You (and Your Clients) Love

"[This book] is the first book published by the ABA to employ the graphic novel to teach business lessons. Follow the engaging story of lawyer Carson Wright, who suddenll finds himself responsible for saving a small law firm, as his mentor Guy Chapman imparts the lean techniques that transformed his factory from the brink of bankruptcy to new heights of profitability."--Back cover.
In "Make It Your Own Law Firm: The Ultimate Law Student's Guide to Owning, Managing, and Marketing Your Own Successful Law Firm" Spencer Aronfeld writes a personal and revealing account on how to start your own law firm. Whether you are in law school, recently graduated or a practicing attorney thinking of establishing your own law firm, this book provides a step-by-step road map. Aronfeld started his own law practice upon graduation from law school. He provides practical advice that will enable anyone with a deep passion to practice law to become the lawyer that they always wanted to be. Here is what lawyers are saying: "Whether you have ever considered starting your own firm or simply want to improve your practice at your existing firm (whether big or small), I urge you to purchase the book Make It Your Own Law Firm by Spencer Aronfeld, a trial attorney in Miami, Florida. I recommend you buy it not so much for the helpful advice he gives on how to develop your practice (and theres plenty of that) but more for the writing. What Spencer does, which few non-fiction writers can do, is to move you emotionally. He tells stories and puts you in the middle of them with him and makes you feel what he did. It is a unique and valuable gift for a lawyer, because ultimately we are story-tellers and we are tasked not only to affect the jurors minds but also to touch their hearts. Spencers writing style demonstrates he is the consummate story-teller and his diction and cadence and style are worth emulating. So, buy the book. Yes, it has great practice tips. But buy it because you will see what great writing is about. Clear, direct, moving and effective. Keep writing Spencer." Frank Ramos, Esquire
What if you had total control overyour hours and weekends? What if you didn't have toanswer to anyone? What if you took control over your future? When you work for someone else, you don't control your future. Your boss decides how much money you make and how many hours you work. For many, the law is just a job that you do to make ends meet and pay the bills. It's time to change that It's not just about work and money. It's about loving what you do and looking forward to coming to work. It's about spending time with your family and living a fun life. It's time you make the rules For the first time, you have in your hands the technical, managerial and entrepreneurial secrets to running a multi-million dollar law firm. Tried and true methods for managing and growing the injury law firm of your dreams is now in your hands—precise methods that, when applied, will slowly but surely grow your law firm into an asset that serves your ideal lifestyle. Who said you have to be a slave to your law practice? IT'S TIME TO BREAK ALL OF THE RULES so you have the one thing that all lawyers should seek: autonomy to live life on your terms. THE POWER OF A SYSTEM Torts, contracts, constitutional law...you got your fill in law school of theoretical concepts that you need to pass the bar exam. But then a funny thing happened, you got out of law school, opened your new law firm and you realized something—no one ever taught you how to run your own law firm in law school. Suddenly, you're on your own with fancy new letterhead, a few clients and not much else. Your dusty law school books aren't much help. It's great to have your book smarts and fancy law degree but how do you pay the bills every Friday when your staff wants their paycheck? You pull your hair out wondering how you got yourself into this mess. This book was written for you. You are not alone. Yes, others have done the same thing before you and believe it or not, there are tried and proven recipes for success. Instead of fumbling around like the other lawyers in your town and just waiting for your phone to ring with your next case, you study the recipe and principles for a big-time injury law firm and little by little you begin implementing systems into your new law firm. You have in your hands tried and proven systems for the injury law firm of your dreams. It's not just the technical aspects of running your own law firm, but the managerial and entrepreneurial principles that you must have to keep a constant stream of new cases and clients coming down the pipe. And no, these are not law school theoretical concepts but the technical, managerial and entrepreneurial "how to" steps that have been tried and tested over years of trial and error. You won't find a book like this in your law school library…or anywhere else. Law school's out—no more time for theoretical concepts—it's time to get bills paid, move cases to trial, start making money and begin living life on your terms. All royalties from the sale of this book are donated to Doc to Dock, Inc., an amazing nonprofit organization based in New York that collects unused and unwanted medical supplies from around the country and ships them to hospitals and clinics in impoverished Third World nations in Africa and Haiti. Every day tons of unused medical supplies and equipment are incinerated or tossed into landfills in the U.S. Rather than letting the unused medical supplies go to waste, Doc to Dock, Inc. collects the donated medical supplies consisting of basic medical devices such as catheters and ultrasound machines, and transports them to developing countries where they are needed the most. Doc to Dock, Inc. has provided shipments to 18 different countries in the poorest regions of sub-Saharan Africa and has made a huge difference in preventing very curable and basic illnesses that are often life-threatening in Africa due to their lack of medical supplies.
You became a lawyer to help people and have a great life. Instead, you're working insane hours, not making the money you had hoped, and are not fulfilled by your life as a lawyer. Ali Katz was struggling with the same issues while also being a single mom who needed control of her calendar. When she saw major flaws in the way lawyers, like herself, were taught to serve families and small business owners, she decided to do something about it. Ali developed a new way to practice law-one that puts relationships before transactions. And while that made her happy, the icing on the cake was that she started generating over $1 million annually in just three years, all while going to her office just three days a week. Now, Ali brings this knowledge and experience to bear in The New Law Business Model. If you're a lawyer, there's no need to abandon your dreams. In this book, Ali shows how to use your most valuable asset-your law degree-for the good of families, small businesses, and most importantly, your well-being. Pulling from her own journey, Ali shares the roadmap she followed and insights she found that made her success possible. The old law business model is broken. It's time to replace it with one that works for you, your family, and your clients. It's time to take back your time, your income, and your humanity. The New Law Business Model was created to guide inspired lawyers like you into a new era.
Unbeatable Checklists for Any Lawyer Creating and Building a Solo Or Small Practice
Practice Law Like an Ironman
How to Start and Build Your Own Law Practice
Solo Out of Law School
A Five-Step Model to Take Your Law Firm from Unpredictable to Wildly Profitable
101 Women's Journeys to Starting Their Own Law Firms
How to Succeed in an Experience-Driven World
The insider's guide to selling a law practice, transferring ownership, and designing a great Life After Law, written by two of the top authorities in succession planning.
Skilled lawyers who open their own firms can quickly find their dream career turning into a nightmare. When the firm doesn't grow as fast as you expected, the money doesn't come like you'd hoped despite working long hours, and your less-capable peers are passing you by, it can be demoralizing and deeply frustrating. Mike Morse has been there. The change he made that transformed both his personal life and his professional future was running his law firm like a business. Now, along with John Nachazel, Mike has written the book he wishes he had twenty years ago. In Fireproof, the duo lay out a roadmap of business principles to help you sort out what's missing from your firm. By running your firm like a business, you are free to work in your sweet spot, doing what you love to do every day. You'll attract more clients, make more money, and enjoy newfound freedom. As your firm grows, you'll enjoy peace of mind knowing it'll bring more profitability-not more problems.
Can lawyers really be happy? Research the world over is showing us that lawyers are unhappy in very large numbers. Here in Australia, current research suggests that one in three lawyers will experience depression at some stage during their careers. For anyone practising in law or considering it in their future, this statistic is both overwhelming and so very sad. Happy Lawyer, Happy Life is the book for people on the law path who want to live the happiest life they can, at the same time enjoying all that brought them to their law career in the first place. Written by Australian lawyer Clarissa Rayward, Happy Lawyer, Happy Life will give you the tools you need to make the best of your career in the law and, perhaps more importantly, find happiness in your life. Clarissa's own experience of managing unhappiness in her career is combined with the knowledge and wisdom of many other happy lawyers to create this practical guide - a must-read for anyone considering or navigating a career in the law.
A girl learns about different religions when she asks what will happen to her puppy's soul.
Why Most Legal Practices Don't Work and What to Do About It
The Lean Law Firm
When Women Run the Firm
How to Successfully Launch and Manage Your Law Practice with Confidence
Best Practices in Law Firm Business Development and Marketing
The Ultimate Law Student'S Guide to Owning, Managing, and Marketing Your Own Successful Law Firm
A How Can Guide to Starting a Law Firm as a New Attorney

After years of school and maybe even after some years of practice, you are ready to be the boss. You want to hang out your shingle and open an office of your own. But running a profitable business takes more than just being a great attorney. Start Your Own Law Practice provides you with the knowledge to be both a great lawyer and successful business owner. Whether you are looking to open a sole practitioner's office or wanting to go into partnership with other colleagues, picking the right location, hiring the right support staff and taking care of all the finances are not easy tasks. With help from Start Your Own Law Practice, you can be sure you are making the best decisions for success. Don't let a wrong choice slow down your progress. Find advice on: Creating a Business Plan Managing the Office Raising Capital Billing and Fees Marketing Your Firm Building a Client Base Preventing Malpractice Suits Keeping an Eye on the Goal With checklists, sample letters and law office forms, Start Your Own Law Practice teaches you all the things they didn't in law school and gives you the confidence to go out and do it on your own.
The legal industry has long been risk averse, but when it comes to adapting to the experience-driven world created by companies like Netflix, Uber, and Airbnb, adherence to the old status quo could be the death knell for today's law firms. In The Client-Centered Law Firm, Clio cofounder Jack Newton offers a clear-eyed and timely look at how providing a client-centered experience and running an efficient, profitable law firm aren't opposing ideas. With this approach, they drive each other. Covering the what, why, and how of running a client-centered practice, with examples from law firms leading this revolution as well as practical strategies for implementation, The Client-Centered Law Firm is a rallying call to unlock the enormous latent demand in the legal market by providing client-centered experiences, improving internal processes, and raising the bottom line.
Let's be honest, traditional small firm law practice is not working very well. Too many small firm lawyers struggle to make ends meet, get clients, meet clients' expectations, or they wrestle with mental health issues or substance abuse. Meanwhile, there is a huge gap between those who need legal help and those who can get it. But it doesn't have to be that way. We can build better firms, be more effective with our clients, enjoy better health and a greater sense of fulfillment, and make a bigger impact on our communities. With the client-centric law firm management model in The Small Firm Roadmap, you'll see that getting started is easier than you think. The team from Lawyerist.com-Aaron Street, Sam Glover, Stephanie Everett, and Marshall Lichty-will help you gain clarity around your career and firm goals and identify successful strategies for starting, managing, and growing a thriving future-oriented law firm. If you're ready to do great work that supports a great life, this book is for you.
The Great Recession intensified large law firms' emphasis on financial performance, leading to claims that lawyers in these firms were now guided by business rather than professional values. Based on interviews with more than 250 partners in large firms, Mitt Regan and Lisa H. Rohrer suggest that the reality is much more complex. It is true that large firm hiring, promotion, compensation, and termination policies are more influenced by business considerations than ever before and that firms actively recruit profitable partners from other firms to replace those they regard as unproductive. At the same time, law firm partners continue to seek the non-financial rewards of being members of a distinct profession and are sensitive to whether their firms are committed to providing them. Regan and Rohrer argue that modern firms responding effectively to business demands while credibly affirming the importance of non-financial professional values can create strong cultures that enhance their ability to weather the storms of the modern legal market.
How to Start and Build a Law Practice
Say Goodbye to Your Boss, Say Hello to the Law Firm You've Always Dreamed Of
How to Start a Law Firm
The Business Guide to Law
Start Your Own Law Practice
The Road to Independence
Going For It

Best Practices in Law Firm Business Development and Marketing is a unique resource for law firm leaders, practicing attorneys, legal marketers, consultants, and educators who want to uncover the best marketing practices in the legal profession. Find out how the most successful law firm leaders are creating and developing firm cultures to encourage business development, and how smaller firms and single practitioners are executing on marketing plans to make an impact.This book uncovers the best practices in the wide arena of legal marketing and covers topics including: the most successful ways to create long-term relationships with clientshow personalities, leadership, and collaboration contribute to a firm's culture and brandwhat characteristics management should look for when hiring a CMOhow compensation, firm culture, training, and coaching can support and incentivize business developmentsteps to take to build an individual reputation and brand, including the use of press, speaking engagements, and social mediathe essential approach to support women lawyers with business development -- including ideas on networking, mentorship versus sponsorship, and authenticity in marketing how new technologies are being applied to deliver better service, attract clients, and generate businessthe important role of legal operations, the procurement professional, and legal process outsourcingpractical methods for evaluating AI solutions to business needs such as billing, e-discovery, and technology-assisted reviewCulled from scores of interviews with law firm leaders, chief marketing officers, and legal innovation visionaries, Best Practices provides actionable advice and real-world thinking. Each chapter is filled with information that can be scaled to apply to a single-person law practice as well as a large international law firm. In addition, the book features special "Think Pieces" from some of the nation's leading experts in legal marketing.
"This book is designed to walk you through every step of starting a law firm-the right way, and without breaking the bank"--
This manual offers guidance on building and managing a personal injury practice. It highlights the tactics, technology and practical tools necessary for a profitable practice, including how to write a sound business plan, develop an accurate financial forecast, and minimize costs.
Start Your Own Law Practice is the first title in the Open for Business series of professional career titles. It explains that starting your own firm (no matter the type) is the same as opening up your own small business. Taking this approach, Start Your Own Law Practice makes you a small business owner first and a practicing lawyer second.
Money and Meaning in the Modern Law Firm
How to Build the Injury Law Practice of Your Dreams
A Step-by-Step Guide for Preparing Your Firm for Maximum Value
A Guide to Thriving at a Law Firm
Critical Questions to Ask Yourself
The Small Firm Roadmap
The New Law Business Model

Focusing on the necessary steps for attorneys who want to specialize in real estate law, this guide offers invaluable practice tips and strategies from a veteran real estate lawyer. His practice-tested advice is useful for new attorneys as well as those who have already started a career and want to expand or focus their practice. Topics range from defining and managing your practice, finding clients, networking, engagement letters, setting and collecting fees, and more.
Building a law practice is the dream of every lawyer. There is no better option to maintain control over your career: your practice area, your clients, your income. Starting a solo law practice or small law firm may be the most personally and financially rewarding endeavor you ever take on as a lawyer. It may also be the hardest. But nothing worth having or doing comes easy. So if every lawyer dreams of going solo or starting a small firm, why doesn't every lawyer do it? Maybe they don't know how. Maybe they are afraid. Maybe they tried and it did not go as they hoped. Maybe they have doubts about their dedication, determination, and motivation.
The complete guide to the business of running a successful legal practice Many attorneys in small and mid-size practices are experts on the law, but may not have considered their practice as much from a business perspective. Michael Gerber's The E-Myth Attorney fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, The E-Myth Attorney features: A complete start-up guide you can use to get your practice off the ground quickly, as well as comprehensive action steps for maximizing the performance of an existing practice Industry specific advice from two recognized legal experts that have developed a highly successful legal practice using Gerber's principles Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses The E-Myth Attorney is the last guide you'll ever need to make the difference in building or developing your successful legal practice.
What is a Mobile Law Practice? It is a law practice that is available when and where your clients need you. Structuring your practice as a mobile law practice allows you the flexibility to go to your clients, to work from your home office or to move to different offices. With today's technology, the options are unlimited. When you structure your Law Office on a Laptop, you have control over your hours, your overhead, and your life. Attorneys Catherine Hodder and Kelly C. Sturmthal have created a step-by-step interactive resource manual for starting up and running a successful mobile law practice. In this revised Second Edition, there is over 20% more information, including how to launch a solo practice and an expanded section on marketing through social media. With sample forms, helpful links, website information and checklists, this book has mapped out everything an attorney needs to set up their mobile law practice for success. -Considerations for Your Practice -Setting up Forms and Procedures -Evaluating Systems and Software -Marketing Yourself and Getting Clients -Using Social Media -State by State Guide for Law Practice Management -10 Tips for a Successful Solo Law Practice In addition to helpful links and resources, this book provides checklists of Goals and Opportunities to pursue so that you will have a concrete plan of action to start or enhance your own law practice. Note: The e-book version has clickable links to referenced websites. Advanced Reviews: .."a great resource for any professional who is thinking about striking out on their own." - Karrie Bunting, Esq. .."a book that impressively covers all the aspects of a law practice that one ought to think about before opening up shop..." - Liz Johnson, Esq., author of the Young, Hungry and Committed blog for lawyers. "There are many questions when you start a practice and this book gets them covered" - Hope Wood, Esq.
An Associate's First Year
The Power of a System
Law Office on a Laptop
Creating and Operating a Successful Law Firm
The Early-Career Guide for Attorneys
A Survival Guide to the Future of Your Law Practice
How to Be Happy in Law and Life

Intellectual property is one of the most rapidly growing areas of legal practice. Learn the right questions to ask in deciding whether to go out on your own. Ann M. Mueting explains what other practitioners have faced in setting up various types of practices focused on IP law in a variety of settings. Using case studies, she covers a range of career options, from solo and small firm practice to patent prosecution to practice in-house and at a general firm, and discusses all aspects of starting a practice.
They never told you this in law school. Out of a hundred new lawyers in prestigious, high-profile law firms: Two will have a long-term career at the firm, ninety-eight of you will (sooner or later) be shown the door. There's an overwhelming chance you will become another statistic and one day you'll be on your own with no law firm to provide security, a paycheck, or even a desk. If you don't know how to manage and grow a law firm, you will be lost in a sea of lawyers. You will be desperate for any clients you can get and have no idea how to manage a sta or hire a team of superstar employees. This book was written for you. Most books about law firm management and marketing are motivational with little practical advice. But when you have your own law practice and are just trying to survive, you don't need motivation--you need to know what to do ... right now. This book was written to fill that gap--the gap between theory and practice. The gap that law schools ignore, the gap that many lawyers ignore. Take small, baby steps to implement these principles, and with some time, consistent application, and a heavy dose of courage, you will be on the way to building the law firm of your dreams.
Lawyers in every phase of their careers have relied on this basic primer for planning and growing a successful practice. This new edition includes 30 additional chapters, updates on new technologies, and proven insights on all aspects of legal practice Major topic areas include getting started, selecting the best location, selecting the best equipment -- everything from stationery and furniture to computers; getting and keeping clients, the dos and don'ts of billing, and the basics of managing the office -- from stocking forms (many templates are included) and bookkeeping to using private investigators.
This friendly and accessible guide is one that you'll want to have on hand at every stage of the journey when starting your own law firm. From initial planning and choosing the right structure, overcoming teething problems, to expansion and beyond, in this book you'll find the practical guidance you need to set up and manage a law firm. Written by experienced practitioners who manage their own firms, How to Start a Law Firm includes guidance and advice on regulations, client care, staffing and managing finances, and new technology including AI. It offers lessons in how to develop the mindset of a business owner and a detailed study of how law firms have responded to the coronavirus pandemic.
Opening a Law Office
Make It Your Own Law Firm
Model Rules of Professional Conduct
Starting an IP Law Practice
The Experiential Guide to Law Practice Management
A Handbook for Starting Your Own Practice
The Law Firm of Your Dreams

The Model Rules of Professional Conduct provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the relationship between you and your clients, colleagues and the courts.
"The purpose of this book is to help you manage and run a successful law practice"--
Be the CEO of Your Law Firm: Gain Control, Turn a Profit, and Reclaim Your Life is written for attorneys who are struggling to get out from under a mindset that is holding them back from building their dream law firm. A law practice is a business and you must treat it like one in order to be successful. Many of us became attorneys because we care about people. But our passion for our work doesn¿t always translate to making a good living. This book prepares you for the journey from barely keeping your head above water to being in control of your practice, your finances, and your life. Be the CEO of Your Law Firm defines what it means to be the CEO and outlines the Roles and Responsibilities you must master in order to grow and prosper: (1) Creating Your Vision and Strategy; (2) Marketing Your Services; (3) Taming Your Finances; (4) Managing Your Firm; (5) Cultivating Your Relationships; and (6) Attaining Client Satisfaction. It is designed to guide you through the most important aspects of what it takes to master your new CEO role and mindset. It is designed to make you think. It forces you to analyze the problems you face in running your law firm. It forces you to write down things that you may not necessarily feel good about when it comes to how your law firm has been operating. Ultimately, the book empowers you to look at the things you¿ve been hiding from in your firm, face them head on, and take control of the firm rather than the firm continuing to take control of you.
Fourth Edition. A complete revision of How to Go Directly Into and Manage Your Own Solo Law Practice Without Missing a Meal (1993 Edition). Contents include: The Decision: Solo Practice or Employment, and What to Do About It; The Threshold to Entering Your Solo Law Practice; The Roadmap Into Your Own Solo Law Practice (Without Missing A Meal); Seven Basis Rules for Solo Practice; How to Administer Your Office and Practice; Law Practice Management; Ethics Traps and Pitfalls for Solo Lawyers; Expanding Your Solo Practice; and much more.
The Puppy's Soul
BigLaw
How to Build a Real Estate Law Practice
Starting and Building a Successful Career in Law
Into the New Millennium and Beyond
Opening and Operating Your Own Firm
The Client-Centered Law Firm
Start Your Own Law PracticeA Guide to All the Things They Don't Teach in Law School about Starting Your Own FirmSphinx Publishing
Regardless of whether you are fresh out of law school or have worked for a law firm your entire career, launching your very own practice can be a difficult, nerve-wracking endeavor. A Step-by-Step Guide to Building a Successful Law Practice From the Ground Up has all the answers you've been looking for in the quest to launch your own law firm.Step by step, you'll learn how to do the following: * Choose
centered around the idea that the needs of the clientele are paramount above all else. His ambitions resulted in the founding of the successful Advocates law firm.Over 25 years ago in Salt Lake City, Matthew began in firm of Driggs, Bills & Day P.C., also know as The Advocates. Today, the firm has over two dozen experienced attorneys spread across 5 different states who have, in the intervening years, h
compensate their clients to the tune of $300,000,000 million dollars and counting.When Matthew isn't representing personal injury clients, he spends his time with his wife and five wonderful children. Matthew's bucket list is packed full of adventure, with a goal of traveling to every continent, including Antarctica, and seeing every Wonder of the World
This is a collection of 101 letters from women who have taken the courageous and difficult step of creating a law firm of their own, either as a solo or with others. Focusing on the experiences, challenges, and opportunities of women-owned law firms, these women reiterate key themes: Of becoming businesswomen. Of choosing a practice area true to their passion. Of controlling not only their days but their
destinies. Of ambition in action.
There are plenty of books out there about the practical aspects of opening a law practice. This book is different. Solo out of Law School is a book for both law students thinking about a solo career and attorneys looking to open their own firms. It's about mindset, motivation, and viewing your solo career with perspective that allows you to see yourself and your work as something you can be proud of. It's not a
"how to" guide to starting a law practice. It doesn't say anything about the tools you'll need or whether to open a brick and mortar office. Rather, it's a "how can" guide to developing the mental toughness and right mindset to succeed as a solo attorney. It's a collection of little lessons and simple reminders for when your choice to go solo in the first place come into doubt. Solo out of Law School is about findin
the strength and motivation to keep pushing. By embracing the words on its pages, my hope is that you'll realize, no matter how much you doubt yourself or second-guess your actions, you are good enough to be successful as your own boss."
How Successful Law Firms Really Work

A Guide to All the Things They Don't Teach in Law School about Starting Your Own Firm
How to Start a Law Firm when You're Broke
Gain Control, Turn a Profit, and Reclaim Your Life
Be the CEO of Your Law Firm
How to Go Directly Into Your Own Solo Law Practice and Succeed
The Business Guide to Law covers, in great detail, the business aspects of creating a firm, and how best to spend your time growing your business.
The E-Myth Attorney
How to Set Up Your Successful Mobile Law Practice