Venture Capital And Private Equity A Casebook V 3

The term private equity typically includes investments in venture capital or growth investment, as well as late stage, mezzanine, turnaround (distressed), and buyout investments. It typically refers to the asset class of equity securities in companies that are not publicly traded on a stock exchange. However, private equity funds do in fact make investments in publicly held companies, and some private equity funds are even publicly listed. Chapters in this book cover both private and public company investments, as well as private and publicly listed private equity funds. This Handbook provides a comprehensive picture of the issues surrounding the structure, governance, and performance of private equity. It comprises contributions from 41 authors based in 14 different countries. The book is organized into seven parts, the first of which covers the topics pertaining to the structure of private equity funds. Part II deals with the performance and governance of leveraged buyouts. Part III analyzes club deals in private equity, otherwise referred to as syndicated investments with multiple investors per investees. Part IV provides analyses of the real effects of private equity. Part V considers the financial effects of private equity. Part VI provides analyzes of listed private equity. Finally, Part VII provides international perspectives on private equity.

Other books present corporate finance approaches to the venture capital and private equity industry, but many key decisions require an understanding of the ways that law and economics work together. This revised and updated 2e offers broad perspectives and principles not found in other course books, enabling readers to deduce the economic implications of specific contract terms. This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world. In the 2e, datasets from over 40 countries are used to analyze and consider limited partnership contracts, compensation agreements, and differences in the structure of limited partnership venture capital funds, corporate venture capital funds, and government venture capital funds. There is also an in-depth study of contracts between different types of venture capital funds and entrepreneurial firms, including security design, and detailed cash flow, control and veto rights. The implications of such contracts for value-added effort and for performance are examined with reference to data from an international perspective. With seven new or completely revised chapters covering a range of topics from Fund Size and Diseconomies of Scale to Fundraising and Regulation, this new edition will be essential for financial and legal students and researchers considering international venture capital and private equity. An analysis of the structure and governance features of venture capital contracts In-depth study of contracts between different types of venture capital funds and entrepreneurial firms Presents international datasets from over 40 countries around the world Additional references on a companion website Contains sample contracts, including limited partnership agreements, term sheets, shareholder agreements, and subscription agreements

Reviewed as "a better value than Pratt's" by CHOICE, and "a worthy competitor to Galante's" by The Journal of Business & Finance Librarianship, The Directory of Venture Capital & Private Equity Firms is the most comprehensive, up-to-date resource for VC firms on the marketplace today, with contact and investment information on 2,300 VC Firms, over 10,000 Managing Partners and over 11,500 VC Investments. Features include: extensively updated with many new entries and thousands of updates and enhancements; current contact data, including address, phone & fax numbers, email addresses and web sites for both primary and branch locations; added information on Mission Statement, Industry Group Preferences, Geographic Preferences, Average and Minimum Investments and Investment Criteria; details that are available nowhere else, including the Firm's Portfolio Companies and extensive information on each of the firm's Managing Partners, such as Education, Professional Background and Directorships held, along with the Partner's email address; and five indexes: Geographic Index, Executive Name Index, Portfolio Company Index, Industry Preference Index and College & University Index. With its comprehensive, worldwide coverage and detailed, extensive information on each firm, The Directory of Venture Capital & Private Equity Firms is an important addition to any finance collection.

This directory was published October 2014 and its data were drawn from our October 2014 database. Job hunters need to do many things to get a job - - call all their friends and relatives, answer ads, and send out hundreds, even thousands of letters and resumes in a targeted direct email, direct fax or direct snail mail campaign. Our online databases and directories are designed to help you in that last task - to get your personal cover letter and resume to the venture capital/PE firms that specialize in your field. The Wall Street Journal has noted that venture capital-backed firms add new jobs at a rate of 25% per year. Find jobs in these rapidly growing companies by contacting their venture capital investors. If you are interested in the smaller, more entrepreneurial situation, here¹s your chance to work for the next Google or Apple! According to Robert Litan of the Kauffman Foundation, which specializes in promoting innovation in America: 'Between 1980 and 2005, virtually all net new jobs created in the U.S. were created by firms that were 5 years old or less.' Quoted by Thomas Friedman, NY Times 4/3/2010. Use our Venture/Private Equity Search System(tm) to reach new venture-backed companies that have the positions you seek. Contact 2,500+ US firms and 7,900+ key contacts. 90% of the venture cap/PE records contain email addresses. The Biotech Directory of Venture Capital and Private Equity Firms is drawn from the October 2014 database of more than 2,500 venture capital/private equity firms and 7,900+ key contacts. We chose US and Canadian venture capital/PE firms that invest in the biotech industry. The companies are arranged alphabetically by name with multiple offices of the same firm listed alphabetically by city.

Private Equity and Venture Capital in Europe

A Casebook

From Venture Capital to LBO, Senior to Distressed Debt, Immaterial to Fixed Assets

The Oxford Handbook of Venture Capital

Venture Capital and Private Equity

Job Hunting? Get Your Resume in the Right Hands

The definitive guide to private equity for investors and finance professionals Mastering Private Equity was written with a professional audience in mind and provides a valuable and unique reference for investors, finance professionals, students and business owners looking to engage with private equity firms or invest in private equity funds. From deal sourcing to exit, LBOs to responsible investing, operational value creation to risk management, the book systematically distils the essence of private equity into core concepts and explains in detail the dynamics of venture capital, growth equity and buyout transactions. With a foreword by Henry Kravis, Co-Chairman and Co-CEO of KKR, and special guest comments by senior PE professionals. This book combines insights from leading academics and practitioners and was carefully structured to offer: A clear and concise reference for the industry expert A step-by-step guide for students and casual observers of the industry A theoretical companion to the INSEAD case book Private Equity in Action: Case Studies from Developed and Emerging Markets Features guest comments by senior PE professionals from the firms listed below: Abraaj • Adams Street Partners • Apax Partners • Baring PE Asia • Bridgepoint • The Carlyle Group • Coller Capital • Debevoise & Plimpton LLP • FMO • Foundry Group • Freshfields Bruckhaus Deringer • General Atlantic • ILPA • Intermediate Capital Group • KKR Capstone • LPEQ • Maxeda • Navis Capital • Northleaf Capital • Oaktree Capital • Partners Group • Permira • Terra Firma

What Explains the Recent Tremendous Growth in Private Equity Funds? How Have These Funds Created so Much Value? Can We Expect This Kind of Growth in Other Countries and Other Types of Investments? The pool of U.S. private equity funds has grown from $5 billion in 1980 to over $175 billion in 1999. Private equity's recent growth has outstripped that of almost every class of financial product. Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book is required reading! It presents a collection of real world cases-supplemented by detailed industry notes-that explore the exciting and dynamic world of venture capital and buyout funds. The organization mirrors that of the venture capital/private equity process itself: * The first part explores the raising and structuring of private equity funds, as well as the perspective of investors. * The second part explores the selection,oversight, and adding value to firms-the 'heart' of the private equity cycle. * The third part describes how private equity groups reap attractive returns from successful investments. * The final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs.

Other books present corporate finance approaches to the VC/PE industry, but many key decisions require an understanding of the ways that law and economics work together. Venture Capital and Private Equity Contracting is better than straight corporate finance textbooks because it offers broad perspectives and principles that enable readers to deduce the economic implications of specific contract terms. This approach avoids the common pitfalls of implying that contractual terms apply equally to firms in any industry anywhere in the world. Explores the economic implications of contract terms for start-up firms in various industries Pairs international data with explanations and examples about differences in VC and PE national and regional markets Contains sample contracts, including limited partnership agreements, term sheets, shareholder agreements, and subscription agreements Presents international datasets on limited partnership agreements between institutional investors and VC and PE funds

Introduction to Private Equity is a critical yet grounded guide to the private equity industry. Far more than just another introductory guide, the book blends academic rigour with practical experience to provide a critical perspective of the industry from a professional who has worked at many levels within the industry, including insurance, funds of funds, funds and portfolio companies. The book looks at private equity from the point of view of the individual or the business. How is a private business valued? How is the acquisition transaction processed? What are the due diligence issues that should be considered before moving ahead? A valuable insight to a rather opaque market. Introduction to Private Equity covers the private equity industry as a whole, highlighting its historical development in order to put its recent development into perspective. The book covers its organization, governance and function, then details the various segments within the industry, including LBO, Venture Capital, Mezzanine Financing, Growth Capital and beyond. Finally, it offers a framework to anticipate and understand its future developments. It provides a balanced perspective on the current corporate governance challenges which are affecting the industry and draws perspective to understand the evolution of the sector, following one of its major crises.

Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2015 Edition

Fund Types, Risks and Returns, and Regulation

Directory of Venture Capital and Private Equity Service Providers

North American Directory of Venture Capital and Private Equity Firms Volume 2

The Oxford Handbook of Private Equity

Venture Capital and Private Equity Contracting

Building on the success of the author ' s previous book Beyond the J Curve:Managing a Portfolio of Venture Capital and Private Equity Funds, this work covers new and additional material and offers advanced guidance on the practical questions faced by institutions when setting up and managing a successful private equity investment programme. Written from the practitioner ' s viewpoint, the book offers private equity and venture capital professionals an advanced guide that will make high return targets more realistic and sustainable. Factors that can sometimes cause institutions to shy away from venture capital are the industry ' s opaque track record, unclear valuations and risks, perceived lack of transparency as well as the significant entry barriers to overcome before tangible results show. These issues are all addressed in details with practical solutions to the problems. Among other topics J-Curve Exposure includes discussions of: Experiences with the adoption of the International Private Equity and Venture Capital Valuation Guidelines to address fair value under IFRS. Approaches for splitting and prioritizing distributions from private equity funds. Techniques for track record analysis and other tools to help limited partners in their due diligence. Approaches to dealing with uncertainty, the relevance of real options, and co-investments and side funds as advanced portfolio management techniques. Questions related to limited partner decision making fallacies and how to manage portfolios of VC funds. Securitization backed by portfolios of investments in private equity funds. Real life case studies illustrate the issues relevant for the practitioner.

This second edition of Introduction to Private Equity is more than an update, it reflects the dramatic changes which have affected an industry which is evolving rapidly, internationalizing and maturing fast. What is recognized as a critical yet grounded guide to the private equity industry blends academic rigour with practical experience. It provides a clear, synthetic and critical perspective of the industry from a professional who has worked at many levels within the industry; including insurance, funds of funds, funds and portfolio companies. The book approaches the private equity sector top-down, to provide a sense of its evolution and how the current situation has been built. It then details the interrelations between investors, funds, fund managers and entrepreneurs. At this point, the perspective shifts to bottom-up, how a private business is valued, how transactions are processed and the due diligence issues to consider before moving ahead. Introduction to Private Equity, Second Edition covers the private equity industry as a whole, putting its recent developments (such as secondary markets, crowdfunding, venture capital in emerging markets) into perspective. The book covers its organization, governance and function, then details the various segments within the industry, including Leveraged Buy-Outs, Venture Capital, Mezzanine Financing, Growth Capital, Distressed Debt, Turn-Around Capital, Funds of Funds and beyond. Finally, it offers a framework to anticipate and understand its future developments. This book provides a balanced perspective on the corporate governance challenges affecting the industry and draws perspectives on the evolution of the sector, following a major crisis.

Wissenschaftliche Studie aus dem Jahr 2004 im Fachbereich BWL - Investition und Finanzierung, Note: keine, Wirtschaftsuniversit ä t Wien (VWL (Doktoratsprogramm)), Veranstaltung: Intent Conference 2004 in Napoli, Italy, Sprache: Deutsch, Abstract: The specific aim of this paper is to offer suggestions and guidance on improving the effectiveness between the private and public sector to boost risk capital investment in R&D activities, presenting a series of recommendations in the chapter " Challenges facing the European Risk Capital Industry " , based on the latest report of policy makers in the EU (report of the European Commission) in 2003. The immediate background of the report was the dramatic change in the economic environment for private providers of risk capital, combined with rising concern for insufficient public risk capital measures in the European Union. This paper starts with the description of the important link between Risk Capital and R&D, followed by the analysis how private and public risk capital investments affect the business activity of SMEs and Entrepreneurs in Europe. After reviewing the important use of private risk capital instruments, the author summarizes major findings and explains which lessons have been learnt from the past to tackle the current risk capital funding gaps.

Now, you can minimize your clients' tax liability and avoid legal pitfalls, As well as maximize returns on successful transactions and be prepared for all of the potential benefits, with Structuring Venture Capital Private Equity and Entrepreneurial Transactions . Here at last is one-step-at-a-time, start-to-finish structural guidance For The following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going public Selling a business Forming a private equity fund Guided by Levin's dynamic, transaction-by-transaction approach, you'll make the tax, legal, and economic structuring consequences of every deal benefit your client every time. In this extraordinary hands-on resource by the most sought-after authority in the field, you'll see exactly how to: Distribute the tax burden in your client's favor Maximize returns on successful transactions Control future rights to exit a profitable investment...and turn every transaction into a winning venture!

The Directory of Venture Capital and Private Equity Firms

Private Equity

What Venture Capital & Private Equity Professionals Need to Know About the Overhaul of the Financial Regulatory System

Investment Strategies, Structures, and Policies

Investment Banks, Hedge Funds, and Private Equity

Mastering Private Equity

Seminar paper from the year 2005 in the subject Business economics - Banking, Stock Exchanges, Insurance, Accounting, grade: 1,0, Technical University of Darmstadt (Department of Banking and Finance), course: Venture Capital and Private Equity, 53 entries in the bibliography, language: English, abstract: In the last decades venture capital has emerged as the major source of financing for young and innovative firms, replacing more a more bank credits, but also creating a new market niche for start-ups with a high risk of failure that may create substantial returns. With success stories of companies like Apple Computer, Intel, Federal Express, Microsoft, Sun Mircosystem, Compaq or SAP, this form of funding is meanwhile widely accepted. In the late 1970s the venture capital industry increased dramatically in the United States. In contrast, the venture capital sector in continental Europe used to be a very small market up to 1990. Figure 1 in the appendix shows the development of funds committed to independent US and European venture capital funds.1Today the venture fund market in Germany has reached a managed fund size of US$ 43 billion, an increase of 13.2 percent in regard to the previous year.2Therefore venture capital plays a crucial role in respect to innovation of an economy and has sign positive effects on society and a country's economy. According to Sahlmann (1990) the term "venture capital" is defined as a "professional managed pool of capital that is invested in equity linked securities of private ventures at various stages in their development". Gompers and Lerner (2001a) limit the definition to investments in privately held, high growth companies. Originally, the intent of venture capital is to finance young innovative companies. The term private equity describes the investment of equity in companies that are already established, e.g. companies in later stages of their life cycle. Today the two terms are often used as synonyms. In this paper we keep focusing on companies in early stages of life and thus use the term venture capital only. It should be mentioned that the focus of venture capital firms can be quite different. First venture capitalists can concer different stages of companies (seed, start-up, first, second, third, fourth stage, bridge stage and liquidity stage financing) and second, venture capitalist can finance different industries or focus on a special group. The specialization has the advantage to gather deepened technological knowledge about an industry that can be used within the "venture cycle". The innovative high-tech sectors, such as biotech or nanotech, would be good examp

Fully revised and updated to reflect changes in the private equity sector Building on and refining the content of previous editions, Introduction to Private Equity, Debt and Real Assets, Third Edition adopts the same logical, systematic, factual and long-term perspective on private markets (private equity, private debt and private real assets) combining academic rigour with extensive practical experience. The content has been fully revised to re developments and innovations in private markets, exploring new strategies, changes in structuring and the drive of new regulations. New sections have been added, covering fund raising and fund analysis, portfolio construction and risk measurement, as well as liquidity and start-up analysis. In addition, private debt and private real assets are given greater focus, with two new chapters analysing the current state of these evolving sectors. •

Reflects the dramatic changes that have affected the private market industry, which is evolving rapidly, internationalizing and maturing fast • Provides a clear, synthetic and critical perspective of the industry from a professional who has worked at many levels within the industry • Approaches the private markets sector top-down, to provide a sense of its evolution and how the current situation has been built • Details the interrelations between investors, funds, fund managers and entrepreneurs This book provides a balanced perspective on the corporate governance challenges affecting the industry and draws perspectives on the evolution of the sector.

This textbook will provide a comprehensive overview of the world of active investing. An introductory chapter will motivate the book and tell the story of the venture capital and private equity industries. The book follows the cycle of active investing. Raising funds, considering transactions, structuring and overseeing transactions, and exiting investments are considered in turn. The focus is not just on the U.S. market, but on the increasingly global nature of these activities. The book looks at active investors as businesses themselves and introduces the key features of these firms. How groups grapple with questions of scaling and internationalization and the disruptive impact of market cycles are among the topics considered. The book has two chapters looking at the impact of these funds: first, how the investments by these funds have performed, and then the broader consequ these investments. The book also looks 'into the crystal ball' and projects the future of active investing.

Now, you can minimize your clients' tax liability and avoid legal pitfalls, as well as maximize returns on successful transactions and be prepared for all of the potential benefits, with Structuring Venture Capital, Private Equity and Entrepreneurial Transactions, 2015 Edition. Here at last is one-step-at-a-time, start-to-finish structural guidance for the following common business transactions: Venture capital financing New business start-ups Brains-and-money deals Growth-equity investments Leveraged and management buyouts Industry consolidations Troubled company workouts and reorganizations Going public Selling a business Forming a private equity fund Guided by Jack S. Levin and Donald E. Rocap's dynamic, transaction-by-transaction approach, you'll make the tax, legal, and economic structuring consequences of every deal benefit your client every time. In this extraordinary hands-on resource by the most sought-after authorities in the field, you'll see exactly how to: Distribute the tax burden in your client's favor Maximize returns on successful transactions Control future rights to exit a profitable investment And turn every transaction into a winning venture!

Domestic & International

Chances and Risks for Venture Capital and Private Equity in Europe

Realizing the Promise of Global Venture Capital and Private Equity

Introduction to Private Equity, Debt and Real Assets

Private Equity & Venture Capital

Guide to Venture Capital and Private Equity Attorneys

In recent times, venture capital and private equity funds have become household names, but so far little has been written for the investors in such funds, the so-called limited partners. There is far more to the management of a portfolio of venture capital and private equity funds than usually perceived. Beyond the J Curve describes an innovative toolset for such limited partners to design and manage portfolios tailored to the dynamics of this market place, going far beyond the typical and often-simplistic recipe to 'go for top quartile funds'. Beyond the J Curve provides the answers to key questions, including: Why 'top-quartile' promises should be taken with a huge pinch of salt and what it takes to select superior fund managers? What do limited partners need to consider when designing and managing portfolios? How one can determine the funds' economic value to help addressing the questions of 'fair value' under IAS 39 and 'risk' under Basel II or Solvency II? Why is monitoring important, and how does a limited partner manage his portfolio? How the portfolio's returns can be improved through proper liquidity management and what to consider when over-committing? And, why uncertainty rather than risk is an issue and how a limited partner can address and benefit from the fast changing private equity environment? Beyond the J Curve takes the practitioner's view and offers private equity and venture capital professionals a comprehensive guide making high return targets more realistic and sustainable. This book is a must have for all parties involved in this market, as well as academic and students.

A comprehensive look at the private equity arena With private equity differing from other asset classes, it requires a whole new approach for those trained in more traditional investments such as stocks and bonds. But with the right guidance, you can gain a firm understanding of everything private equity has to offer. This reliable resource provides a comprehensive view of private equity by describing the current state of research and best practices in this arena. Issues addressed include the structure of private equity funds and fundraising, the financial and real returns of private equity, and the structure of private equity investments with investees, to name a few. Discusses the role of private equity in today's financial environment Provides international perspectives on private equity Details the regulation of private equity markets Filled with in-depth insights and expert advice, this book will provide you with a better understanding of private equity structures and put you in a better position to measure and analyze their performance.

This description of the symbiotic relationships among investment banks, hedge funds, and private equity firms shows students how firms simultaneously compete and cooperate. The author has captured the ways these firms are reinventing themselves in the post-crash regulatory environment and, through ten extensive cases, the ways in which they are increasing their power and influence. Emphasizes the needs for capital, sources of capital, and the process of getting capital to those who need it. Integrates into the chapters ten cases about recent transactions, along with case notes and questions Accompanies cases with spreadsheets for readers to create their own analytical frameworks and consider choices and opportunities.

Venture capital (VC) refers to investments provided to early-stage, innovative, and high growth start-up companies. A common characteristic of all venture capital investments is that investee companies do not have cash flows to pay interest on debt or dividends on equity. Rather, investments are made with a view towards capital gain on exit. The most sought after exit routes are an initial public offering (IPO), where a company lists on a stock exchange for the first time, and an acquisition exit (trade sale), where the company is sold in entirety to another company. However, VCs often exit their investments by secondary sales, wherein the entrepreneur retains his or her share but the VC sells to another company or investor buybacks, where the entrepreneur repurchases the VC's interest and write-offs (liquidations).The Oxford Handbook of Venture Capital provides a comprehensive picture of all the issues dealing with the structure, governance, and performance of venture capital from a global perspective. The handbook comprises contributions from 55 authors currently based in 12 different countries.

Theory, Evolution and Valuation

Structuring Venture Capital, Private Equity, and Entrepreneurial Transactions

The Masters of Private Equity and Venture Capital

An International Perspective

Instant Impact

Accounting and Valuation Guide

Developed for preparers of financial statements, independent auditors, and valuation specialists, this guide provides nonauthoritative guidance and illustrations regarding the accounting for and valuation of portfolio company investments held by investment companies within the scope of FASB ASC 946, Financial Services —Investment Companies, (including private equity funds, venture capital funds, hedge funds, and business development companies). It features16 case studies that can be used to reason through real situations faced by investment fund managers, valuation specialists and auditors, this guide addresses many accounting and valuation issues that have emerged over time to assist investment companies in addressing the challenges in estimating fair value of these investments, such as: Unit of account Transaction costs Calibration The impact of control and marketability Backtesting

The terms venture capital and private equity may differ across countries. This book discusses venture capital not only as risk capital toward unlisted companies with the aim to enhance the investee firm, but also analyses broader forms of entrepreneurial investment: from early stage financing to buyout and turnaround transaction. This book is divided into four sections. The first section aims to shed light on the terminology and offers a comparison between private equity/venture capital, and the traditional banking sector as financing sources. The second section details the differences between private equity and venture capital transactions on the basis of firm life cycle, and summarizes the main characteristics of both private equity and venture capital investors and investee firms. The third section illustrates the evolution of the private equity and venture capital industry before and after the financial crisis by looking at three fundamental aspects: fundraising, investment and divestment, all in terms of volume and trends. The last section discusses the basic elements of corporate valuation applied to private equity and venture capital industry, with some practical examples.

Venture Capital and Private EquityA Casebook

Ten Leading private investors share their secrets to maximum profitability In The Masters of Private Equity and Venture Capital, the pioneers of the industry share the investing and management wisdom they have gained by investing in and transforming their portfolio companies. Based on original interviews conducted by the authors, this book is filled with colorful stories on the subjects that most matter to the high-level investor, such as selecting and working with management, pioneering new markets, adding value through operational improvements, applying private equity principles to non-profits, and much more.

Managing a Portfolio of Venture Capital and Private Equity Funds

2009

Private Equity and Venture Capital

Valuation of Portfolio Company Investments of Venture Capital and Private Equity Funds and Other Investment Companies

Venture Capital and Private Equity Yearbook, 2004/05

This directory was published October 2014 and its data were drawn from our October 2014 database. Job hunters need to do many things to get a job - - call all their friends and relatives, answer ads, and send out hundreds, even thousands of letters and resumes in a targeted direct email, direct fax or direct snail mail campaign. Our online databases and directories are designed to help you in that last task - to get your personal cover letter and resume to the venture capital/PE firms that specialize in your field. The Wall Street Journal has noted that venture capital-backed firms add new jobs at a rate of 25% per year. Find jobs in these rapidly growing companies by contacting their venture capital investors. If you are interested in the smaller, more entrepreneurial situation, here¹s your chance to work for the next Google or Apple! According to Robert Litan of the Kauffman Foundation, which specializes in promoting innovation in America: 'Between 1980 and 2005, virtually all net new jobs created in the U.S. were created by firms that were 5 years old or less.' Quoted by Thomas Friedman, NY Times 4/3/2010. Use our Venture/Private Equity Search System(tm) to reach new venture-backed companies that have the positions you seek. Contact 2,500+ US firms and 7,900+ key contacts. 90% of the venture cap/PE records contain email addresses. The North American Directory of Venture Capital and Private Equity Firms Volume 1: A-J is drawn from the October 2014 database of more than 2,500 venture capital/private equity firms and 7,900+ key contacts. We all US venture capital/PE firms in our database. The companies are arranged alphabetically by name with multiple offices of the same firm listed alphabetically by city. About Custom Databanks, Inc. Custom Databanks, Inc. has been publishing databases for use on personal computers since 1987. We were the first company to offer recruiter data ready for use on PC diskettes. Our Executive Search System(tm) contains the names and addresses of more than 15,900 top US and Canadian search firms and 26,000 key contacts. In addition, we publish the Venture Search System(tm) with data on 2,500+ top US and Canadian venture, private equity and investment firms and 7,900+ key contacts. We update our databases on a continuing basis. We publish a series of Directories of Venture Capital/PE Firms selected from our Venture Search System(tm) database. See http://www.customdatabanks.com/venture-capital-ebook/ for a complete list. Look for these Directories on Amazon.com and BarnesandNoble.com. You can download a free sample to your Kindle or Nook App to see the information we provide for your job hunt. Our data are widely used by job hunters and career professionals. In addition to many internet sites and resume writers, many of the major professional outplacement companies (Career Partners, Drake Beam, Right Associates, Lee Hecht Harrison, Goodrich & Sherwood, . . .) and University career offices (Harvard, Stamford, Columbia) use Custom Databanks' data on our own online database or through CareerSearch.net. You can explore our venture/PE database at no charge at http://customdatabanks.com/ss/explore-venture/ Custom Databanks' data are available for download by the record on the internet at http://customdatabanks.com/ss/ and through resume writers, career coaches, outplacement companies, college career centers, and data suppliers. The databases are updated on a continuous basis, the web sites are updated weekly, and the Data Files and Directories updated semi-annually. The information Custom Databanks, Inc. provides is the most up-to-date and accurate available anywhere.

Private Equity & Venture Capital, Lectures Notes Private Equity & Venture Capital The Book deals with the analysis of the private equity and venture capital business. Over the Book, students will be provided with a deep understanding of the mechanism underpinning the creation and/or development of a firm and the financial support it can get from the financial system through venture capital investment. The Book tries to discover how special financial intermediaries (called private equity investors) finance through equity companies belonging to different stages of their life-cycle, starting from the very beginning (startup and early stage) to a more mature phase (i.e. expansion, mature age, etc.) or also staying into crises and decline. Private equity (named venture capital when the company is in the first phases of its life cycle) deals with very different activities, such as scouting, advisory, deal-making, valuation, and financing as financial intermediaries see it. BOOK SYLLABUS The Book is made up of four different modules: CHAPTER 1 - Introduction to Private Equity and Venture Capital CHAPTER 2 - Discovering Private Equity Investors: Legal Issues and Taxation CHAPTER 3 - Management of Private Equity and Venture Capital Funds CHAPTER 4 - Company Valuation And Deal Making In Private Equity Settings RECOMMENDED BACKGROUND An understanding of the basic concepts of corporate financing accounting principles is required, while prior knowledge of private equity and venture capital is not required however it is recommended, as this is a Book designed to introduce you to the fundamental concepts in private equity and venture capital.

European private equity investment reached €47 billion in 2005, up 27% from 2004. Funds raised for private equity were €72 billion, up 250% on the previous year, both figures being all time highs. Raising Venture Capital Finance in Europe provides business owners, entrepreneurs and investors alike with a step-by-step approach to exploiting this market and funding new projects effectively. Written by Keith Arundale, an advisor and commentator on the European and US VC and private equity industry for over 20 years, the guide blends business experience with practical approaches to enable the reader to maximize the opportunities available. The book includes a series of real-life case studies from venture capitalists and entrepreneurs from around Europe, each with practical tips for successful venture capital finance raising. With forewords from Sir Paul Judge (Chairman, Enterprise Education Trust) and Patrick Sheehan (Chairman, Venture Capital Committee, European Private Equity and Venture Capital Association) the book begins with a brief introduction to the field, including an analysis of current trends and issues in the industry, and goes on to provide a detailed framework for an objective assessment of each business opportunity. The book looks at sources of finance and private equity, shows how to write a successful business plan, details the entire investment process, and considers the tax and legal issues involved. A particular feature of the book is that it looks at the topic from both sides - showing what the venture capitalist is looking for as well as detailing how an entrepreneur or business owner can make proposals attractive to those investors This means that the reader will be able to minimize time wasted on unnecessary activities and therefore develop investment approaches which are succinct, relevant, and give every chance of success.

The distinctive nature of the European pe/vc environment is on display in Stefano Caselli's presentation of its complete conceptual framework, from the volatile (its financial side) to the stable (its legal organization). A Bocconi University professor, Caselli offers a European perspective on market fundamentals, the v.c. cycle, and valuation issues, supporting his observations with recent examples and case studies. Written for investors, his book achieves many "firsts," such as clarifying many aspects of EU and UK financial institutions. Complete with finding aids, keywords, exercises, and an extensive glossary, Private Equity and Venture Capital in Europe is written not just for Europeans, but for everybody who needs to know about this growing market. Only book that provides a comprehensive treatment of PE/VC in UK/Europe, ideal for European business schools teaching professionals or pre-professionals who will work in Europe Provides a complete analysis of the EU versus US in all areas of PE/VC Contains cases and theory, providing both in one package Filled with pedagogical support features

Raising Venture Capital Finance in Europe

Principal Agents in Venture Capital and Private Equity Contracting

Venture Capital & Private Equity Yearbook

Venture Capital

Biotech Directory of Venture Capital and Private Equity Firms

Markets, Techniques, and Deals

An essential guide to venture capital Studies have shown that venture capital backed entrepreneurial firms are on average significantly more successful than non-venture capital backed entrepreneurial firms in terms of innovativeness, profitability, and share price performance upon going public. Understanding the various aspects of venture capital is something anyone in any industry should be familiar with. This reliable resource provides a comprehensive view of venture capital by describing the current state of research and best practices in this arena. Issues addressed include sources of capital-such as angel investment, corporate funds, and government funds-financial contracts and monitoring, and the efficiency implications of VC investment, to name a few. Opens with a review of alternative forms of venture capital Highlights the structure of venture capital investments Examines the role venture capitalists play in adding value to their investee firms This informative guide will help you discover the true potential of venture capital.

Venture Capital, Private Equity, and the Financing of Entrepreneurship stems from a realization that private equity overall - defined in this volume as venture capital and buyouts but excluding hedge funds - has become a vastly more sizable and influential part of the global economic landscape over the past two decades. The text explores the world of active investing and showcases ways of doing business in a clear and concise manner. With more than 60 years of combined experience as practitioners in and/or academic investigators of private equity, Lerner, Leamon, and Hardymon explain how the fascinating world of private equity works, from start to finish, how it creates value, and where it may destroy value.

A Vision for Venture Capital chronicles a distinguished career on the frontiers of international finance during the past half-century. Peter Brooke has been called "the Johnny Appleseed of venture capital" for his role in the industry's spectacular growth-- from a small base in the Northeastern United States in the 1960s, to today's highly visible role in economies all over the world. The key to Brooke's success--and his lasting legacy--is his vision for the industry as an essential element of economic growth and development. At a time when some believe that venture capital's best days are behind it, and private equity has come under harsh criticism in the United States and elsewhere, A Vision for Venture Capital offers a fresh look at why the industry exists and how it can fulfill its potential in the twenty-first century.

"Whether you are an entrepreneur seeking private equity finance, a private equity investor grappling with the industry's changes, or an investor interested in private equity as a potential investment, this book presents a collection of real world cases - supplemented by detailed industry notes - that explore the world of venture capital and buyout funds."--BOOK JACKET. "The organization mirrors that of the venture capital/private equity process itself: the first part explores the raising and structuring of private equity funds, as well as the perspective of investors; the second part explores the selection, oversight, and adding value to firms - the heart of the private equity cycle; the third part describes how private equity groups reap attractive returns from successful investments; the final section explores the emerging efforts to translate the private equity model into other settings, such as corporate venturing programs."--BOOK JACKET.

A Practical Guide for Business Owners, Entrepreneurs and Investors

J-Curve Exposure

Beyond the J Curve

Venture, Growth, LBO and Turn-Around Capital

A Vision for Venture Capital

The Directory of Venture Capital & Private Equity Firms, Domestic & International

Private Equity and Venture Capital in Europe: Markets, Techniques, and Deals, Third Edition introduces private equity, investments and venture capital markets while also presenting new information surrounding the core of private equity, including secondary markets, private debt, PPP within private equity, crowdfunding, venture philanthropy, impact investing, and more. Every chapter has been updated with new data, cases, examples, sections and chapters that illuminate elements unique to the European model. With the help of new pedagogical materials, this updated edition provides marketable insights about valuation and deal-making not available elsewhere. As the private equity world continues to undergo many challenges and opportunities, this book presents both fundamentals and advanced topics that will help readers stay informed on market evolution. Provides a unique focus on Europe for equity investors and long-term investments Contains theoretical knowledge put into practice using with real-world cases and the language and the methodologies of practitioners Presents structured topics that help readers understand increasing levels of difficulty Includes learning tools such as mini-cases, call-outs and boxes that recall previously presented definitions throughout chapters

This new edition has been extensively updated and broadly expanded with hundreds of new entries and thousands of enhancements, to offer direct access to over 3,500 Domestic and International Venture Capital & Private Equity Firms, including detailed contact information and extensive data on Investments and Funds. Features current contact data, including address, phone & fax numbers, email addresses and web sites for both primary and branch locations. Entries also include details on the firm's Mission Statement, Industry Group Preferences, Geographic Preferences, Average and Minimum Investments and Investment Criteria along with details that are available nowhere else, including the Firm's Portfolio Companies and extensive information on each of the firm's Managing Partners, such as Education, Professional Background and Directorships held, along with the Partner's email address. The Directory of Venture Capital & Private Equity Firms offers five important indexes: Geographic Index, Executive Name Index, Portfolio Company Index, Industry Preference Index and College & University Index. With its comprehensive coverage and detailed, extensive information on each company, The Directory of Venture Capital & Private Equity Firms is an important addition to any finance collection.

Transformation via Venture Capital, Minority Investments and Buyouts

Venture Capital, Private Equity, and the Financing of Entrepreneurship

The Directory of Venture Capital & Private Equity Firms

Introduction to Private Equity